



Quote Number: Quimby5.31
Prepared for: City of Laredo
Date: 6.4.24

Valid For: 31-Jul-24
Service Level:
Shipping & Tax: Not Included
Contract Number:

SIGNED: _____

Total:	\$73,961.97
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Site	Part	Description	Serial Number	Begin Date	End Date	Annual Price	ProRate	Extended Price

245753-14						
DIR-TSO-4354						
Quantity 4, Eaton 9355-20-30, VRLA Sealed, 6			Two YR			
(BL07CAXX)	P-106000220, Corrective Labor Coverage extended from 1 to 2-yrs		TBD	TBD	\$484.64	\$1,938.56
	- N/A Response Time - Age based pricing has been applied - EOSL Status Active					\$1,647.78
	Battery Replacement Items		TBD	TBD	\$13,453.00	\$53,812.00
(P-106000220)	1x Full Internal Battery Replacement, 6x P-106000220 (kit including 2 battery trays, 9 batteries per tray) 7x24 installation (108Batt)					\$45,740.20
Supporting Documents: T-0, R-9, W-1, R-11, R-13						
Site Location	Model	Serial Number				
FM 3464	9355-20-30	BF514KXX09				
Santa Ursula	9355-20-30	BF514KXX12				
WATER ST	9355-20-30	BF514KXX11				
FM 1472	9355-20-30	BF514KXX10				
Quantity 4, Eaton 9155-12-15_64Batt, VRLA Sealed, 4			Two YR			
(BL07CAXX)	P-106000226, Corrective Labor Coverage extended from 1 to 2-yrs		TBD	TBD	\$479.98	\$1,919.92
	- N/A Response Time - Age based pricing has been applied - EOSL Status Active					\$1,631.93
	Battery Replacement Items					
(P-106000226)	1x 4x P-106000226 (kit including 2 battery trays, 7x24 installation (64Batt 8Tray)		TBD	TBD	\$7,335.90	\$29,343.60
Supporting Documents: T-0, R-9, W-1, R-11, R-13						
Site Location	Model	Serial Number				
WATER ST	9155-12-15_64Batt	BF512FBB07				
FM 1472	9155-12-15_64Batt	BF512FBB06				
FM 3464	9155-12-15_64Batt	BF505FBB01				
Santa Ursula	9155-12-15_64Batt	BF522FBB07				



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Property of Flair Data Systems - Confidential: Not for Duplication or Disclosure

Quote Number: Quimby5.31
Prepared for: City of Laredo
Date: 6.4.24

Valid For: 31-Jul-24
Service Level:
Shipping & Tax: Not Included
Contract Number:

SIGNED: _____

Total:

\$121,923.40

DESCRIPTION:

Site	Part	Description	Serial Number	Begin Date	End Date	Annual Price	ProRate	Extended Price
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245753-15

DIR-TSO-4354

Quantity 4, Eaton 9355-20-30, VRLA Sealed, 6

One YR

(FL87NXXX-0030) Flex: 8 Hr Rsp, 7x24 Cvg

- After Hours (7x24) w/ Parts&Labor
- 8 HR Response Time
- PredictPulse Remote
- 1x UPS PM, After Hrs, 7x24, includes internal battery PM, 1 PM per year
- 1x PredictPulse Wireless
- EOSL Status Moving to Best Effort on Jan 1, 2034

TBD

TBD

(0005NXXX-0030-1)
(XXXXWEXX-0030)

\$1,920.00

\$7,680.00

\$6,528.00

Non-Contract Items

- 1x UAP Credit (UAP-Credit)
- 1x Modem Accessory Credit (Modem-Credit)
- 1x Industrial Card X-Slot Credit (IndXCardDisc-Credit)
- 1x EMP Gen2 Credit (EMP2Disc-Credit)
- 1x 9355 Service Life Extension Program, UPS Electronics Replacement, 20-30 KVA, 208V,
- 1x INDGW-X2, Industrial Gateway Card (X-Slot)
- 1x Eaton Universal Accessories Power (UAP) 208V
- 1x PredictPulse Modem Kit
- 1x EMPDT1H1C2, Environmental

-\$857.25

-\$3,429.00

-\$877.50

-\$3,510.00

-\$447.75

-\$1,791.00

-\$249.00

-\$996.00

(P-106000287)

\$21,362.00

\$85,448.00

\$72,630.80

(744-07538)

\$597.00

\$2,388.00

\$2,029.80

(P-103003411)

\$1,143.00

\$4,572.00

\$3,886.20

(P-154000455)

\$1,170.00

\$4,680.00

\$3,978.00

(744-A4026)

\$332.00

\$1,328.00

\$1,128.80

Supporting Documents: T-0, X-1, R-2, R-30, R-32, R-10, R-6N

Site Location	Model	Serial Number
FM 3464	9355-20-30	BF514KXX09
Santa Ursula	9355-20-30	BF514KXX12
WATER ST	9355-20-30	BF514KXX11
FM 1472	9355-20-30	BF514KXX10

Quantity 4, Eaton 9155-12-15_64Batt, VRLA Sealed, 4

One YR

(FL87NXXX-0015) Flex: 8 Hr Rsp, 7x24 Cvg

- After Hours (7x24) w/ Parts&Labor
- 8 HR Response Time
- PredictPulse Remote Monitoring
- 1x UPS PM, After Hrs, 7x24, includes internal battery PM, 1 PM per year
- 1x PredictPulse Wireless
- EOSL Status Moving to Best Effort on Jan 1, 2034

TBD

TBD

(0005NXXX-0015-1)
(XXXXWEXX-0015)

\$1,807.00

\$7,228.00

\$6,143.80

Non-Contract Items

	• 1x UAP Credit (UAP-Credit)		-\$857.25	-\$3,429.00
	• 1x Modem Accessory Credit (Modem-Credit)		-\$877.50	-\$3,510.00
	• 1x Industrial Card X-Slot Credit (IndXCardDisc-Credit)		-\$447.75	-\$1,791.00
	• 1x EMP Gen2 Credit (EMP2Disc-Credit)		-\$249.00	-\$996.00
	• 1x 9155 Service Life Extension Program, UPS Electronics Replacement, 8-15 KVA, 208V, 7x24	\$10,008.00	\$40,032.00	\$34,027.20
(P-106000285)	• 1x INDGW-X2, Industrial Gateway Card (X-Slot)	\$597.00	\$2,388.00	\$2,029.80
(744-07538)	• 1x Eaton Universal Accessories Power (UAP) 208V	\$1,143.00	\$4,572.00	\$3,886.20
(P-103003411)	• 1x PredictPulse Modem Kit	\$1,170.00	\$4,680.00	\$3,978.00
(P-154000455)	• 1x EMPDT1H1C2, Environmental	\$332.00	\$1,328.00	\$1,128.80
(744-A4026)	Supporting Documents: T-0, X-1, R-2, R-30, R-32, R-10, R-6N			

Site Location	Model	Serial Number
WATER ST	9155-12-15_64Batt	BF512FBB07
FM 1472	9155-12-15_64Batt	BF512FBB06
FM 3464	9155-12-15_64Batt	BF505FBB01
Santa Ursula	9155-12-15_64Batt	BF522FBB07