

Non-Binding Budgetary Estimate



Axon Enterprise, Inc.
17800 N 85th St
Scottsdale, Arizona 85255
United States
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International: +1.800.978.2737

Q-767551-45952MA

Issued: 10/22/2025

Quote Expiration: 11/07/2025

Estimated Contract Start Date: 01/01/2026

Account Number: 106281

Payment Terms: N20

Delivery Method:

Credit/Debit Amount: \$0.00

SHIP TO	BILL TO	SALES REPRESENTATIVE	PRIMARY CONTACT
Laredo Police Dept. - TX 4712 Maher Ave Laredo, TX 78041-3856 USA	Laredo Police Dept. - TX PO Box 210 Laredo TX 78042-0210 USA Email:	Matt Appelbaum Phone: Email: mappelbaum@axon.com Fax:	Miguel Rodriguez Phone: 956-795-3112 Email: mrodrigue1@ci.laredo.tx.us Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$3,446,031.07
ESTIMATED TOTAL W/ TAX	\$3,446,031.07

Discount Summary

Average Savings Per Year	(\$69,551.66)
TOTAL SAVINGS	(\$347,758.28)

Payment Summary

Date	Subtotal	Tax	Total
Dec 2025	\$446,157.13	\$0.00	\$446,157.13
Dec 2026	\$749,968.47	\$0.00	\$749,968.47
Dec 2027	\$749,968.49	\$0.00	\$749,968.49
Dec 2028	\$749,968.49	\$0.00	\$749,968.49
Dec 2029	\$749,968.49	\$0.00	\$749,968.49
Total	\$3,446,031.07	\$0.00	\$3,446,031.07

Quote List Price:

\$3,098,272.79

Quote Subtotal:

\$3,446,031.07

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Term	Qty	List Price	Net Price	Subtotal	Tax	Total
BUNDLE - AXON AIR DFR SINGLE DOCK								
101508	AXON AIR - SKYDIO - CARE FOR X10 CELLULAR 5G + VT300-Z 3YR		5	\$5,249.00	\$5,249.00	\$26,245.00	\$0.00	\$26,245.00
101199	AXON AIR - SKYDIO DFR COMMAND	60m	5	\$49,800.00	\$41,234.41	\$206,172.05	\$0.00	\$206,172.05
101736	AXON AIR - SKYDIO X10 DOCK HW KIT		5	\$57,744.00	\$47,812.03	\$239,060.15	\$0.00	\$239,060.15
102294	AXON AIR - SKYDIO DOCK FOR X10 - MAINT. AND REPAIR - PREMIUM	60m	5	\$72,000.00	\$59,616.00	\$298,080.00	\$0.00	\$298,080.00
BUNDLE - AXON AIR DFR DOCK PRO								
12021	AXON AIR - PROFESSIONAL IMPLEMENTATION		1	\$2,500.00	\$0.00	\$0.00	\$0.00	\$0.00
102201	AXON DEDRONE - INSTALL SERVICES		2	\$3,500.00	\$3,500.00	\$7,000.00	\$0.00	\$7,000.00
102228	AXON DEDRONE - DEDRONE BEYOND LONG RANGE EXT WARRANTY	49m	3	\$54,300.33	\$4,525.15	\$13,575.45	\$0.00	\$13,575.45
101508	AXON AIR - SKYDIO - CARE FOR X10 CELLULAR 5G + VT300-Z 3YR		3	\$5,249.00	\$5,249.00	\$15,747.00	\$0.00	\$15,747.00
101502	AXON AIR - SKYDIO - DEPLOYMENT AND TRAINING - DOCK FOR X10		1	\$46,250.00	\$46,250.00	\$46,250.00	\$0.00	\$46,250.00
101199	AXON AIR - SKYDIO DFR COMMAND	60m	3	\$49,800.00	\$41,234.41	\$123,703.23	\$0.00	\$123,703.23
102207	AXON DEDRONE BEYOND RADAR - LONG RANGE SOFTWARE	60m	1	\$399,973.20	\$129,973.20	\$129,973.20	\$0.00	\$129,973.20
101736	AXON AIR - SKYDIO X10 DOCK HW KIT		3	\$57,744.00	\$47,812.03	\$143,436.09	\$0.00	\$143,436.09
102294	AXON AIR - SKYDIO DOCK FOR X10 - MAINT. AND REPAIR - PREMIUM	60m	3	\$72,000.00	\$59,616.00	\$178,848.00	\$0.00	\$178,848.00
102050	AXON DEDRONEBEYOND RADAR LRR HW KIT (US)		1	\$469,850.00	\$369,850.00	\$369,850.00	\$0.00	\$369,850.00
Individual Items								
99901	AXON ACCELERATE CONFERENCE REGISTRATION		10	\$899.00	\$0.00	\$0.00	\$0.00	\$0.00
102215	AXON DEDRONE - DEDRONETRACKER.AI CAMERA SOFTWARE	60m	1	\$54,246.00	\$0.00	\$0.00	\$0.00	\$0.00
102212	AXON DEDRONE - DEDRONE TRACKER AI SOFTWARE C2 ONLINE	60m	1	\$81,369.60	\$0.00	\$0.00	\$0.00	\$0.00
100837	Audio Collector Technical Implementation Fee		1	\$1.00	\$1,000.00	\$1,000.00	\$0.00	\$1,000.00
100837	Automated Non-Emergency Triage Implementation Fee		1	\$1.00	\$1,000.00	\$1,000.00	\$0.00	\$1,000.00
11630	Audio Collector Hardware Fee		1	\$1.00	\$4,800.00	\$4,800.00	\$0.00	\$4,800.00
101250	AXON AIR - SKYDIO PARACHUTE FOR X10		8	\$4,000.00	\$4,000.00	\$32,000.00	\$0.00	\$32,000.00
101499	AXON AIR - SKYDIO - DEPLOYMENT - DOCK FOR X10		5	\$35,250.00	\$29,187.00	\$145,935.00	\$0.00	\$145,935.00
102273	AXON AIR - SKYDIO SAFE - DOCK OPS BUNDLE - PHASE 1		8	\$22,302.00	\$18,466.05	\$147,728.40	\$0.00	\$147,728.40
100941	Assistive Call-Taking	60m	1	\$60.00	\$167,012.50	\$167,012.50	\$0.00	\$167,012.50
100941	Automated QA	60m	1	\$60.00	\$566,765.00	\$566,765.00	\$0.00	\$566,765.00
100941	Automated Non-Emergency Triage	60m	1	\$60.00	\$581,850.00	\$581,850.00	\$0.00	\$581,850.00
Total						\$3,446,031.07	\$0.00	\$3,446,031.07

