



Proposal

Q004864

Please Issue Purchase Order to:
Exerplay, Inc
PO Box 1160, Cedar Crest, NM 87008
fax to 505-281-0155

Proposal Date	Salesperson
11/20/2024	AC/MP

City of Laredo: Ladrillera Activity Center

Buyboard Equip - 679-22

Quantity	Item Code	Description	Unit Price	DISC.	Total Extended
		LANDSCAPE STRUCTURES			
1.00	197057C	Motion w/Play Table Direct Bury	22,830.00	5%	21,688.50
1.00	CP016401	5" STEEL ARCH OODLE SWING DB 90" Beam Height Swing w- Steel Arches; Steel Beams w-crossovers; 1-Oodle Swing Seat. any addl bays need to be 90" to-fro	10,610.00	5%	10,079.50
1.00	184889A	Bongo Panel® (LW-1) 1	1,185.00	5%	1,125.75
1.00	184898A	Color Splash Panel™ (LW-10) 1	3,805.00	5%	3,614.75
1.00	184894A	Optigear Panel® (LW-10) 1	4,325.00	5%	4,108.75
1.00	184899A	Rain Sound Wheel Panel™ (LW-10) 1	2,765.00	5%	2,626.75
1.00	115201B	Learning Wall Post DB 1" Panel Height	340.00	5%	323.00
4.00	115201A	Learning Wall Post DB 10" Panel Height	345.00	5%	1,311.00
1.00	164075B	Bobble Rider, Double Direct Bury	2,765.00	5%	2,626.75
1.00	173591A	OmniSpin Spinner Surface Mount	10,935.00	5%	10,388.25
2.00	152179A	Saddle Spinner 12"-16", DB	990.00	5%	1,881.00
1.00	182503A	Welcome Sign, 2-5 yrs DB	0.00		0.00
1.00	141683A	TenderTuff Bench 72" w/Back, w/o Armrests, DB	825.00	5%	783.75
54.00	100626A	Galvanized Stake (30")	18.65	5%	956.75
50.00	119214A	TuffTimbers 4' Length, Black Only	70.00	5%	3,325.00
1.00	130799A	TuffTimbers Access Wedge Black Only	1,160.00	5%	1,102.00
4.00	221293A	5" Arch Swing Frame Additional Bay 8' Beam Height	2,230.00	5%	8,474.00
6.00	174018A	Belt Seat w/Chains ProGuard Chains for 8' Beam Height	165.00	5%	940.50
1.00	237294A	Friendship Swing w/5" Arch Swing Frame Additional	4,810.00	5%	4,569.50
1.00	218671C	Molded Bucket Seat -2-5 yrs- w/Harness - Chains ProGuard Chains for 8' Beam Height	1,140.00	5%	1,083.00
1.00	177351A	Molded Bucket Seat -5-12 yrs- w/Harness - Chains ProGuard Chains for 8' Beam Height	1,140.00	5%	1,083.00
2.00	105327	Half Clamp, Specify Color	34.40	5%	65.36
2.00	100610	1/4" x 5/8" Drive Rivet, Aluminum with SST Pin	1.31	5%	2.49
1.00	323659A	Volo DB	83,595.00	5%	79,415.25
1.00	247179A	Curva Spinner (DB Only)	2,505.00	5%	2,379.75
1.00	152179A	Saddle Spinner 12"-16", DB	990.00	5%	940.50
1.00	148638A	Stand-Up Seesaw Direct Bury	3,380.00	5%	3,211.00
1.00	205800A	TopsyTurny® Spinner (42" DB Only)	6,605.00	5%	6,274.75
1.00	182503C	Welcome Sign, 5-12 yrs, DB	0.00		0.00



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1.00	141683A	TenderTuff Bench 72" w/Back, w/o Armrests, DB	825.00	5%	783.75
46.00	100626A	Galvanized Stake (30")	18.65	5%	815.01
42.00	119214A	TuffTimbers 4' Length, Black Only	70.00	5%	2,793.00
1.00	130799A	TuffTimbers Access Wedge Black Only	1,160.00	5%	1,102.00
1.00	FREIGHT	Freight/shipping charges (150-24-1182)	18,720.00		18,720.00
SAFETY SURFACING					
300.00	EWF	PGWM01: Engineered Wood Fiber, priced per cu/yd	43.00	5%	12,255.00
4.00	FREIGHT	Freight/shipping charges (348089)	2,392.00		9,568.00
1.00	SF-INSTALL	Installation of Playground Equipment	78,104.00		78,104.00
1.00	SF-INSTALL	Installation of Wood Mulch, Includes Geotextile Fabric	12,571.00		12,571.00
Quote includes site grading, levelling and unloading equipment if at the time of installation					
1.00	BOND	Payment/Performance Bond	10,889.00		10,889.00
<i>THIS PROPOSAL IS SUBJECT TO THE ATTACHED TERMS AND CONDITIONS</i>			Subtotal		321,981.35
<i>Taxes subject to change</i>			Tax Total:		0.00
Proposal prepared by: Michelle McKean			Total		321,981.36

Accepted by: _____
Print Name: _____ Signature: _____ Date: _____



General Terms and Conditions:

Pricing for all listed items is good for 30 days from date of quote. ExerPlay reserves the right to revise pricing if any quote approvals are received after the 30-day timeframe, or if any portion of the quote is changed or removed. This may result in a delay in ordering materials for this project.

