Teach   Processing   Teach   Processing   Teach   Processing   Teach   Processing   Teach					Laredo Mechanical Industrial RAMSA Services, Inc.		/ISA	Gutierrez Machine & Welding Shop		JMF Repair Service LLC		A-Squared Water Treatment		
1   1   1   1   1   1   1   1   1   1							Total Price	\$1,984.00			Total Price	\$3,885.00	Total Price	\$6,134.00
1.1   Standard Ships Lation Rate	Line #	Description	QTY	UOM	Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended
1.7   Priest Lation Rate	1	Tab A: Vertical Turbine (Patterson)	1	EA	\$130.00	\$130.00	\$170.00	\$170.00	\$280.00	\$280.00	\$330.00	\$330.00	\$417.00	\$417.00
1.3   Degenotic Shop Labor Farle   1   Hourly Labor Farle   535.00   570.00   575.00   532.	1.1	Standard Shop Labor Rate	1	Hourly Labor Rate	\$65.00		<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
1.5   Degrenatic Field Labors Nate   1   Houry Labors Nate   1.5   Percentage   1.5   P	1.2	Field Labor Rate	1	Hourly Labor Rate	\$65.00		<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
1.5   Repair with examplered within working 1   Percentage   1.5   N   300   390	1.3	Diagnostic Shop Labor Rate	1	Hourly Labor Rate			<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
1.6   Repairs will be completed within in working   1	1.4	Diagnostic Field Labor Rate	1	Hourly Labor Rate			\$35.00		\$70.00		\$75.00		<u>\$12.00</u>	
2. 13 Standard Shop Labor Rate	1.5	Percent of Discount Offered	1	Percentage	15.0%		5.0%				2.0%		0.0%	
2.1   Standard Shop Jabon Rate   1   Hourly Labor Rate   560.00   \$33.00   \$77.00   \$77.00   \$122.00	1.6	Repairs will be completed within in working	1	Working Days			<u>\$30.00</u>				<u>\$30.00</u>		<u>\$30.00</u>	
22   Field Labor Rate				EA		\$130.00		\$170.00		\$280.00		\$330.00		\$530.00
Description Frace   1   Houry Labor Rate   1   Houry Labor Rate   535.00   570.00   575.00   5125.00			1	Hourly Labor Rate	\$65.00				\$70.00		\$75.00		\$125.00	
Diagnostic Fleid Labor Nates				Hourly Labor Rate	\$65.00									
2.5   Percent of Discount Offered   1   Percentage   15.0%   5.0%   5.0%   5.30.00	2.3	· ·	1	Hourly Labor Rate			<u>\$35.00</u>				-			
2.6   Repairs will be completed within in working 1   1		Diagnostic Field Labor Rate		Hourly Labor Rate			<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
3   Table C. Horizonnial Spill Case (Sulzer)	2.5	Percent of Discount Offered	1	•	15.0%									
3.1   Standard Stop Labor Rate   1   Hourly Labor Rate   565.00   \$35.00   \$70.00   \$75.00   \$175.00   \$125.00   \$32.00   \$35.00   \$75.00   \$175.00   \$125.00   \$32.00   \$35.00   \$75.00   \$325.00		Repairs will be completed within in working	1	Working Days										
3.2   Field Labor Rate	3	Tab C: Horizontal Split Case (Sulzer)	1	EA		\$130.00	•	\$170.00		\$280.00	•	\$330.00		\$530.00
33   Diagnostic Shop Labor Rate	3.1	Standard Shop Labor Rate	1	Hourly Labor Rate	\$65.00		<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
3.4 Dispensite Field Labor Rate   1 Hourly Labor Rate   1.0%   53.00   570.00   575.00   5125.00   0.0%   3.00	3.2	Field Labor Rate	1	Hourly Labor Rate	\$65.00		<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
3.5   Percent of Discount Offered   1   Percentage   15.0%   5.0%   5.0%   5.00   5.30.00   5.				Hourly Labor Rate										
3.6   Repairs will be completed within in working 1   Control Table   Contro	3.4	Diagnostic Field Labor Rate	1	Hourly Labor Rate			<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
4   Tab D: Vertical Turbine (Subrer)   1   EA   \$330,00   \$130.00   \$170.00   \$170.00   \$280.00   \$280.00   \$330.00   \$330.00   \$330.00   \$5330.00   \$530.00   \$420.	3.5	Percent of Discount Offered	1	Percentage	15.0%		5.0%				2.0%		0.0%	
A1   Standard Shop Labor Rate   1   Hourly Labor Rate   565.00   \$35.00   \$70.00   \$75.00   \$125.00	3.6	Repairs will be completed within in working	1	Working Days							<u>\$30.00</u>		<u>\$30.00</u>	
