



**Waukesha- Pearce Industries, Inc.**

Construction - Mining - Recycling Machinery Solutions  
www.wpi.com Phone:956-252-8510  
5673 ST Hwy 359, Bldg, D Laredo, Texas 78043  
**Equipment Quotation**  
(This quotation is subject to terms and conditions)

**Sourcewell**

**Awarded Contract**

**Contract #011723-KOM**

**CITY OF LAREDO**  
**1102 BOB BULLOCK LOOP**  
**LAREDO TX 78042**

Quote #: cmcpherson-0044  
Date: 06/24/2026

WPI is pleased to offer the following equipment for your consideration.

**New Komatsu WA320-8 SN: TBD**

**SALES PRICE (EA) \$265,945.00**

STANDARD BOOM  
BKT CYL, STD  
ENGINE INTAKE, STD  
TIRE ONLY (4) 20.5R25 VMT L3 BS  
3 SPOOL MONO HYDRAULICS  
Komtrax Monitoring System – FREE FOR THE LIFE OF THE MACHINE

**ATTACHMENTS**

Trash Bucket w/ Dual Wide Paddle Clamps 3.5 Yard Capacity  
20.5R25 GALAXY SOLID TIRE/WHEEL  
Koorsen Fire Suppression

**WARRANTY**

Manufacturer Warranty Only

Komatsu Care - Complimentary Maintenance for 3 years or 2,000 hours \* 1 hour of drive time or 30 miles one way is included as part of the Komatsu Care program per service, you will be responsible for overages at a rate of \$130 per hour & \$4.85 per mile, including a Fuel Surcharge. Rates are subject to change based on current WPI published labor and mileage rates.

\*\*\* FINANCE RATE AT TIME DELIVERY TO APPLY \*\*\*

\*\*\* Taxes are Estimated – To Be Determined at Time of Delivery \*\*\*

Sales Price is subject to applicable tariff at the time of delivery

|              |              |
|--------------|--------------|
| Sales Price: | \$265,945.00 |
| TERP:        | 0            |
| HET:         | 0            |
| Sales Tax:   | 0            |
| Sub Total:   | \$265,945.00 |
|              |              |
| Total Price: | \$265,945.00 |

We look forward to your valued order. If you have any questions or comments, please feel free to contact me at or chad.mcperson@wpi.com.

Regards,  
Chad McPherson

CUSTOMER HAS READ, UNDERSTANDS AND ACKNOWLEDGES THE TERMS / CONDITIONS AS SET FORTH IN THIS DOCUMENT. This quote becomes a sales order upon written acceptance by BOTH parties subject to those terms and conditions. This order is not valid unless accepted by an authorized WPI Manager.

Accepted: WAUKESHA-PEARCE INDUSTRIES, LLC

Accepted: CITY OF LAREDO

By: \_\_\_\_\_

**X**

Date: \_\_\_\_\_

#### Quotation Terms & Conditions

**ACCEPTANCE:** Unless otherwise noted, this quotation expires in 30 days from the date of quotation. **PAYMENT TERMS:** Payment in full is due upon delivery. **TRADE-IN EQUIPMENT:** Purchaser warrants the trade-in equipment as shown is free and clear of all encumbrances and/or liens except in the amounts shown for "pay-off" as of the date of the quotation. **TAXES:** Any taxes listed upon this quotation are estimates only and are subject to change. Purchaser shall reimburse WaukeshaPearce Industries, Inc. (WPI) for all taxes incident to this transaction for which WPI is compelled to collect. **DELIVERY:** Any delivery quoted is an estimate only. WPI assumes no liability for delays in delivery. **VALIDITY:** This quotation is not binding on either WPI or the purchaser until it is accepted and validated, in writing by both parties, as a sales order. Whereupon, it becomes subject to all terms and conditions of a sales order as set forth below.