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
BUNDLE - AXON AIR DFR DOCK PRO	101736	AXON AIR - SKYDIO X10 DOCK HW KIT	3	1	12/01/2025
BUNDLE - AXON AIR DFR DOCK PRO	102050	AXON DEDRONEBEYOND RADAR LRR HW KIT (US)	1	1	12/01/2025
BUNDLE - AXON AIR DFR SINGLE DOCK	101736	AXON AIR - SKYDIO X10 DOCK HW KIT	5	1	12/01/2025
A la Carte	101250	AXON AIR - SKYDIO PARACHUTE FOR X10	8	1	12/01/2025
A la Carte	102273	AXON AIR - SKYDIO SAFE - DOCK OPS BUNDLE - PHASE 1	8	1	12/01/2025
A la Carte	11630	Audio Collector Hardware Fee	1	1	12/01/2025

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - AXON AIR DFR DOCK PRO	101199	AXON AIR - SKYDIO DFR COMMAND	3	01/01/2026	12/31/2030
BUNDLE - AXON AIR DFR DOCK PRO	102207	AXON DEDRONE BEYOND RADAR - LONG RANGE SOFTWARE	1	01/01/2026	12/31/2030
BUNDLE - AXON AIR DFR SINGLE DOCK	101199	AXON AIR - SKYDIO DFR COMMAND	5	01/01/2026	12/31/2030
A la Carte	100941	Automated QA	1	01/01/2026	12/31/2030
A la Carte	100941	Automated Non-Emergency Triage	1	01/01/2026	12/31/2030
A la Carte	100941	Assistive Call-Taking	1	01/01/2026	12/31/2030
A la Carte	102212	AXON DEDRONE - DEDRONE TRACKER AI SOFTWARE C2 ONLINE	1	01/01/2026	12/31/2030
A la Carte	102215	AXON DEDRONE - DEDRONETRACKER.AI CAMERA SOFTWARE	1	01/01/2026	12/31/2030

