Axon Enterprise, Inc.
17800 N 85th St.
Scottsdale, Arizona 85255
United States
VAT: 86-0741227
Domestic: (800) 978-2737
International: +1.800.978.2737

Q-583009-45504.953MA

Issued: 07/31/2024

Quote Expiration: 08/30/2024

Estimated Contract Start Date: 01/01/2025

Account Number: 106281

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Laredo Police Dept. - TX 4712 Maher Ave Laredo, TX 78041-3856 USA	Laredo Police Dept. - TX PO Box 210 Laredo TX 78042-0210 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Matt Appelbaum Phone: Email: mappelbaum@axon.com Fax:	Miguel Rodriguez Phone: 956-795-3112 Email: mrodrigue1@ci.laredo.tx.us Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	$255,555.18
ESTIMATED TOTAL W/ TAX	$255,555.18

Discount Summary

Average Savings Per Year	$4,682.66
TOTAL SAVINGS	$23,413.31

Payment Summary

Date	Subtotal	Tax	Total
Dec 2024	$51,111.02	$0.00	$51,111.02
Dec 2025	$51,111.04	$0.00	$51,111.04
Dec 2026	$51,111.04	$0.00	$51,111.04
Dec 2027	$51,111.04	$0.00	$51,111.04
Dec 2028	$51,111.04	$0.00	$51,111.04
Total	**$255,555.18**	**$0.00**	**$255,555.18**

Quote Unbundled Price:	**$278,968.49**
Quote List Price:	**$278,968.49**
Quote Subtotal:	**$255,555.18**

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
A la Carte Hardware									
74056	AXON INTERVIEW - TOUCH PANEL WALL MOUNT	3			$64.00	$63.36	$190.08	$0.00	$190.08
74116	AXON INTERVIEW - ENCLOSURE - FLUSH MOUNT	9			$132.00	$130.68	$1,176.12	$0.00	$1,176.12
50118	AXON INTERVIEW - MIC - WIRED (STANDARD MIC)	9			$243.31	$240.88	$2,167.92	$0.00	$2,167.92
50114	AXON INTERVIEW - CAMERA - COVERT SENSOR	9			$397.51	$393.53	$3,541.77	$0.00	$3,541.77
50218	AXON INTERVIEW - CAMERA - COVERT MAIN UNIT	9			$685.49	$678.64	$6,107.76	$0.00	$6,107.76
50118	AXON INTERVIEW - MIC - WIRED (STANDARD MIC)	9			$243.31	$240.88	$2,167.92	$0.00	$2,167.92
50298	AXON INTERVIEW - CAMERA - OVERT DOME	9			$992.92	$982.99	$8,846.91	$0.00	$8,846.91
50322	AXON INTERVIEW - TOUCH PANEL PRO	3			$3,286.23	$3,253.37	$9,760.11	$0.00	$9,760.11
A la Carte Software									
50041	AXON INTERVIEW - STREAMING SERVER LICENSE - PER SERVER	2	60		$1,750.00	$1,732.50	$3,465.00	$0.00	$3,465.00
50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	2	60		$32.98	$32.65	$3,918.02	$0.00	$3,918.02
50037	AXON INTERVIEW - CLIENT SOFTWARE - PER TOUCH PANEL-PC	5	60		$1,500.00	$1,485.00	$7,425.00	$0.00	$7,425.00
50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	5	60		$28.21	$27.93	$8,378.35	$0.00	$8,378.35
50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	18	60		$111.75	$110.63	$119,483.10	$0.00	$119,483.10
ProLicense	Pro License Bundle	8	60		$43.40	$0.00	$0.00	$0.00	$0.00
A la Carte Services									
85170	AXON INTERVIEW - INSTALLATION - STANDARD (PER ROOM)	9			$7,450.00	$7,375.50	$66,379.50	$0.00	$66,379.50
A la Carte Warranties									
50448	AXON INTERVIEW - EXT WARRANTY	9	49		$28.74	$28.45	$12,547.62	$0.00	$12,547.62
Total							**$255,555.18**	**$0.00**	**$255,555.18**