#### Sales Order Terms & Conditions

**WARRANTIES:** WPI makes no express warranties unless same appear in writing, are signed by WPI and specifically refer to said equipment and to this sales order. NO WARRANTY IS MADE THAT THE EQUIPMENT WILL SUIT CUSTOMER'S PURPOSE, THE SELECTION OF THE EQUIPMENT HAVING BEEN MADE BY CUSTOMER; NOR ARE THERE ANY WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE NOR ANY OTHER WARRANTIES, EXPRESS OR IMPLIED, WHICH EXTEND BEYOND THE DESCRIPTION OF THE EQUIPMENT OR, IF NEW EQUIPMENT, BEYOND THE MANUFACTURER'S WARRANTY. WPI MAKES NO WARRANTY AS TO THE PRODUCTIVITY OF THE EQUIPMENT. UNDER NO CIRCUMSTANCES SHALL WPI BE LIABLE FOR LOSS OF USE, DOWN-TIME OR ANY OTHER CONSEQUENTIAL DAMAGES. **DAMAGE TO THE EQUIPMENT:** Customer shall assume liability and full responsibility for any damage (other than normal wear and tear) to or loss of the Equipment from the time it is shipped from WPI's place of storage. **TAXES:** Customer shall pay all taxes, assessments, fees and penalties which may be levied or assessed on or in respect to the operation, leasing, possession or use of the Equipment. Customer shall provide, at its own expense, all permits and licenses necessary for the operation and use of the Equipment. Customer shall comply with all laws, regulations, and ordinances applicable to the use, possession and operation of the Equipment, and shall indemnify, defend and hold WPI harmless from any consequences of Customer's noncompliance. **INSURANCE:** Customer, at its own expense, shall maintain in force adequate public liability insurance against bodily injury, death, and property damage resulting from the use or operation of the Equipment from the time that it is shipped from WPI's place of storage. Customer also agrees to keep the Equipment insured in accordance with the terms and conditions of any third party leasing company or finance company that has an interest in the Equipment. Until such time that the equipment has been fully settled and paid, customer agrees to insure the Equipment at its full replacement value against any loss or damage through accident, fire, weather condition, theft or malicious destruction. In addition, Customer shall adequately insure the Equipment against any other insurable risks to which the Equipment is exposed and those which WPI may designate. All such policies shall be subject to WPI's approval and shall be payable to or on behalf of WPI and Customer, as their interests appear. **CUSTOMER SHALL DELIVER TO WPI CERTIFICATES OF SUCH INSURANCE, CUSTOMER AGREES TO INDEMNIFY, DEFEND AND HOLD WPI HARMLESS FROM ANY INJURY, DEATH OR PROPERTY DAMAGE RESULTING FROM CUSTOMER'S OPERATION OF THE EQUIPMENT, INCLUDING CLAIMS ARISING OUT OF WPI'S ALLEGED NEGLIGENCE.** It is the Customer's responsibility to maintain insurance from the point of shipment. **OWNERSHIP:** Title to the Equipment shall remain vested in WPI until Customer settles for same by executing a cash payment, executing lease documents to transfer title to a third party leasing company or executing finance documents with a third party finance company. In the event of such financing, Customer hereby acknowledges that its rights under this sales order are subject and subordinate to the rights of the holder of security interest in the equipment. Customer further agrees that WPI has the right to assign its rights under this order, and in the event of such assignment and receipt of notice thereof Customer shall make any payment due to WPI unconditionally directly to such assignee. **DEFAULT:** This sales order is entered into in good faith between Customer and WPI and both parties agree to perform their duties hereunder. Time is of the essence, and Customer shall make all payments when due. Failure to make any such payment when due shall constitute a default. **UPON CUSTOMER'S DEFAULT, WPI MAY TERMINATE THIS ORDER, WHEREUPON CUSTOMER'S RIGHT TO THE EQUIPMENT SHALL CEASE FORTHWITH,** but Customer shall remain liable to WPI for all unpaid payments due hereunder up to and including the full sales price indicated plus any incidental expenses or legal costs incurred. WPI may proceed by appropriate court action to enforce performance by Customer of the terms of this sales order, or to recover for the breach thereof. WPI's rights hereunder are cumulative and not alternative. WPI may waive any default or remedy without waiving any prior or subsequent default or remedy or without waiving any claim for damages. **DOCUMENTATION:** Customer agrees on demand to execute and deliver to WPI such additional forms and documents (such as a Financing Statement, Request for information, and Request for Statement of Account) as may be reasonably required by WPI to consummate this order when accepted. **PAYMENT OF MONIES:** All sums of money payable by Customer under the terms of this order shall be due and payable at the location specified by the actual billing received from WPI in lawful money of the United States, and will be subject to a late charge of up to and including the maximum allowed by law after maturity until paid. Should any legal proceedings be instituted by WPI to recover monies due and to become due hereunder Customer shall pay a reasonable sum as attorney's fees. **CONSTITUTION OF AGREEMENT:** This order, when accepted by WPI, shall constitute the entire agreement of the parties, and Customer agrees that WPI is not bound by any representative or terms made by any officer, agent or employee of WPI relative to this transaction which are not embodied herein; and this order may be modified or rescinded only by a writing signed by both parties hereto. **LAWFUL ENFORCEMENT** This sales order and the ensuing sales transaction shall be governed by and construed under the laws of the State of Texas. **IRC SEC 1031 EXCHANGE NOTIFICATION:** Waukesha-Pearce Industries, Inc. has assigned its rights to sell its rental equipment (as described herein) to North Star Deferred Exchange. This assignment has no effect on your rights or obligations hereunder.



