flock safety

Flock Safety + TX - Laredo PD

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Flock Group Inc.
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Atlanta, GA 30318

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Created Date: 07/12/2024
Expiration Date: 09/30/2024
Quote Number: Q-80016
PO Number:

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Budgetary Quote

This document is for informational purposes only. Pricing is subject to change.

Bill To:	4712 Maher Ave Laredo, Texas 78041	Ship To:	4712 Maher Ave Laredo, Texas 78040

Billing Company Name:	TX - Laredo PD	Subscription Term:	60 Months
Billing Contact Name:		Payment Terms:	Net 30
Billing Email Address:		Retention Period:	30 Days
Billing Phone:		Billing Frequency:	Annual Plan - First Year Invoiced at Signing.

Hardware and Software Products

Annual recurring amounts over subscription term

Item	Cost	Quantity	Total
Flock Safety Platform			**$1,010,649.85**
Flock Safety Flock OS			
FlockOS® Elite Package	Included	1	Included
Enhanced LPR Upgrade	Included	1	Included
Flock Safety LPR Products			
Flock Safety Falcon ®	Included	79	Included
Flock Safety Video Products			
Flock Safety Wing ™ VMS	Included	7500	Included
Flock Safety Condor ™ PTZ w/ LTE Service	Included	113	Included
Flock Safety Audio Products			
Flock Safety Raven ® - 1/4mi	Included	7	Included
Flock Safety Professional Services			
Custom Recurring Subscription	Included	40	Included
Professional Services - Subscription - Electrical Implementation	Included	42	Included

Professional Services and One Time Purchases

Item	Cost	Quantity	Total
One Time Fees			
Flock Safety Professional Services			
Professional Services - Standard Implementation Fee	$650.00	79	$51,350.00
Condor Professional Services - Standard Implementation Fee	$396.00	113	$44,748.00
Professional Services - Subscription - Electrical Implementation	$2,500.00	42	$105,000.00
Custom One-Time Fee	$500.00	40	$20,000.00
Custom One-Time Fee	$2,000.00	1	$2,000.00
Custom One-Time Fee	$0.00	1	$0.00

Subtotal Year 1:	$1,128,747.85
Annual Recurring Subtotal:	$1,010,649.85
Discounts:	$799,252.74
Estimated Tax:	$0.00
Contract Total:	$5,171,347.26

Taxes shown above are provided as an estimate. Actual taxes are the responsibility of the Customer. This is not an invoice – this document is a non-binding proposal for informational purposes only. Pricing is subject to change.

Special Terms:

-Custom Recurring Subscription (Flock Video Kits)
-Professional Services - Subscription - Electrical Implementation (Condor AEP usage fee)
-Custom One-Time Fee (Flock Video Kit – Installation Fee)
-Custom One-Time Fee (Trailer Shipping Fee)
-Custom One-Time Fee Complimentary for 1 year (REAL-TIME POLICING CONSULTING)
-Solar Video Trailer: 800W Solar video trailer with 30' telescoping tower and electric winch. Trailer will be outfitted with:
2 x Condor PTZ live and recorded video cameras. 2 x Flock compute box (2TB SSD)
1 x 360 degree, multi-sensor, live and recorded video quad-cam. Flock Wing Gateway NVR (8TB SSD)
Blue flashing LED strobe beacon, 1X Raven, 1X Falcon, Audio speaker
*Additional products might have impact on the power budget of the system
The LPR (Falcon) will be mounted to the frame of the trailer for ease of installing and practicality of capturing plates

Billing Schedule	Amount (USD)
Year 1	
At Contract Signing	$1,128,747.85
Annual Recurring after Year 1	$1,010,649.85
Contract Total	$5,171,347.26

*Tax not included

Discounts Applied	Amount (USD)
Flock Safety Platform	$491,250.74
Flock Safety Add-ons	$0.00
Flock Safety Professional Services	$65,002.00

Billing Schedule	Amount (USD)
Year 1	
At Contract Signing	$1,128,747.85
Annual Recurring after Year 1	$1,010,649.85
Contract Total	$5,171,347.26

Product and Services Description

Flock Safety Platform Items	Product Description
Flock Safety Falcon ®	An infrastructure-free license plate reader camera that utilizes Vehicle Fingerprint® technology to capture vehicular attributes.
Flock Safety Raven®	An audio detection device that provides real-time alerting to law enforcement based on programmed audio events.
Flock Safety Condor™	Flock's pan, tilt, zoom (PTZ) or fixed cameras which capture video footage with the option to stream live video, capture and view video recordings, and upload videos.

