



## City of Laredo Purchasing Division

### RENEWAL LETTER

July 7, 2025

Airstream Professional Misting Systems  
Carlos Mata  
6414 McPherson Rd. Suite #4  
Laredo, TX 78041

Re: FY23-068 IFB Shiloh Crossing & Backwoods Pond Maintenance  
Extension II

Dear Mr. Carlos Mata,

This is to inform that contract FY23-068 for providing Maintenance Services to the Shiloh Crossing and Backwoods Pond for the City of Laredo Environmental Services will expire on August 16, 2025. This contract was for a period of one (1) year and has the option to renew for three (3) additional one-year periods, upon mutual agreement of both parties. This is the second of three extension periods.

#### Price Adjustment

The City of Laredo will allow unit price adjustments upwardly or downwardly when correlated with an industry wide adjustment. Any request for reasonable price adjustments will be considered. Justification for the requested adjustment on original fixed pricing must have mutual consent from both parties and be supported by appropriate documentation. The city will not take action to intentionally delay legitimate manufacturer unit price increases. The City of Laredo reserves the right to cancel the contract if the price increase is deemed excessive; a new contract vendor will be selected on the basis of competitive bids. Documentation may be emailed to [jezapata@ci.laredo.tx.us](mailto:jezapata@ci.laredo.tx.us).

Please indicate your desire to request a contract extension. Should your company desire a contract extension, it is expressly understood by the parties that any such extension of this contract is entirely revocable at the City's discretion. If there are any questions regarding this renewal extension, please feel free to call me at (956) 794-1731.

Sincerely,

Jaime E. Zapata, MPA, CTCD, CTCM  
Purchasing Agent

Xc: Purchasing File

Airstream Professional Misting Systems

Request a contract extension: ☒ Not request a contract extension: ☐

Authorized Signature:

Print Name: Carlos Mata

Date: 07/08/2025

City of Laredo – Purchasing Division, 5512 Thomas Ave., Laredo, Texas 78041  
Phone (956)794-1731 Fax 790-1805