



General Datatech, L.P.  
Dep. 8014  
P O Box 650002  
Dallas, TX 75265-0002  
Phone: (214) 857-6100

# Quotation

Sold-To Party	Information
CITY OF LAREDO 1110 HOUSTON ST LAREDO TX 78040-8019	Quotation No. QT-000012490 Quote Issue Date 07/14/2025 Quote Expiration Date 08/13/2025 Customer No. 0000112948 DIR Contract No. Requested By RFQ No.
Account Manager(s) Casey Brydson	
Ship-To Party	
CITY OF LAREDO 1110 HOUSTON ST LAREDO TX 78040-8019	

## Solution Comments:

Requested Start Date : 15-Aug-2025| Requested For : 36.00 Months From 15-Aug-2025 to 14-Aug-2028| Automatically Renews For : No Auto Renewal| Billing Frequency : Annual Billing

## Annual Billing Dates/Amount:

8/15/2025: \$130,682.14

8/15/2026: \$130,682.14

8/15/2027: \$130,682.14

The City of Laredo is receiving a 62.69% discount off of Cisco list price.

TX DIR - Cisco Branded Products & Related Services #DIR-CPO-5347

Item	Part Number/Description	Quantity	Price	Extended Price
<b>EA3-M</b>				
10	<b>EA3-M</b> Cisco EA 3.0 BUNDLE	1	\$0.00	\$0.00
20	<b>E3-SEC-SFW</b> Security EA 3.0 Cisco Secure Firewall	1	\$0.00	\$0.00
30	<b>E3S-SFW-FPR2140-TM</b> Security EA 3.0 FPR2140 ThreatDefense Threat and Malware Lic	4	\$24,038.32	\$96,153.28
40	<b>E3S-SFW-ASAV-30S</b> Security EA 3.0 Cisco ASA Virtual 30S License	1	\$1,761.36	\$1,761.36
50	<b>E3S-SFW-FPR1120T-T</b> Security EA 3.0 FPR1120 Threat Defense Threat	2	\$609.02	\$1,218.04
60	<b>E3S-SFW-FPR2130-TM</b> Security EA 3.0 FPR2130 ThreatDefense Threat and Malware Lic	2	\$9,906.66	\$19,813.32
70	<b>E3S-SFW-FPR2110-TM</b> Security EA 3.0 FPR2110 ThreatDefense Threat and Malware Lic	4	\$3,631.92	\$14,527.68
80	<b>E3S-SFW-FPR2110T-T</b> Security EA 3.0 FPR2110 Threat Defense Threat	1	\$2,136.60	\$2,136.60
90	<b>SVS-E3S-SFW-B</b> Basic Software Support for Cisco Secure Firewall	1	\$0.00	\$0.00
100	<b>E3-SEC-DUO-ADV</b> Cisco EA 3.0 - Duo Advantage edition (formerly Access)	1	\$0.00	\$0.00
110	<b>E3S-DUO-ADV</b> Security EA3.0-Duo Advantage edition (formerly Access)	250	\$147.02	\$36,755.00
120	<b>SVS-E3S-DUO-B</b> Basic Software Support for Duo	1	\$0.00	\$0.00
130	<b>E3-DUO-ADV-SVS2</b> SVCS Portfolio T2 Duo Adv SW Enhanced Service	1	\$0.00	\$0.00
140	<b>E3-CX-DUOA-T2SC1</b> SVCS Portfolio T2 Duo Adv SW Enhanced Service	1	\$5,767.54	\$5,767.54
150	<b>E3-CX-EAMSC</b>	1	\$0.00	\$0.00

Item	Part Number/Description	Quantity	Price	Extended Price
	SVCS Portfolio EA Management Service Cisco			
160	<b>E3-SEC-ADDONS</b> Security EA 3.0 Security Add-On Products	1	\$0.00	\$0.00
170	<b>E3S-AC-APEX</b> Security EA 3.0 Secure Client Premier	1500	\$5.18	\$7,770.00
180	<b>SVS-E3S-ADDONS-B</b> Basic Software Support for Security Add-Ons	1	\$0.00	\$0.00
190	<b>E3-SEC-UMBSIGA</b> Security EA 3.0 Umbrella Secure Internet Gateway Advantage	1	\$0.00	\$0.00
200	<b>E3S-UMB-SIGA</b> Security EA 3.0 Umbrella Secure Internet Gateway Advantage	2100	\$77.50	\$162,750.00
210	<b>E3-UMBSIGA-SVS1</b> Cisco Services Portfolio: Umbrella SIG Advantage T1	1	\$0.00	\$0.00
220	<b>E3-CX-SIGA-T1SSA</b> SVCS Portfolio T1 Umbrella SIG ADV SW Solution Support - CD	1	\$36,882.85	\$36,882.85
230	<b>E3-CX-EAMSC</b> SVCS Portfolio EA Management Service Cisco	1	\$0.00	\$0.00
240	<b>E3-SEC-ISE</b> Security EA 3.0 Identity Service Engine	1	\$0.00	\$0.00
250	<b>E3S-ISE-PRM</b> Security EA 3.0 ISE Premier Subscription	300	\$5.89	\$1,767.00
260	<b>E3S-ISE-ADV</b> Security EA 3.0 ISE Advantage Subscription	1000	\$3.45	\$3,450.00
270	<b>SVS-E3S-ISE-B</b> Basic Software Support for ISE	1	\$0.00	\$0.00
280	<b>E3-ISE-SVS1</b> Cisco Services Portfolio: Identity Services Engine T1	1	\$0.00	\$0.00
290	<b>E3-CX-ISE-T1TCS</b> SVCS Portfolio T1 ISE Solution Support - OnPrem	1	\$1,293.74	\$1,293.74
300	<b>E3-CX-EAMSC</b> SVCS Portfolio EA Management Service Cisco	1	\$0.00	\$0.00
			EA3-M Total (USD):	\$392,046.41
			Total (USD):	\$392,046.41

Final invoice will include tax and shipping & handling. If you require this information on this quote, please notify your General Datatech Account Manager.

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