Services

Bundle	Item	Description	QTY
BUNDLE - AXON AIR DFR DOCK PRO	101502	AXON AIR - SKYDIO - DEPLOYMENT AND TRAINING - DOCK FOR X10	1
BUNDLE - AXON AIR DFR DOCK PRO	102201	AXON DEDRONE - INSTALL SERVICES	2
BUNDLE - AXON AIR DFR DOCK PRO	102294	AXON AIR - SKYDIO DOCK FOR X10 - MAINT. AND REPAIR - PREMIUM	3
BUNDLE - AXON AIR DFR DOCK PRO	12021	AXON AIR - PROFESSIONAL IMPLEMENTATION	1
BUNDLE - AXON AIR DFR SINGLE DOCK	102294	AXON AIR - SKYDIO DOCK FOR X10 - MAINT. AND REPAIR - PREMIUM	5
A la Carte	100837	Automated Non-Emergency Triage Implementation Fee	1
A la Carte	100837	Audio Collector Technical Implementation Fee	1
A la Carte	101499	AXON AIR - SKYDIO - DEPLOYMENT - DOCK FOR X10	5
A la Carte	99901	AXON ACCELERATE CONFERENCE REGISTRATION	10

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - AXON AIR DFR DOCK PRO	101508	AXON AIR - SKYDIO - CARE FOR X10 CELLULAR 5G + VT300-Z 3YR	3		
BUNDLE - AXON AIR DFR SINGLE DOCK	101508	AXON AIR - SKYDIO - CARE FOR X10 CELLULAR 5G + VT300-Z 3YR	5		

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - AXON AIR DFR DOCK PRO	102228	AXON DEDRONE - DEDRONE BEYOND LONG RANGE EXT WARRANTY	3	12/01/2026	12/31/2030

Non-Binding Budgetary Estimate

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	4712 Maher Ave	Laredo	TX	78041-3856	USA

Payment Details

Dec 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Prepared 911 One-Time Fees	100837	Audio Collector Technical Implementation Fee	1	\$1,000.00	\$0.00	\$1,000.00
Prepared 911 One-Time Fees	100837	Automated Non-Emergency Triage Implementation Fee	1	\$1,000.00	\$0.00	\$1,000.00
Prepared 911 One-Time Fees	11630	Audio Collector Hardware Fee	1	\$4,800.00	\$0.00	\$4,800.00
Prepared Annual Subscription Payment 1	100941	Automated Non-Emergency Triage	1	\$46,600.38	\$0.00	\$46,600.38
Prepared Annual Subscription Payment 1	100941	Automated QA	1	\$45,392.22	\$0.00	\$45,392.22
Prepared Annual Subscription Payment 1	100941	Assistive Call-Taking	1	\$13,376.04	\$0.00	\$13,376.04
Skydio Annual Payment 1	101199	AXON AIR - SKYDIO DFR COMMAND	3	\$9,921.69	\$0.00	\$9,921.69
Skydio Annual Payment 1	101199	AXON AIR - SKYDIO DFR COMMAND	5	\$16,536.15	\$0.00	\$16,536.15
Skydio Annual Payment 1	101502	AXON AIR - SKYDIO - DEPLOYMENT AND TRAINING - DOCK FOR X10	1	\$3,709.51	\$0.00	\$3,709.51
Skydio Annual Payment 1	101508	AXON AIR - SKYDIO - CARE FOR X10 CELLULAR 5G + VT300-Z 3YR	3	\$1,263.00	\$0.00	\$1,263.00
Skydio Annual Payment 1	101508	AXON AIR - SKYDIO - CARE FOR X10 CELLULAR 5G + VT300-Z 3YR	5	\$2,105.00	\$0.00	\$2,105.00
Skydio Annual Payment 1	101736	AXON AIR - SKYDIO X10 DOCK HW KIT	5	\$19,173.96	\$0.00	\$19,173.96
Skydio Annual Payment 1	101736	AXON AIR - SKYDIO X10 DOCK HW KIT	3	\$11,504.38	\$0.00	\$11,504.38
Skydio Annual Payment 1	102050	AXON DEDRONEBEYOND RADAR LRR HW KIT (US)	1	\$29,664.02	\$0.00	\$29,664.02
Skydio Annual Payment 1	102201	AXON DEDRONE - INSTALL SERVICES	2	\$561.44	\$0.00	\$561.44
Skydio Annual Payment 1	102207	AXON DEDRONE BEYOND RADAR - LONG RANGE SOFTWARE	1	\$10,424.58	\$0.00	\$10,424.58
Skydio Annual Payment 1	102212	AXON DEDRONE - DEDRONE TRACKER AI SOFTWARE C2 ONLINE	1	\$0.00	\$0.00	\$0.00
Skydio Annual Payment 1	102215	AXON DEDRONE - DEDRONETRACKER.AI CAMERA SOFTWARE	1	\$0.00	\$0.00	\$0.00
Skydio Annual Payment 1	102228	AXON DEDRONE - DEDRONE BEYOND LONG RANGE EXT WARRANTY	3	\$1,088.83	\$0.00	\$1,088.83
Skydio Annual Payment 1	102273	AXON AIR - SKYDIO SAFE - DOCK OPS BUNDLE - PHASE 1	8	\$11,848.64	\$0.00	\$11,848.64
Skydio Annual Payment 1	102294	AXON AIR - SKYDIO DOCK FOR X10 - MAINT. AND REPAIR - PREMIUM	5	\$23,907.68	\$0.00	\$23,907.68
Skydio Annual Payment 1	102294	AXON AIR - SKYDIO DOCK FOR X10 - MAINT. AND REPAIR - PREMIUM	3	\$14,344.61	\$0.00	\$14,344.61
Skydio Annual Payment 1	12021	AXON AIR - PROFESSIONAL IMPLEMENTATION	1	\$0.00	\$0.00	\$0.00
Skydio One-Time Fees	101250	AXON AIR - SKYDIO PARACHUTE FOR X10	8	\$32,000.00	\$0.00	\$32,000.00
Skydio One-Time Fees	101499	AXON AIR - SKYDIO - DEPLOYMENT - DOCK FOR X10	5	\$145,935.00	\$0.00	\$145,935.00
Total				\$446,157.13	\$0.00	\$446,157.13