#### Standard Equipment for Base Machine

##### Engine and related items:

Air cleaner, dry-type, two stage, radial sealed  
 Engine shut-off system, electric with key  
 Engine, Komatsu SAA6D107E-3, 6 cylinder, turbocharged, air to air after cooled, cooled EGR, direct injection Tier 4 Final emissions certified, diesel

Gross HP: 170HP (127kW) / 2100 RPM (SAE J1995)

Net HP: 165HP (123kW) / 2100 RPM (SAE J1349) ISO / 9249

Max HP: 173HP (129kW) / 1900 RPM (ISO 14396)

Exhaust pipe, curved

Fan, auto-reversing, hydraulic-driven

KDPF - After-Treatment Assembly Consisting of KDOC and KCSF

Komatsu Auto Idle Shutdown

SCR - Selective Catalytic Reduction aftertreatment with

DEF tank and heated lines

Starting aid, intake manifold preheater

Electrical system:

Alternator, 90 ampere, 24 volt

Back-up alarm

Batteries, 2 x 12 volt (92 Ah) (680 CCA)

Battery disconnect switch

Horn, electric

Lights

- Back-up light, rear, LED

- Stop and tail, LED

- Turn signal, (2 front, 2 rear) with hazard switch

- Working lights, halogen (2 front, high low

beam with indicator, fender mount, 2 rear grill mount

- Working lights, halogen (2 front)

outside of cab mount

Sealed DT electrical connectors

Starting motor, 5.5 kW direct electric, 24 V

Power Train and Controls:

Differentials, torque proportioning, inboard planetary

Parking brake, wet multiple disc

Service brakes, hydraulic, wet multiple disc, axle by axle (inboard)

Transmission, hydrostatic, 1 pump, 2 motors, full auto

shift with speed range control

Transmission control

- F/R: steering column / loader control lever selectable

- Max speed control: electric, 4 speed F/R

- Traction control: electric, 3 mode

Operator environment:

Cab, (ROPS/FOPS) (installed), includes; adjustable arm rests, adjustable work equipment levers, cigarette lighter/

ashtray, dome light, electrically heated rear window, air

conditioner / heater / defroster / pressurizer, floor mat,

front (intermittent) and rear wiper/washer, rearview mirrors

(2 outside, 2 inside), right hand and left hand door access

with steps and sunvisor

Hydraulic control, 2 spool (boom/bucket), multi-function mono lever

control, with integrated transmission F/R switch and includes

integrated third spool proportional switch (3 spool is optional)

Monitor, 7 inch, LCD, color

Radio, AM/FM with speakers and auxiliary jack

Rear view monitor

Seat, heated air suspension type, reclining with armrests (fabric)

Seat belt, 3" width, retractable

Steering wheel, tiltable, telescopic

#### Equipment Management Monitoring System (EMMS)

Monitor: Multi-function, 7 inch, LCD, color high-resolution

Warning Message System with Descriptions

#### Gauges

- DEF Level

- Engine water temperature

- ECO

- Fuel level

- HST oil temperature

- Speedometer / Tachometer

#### Pilot Lights

- Auxiliary steering (opt)

- Brake oil pressure

- Central warning

- Cooling fan reverse

- DEF Level

- Directional indicator

- ECSS

- Engine pre heater

- Head lamp high beam

- HST Emergency pump drive

- KDPF restriction indicator

- Komtrax message

- Parking brake warning

- Quick coupler lock release (opt)

- Remote Boom & Bucket Positioner

- Seat belt caution

- Steering oil pressure

- Traction level

- Transmission speed range

- Turn signal

- Work equipment lock warning

#### Special arrangements:

Ambient Temperature Range, -20°C (-4°F)

through +45°C (+113°F) at maximum standard elevation

of 2,300 meters (7,546 ft.)

#### Other Standard Equipment:

Boom kick-out, automatic, in-cab adjustable

Bucket and lift cylinders

Bucket positioner, automatic, in-cab adjustable, 3 position

Centralized grease banks

Counterweight, standard and additional

Electronically Controlled Suspension System (ECSS)

Fenders, front & partial rear

Hand rails, front, LH & RH

KOMTRAX, Level 5

Lifting eyes

Parallel loader linkage and standard lift boom

Provision for Quick Coupler (mount points for piping,

harness for cab switch)

Rims for 20.5-25 tires (4 each)

#### Vandalism Protection:

- Caplock & cover for fuel tank & hydraulic tank

- Padlocks

- Battery boxes

- Engine hood side panels & rear grill, lockable

- Radiator cap cover (bolted)

- Transfer case oil filler cover

Voltage converter (12 volt, 5 amp x 2)