

Renewal of Patagonia Health EHR Software Subscription 2026Customer: **City of Laredo Health Department**

Prepared on: July 21, 2026

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Laredo, Texas 78040Attn: Luis Cerda, Preventive Services Administrator, lcerda@ci.laredo.tx.us, 856-727-6977

The auto-renewal term will be elected as outlined in the original agreement in paragraph 7. Term and Termination to renew the subscription to Patagonia Health EHR software for an additional five-year period.

Renewal Subscription includes:

Federally certified EMR, Practice Management, and Public Health Billing Software included in original sale: • Labcorp bidirectional Lab Interface • HIE Interface • Immunization Inventory • Electronic Consent with Editor • Appointment Reminder/Bulk Messaging Past Additions: • ImmTrac2 Immunization Registry Interface 2022 • FPAR 2.0 Ahlers Reporting 2024 • Management Dashboard (1) 2025 • Barcode Scanning for Vaccine Inventory 2025 • Telehealth (1) 2026	Total User License Count will be: • 81 User Licenses Renewal Additions: Medication Inventory, included Removed from this renewal as reflected in the executed cancellation agreements of 2025: • Second Database AOTP 2023 ○ eConsents, Appt. Reminder/Bulk Messaging, EPCS License (1), Group Notes, BH Functionality, remaining 7 user licenses for this database. ○ 3 User Licenses ○ Barcode Scanning Software
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Renewal Term, Pricing, Loyalty Discounts, and Additional Service:

5-Year Subscription	2025-2026 Annually	Subtotal	2026-2027 Annually
Current Annual Subscription Rate for 2025-2026	\$ 119,469.00		
Removal of AOTP Database and 7 Licenses/Group Notes Features \$1,869.86 month	\$ (22,438.32)	\$ 97,030.68	
Removal of 3 User Licenses purchased 3/20/2024 \$283.60/mo		\$ (3,403.20)	\$93,627.48
Removal of Barcode Scanning Software \$116.00/mo		\$ (1,392.00)	\$92,235.48
FPAR 2.0 Reporting - courtesy subscription \$108.16/mo		\$ (1,297.92) now included	\$90,937.46
Addition of Medication Inventory		included	\$90,937.46

Waiver of CPI Increase of 4% (\$3,637.50) Year 1 for 5 Year renewal		0	\$ 90,937.46
Loyalty Renewal Discount of 5% in Year 1		\$ (4,546.87)	\$ 86,390.59
New Total Annual Subscription Rate for 2026-2027			\$ 86,390.59*
Annual Subscription Rate for 2027-2028 plus 4%			\$ 89,846.21
Annual Subscription Rate for 2028-2029 plus 4%			\$ 93,440.06
Annual Subscription Rate for 2029-2030 plus 4%			\$ 97,177.66
Annual Subscription Rate for 2030-2031 plus 4%			\$101,064.77
Total for Additional 5 years			\$467,919.29*

*Subscription pricing excludes any applications, interfaces, user licenses, or services added that are not listed in this Agreement

The current term ends 10/18/2026. This renewal will become effective at the expiration of the current agreement:
Start date 10/19/2026 - End date 10/18/2031 with the option of two (2) additional 1-year options.

TRAINING: City of Laredo has a remote training balance of 8.50 hours for the standard database. Hours can be used at any time during the subscription and do not need to be used in a single instance.

- Training time does not expire for the life of this Patagonia Health Subscription.
- Training is to be completed during the average work day (for example, 8 am-5 pm)
- The availability timeline is subject to Patagonia Health's Training Schedule at the time of the request.

3. Terms, Conditions, and Payments

● Terms and Conditions

- For the remainder of this agreement, subscription fees will increase by 4% after Year 1, at the contract anniversary, including any future additions to the EHR.
- The term of this Agreement shall automatically renew for subsequent one-year periods unless either party notifies the other in writing at least three months (90 days) prior to the end of the then-current term of their intent not to renew or to negotiate new contract terms.
- Unless listed here, all other areas of the original Sales Agreement, Business Associate Agreement, and Order Form remain unchanged.

SIGNATURES:

City of Laredo Health Department

Patagonia Health, Inc.

Signature: _____

Signature: _____

Date: _____

Date: _____

Name: _____

Name: Amos Slaymaker

Title: _____

Title: VP of Sales and Marketing



<http://www.patagoniahealth.com>

Karen Khoury, Senior Client Sales Executive
919-200-6011, Karen@PatagoniaHealth.com

Phone: _____

Email: _____

Phone: (919) 439-0964

Email: amos@patagoniahealth.com

Invoices should be sent to:

Contact: _____ Email: _____

Patagonia Health appreciates your business and looks forward to our continued partnership.

ADDITIONAL SIGNATURES:

COST CHART 2026 before discounts

DESCRIPTION	2025-2026 Monthly
Monthly Recurring Subscription Fees: Federally certified EMR, Practice Management, and Public Health Billing Software	\$ 7,335.01
ImmTrac2 Interface- Monthly fees	\$ 112.48
Additional User logins and passwords 3 users - Per Add-on executed on 03/20/24	\$ 283.60
Ahlers Upload Monthly Fee per add-on executed on 7/08/24	\$ 108.16
Management Dashboard App - Monthly Fees per add-on executed on 01/09/25.	\$ 68.64
Case Management System Capability (CYSCHN) Monthly fees for 3 users	\$ 262.20
Barcode scanning software	\$ 116.00
Additional User logins and passwords 8 users per user- Per Add-on executed on 01/14/26	\$ 699.20
Telehealth App - Monthly Fee per One Bundle of Video Hours (incl 176 video hours)	\$ 47.00
BH Functionality - Database AOTP Program Monthly Recurring Subscription Fees: Federally certified EMR, Practice Management, and Billing Software	\$ 946.40
Group Notes Feature for Public Health per add-on executed on 11/02/2023	\$ 261.75
Additional User logins and passwords 10 users per add-on executed on 11/02/23 3 users removed 11/2024, 7 users remaining	\$ 661.71
Total monthly subscription	\$9,955.75