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
A la Carte	50114	AXON INTERVIEW - CAMERA - COVERT SENSOR	9	1	12/01/2024
A la Carte	50118	AXON INTERVIEW - MIC - WIRED (STANDARD MIC)	9	1	12/01/2024
A la Carte	50118	AXON INTERVIEW - MIC - WIRED (STANDARD MIC)	9	1	12/01/2024
A la Carte	50218	AXON INTERVIEW - CAMERA - COVERT MAIN UNIT	9	1	12/01/2024
A la Carte	50298	AXON INTERVIEW - CAMERA - OVERT DOME	9	1	12/01/2024
A la Carte	50322	AXON INTERVIEW - TOUCH PANEL PRO	3	1	12/01/2024

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
A la Carte	74056	AXON INTERVIEW - TOUCH PANEL WALL MOUNT	3	1	12/01/2024
A la Carte	74116	AXON INTERVIEW - ENCLOSURE - FLUSH MOUNT	9	1	12/01/2024

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Pro License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	24	01/01/2025	12/31/2029
Pro License Bundle	73746	AXON EVIDENCE - ECOM LICENSE - PRO	8	01/01/2025	12/31/2029
A la Carte	50037	AXON INTERVIEW - CLIENT SOFTWARE - PER TOUCH PANEL-PC	5	01/01/2025	12/31/2029
A la Carte	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	5	01/01/2025	12/31/2029
A la Carte	50041	AXON INTERVIEW - STREAMING SERVER LICENSE - PER SERVER	2	01/01/2025	12/31/2029
A la Carte	50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	2	01/01/2025	12/31/2029
A la Carte	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	18	01/01/2025	12/31/2029

Services

Bundle	Item	Description	QTY
A la Carte	85170	AXON INTERVIEW - INSTALLATION - STANDARD (PER ROOM)	9

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	50448	AXON INTERVIEW - EXT WARRANTY	9	12/01/2025	12/31/2029

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	4712 Maher Ave	Laredo	TX	78041-3856	USA

Payment Details

Dec 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	50037	AXON INTERVIEW - CLIENT SOFTWARE - PER TOUCH PANEL-PC	5	$1,485.00	$0.00	$1,485.00
Year 1	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	5	$1,675.67	$0.00	$1,675.67
Year 1	50041	AXON INTERVIEW - STREAMING SERVER LICENSE - PER SERVER	2	$693.00	$0.00	$693.00
Year 1	50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	2	$783.60	$0.00	$783.60
Year 1	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	18	$23,896.63	$0.00	$23,896.63
Year 1	50114	AXON INTERVIEW - CAMERA - COVERT SENSOR	9	$708.35	$0.00	$708.35
Year 1	50118	AXON INTERVIEW - MIC - WIRED (STANDARD MIC)	9	$433.58	$0.00	$433.58
Year 1	50118	AXON INTERVIEW - MIC - WIRED (STANDARD MIC)	9	$433.58	$0.00	$433.58
Year 1	50218	AXON INTERVIEW - CAMERA - COVERT MAIN UNIT	9	$1,221.55	$0.00	$1,221.55
Year 1	50298	AXON INTERVIEW - CAMERA - OVERT DOME	9	$1,769.38	$0.00	$1,769.38
Year 1	50322	AXON INTERVIEW - TOUCH PANEL PRO	3	$1,952.02	$0.00	$1,952.02
Year 1	50448	AXON INTERVIEW - EXT WARRANTY	9	$2,509.52	$0.00	$2,509.52
Year 1	74056	AXON INTERVIEW - TOUCH PANEL WALL MOUNT	3	$38.02	$0.00	$38.02
Year 1	74116	AXON INTERVIEW - ENCLOSURE - FLUSH MOUNT	9	$235.22	$0.00	$235.22
Year 1	85170	AXON INTERVIEW - INSTALLATION - STANDARD (PER ROOM)	9	$13,275.90	$0.00	$13,275.90
Year 1	ProLicense	Pro License Bundle	8	$0.00	$0.00	$0.00
Total				**$51,111.02**	**$0.00**	**$51,111.02**