4.3 Diagnostic Shop Labor Rate 1 Hourly Labor Rate 335.00 \$70.00 \$75.00 \$125.00 \$125.00 \$4.4 Diagnostic Shop Labor Rate 1 Hourly Labor Rate 355.00 \$70.00 \$75.00 \$125.00 \$125.00 \$4.6 Diagnostic Field Labor Rate 1 Percentage 15.0% \$35.00 \$70.00 \$75.00 \$125.00 \$125.00 \$4.6 Repairs will be completed within in working 1 Working Days \$30.00 \$10.00 \$161.00 \$280.00 \$280.00 \$330.00 \$330.00 \$330.00 \$330.00 \$330.00 \$5.1 Standard Shop Labor Rate 1 Hourly Labor Rate \$65.00 \$35.00 \$70.00 \$75.00 \$125.00	4	Tab D: Vertical Turbine (Sulzer)	1	EA	<u>\$130.00</u>	\$130.00	\$170.00	\$170.00	\$280.00	\$280.00	\$330.00	\$330.00	\$530.00	\$530.00
A3   Diagnostic Field Labor Rate   1   Hourly Labor Rate     \$35.00   \$70.00   \$75.00   \$312.50   \$4.5   Percent of Discount Offered   1   Hourly Labor Rate   \$35.00   \$70.00   \$75.00   \$312.50   \$30.00   \$30	4.1	Standard Shop Labor Rate	1	Hourly Labor Rate	\$65.00		<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
4.4   Diagnostic Field Labor Rate   1   Hourly Labor Rate   1   Percentage   15.0%   5.0%   2.0%   0.0%	4.2	Field Labor Rate	1	Hourly Labor Rate	\$65.00		<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
A S   Percent of Discount Offered   1   Percentage   15.0%	4.3	Diagnostic Shop Labor Rate	1	Hourly Labor Rate			<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
4.6   Repairs will be completed within in working 1   Working Days   Sa0.00   Sa0.	4.4	Diagnostic Field Labor Rate	1	Hourly Labor Rate			<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
Section E: Horizontal Spit Case (Fairbanks)   EA   \$130.00   \$130.00   \$161.00   \$280.00   \$280.00   \$330.00   \$330.00   \$530.00   \$55	4.5	Percent of Discount Offered	1	Percentage	15.0%		5.0%				2.0%		0.0%	
Signostromagnesis		Repairs will be completed within in working	1											
S2   Field Labor Rate	5		1	EA		\$130.00	•	\$161.00		\$280.00	•	\$330.00		\$530.00
Sampostic Shop Labor Rate   1		Standard Shop Labor Rate	1	Hourly Labor Rate	\$65.00		<u>\$35.00</u>		\$70.00				\$125.00	
5.4   Diagnostic Field Labor Rate   1   Hourly Labor Rate   1   Fercentage   15.0%   5.0%	5.2	Field Labor Rate	1	Hourly Labor Rate	\$65.00		<u>\$35.00</u>				\$75.00		\$125.00	
S.5   Percent of Discount Offered   1   Percentage   15.0%   5.0%   5.0%   5.0%   5.00%   5.				Hourly Labor Rate			<u>\$35.00</u>				\$75.00			
Section   Sect	5.4	Diagnostic Field Labor Rate	1	Hourly Labor Rate			<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
6 Tab F: Submersible (Sulzer/ABS) 1 EA \$130.00 \$130.00 \$161.00 \$161.00 \$330.00 \$330.00 \$530.00				Percentage	15.0%									
6.1 Standard Shop Labor Rate 1 Hourly Labor Rate \$65.00 \$35.00 \$75.00 \$125.00 \$125.00 \$62. Field Labor Rate 1 Hourly Labor Rate \$65.00 \$35.00 \$75.00 \$125.00 \$	5.6	Repairs will be completed within in working	1								-			
6.2 Field Labor Rate 1 Hourly Labor Rate \$65.00 \$335.00 \$75.00 \$125.00 6.3 Diagnostic Shop Labor Rate 1 Hourly Labor Rate 535.00 \$75.00 \$125.00 6.4 Diagnostic Field Labor Rate 1 Hourly Labor Rate 535.00 \$75.00 \$125.00 6.5 Percent of Discount Offered 1 Percentage 15.0% 5.0% 2.0% 0.0% 6.6 Repairs will be completed within in working 1 Working Days 521.00 \$21.00 \$30.0				EA		\$130.00		\$161.00				\$330.00		\$530.00
6.3 Diagnostic Shop Labor Rate 1 Hourly Labor Rate 535.00	6.1	Standard Shop Labor Rate	1	Hourly Labor Rate	\$65.00		<u>\$35.00</u>				\$75.00		\$125.00	
6.4 Diagnostic Field Labor Rate   1				Hourly Labor Rate	\$65.00									
6.5   Percent of Discount Offered   1   Percentage   15.0%   5.0%   5.0%   5.0%   5.0%   6.6   Repairs will be completed within in working 1   Working Days   521.00   530.0	6.3		1	Hourly Labor Rate							-			
Section   Sect				Hourly Labor Rate										