One-Time Fees	Service Description
Installation on existing infrastructure	One-time Professional Services engagement. Includes site & safety assessment, camera setup & testing, and shipping & handling in accordance with the Flock Safety Advanced Implementation Service Brief.
Professional Services - Standard Implementation Fee	One-time Professional Services engagement. Includes site and safety assessment, camera setup and testing, and shipping and handling in accordance with the Flock Safety Standard Implementation Service Brief.
Professional Services - Advanced Implementation Fee	One-time Professional Services engagement. Includes site & safety assessment, camera setup & testing, and shipping & handling in accordance with the Flock Safety Advanced Implementation Service Brief.

FlockOS Features & Description

FlockOS Features	Description
Wing Gateway, Wing Cloud, Wing VMS	Unlocks access to purchase Wing.
Custom Map Layers	The FlockOS® Map is powered by ESRI, which offers the ability for 3D visualization, viewing of floor plans, and layering of external GIS data.
Axon BWC (Body Worn Camera) Locations	Locate patrol officers and their BWC device statuses in one unified map view, optimizing coordination and response times.
Map PDF Attachments	
Camera Registry Program	Access a customizable, fully-hosted camera registry website to quickly identify nearby video sources during incidents. Strengthen community ties by incorporating fixed camera feeds from local schools, businesses, and neighborhoods. The interactive map lets you spot relevant cameras so you can easily contact camera owners to assist in investigations.
Automatic Vehicle Location (AVL) Connection	Boost situational awareness by displaying the Automatic Vehicle Location of patrol vehicles or other assets. This feature ensures resources are effectively allocated and response times are minimized.
Computer Aided Dispatch (CAD) Connection	Seamlessly incorporates your CAD system into FlockOS®. This crucial connection ensures that calls-for-service, locations, and actionable intelligence are displayed side-by-side, driving efficient call resolutions.
Floor Plans	Equip officers with detailed indoor layouts by layering building floor plans on the interactive ESRI-based map, enhancing tactical decision-making during incidents.
Drone Video Integration	Access live drone video feeds, locations, and device statuses in one unified map view, increasing situational awareness and driving safe responses to critical incidents.
FirstTwo Connection	Law enforcement agencies that already have an account with FirstTwo can enhance their Map by integrating vital intelligence to drive more informed responses. When there's an incident, like a License Plate Recognition (LPR) alert or a Computer Aided Dispatch (CAD) Call for Service, FlockOS will show markers on the buildings near the incident. By clicking on a building marker, information about the residents in that building will be displayed. This includes their names, ages, addresses, and a link to FirstTwo for phone numbers and additional details.
Regionalization Support	Enhance collective response and communications across your geographical region by pooling resources, technology, and intelligence. With FlockOS® Elite, you can share integrated CAD systems and cameras with neighboring agencies to coordinate quick responses to emerging threats and crime patterns, creating a safer community for residents in your broader area while maximizing resources.

Real-Time Routing	Promote safety by utilizing camera streams and vehicle history to predict a vehicle's direction of travel, minimizing the risks associated with vehicle pursuits.
SSO	Ability to sign into the Flock Safety platform via Okta Single Sign On (SSO). This increases login speed and information security.
Convoy Search	Unearth hidden connections by detecting suspect vehicles that frequently travel together. This tool is invaluable for investigating organized or serial crimes and identifying accomplices.
Visual Search	Transforms any digital photo into a potent investigative lead, enhancing evidence collection. Upload the image of a vehicle into FlockOS® to initiate a reverse image search that will help you identify crucial suspect vehicle information and unlock dead-end investigations.
Multi Geo Search	Connects the dots between multiple crimes and crime scenes. Link a suspect vehicle to multiple incidents based on location, without needing a vehicle description or plate number.
Custom Hot List Attachments	The ability to add case notes, photos, reports, and other relevant case information to Custom Hot List Alerts
Custom Hot List Deconfliction	Allows Flock Safety users to identify overlapping investigations within their agency and within other law enforcement agencies and provide the contact information of opted-in parties to facilitate collaboration.
Unlimited Vehicle Description Alerts	Users can set up and receive notifications for suspect vehicles based on body type, make, color, location and timeframe. Notifications are sent via app, SMS or email when a vehicle matching the predetermined criteria passes a camera in your organization's network.