

From: [Joe Saldana](#)
To: [Eloisa Mascorro](#)
Cc: [Maribel Gonzalez-Becerra](#)
Subject: RE: *State of Washington Contract Information* 03/05/2024
Date: Tuesday, March 5, 2024 10:51:05 AM
Attachments: [image003.png](#)
[image023.png](#)
[image027.png](#)
[image028.png](#)
[image029.png](#)
[image030.png](#)
[image031.png](#)
[image032.png](#)
[image034.png](#)
[image035.png](#)
[image036.png](#)
[image037.png](#)
[image039.png](#)
[image001.emz](#)
[image002.emz](#)
[image004.png](#)
[image005.emz](#)
[image006.png](#)
[image007.png](#)
[image009.png](#)
[Bus Procurement Frequently Asked Questions _ FTA 2024.pdf](#)
[Best Practices Procurement & Procurement Manual Rolling Stock Procurements.pdf](#)

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Thanks for reaching out, Eloisa.

The State of Washington Contract is a State Schedule.

There is no document as such as State schedule usage is allowed for FTA funded projects.

State Schedules

Q. Can my agency procure vehicles from another state's contract?

A. Yes, an FTA grantee may purchase rolling stock and related equipment from any State's cooperative procurement contract or schedule, if the grantee's state allows it.

Joe Saldana | *Regional Sales Manager*

Mobile: 510-303-0202

Email jsaldana@gillig.com | www.gillig.com

HQ 510.264.5000 | **Sales** 510.785.1500 | **Parts** 800.735.1500 | **Service** 510.264.5073

GILLIG



From: Eloisa Mascorro <Emascorro@ci.laredo.tx.us>

Sent: Tuesday, March 5, 2024 10:19 AM

To: Maribel Gonzalez-Becerra <Maribel.Gonzalez@gillig.com>; Joe Saldana <Joe.Saldana@gillig.com>

Subject: RE: *State of Washington Contract Information* 01/08/2024

Good morning Ms. Becerra,

I hope this email finds you well.

Question: We are starting the procurement process for the seven (7) CNG buses that Mr. Saldana has provided us with a quote letter. Our Purchasing Department, has requested documentation that states that Texas is part of this contract or an agreement of some sort that Texas and the City of Laredo can utilize this contract. I've look at the drive you sent us, but did not find anything or maybe I missed it. Do we have a document like of the sort?

Thank you,

Eloisa Mascorro

956-795-2288 Ext. 284

From: Maribel Gonzalez-Becerra <Maribel.Gonzalez@gillig.com>

Sent: Wednesday, January 10, 2024 2:31 PM

To: Eloisa Mascorro <Emascorro@ci.laredo.tx.us>; Joe Saldana <Joe.Saldana@gillig.com>

Subject: RE: *State of Washington Contract Information* 01/08/2024

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Good Afternoon,

Thank you for confirming receipt. I will be happy to answer any questions that you may have.

Thank you.

Maribel Gonzalez-Becerra | *Bid & Contract Specialist*

Phone: 510-264-3811

Email mgonzalez@gillig.com | www.gillig.com

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From: Eloisa Mascorro <Emascorro@ci.laredo.tx.us>

Sent: Wednesday, January 10, 2024 12:13 PM

To: Maribel Gonzalez-Becerra <Maribel.Gonzalez@gillig.com>; Joe Saldana <Joe.Saldana@gillig.com>

Subject: RE: *State of Washington Contract Information* 01/08/2024

Good afternoon Maribel.

I have received the USB drive through FedEx.

I'll review the documents and get with you if there's any questions. Thank you.

Thank you,

Eloisa Mascorro

956-795-2288 Ext. 284

From: Maribel Gonzalez-Becerra <Maribel.Gonzalez@gillig.com>

Sent: Monday, January 8, 2024 4:41 PM

To: Eloisa Mascorro <Emascorro@ci.laredo.tx.us>; Joe Saldana <Joe.Saldana@gillig.com>

Cc: Maribel Gonzalez-Becerra <Maribel.Gonzalez@gillig.com>

Subject: RE: *State of Washington Contract Information* 01/08/2024

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Good Afternoon Eloisa,

I will be sending out a USB containing the State of Washington contract to your attention for FedEx overnight delivery.