Jan 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Invoice Upon Fulfillment	99901	AXON ACCELERATE CONFERENCE REGISTRATION	10	\$0.00	\$0.00	\$0.00
Total				\$0.00	\$0.00	\$0.00

Non-Binding Budgetary Estimate

Dec 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Prepared Annual Subscription Payment 2	100941	Automated Non-Emergency Triage	1	\$133,812.40	\$0.00	\$133,812.40
Prepared Annual Subscription Payment 2	100941	Automated QA	1	\$130,343.19	\$0.00	\$130,343.19
Prepared Annual Subscription Payment 2	100941	Assistive Call-Taking	1	\$38,409.11	\$0.00	\$38,409.11
Skydio Annual Payment 2	101199	AXON AIR - SKYDIO DFR COMMAND	3	\$28,445.38	\$0.00	\$28,445.38
Skydio Annual Payment 2	101199	AXON AIR - SKYDIO DFR COMMAND	5	\$47,408.97	\$0.00	\$47,408.97
Skydio Annual Payment 2	101502	AXON AIR - SKYDIO - DEPLOYMENT AND TRAINING - DOCK FOR X10	1	\$10,635.12	\$0.00	\$10,635.12
Skydio Annual Payment 2	101508	AXON AIR - SKYDIO - CARE FOR X10 CELLULAR 5G + VT300-Z 3YR	3	\$3,621.00	\$0.00	\$3,621.00
Skydio Annual Payment 2	101508	AXON AIR - SKYDIO - CARE FOR X10 CELLULAR 5G + VT300-Z 3YR	5	\$6,035.00	\$0.00	\$6,035.00
Skydio Annual Payment 2	101736	AXON AIR - SKYDIO X10 DOCK HW KIT	3	\$32,982.93	\$0.00	\$32,982.93
Skydio Annual Payment 2	101736	AXON AIR - SKYDIO X10 DOCK HW KIT	5	\$54,971.55	\$0.00	\$54,971.55
Skydio Annual Payment 2	102050	AXON DEDRONEBEYOND RADAR LRR HW KIT (US)	1	\$85,046.49	\$0.00	\$85,046.49
Skydio Annual Payment 2	102201	AXON DEDRONE - INSTALL SERVICES	2	\$1,609.64	\$0.00	\$1,609.64
Skydio Annual Payment 2	102207	AXON DEDRONE BEYOND RADAR - LONG RANGE SOFTWARE	1	\$29,887.16	\$0.00	\$29,887.16
Skydio Annual Payment 2	102212	AXON DEDRONE - DEDRONE TRACKER AI SOFTWARE C2 ONLINE	1	\$0.00	\$0.00	\$0.00
Skydio Annual Payment 2	102215	AXON DEDRONE - DEDRONETRACKER.AI CAMERA SOFTWARE	1	\$0.00	\$0.00	\$0.00
Skydio Annual Payment 2	102228	AXON DEDRONE - DEDRONE BEYOND LONG RANGE EXT WARRANTY	3	\$3,121.66	\$0.00	\$3,121.66
Skydio Annual Payment 2	102273	AXON AIR - SKYDIO SAFE - DOCK OPS BUNDLE - PHASE 1	8	\$33,969.94	\$0.00	\$33,969.94
Skydio Annual Payment 2	102294	AXON AIR - SKYDIO DOCK FOR X10 - MAINT. AND REPAIR - PREMIUM	3	\$41,125.85	\$0.00	\$41,125.85
Skydio Annual Payment 2	102294	AXON AIR - SKYDIO DOCK FOR X10 - MAINT. AND REPAIR - PREMIUM	5	\$68,543.08	\$0.00	\$68,543.08
Skydio Annual Payment 2	12021	AXON AIR - PROFESSIONAL IMPLEMENTATION	1	\$0.00	\$0.00	\$0.00
Total				\$749,968.47	\$0.00	\$749,968.47

