Laredo, TX PD- DFR 4 Responder Stations

Laredo, TX PD
4712 Maher Ave
Laredo, TX 78041
United States

Romy Mutuc
rmutuc@ci.laredo.tx.us
9562361236

Reference: 20240621-112307619
Quote created: June 21, 2024
Quote expires: December 31, 2024
Quote created by: Brad Phillips
Enterprise Account Executive
brad.phillips@brincdrones.com
+15135455664

Comments from Brad Phillips

Please send your purchase order, referencing quote number, along with a tax exempt certificate, if applicable, directly to:

Brad Phillips
+15135455664
brad.phillips@brincdrones.com

Any applicable taxes the agency owes will be added when invoicing if they are not included in this quote. If the agency is tax-exempt, please provide documentation to your BRINC Drones point of contact.

Texas BuyBoard Contract #718-23

SKU	Item & Description	Quantity & Total	Total
	Laredo Police Department DFR Program Year 1 Hardware Delivery: 4x Responder w/ Station DFR - LiveOps DFR - Inclusive of parachute attachment Up to $10,000 in COA support Training on all airframes No questions asked repairs/replacements on all airframes. Limit 1x camera replacement per year for Responder. (manufacturer-related camera defects will be rectified by BRINC.) Maintenance on Station included.	1 x ~~$399,996.00~~ after 25% discount **$299,997.00**	$299,997.00 after 25% discount
ES-L-1	ECHOSHIELD Lease Year 1	3 x $44,280.00	$132,840.00

SKU	Item & Description	Quantity & Total	Total
	Laredo Police Department DFR Program Year 2 LiveOps DFR No questions asked repairs/replacements on all airframes. Limit 1x camera replacement per year for Responder. (manufacturer-related camera defects will be rectified by BRINC.) Maintenance on Station included.	1 x ~~$399,996.00~~ after 25% discount **$299,997.00**	$299,997.00 after 25% discount
ES-L-2	ECHOSHIELD Lease Year 2	3 x $48,720.00	$146,160.00
	Laredo Police Department DFR Program Year 3 Hardware refresh for 4x Responder airframes. Refresh of 4x Responder Stations if required for new Responder airframes. LiveOps DFR Training on new airframes No questions asked repairs/replacements on all airframes. Limit 1x camera replacement per year for Responder. (manufacturer-related camera defects will be rectified by BRINC.) Maintenance on Station included.	1 x ~~$399,996.00~~ after 25% discount **$299,997.00**	$299,997.00 after 25% discount
ES-L-3	ECHOSHIELD Lease Year 3	3 x $53,640.00	$160,920.00
	Laredo Police Department DFR Program Year 4 LiveOps DFR No questions asked repairs/replacements on all airframes. Limit 1x camera replacement per year for Responder. (manufacturer-related camera defects will be rectified by BRINC.) Maintenance on Station included.	1 x ~~$399,996.00~~ after 25% discount **$299,997.00**	$299,997.00 after 25% discount

SKU	Item & Description	Quantity & Total	Total
ES-L-4	ECHOSHIELD Lease Year 4	3 x $53,640.00	$160,920.00
	Laredo Police Department DFR Program Year 5 Hardware refresh for 4x Responder airframes. Refresh of 4x Responder Stations if required for new Responder airframes. LiveOps DFR Training on new airframes No questions asked repairs/replacements on all airframes. Limit 1x camera replacement per year for Responder. (manufacturer-related camera defects will be rectified by BRINC.) Maintenance on Station included.	1 x ~~$399,996.00~~ after 25% discount **$299,997.00**	$299,997.00 after 25% discount
ES-L-5	ECHOSHIELD Lease Year 5	3 x $53,640.00	$160,920.00

One-time subtotal	$2,261,745.00 after $499,995.00 discount
Total	**$2,261,745.00**
Total contract value	**$2,261,745.00**

Purchase Terms and Bundle Details

This quote is governed by the terms and conditions found in the Brinc Master Services Agreement

Payment Terms: Net 30.

Forms of payment accepted include ACH and wire transfer. VISA, Mastercard, and American Express are accepted on orders less than $3,000.

Signature

Signature

Date

Printed name

Payment Schedule

Name	Due date	Amount
Year 1	Upon receipt	$432,837.00
Year 2	Start of Year 2	$446,157.00
Year 3	Start of Year 3	$460,917.00
Year 4	Start of Year 4	$460,917.00
Year 5	Start of Year 5	$460,917.00

Questions? Contact me

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