7         Tab G: Vertical Turbine (Sulzer)         1         EA         \$130.00         \$161.00         \$161.00         \$280.00         \$280.00         \$330.00         \$330.00         \$530.00         \$55           7.1         Standard Shop Labor Rate         1         Hourly Labor Rate         \$65.00         \$35.00         \$70.00         \$75.00         \$125.00           7.2         Field Labor Rate         1         Hourly Labor Rate         \$65.00         \$35.00         \$70.00         \$75.00         \$125.00           7.3         Diagnostic Field Labor Rate         1         Hourly Labor Rate         \$35.00         \$70.00         \$75.00         \$125.00           7.5         Percent of Discount Offered         1         Percentage         15.0%         5.0%         \$70.00         \$75.00         \$125.00           7.6         Repairs will be completed within in working 1         Working Days         \$21.00         \$30.00	6.5			Percentage	15.0%									
7.1         Standard Shop Labor Rate         1         Hourly Labor Rate         \$65.00         \$35.00         \$70.00         \$75.00         \$125.00           7.2         Field Labor Rate         1         Hourly Labor Rate         \$65.00         \$35.00         \$70.00         \$75.00         \$125.00           7.3         Diagnostic Shop Labor Rate         1         Hourly Labor Rate         \$35.00         \$70.00         \$75.00         \$125.00           7.4         Diagnostic Field Labor Rate         1         Hourly Labor Rate         \$35.00         \$70.00         \$75.00         \$125.00           7.5         Percent of Discount Offered         1         Percentage         15.0%         5.0%         2.0%         0.0%           7.6         Repairs will be completed within in working 1         Working Days         \$21.00         \$30.00		Repairs will be completed within in working	1											
7.2         Field Labor Rate         1         Hourly Labor Rate         \$65.00         \$35.00         \$70.00         \$75.00         \$125.00           7.3         Diagnostic Shop Labor Rate         1         Hourly Labor Rate         \$35.00         \$70.00         \$75.00         \$125.00           7.4         Diagnostic Field Labor Rate         1         Hourly Labor Rate         \$35.00         \$70.00         \$75.00         \$125.00           7.5         Percent of Discount Offered         1         Percentage         15.0%         5.0%         2.0%         0.0%           7.6         Repairs will be completed within in working 1         Working Days         \$21.00         \$30.00 </td <td>7</td> <td>Tab G: Vertical Turbine (Sulzer)</td> <td>1</td> <td>EA</td> <td>\$130.00</td> <td>\$130.00</td> <td>\$161.00</td> <td>\$161.00</td> <td>\$280.00</td> <td>\$280.00</td> <td>\$330.00</td> <td>\$330.00</td> <td>\$530.00</td> <td>\$530.00</td>	7	Tab G: Vertical Turbine (Sulzer)	1	EA	\$130.00	\$130.00	\$161.00	\$161.00	\$280.00	\$280.00	\$330.00	\$330.00	\$530.00	\$530.00
7.3         Diagnostic Shop Labor Rate         1         Hourly Labor Rate         \$35.00         \$70.00         \$75.00         \$125.00           7.4         Diagnostic Field Labor Rate         1         Hourly Labor Rate         \$35.00         \$70.00         \$75.00         \$125.00           7.5         Percent of Discount Offered         1         Percentage         15.0%         5.0%         2.0%         0.0%           7.6         Repairs will be completed within in working 1         Working Days         \$21.00         \$30.00				Hourly Labor Rate										
7.4         Diagnostic Field Labor Rate         1         Hourly Labor Rate         \$35.00         \$70.00         \$75.00         \$125.00           7.5         Percent of Discount Offered         1         Percentage         15.0%         5.0%         2.0%         0.0%           7.6         Repairs will be completed within in working 1         Working Days         \$21.00         \$30.00         \$30.00         \$30.00           8         Tab H: Vertical Turbine (Smith Pump)         1         EA         \$145.00         \$161.00         \$280.00         \$30.00         \$330.00         \$530.00         \$	7.2	Field Labor Rate	1	Hourly Labor Rate	\$65.00		<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