Please let me know if you need anything further.

Thank you.

Maribel Gonzalez-Becerra | *Bid & Contract Specialist*

Phone: 510-264-3811

Email mgonzalez@gillig.com | www.gillig.com

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From: Eloisa Mascorro <Emascorro@ci.laredo.tx.us>

Sent: Monday, January 8, 2024 1:37 PM

To: Joe Saldana <Joe.Saldana@gillig.com>

Cc: Maribel Gonzalez-Becerra <Maribel.Gonzalez@gillig.com>

Subject: RE: *State of Washington Contract Information* 01/08/2024

Thank you, Mr. Saldana.

Physical address is as follows:

Eloisa Mascorro
1301 Farragut St. 3rd Floor
Laredo, Texas 78040

Thank you,
Eloisa Mascorro
956-795-2288 Ext. 284

From: Joe Saldana <Joe.Saldana@gillig.com>
Sent: Monday, January 8, 2024 3:28 PM
To: Eloisa Mascorro <Emascorro@ci.laredo.tx.us>
Cc: Robert J. Garza <rjgarza@ci.laredo.tx.us>; Monica Garcia <mgarcia5@ci.laredo.tx.us>; Maribel Gonzalez-Becerra <Maribel.Gonzalez@gillig.com>
Subject: RE: *State of Washington Contract Information* 01/08/2024

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Good afternoon, Eloisa.

We understand the situation with cybersecurity and the City of Laredo TX apprehension to the link.

Please provide a physical address and we will Fed-Ex a jump drive with the documents.

Thanks in advance.

Joe Saldana | *Regional Sales Manager*

Mobile: 510-303-0202

Email jsaldana@gillig.com | www.gillig.com

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GILLIG



From: Eloisa Mascorro <Emascorro@ci.laredo.tx.us>
Sent: Monday, January 8, 2024 12:55 PM
To: Joe Saldana <Joe.Saldana@gillig.com>
Cc: Robert J. Garza <rjgarza@ci.laredo.tx.us>; Monica Garcia <mgarcia5@ci.laredo.tx.us>
Subject: RE: *State of Washington Contract Information* 01/08/2024

Good afternoon Joe,

Would you be able to send us the attachments (documents) instead of the link?

I am getting the below error message and our IT Department is giving us a hard time unblocking the site.



This site is blocked due to content filtering.

gillig.box.com

> [Administrative Bypass](#)

"This URL, gillig.box.com has been blocked due to Internet use City of Laredo policies.

Please send an e-mail to our help desk at help@ci.laredo.tx.us for assistance"

This site was blocked due to the following categories: **Online Storage and Backup**

> [Diagnostic Info](#)

Thank you,
Eloisa Mascorro
956-795-2288 Ext. 284

From: Robert J. Garza <rjgarza@ci.laredo.tx.us>
Sent: Monday, January 8, 2024 9:23 AM
To: Eloisa Mascorro <Emascorro@ci.laredo.tx.us>
Cc: Monica Garcia <mgarcia5@ci.laredo.tx.us>
Subject: FW: *State of Washington Contract Information* 01/08/2024

FYI

From: Joe Saldana <Joe.Saldana@gillig.com>
Sent: Monday, January 8, 2024 9:22 AM
To: Robert J. Garza <rjgarza@ci.laredo.tx.us>
Subject: *State of Washington Contract Information* 01/08/2024

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Good morning, RJ.

Per our conversation attached is the State of Washington Contract Information.

Below you will find a Box link to the State of Washington Contract, this link contains all the documents you need and will allow you view, download and print. If you have any issues downloading, please advise.

As always, let us know if you have any questions or need any additional information.

BOX LINK:

<https://gillig.box.com/s/jbmwaa77cejpcug2ebmzbv95gowlx4zp>

Joe Saldana | *Regional Sales Manager*

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