Dec 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Prepared Annual Subscription Payment 3	100941	Automated Non-Emergency Triage	1	\$133,812.40	\$0.00	\$133,812.40
Prepared Annual Subscription Payment 3	100941	Automated QA	1	\$130,343.20	\$0.00	\$130,343.20
Prepared Annual Subscription Payment 3	100941	Assistive Call-Taking	1	\$38,409.12	\$0.00	\$38,409.12
Skydio Annual Payment 3	101199	AXON AIR - SKYDIO DFR COMMAND	3	\$28,445.38	\$0.00	\$28,445.38
Skydio Annual Payment 3	101199	AXON AIR - SKYDIO DFR COMMAND	5	\$47,408.97	\$0.00	\$47,408.97
Skydio Annual Payment 3	101502	AXON AIR - SKYDIO - DEPLOYMENT AND TRAINING - DOCK FOR X10	1	\$10,635.12	\$0.00	\$10,635.12
Skydio Annual Payment 3	101508	AXON AIR - SKYDIO - CARE FOR X10 CELLULAR 5G + VT300-Z 3YR	5	\$6,035.00	\$0.00	\$6,035.00
Skydio Annual Payment 3	101508	AXON AIR - SKYDIO - CARE FOR X10 CELLULAR 5G + VT300-Z 3YR	3	\$3,621.00	\$0.00	\$3,621.00
Skydio Annual Payment 3	101736	AXON AIR - SKYDIO X10 DOCK HW KIT	3	\$32,982.93	\$0.00	\$32,982.93
Skydio Annual Payment 3	101736	AXON AIR - SKYDIO X10 DOCK HW KIT	5	\$54,971.55	\$0.00	\$54,971.55
Skydio Annual Payment 3	102050	AXON DEDRONEBEYOND RADAR LRR HW KIT (US)	1	\$85,046.49	\$0.00	\$85,046.49
Skydio Annual Payment 3	102201	AXON DEDRONE - INSTALL SERVICES	2	\$1,609.64	\$0.00	\$1,609.64
Skydio Annual Payment 3	102207	AXON DEDRONE BEYOND RADAR - LONG RANGE SOFTWARE	1	\$29,887.16	\$0.00	\$29,887.16
Skydio Annual Payment 3	102212	AXON DEDRONE - DEDRONE TRACKER AI SOFTWARE C2 ONLINE	1	\$0.00	\$0.00	\$0.00
Skydio Annual Payment 3	102215	AXON DEDRONE - DEDRONETRACKER.AI CAMERA SOFTWARE	1	\$0.00	\$0.00	\$0.00
Skydio Annual Payment 3	102228	AXON DEDRONE - DEDRONE BEYOND LONG RANGE EXT WARRANTY	3	\$3,121.66	\$0.00	\$3,121.66