Dec 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	50037	AXON INTERVIEW - CLIENT SOFTWARE - PER TOUCH PANEL-PC	5	$1,485.00	$0.00	$1,485.00
Year 2	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	5	$1,675.67	$0.00	$1,675.67
Year 2	50041	AXON INTERVIEW - STREAMING SERVER LICENSE - PER SERVER	2	$693.00	$0.00	$693.00
Year 2	50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	2	$783.60	$0.00	$783.60
Year 2	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	18	$23,896.65	$0.00	$23,896.65
Year 2	50114	AXON INTERVIEW - CAMERA - COVERT SENSOR	9	$708.35	$0.00	$708.35
Year 2	50118	AXON INTERVIEW - MIC - WIRED (STANDARD MIC)	9	$433.58	$0.00	$433.58
Year 2	50118	AXON INTERVIEW - MIC - WIRED (STANDARD MIC)	9	$433.58	$0.00	$433.58
Year 2	50218	AXON INTERVIEW - CAMERA - COVERT MAIN UNIT	9	$1,221.55	$0.00	$1,221.55
Year 2	50298	AXON INTERVIEW - CAMERA - OVERT DOME	9	$1,769.38	$0.00	$1,769.38
Year 2	50322	AXON INTERVIEW - TOUCH PANEL PRO	3	$1,952.02	$0.00	$1,952.02
Year 2	50448	AXON INTERVIEW - EXT WARRANTY	9	$2,509.52	$0.00	$2,509.52
Year 2	74056	AXON INTERVIEW - TOUCH PANEL WALL MOUNT	3	$38.02	$0.00	$38.02
Year 2	74116	AXON INTERVIEW - ENCLOSURE - FLUSH MOUNT	9	$235.22	$0.00	$235.22
Year 2	85170	AXON INTERVIEW - INSTALLATION - STANDARD (PER ROOM)	9	$13,275.90	$0.00	$13,275.90
Year 2	ProLicense	Pro License Bundle	8	$0.00	$0.00	$0.00
Total				**$51,111.04**	**$0.00**	**$51,111.04**

Dec 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	50037	AXON INTERVIEW - CLIENT SOFTWARE - PER TOUCH PANEL-PC	5	$1,485.00	$0.00	$1,485.00
Year 3	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	5	$1,675.67	$0.00	$1,675.67
Year 3	50041	AXON INTERVIEW - STREAMING SERVER LICENSE - PER SERVER	2	$693.00	$0.00	$693.00
Year 3	50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	2	$783.60	$0.00	$783.60
Year 3	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	18	$23,896.65	$0.00	$23,896.65
Year 3	50114	AXON INTERVIEW - CAMERA - COVERT SENSOR	9	$708.35	$0.00	$708.35
Year 3	50118	AXON INTERVIEW - MIC - WIRED (STANDARD MIC)	9	$433.58	$0.00	$433.58
Year 3	50118	AXON INTERVIEW - MIC - WIRED (STANDARD MIC)	9	$433.58	$0.00	$433.58
Year 3	50218	AXON INTERVIEW - CAMERA - COVERT MAIN UNIT	9	$1,221.55	$0.00	$1,221.55
Year 3	50298	AXON INTERVIEW - CAMERA - OVERT DOME	9	$1,769.38	$0.00	$1,769.38
Year 3	50322	AXON INTERVIEW - TOUCH PANEL PRO	3	$1,952.02	$0.00	$1,952.02
Year 3	50448	AXON INTERVIEW - EXT WARRANTY	9	$2,509.52	$0.00	$2,509.52
Year 3	74056	AXON INTERVIEW - TOUCH PANEL WALL MOUNT	3	$38.02	$0.00	$38.02
Year 3	74116	AXON INTERVIEW - ENCLOSURE - FLUSH MOUNT	9	$235.22	$0.00	$235.22
Year 3	85170	AXON INTERVIEW - INSTALLATION - STANDARD (PER ROOM)	9	$13,275.90	$0.00	$13,275.90
Year 3	ProLicense	Pro License Bundle	8	$0.00	$0.00	$0.00
Total				**$51,111.04**	**$0.00**	**$51,111.04**

