



Renee Hassell
Flair Data Systems
214.445.3503
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Property of Flair Data Systems - Confidential: Not for Duplication or Disclosure

Quote Number:
Prepared for: City of Laredo
Date: 7.29.24 rev.

Valid For: 31-Jul-24
Service Level:
Shipping & Tax: Not Included
Contract Number:

SIGNED: _____

Total:

\$73,961.97

DESCRIPTION:

Site	Part	Description	Serial Number	Begin Date	End Date	Annual Price	ProRate	Extended Price
245753-14								
Equalis EQ-013120-01								
Quantity 4, Eaton 9355-20-30, VRLA Sealed, 6				Two YR				
Support	(BL07CAXX)	P-106000220, Corrective Labor Coverage extended from 1 to 2-yrs - N/A Response Time - Age based pricing has been applied - EOSL Status Active		TBD	TBD	\$484.64	\$1,938.56	\$1,647.78
HW/Install		Battery Replacement Items 1x Full Internal Battery Replacement, 6x P-106000220 (kit including 2 battery trays, 9 batteries per tray) 7x24 installation (108Batt) Supporting Documents: T-0, R-9, W-1, R-11, R-13		TBD	TBD	\$13,453.00	\$53,812.00	\$45,740.20
	(P-106000220)							
	Site Location	Model	Serial Number					
	FM 3464	9355-20-30	BF514KXX09					
	Santa Ursula	9355-20-30	BF514KXX12					
	WATER ST	9355-20-30	BF514KXX11					
	FM 1472	9355-20-30	BF514KXX10					
Quantity 4, Eaton 9155-12-15_64Batt, VRLA Sealed, 4				Two YR				
Support	(BL07CAXX)	P-106000226, Corrective Labor Coverage extended from 1 to 2-yrs - N/A Response Time - Age based pricing has been applied - EOSL Status Active		TBD	TBD	\$479.98	\$1,919.92	\$1,631.93
HW/Install		Battery Replacement Items 1x 4x P-106000226 (kit including 2 battery trays), 7x24 installation (64Batt 8Tray) Supporting Documents: T-0, R-9, W-1, R-11, R-13		TBD	TBD	\$7,335.90	\$29,343.60	\$24,942.06
	(P-106000226)							
	Site Location	Model	Serial Number					
	WATER ST	9155-12-15_64Batt	BF512FBB07					
	FM 1472	9155-12-15_64Batt	BF512FBB06					
	FM 3464	9155-12-15_64Batt	BF505FBB01					
	Santa Ursula	9155-12-15_64Batt	BF522FBB07					



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Quote Number: Quimby5.31
Prepared for: City of Laredo
Date: 7.29.24 rev.

Valid For: 31-Jul-24
Service Level:
Shipping & Tax: Not Included
Contract Number:

SIGNED: _____

Total:

\$121,923.40

DESCRIPTION:

Site	Part	Description	Serial Number	Begin Date	End Date	Annual Price	ProRate	Extended Price
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245753-15

Equalis EQ-013120-01

Quantity 4, Eaton 9355-20-30, VRLA Sealed, 6

One YR

(FL87NXXX-0030) Flex: 8 Hr Rsp, 7x24 Cvg

- After Hours (7x24) w/ Parts&Labor
- 8 HR Response Time
- PredictPulse Remote
- 1x UPS PM, After Hrs, 7x24, includes internal battery PM, 1 PM per year
- 1x PredictPulse Wireless
- EOSL Status Moving to Best Effort on Jan 1, 2034

TBD

TBD

Support

(0005NXXX-0030-1)
(XXXXWEXX-0030)

\$1,920.00

\$7,680.00

\$6,528.00

Non-Contract Items

- 1x UAP Credit (UAP-Credit)
- 1x Modem Accessory Credit (Modem-Credit)
- 1x Industrial Card X-Slot Credit (IndXCardDisc-Credit)
- 1x EMP Gen2 Credit (EMP2Disc-Credit)
- 1x 9355 Service Life Extension Program, UPS Electronics Replacement, 20-30 KVA, 208V,
- 1x INDGW-X2, Industrial Gateway Card (X-Slot)
- 1x Eaton Universal Accessories Power (UAP) 208V
- 1x PredictPulse Modem Kit
- 1x

-\$857.25

-\$3,429.00

-\$877.50

-\$3,510.00

-\$447.75

-\$1,791.00

-\$249.00

-\$996.00

Support

(P-106000287)

\$21,362.00

\$85,448.00

\$72,630.80

HW

(744-07538)

\$597.00

\$2,388.00

\$2,029.80

HW

(P-103003411)

\$1,143.00

\$4,572.00

\$3,886.20

HW

(P-154000455)

\$1,170.00

\$4,680.00

\$3,978.00

HW

(744-A4026)

\$332.00

\$1,328.00

\$1,128.80

Supporting Documents: T-0, X-1, R-2, R-30, R-32, R-10, R-6N

Site Location
FM 3464
Santa Ursula
WATER ST
FM 1472

Model
9355-20-30
9355-20-30
9355-20-30
9355-20-30

Serial Number
BF514KXX09
BF514KXX12
BF514KXX11
BF514KXX10

Quantity 4, Eaton 9155-12-15_64Batt, VRLA Sealed, 4

One YR

(FL87NXXX-0015) Flex: 8 Hr Rsp, 7x24 Cvg

- After Hours (7x24) w/ Parts&Labor
- 8 HR Response Time
- PredictPulse Remote Monitoring
- 1x UPS PM, After Hrs, 7x24, includes internal battery PM, 1 PM per year
- 1x PredictPulse Wireless
- EOSL Status Moving to Best Effort on Jan 1, 2034

TBD

TBD

Support

(0005NXXX-0015-1)
(XXXXWEXX-0015)

\$1,807.00

\$7,228.00

\$6,143.80

		Non-Contract Items				
		• 1x UAP Credit (UAP-Credit)			-857.25	-3,429.00
		• 1x Modem Accessory Credit (Modem-Credit)			-877.50	-3,510.00
		• 1x Industrial Card X-Slot Credit (IndXCardDisc-Credit)			-447.75	-1,791.00
		• 1x EMP Gen2 Credit (EMP2Disc-Credit)			-249.00	-996.00
Support	(P-106000285)	• 1x 9155 Service Life Extension Program, UPS Electronics Replacement, 8-15 KVA, 208V, 7x24	\$10,008.00	\$40,032.00		\$34,027.20
HW	(744-07538)	• 1x INDGW-X2, Industrial Gateway Card (X-Slot)	\$597.00	\$2,368.00		\$2,029.80
HW	(P-103003411)	• 1x Eaton Universal Accessories Power (UAP) 208V	\$1,143.00	\$4,572.00		\$3,886.20
HW	(P-154000455)	• 1x PredictPulse Modem Kit	\$1,170.00	\$4,680.00		\$3,978.00
HW	(744-A4026)	• 1x EMPDT1H1C2,Environmental	\$332.00	\$1,328.00		\$1,128.80
Supporting Documents: T-0, X-1, R-2, R-30, R-32, R-10, R-6N						

Site Location	Model	Serial Number
WATER ST	9155-12-15_64Batt	BF512FBB07
FM 1472	9155-12-15_64Batt	BF512FBB06
FM 3464	9155-12-15_64Batt	BF505FBB01
Santa Ursula	9155-12-15_64Batt	BF522FBB07