Non-Binding Budgetary Estimate

Dec 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Skydio Annual Payment 3	102273	AXON AIR - SKYDIO SAFE - DOCK OPS BUNDLE - PHASE 1	8	\$33,969.94	\$0.00	\$33,969.94
Skydio Annual Payment 3	102294	AXON AIR - SKYDIO DOCK FOR X10 - MAINT. AND REPAIR - PREMIUM	5	\$68,543.08	\$0.00	\$68,543.08
Skydio Annual Payment 3	102294	AXON AIR - SKYDIO DOCK FOR X10 - MAINT. AND REPAIR - PREMIUM	3	\$41,125.85	\$0.00	\$41,125.85
Skydio Annual Payment 3	12021	AXON AIR - PROFESSIONAL IMPLEMENTATION	1	\$0.00	\$0.00	\$0.00
Total				\$749,968.49	\$0.00	\$749,968.49

Dec 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Prepared Annual Subscription Payment 4	100941	Automated QA	1	\$130,343.20	\$0.00	\$130,343.20
Prepared Annual Subscription Payment 4	100941	Assistive Call-Taking	1	\$38,409.12	\$0.00	\$38,409.12
Prepared Annual Subscription Payment 4	100941	Automated Non-Emergency Triage	1	\$133,812.40	\$0.00	\$133,812.40
Skydio Annual Payment 4	101199	AXON AIR - SKYDIO DFR COMMAND	3	\$28,445.38	\$0.00	\$28,445.38
Skydio Annual Payment 4	101199	AXON AIR - SKYDIO DFR COMMAND	5	\$47,408.97	\$0.00	\$47,408.97
Skydio Annual Payment 4	101502	AXON AIR - SKYDIO - DEPLOYMENT AND TRAINING - DOCK FOR X10	1	\$10,635.12	\$0.00	\$10,635.12
Skydio Annual Payment 4	101508	AXON AIR - SKYDIO - CARE FOR X10 CELLULAR 5G + VT300-Z 3YR	5	\$6,035.00	\$0.00	\$6,035.00
Skydio Annual Payment 4	101508	AXON AIR - SKYDIO - CARE FOR X10 CELLULAR 5G + VT300-Z 3YR	3	\$3,621.00	\$0.00	\$3,621.00
Skydio Annual Payment 4	101736	AXON AIR - SKYDIO X10 DOCK HW KIT	3	\$32,982.93	\$0.00	\$32,982.93
Skydio Annual Payment 4	101736	AXON AIR - SKYDIO X10 DOCK HW KIT	5	\$54,971.55	\$0.00	\$54,971.55
Skydio Annual Payment 4	102050	AXON DEDRONEBEYOND RADAR LRR HW KIT (US)	1	\$85,046.49	\$0.00	\$85,046.49
Skydio Annual Payment 4	102201	AXON DEDRONE - INSTALL SERVICES	2	\$1,609.64	\$0.00	\$1,609.64
Skydio Annual Payment 4	102207	AXON DEDRONE BEYOND RADAR - LONG RANGE SOFTWARE	1	\$29,887.16	\$0.00	\$29,887.16
Skydio Annual Payment 4	102212	AXON DEDRONE - DEDRONE TRACKER AI SOFTWARE C2 ONLINE	1	\$0.00	\$0.00	\$0.00
Skydio Annual Payment 4	102215	AXON DEDRONE - DEDRONETRACKER.AI CAMERA SOFTWARE	1	\$0.00	\$0.00	\$0.00
Skydio Annual Payment 4	102228	AXON DEDRONE - DEDRONE BEYOND LONG RANGE EXT WARRANTY	3	\$3,121.66	\$0.00	\$3,121.66
Skydio Annual Payment 4	102273	AXON AIR - SKYDIO SAFE - DOCK OPS BUNDLE - PHASE 1	8	\$33,969.94	\$0.00	\$33,969.94
Skydio Annual Payment 4	102294	AXON AIR - SKYDIO DOCK FOR X10 - MAINT. AND REPAIR - PREMIUM	3	\$41,125.85	\$0.00	\$41,125.85
Skydio Annual Payment 4	102294	AXON AIR - SKYDIO DOCK FOR X10 - MAINT. AND REPAIR - PREMIUM	5	\$68,543.08	\$0.00	\$68,543.08
Skydio Annual Payment 4	12021	AXON AIR - PROFESSIONAL IMPLEMENTATION	1	\$0.00	\$0.00	\$0.00
Total				\$749,968.49	\$0.00	\$749,968.49

