



## QUOTE LETTER

May 9, 2024

RJ Robert Garza  
General Manager  
El Metro  
1301 Farragut  
Laredo Texas, 78040

Dear Robert:

Thank you for your interest in purchasing four (4) 40 ft L/F CNG Buses off the State of Washington Contract # 06719-01

Gillig is pleased to quote the following:

**Four (4) 40 ft. L/F CNG @ \$713,943 each**

This price is valid for thirty days (30) and is FOB Laredo TX. Prices exclude any taxes and license fees. The production of your buses will be scheduled within 15 months of the date of your P.O. To maintain this production schedule, we will require a firm purchase order within thirty (30) days.

We thank you for this opportunity and appreciate your interest in Gillig and our products. Should you have any questions, please do not hesitate to contact us.

Sincerely,

A handwritten signature in blue ink that reads "Joe Saldana".

Joe Saldana  
Regional Sales Manager  
Gillig LLC  
510-303-0202  
jsaldana@gillig.com