Dec 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	50037	AXON INTERVIEW - CLIENT SOFTWARE - PER TOUCH PANEL-PC	5	$1,485.00	$0.00	$1,485.00
Year 4	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	5	$1,675.67	$0.00	$1,675.67
Year 4	50041	AXON INTERVIEW - STREAMING SERVER LICENSE - PER SERVER	2	$693.00	$0.00	$693.00
Year 4	50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	2	$783.60	$0.00	$783.60
Year 4	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	18	$23,896.65	$0.00	$23,896.65
Year 4	50114	AXON INTERVIEW - CAMERA - COVERT SENSOR	9	$708.35	$0.00	$708.35
Year 4	50118	AXON INTERVIEW - MIC - WIRED (STANDARD MIC)	9	$433.58	$0.00	$433.58
Year 4	50118	AXON INTERVIEW - MIC - WIRED (STANDARD MIC)	9	$433.58	$0.00	$433.58
Year 4	50218	AXON INTERVIEW - CAMERA - COVERT MAIN UNIT	9	$1,221.55	$0.00	$1,221.55
Year 4	50298	AXON INTERVIEW - CAMERA - OVERT DOME	9	$1,769.38	$0.00	$1,769.38
Year 4	50322	AXON INTERVIEW - TOUCH PANEL PRO	3	$1,952.02	$0.00	$1,952.02
Year 4	50448	AXON INTERVIEW - EXT WARRANTY	9	$2,509.52	$0.00	$2,509.52
Year 4	74056	AXON INTERVIEW - TOUCH PANEL WALL MOUNT	3	$38.02	$0.00	$38.02
Year 4	74116	AXON INTERVIEW - ENCLOSURE - FLUSH MOUNT	9	$235.22	$0.00	$235.22
Year 4	85170	AXON INTERVIEW - INSTALLATION - STANDARD (PER ROOM)	9	$13,275.90	$0.00	$13,275.90
Year 4	ProLicense	Pro License Bundle	8	$0.00	$0.00	$0.00
Total				**$51,111.04**	**$0.00**	**$51,111.04**

Dec 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	50037	AXON INTERVIEW - CLIENT SOFTWARE - PER TOUCH PANEL-PC	5	$1,485.00	$0.00	$1,485.00
Year 5	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	5	$1,675.67	$0.00	$1,675.67
Year 5	50041	AXON INTERVIEW - STREAMING SERVER LICENSE - PER SERVER	2	$693.00	$0.00	$693.00
Year 5	50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	2	$783.60	$0.00	$783.60
Year 5	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	18	$23,896.65	$0.00	$23,896.65
Year 5	50114	AXON INTERVIEW - CAMERA - COVERT SENSOR	9	$708.35	$0.00	$708.35
Year 5	50118	AXON INTERVIEW - MIC - WIRED (STANDARD MIC)	9	$433.58	$0.00	$433.58
Year 5	50118	AXON INTERVIEW - MIC - WIRED (STANDARD MIC)	9	$433.58	$0.00	$433.58
Year 5	50218	AXON INTERVIEW - CAMERA - COVERT MAIN UNIT	9	$1,221.55	$0.00	$1,221.55
Year 5	50298	AXON INTERVIEW - CAMERA - OVERT DOME	9	$1,769.38	$0.00	$1,769.38
Year 5	50322	AXON INTERVIEW - TOUCH PANEL PRO	3	$1,952.02	$0.00	$1,952.02

Dec 2028						
Invoice Plan	**Item**	**Description**	**Qty**	**Subtotal**	**Tax**	**Total**
Year 5	50448	AXON INTERVIEW - EXT WARRANTY	9	$2,509.52	$0.00	$2,509.52
Year 5	74056	AXON INTERVIEW - TOUCH PANEL WALL MOUNT	3	$38.02	$0.00	$38.02
Year 5	74116	AXON INTERVIEW - ENCLOSURE - FLUSH MOUNT	9	$235.22	$0.00	$235.22
Year 5	85170	AXON INTERVIEW - INSTALLATION - STANDARD (PER ROOM)	9	$13,275.90	$0.00	$13,275.90
Year 5	ProLicense	Pro License Bundle	8	$0.00	$0.00	$0.00
Total				**$51,111.04**	**$0.00**	**$51,111.04**

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Contract BuyBoard Contract 648-21 is incorporated by reference into the terms and conditions of this Agreement. In the event of conflict the terms of Axon's Master Services and Purchasing Agreement shall govern.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at https://www.axon.com/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

7/31/2024