Dec 2029						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Prepared Annual Subscription Payment 5	100941	Automated Non-Emergency Triage	1	\$133,812.40	\$0.00	\$133,812.40
Prepared Annual Subscription Payment 5	100941	Automated QA	1	\$130,343.20	\$0.00	\$130,343.20
Prepared Annual Subscription Payment 5	100941	Assistive Call-Taking	1	\$38,409.12	\$0.00	\$38,409.12
Skydio Annual Payment 5	101199	AXON AIR - SKYDIO DFR COMMAND	3	\$28,445.38	\$0.00	\$28,445.38
Skydio Annual Payment 5	101199	AXON AIR - SKYDIO DFR COMMAND	5	\$47,408.97	\$0.00	\$47,408.97
Skydio Annual Payment 5	101502	AXON AIR - SKYDIO - DEPLOYMENT AND TRAINING - DOCK FOR X10	1	\$10,635.12	\$0.00	\$10,635.12
Skydio Annual Payment 5	101508	AXON AIR - SKYDIO - CARE FOR X10 CELLULAR 5G + VT300-Z 3YR	5	\$6,035.00	\$0.00	\$6,035.00
Skydio Annual Payment 5	101508	AXON AIR - SKYDIO - CARE FOR X10 CELLULAR 5G + VT300-Z 3YR	3	\$3,621.00	\$0.00	\$3,621.00

Non-Binding Budgetary Estimate

Dec 2029						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Skydio Annual Payment 5	101736	AXON AIR - SKYDIO X10 DOCK HW KIT	5	\$54,971.55	\$0.00	\$54,971.55
Skydio Annual Payment 5	101736	AXON AIR - SKYDIO X10 DOCK HW KIT	3	\$32,982.93	\$0.00	\$32,982.93
Skydio Annual Payment 5	102050	AXON DEDRONEBEYOND RADAR LRR HW KIT (US)	1	\$85,046.49	\$0.00	\$85,046.49
Skydio Annual Payment 5	102201	AXON DEDRONE - INSTALL SERVICES	2	\$1,609.64	\$0.00	\$1,609.64
Skydio Annual Payment 5	102207	AXON DEDRONE BEYOND RADAR - LONG RANGE SOFTWARE	1	\$29,887.16	\$0.00	\$29,887.16
Skydio Annual Payment 5	102212	AXON DEDRONE - DEDRONE TRACKER AI SOFTWARE C2 ONLINE	1	\$0.00	\$0.00	\$0.00
Skydio Annual Payment 5	102215	AXON DEDRONE - DEDRONETRACKER.AI CAMERA SOFTWARE	1	\$0.00	\$0.00	\$0.00
Skydio Annual Payment 5	102228	AXON DEDRONE - DEDRONE BEYOND LONG RANGE EXT WARRANTY	3	\$3,121.66	\$0.00	\$3,121.66
Skydio Annual Payment 5	102273	AXON AIR - SKYDIO SAFE - DOCK OPS BUNDLE - PHASE 1	8	\$33,969.94	\$0.00	\$33,969.94
Skydio Annual Payment 5	102294	AXON AIR - SKYDIO DOCK FOR X10 - MAINT. AND REPAIR - PREMIUM	3	\$41,125.85	\$0.00	\$41,125.85
Skydio Annual Payment 5	102294	AXON AIR - SKYDIO DOCK FOR X10 - MAINT. AND REPAIR - PREMIUM	5	\$68,543.08	\$0.00	\$68,543.08
Skydio Annual Payment 5	12021	AXON AIR - PROFESSIONAL IMPLEMENTATION	1	\$0.00	\$0.00	\$0.00
Total				\$749,968.49	\$0.00	\$749,968.49

Non-Binding Budgetary Estimate

This Rough Order of Magnitude estimate is being provided for budgetary and planning purposes only. It is non-binding and is not considered a contractable offer for sale of Axon goods or services.

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