Pricing is for the listed items only and unless specifically shown on the quote, does not include freight, installation, engineering, offloading, storage, security, site preparation, permitting, security/temporary fencing, hard dig conditions, saw cutting, core drilling, field painting, electrical, concrete slabs, masonry work, ABC compaction, curbing, hand digging, excavation, spoil & waste removal, certification classes, background checks/badging, private line locating, or any applicable taxes or bonds. To obtain a performance/payment bond, please add 3.5% of the total to this quote.

Any necessary permits (federal, state, and/or local building) or special inspections are the responsibility of the General Contractor or End Owner.

Any applicable taxes shown on the quote are calculated based on state, city or county rates and project-specific requirements. Any Requests to remove taxes are subject to approval and MUST include an applicable tax-exempt certificate.

Please provide a signed quote, Purchase Order, or Contract to request an order. Further information such as shipping, colors, contact info, etc., may be needed before an order can be placed. Contract terms are subject to review and approval.

Notwithstanding anything to the contrary in any Contract Documents, ExerPlay shall have no duty to defend or indemnify Owner, Customer, or any other party for that portion of any claim arising out of the sole negligence of the indemnified party.

Billing and Payment Terms:

Current Customers: Unless otherwise negotiated and agreed upon, ExerPlay's payment terms are Net 30 from the date of the invoice, with approved credit; and Net 45 for contracted projects. ExerPlay's process is to bill the customer when the equipment ships. Surfacing and installation are billed upon completion. Bonds are billed when ordered. Late payments may be subject to finance fees and/or legal action.

New Customers: New customers may be required to pay a deposit on equipment at time of order. Deposit amount to be determined, based on credit. The remainder of that equipment, including freight, will be billed when it ships. Surfacing and installation are billed upon completion. Bonds are billed when ordered.

If paying by credit card, there will be a 3.5% fee added to the invoice.



Installation Terms:

If installation is included on the quote, the following guidelines must be followed:

1. It is recommended that any Landscape Structures Equipment be installed by a certified Landscape Structures installer, and that all other equipment be installed by a CPSI Certified installer. ExerPlay reserves the right to request proof of certification.
2. Playground equipment MUST be installed over ADA compliant wood fiber or rubber surfacing. This area is not ADA compliant without surfacing and an accessible route up to and into the playground area. Please contact us for more information.
3. Installation price does NOT include prevailing wages, Davis-Bacon wages, or TERO wages unless otherwise specified. Any changes in wage requirements at time of order are subject to updated pricing.
4. Installation price is based on normal soil conditions. Unusual or hard dig soil conditions that require the use of a jack hammer, or other such equipment, will incur additional charges by reason of such conditions and supervisory fee, and for an extension of the time of completion. Installation price does not include removal of anything which may hinder installation of equipment, unless otherwise specified on our quote.
5. If Hard Dig conditions are known, please advise so we can quote accordingly to avoid any delays or additional fees. Hard Dig conditions will be considered anything that cannot be excavated with a standard Bobcat mounted hydraulic auger. Hard Dig conditions will require a change order at a Time & Material rate. If an auger truck is required to complete digging, it will be at the expense of the General Contractor or Owner, if a spoil report is not provided at the time of quoting.
6. Finish grade is to be provided by others prior to arrival of installer.
7. Installer must have free and clear access to the install location(s). The installer is not responsible for damage done to existing surfacing/landscaping that may occur when equipment & vehicles are being used in the normal course of construction. Reasonable access to the job site for a Bobcat is assumed as a part of this quote.
8. Line-item pricing is for informational purposes only and is based upon being awarded the total project. All items are to be installed concurrently if specific areas are not ready for installation, and an additional mobilization fee will be required via Change order unless otherwise specified on the quote.
9. If any materials need to be unloaded on site by the installer, unloading must be coordinated at the same time as the installation. If special arrangements need to be made, an additional trip charge for unloading may apply.
10. Our installation team will call 811 to conduct a line location service; however, often-times they do not mark lines on the actual property where the installation will be done. The owner is responsible for blue-staking the job site and staking out any underground utilities prior to installation. Owner is responsible should damage occur.
11. Neither ExerPlay nor Installers are responsible for vandalism, theft of equipment or subsequent repairs or replacement. Security fencing can be provided upon request and added to the quote.
12. The job site MUST be ready, and area leveled, when the installer arrives to begin the job, unless specifically noted on the quote. Any downtime or site delays caused by Owner or General Contractor will incur additional fees.
13. If equipment is to be shipped to the installer's yard, it will be held for a maximum of 6 months from delivery, with intent to install in that time frame; otherwise, storage fees may occur.

General Contractor is responsible for:

1. Adequate storage and layout area as well as security of equipment while on site.
2. Water, power, sanitary facilities, and trash container on site.
3. Free and clear vehicle access to site and all areas under the scope of work.
4. Movement of any utilities conflicting with the installation of the equipment (installer is not responsible for landscape irrigation).
5. Once the installers are on site, any delays or additional work incurred by the installation crew and caused by others (owners or other contractors) will be charged on a cost-plus basis.
6. Any additional costs, i.e. demolition, relocation, excavation, surfacing materials, and labor due to abnormal soil conditions, are not included in price.
7. Please notify ExerPlay of any changes immediately. If any changes are made which we are not aware of, and which alter the installation, then all additional costs will be passed on to the GC.