7.5 Percent of Discount Offered 1 Percentage 15.0% 5.0% 2.0% 0.0%  7.6 Repairs will be completed within in working 1 Working Days \$21.00 \$30.00 \$30.00 \$30.00  8 Tab H: Vertical Turbine (Smith Pump) 1 EA \$145.00 \$145.00 \$161.00 \$161.00 \$280.00 \$30.00 \$330.00 \$330.00 \$530	7.3			Hourly Labor Rate										
7.6         Repairs will be completed within in working 1         Working Days         \$21.00         \$30.00	7.4	Diagnostic Field Labor Rate	1	Hourly Labor Rate			<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
8 Tab H: Vertical Turbine (Smith Pump) 1 EA \$145.00 \$145.00 \$161.00 \$280.00 \$280.00 \$330.00 \$330.00 \$5					15.0%									
8.1       Standard Shop Labor Rate       1       Hourly Labor Rate       \$65.00       \$35.00       \$70.00       \$75.00       \$125.00         8.2       Field Labor Rate       1       Hourly Labor Rate       \$65.00       \$35.00       \$70.00       \$75.00       \$125.00         8.3       Diagnostic Shop Labor Rate       1       Hourly Labor Rate       \$35.00       \$70.00       \$75.00       \$125.00         8.4       Diagnostic Field Labor Rate       1       Hourly Labor Rate       \$15.00       \$35.00       \$70.00       \$75.00       \$125.00         8.5       Percent of Discount Offered       1       Percentage       5.0%       2.0%       0.0%		, , , , , ,		• ,										
8.2     Field Labor Rate     1     Hourly Labor Rate     \$65.00     \$35.00     \$70.00     \$75.00     \$125.00       8.3     Diagnostic Shop Labor Rate     1     Hourly Labor Rate     \$35.00     \$70.00     \$75.00     \$125.00       8.4     Diagnostic Field Labor Rate     1     Hourly Labor Rate     \$15.00     \$35.00     \$70.00     \$75.00     \$125.00       8.5     Percent of Discount Offered     1     Percentage     5.0%     \$70.00     2.0%     0.0%		,				\$145.00		\$161.00		\$280.00		\$330.00		\$530.00
8.3     Diagnostic Shop Labor Rate     1     Hourly Labor Rate     \$35.00     \$70.00     \$75.00     \$125.00       8.4     Diagnostic Field Labor Rate     1     Hourly Labor Rate     \$15.00     \$35.00     \$70.00     \$75.00     \$125.00       8.5     Percent of Discount Offered     1     Percentage     5.0%     2.0%     0.0%	8.1	Standard Shop Labor Rate	1	Hourly Labor Rate	\$65.00				\$70.00		\$75.00		\$125.00	
8.4       Diagnostic Field Labor Rate       1       Hourly Labor Rate       \$15.00       \$35.00       \$70.00       \$75.00       \$125.00         8.5       Percent of Discount Offered       1       Percentage       5.0%       2.0%       0.0%	8.2		1	Hourly Labor Rate	\$65.00		<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
8.5 Percent of Discount Offered 1 Percentage 5.0% 2.0% 0.0%	8.3		1	Hourly Labor Rate							\$75.00		\$125.00	
	8.4	Diagnostic Field Labor Rate	1		\$15.00		\$35.00		\$70.00		\$75.00		\$125.00	
8.6 Repairs will be completed within in working 1 Working Days \$21.00 \$30.00 \$30.00	8.5	Percent of Discount Offered	1	Percentage			5.0%				2.0%		0.0%	
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	8.6	Repairs will be completed within in working	1	Working Days			\$21.00				\$30.00		\$30.00	

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9	Tab I: Horizontal Split Case (Peerless)	1	EA	\$130.00	\$130.00	\$154.00	\$154.00	\$280.00	\$280.00	\$330.00	\$330.00	\$530.00	\$530.00
9.1	Standard Shop Labor Rate	1	Hourly Labor Rate	\$65.00		\$35.00		\$70.00		\$75.00		\$125.00	
9.2	Field Labor Rate	1	Hourly Labor Rate	\$65.00		<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
9.3	Diagnostic Shop Labor Rate	1	Hourly Labor Rate			<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
9.4	Diagnostic Field Labor Rate	1	Hourly Labor Rate			<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
9.5	Percent of Discount Offered	1	Percentage	15.0%		5.0%				2.0%		0.0%	
9.6	Repairs will be completed within in worki	ng 1	Working Days			<u>\$14.00</u>				\$30.00		\$30.00	
10	Tab J: Submersible (Fairbanks)	1	EA	<u>\$130.00</u>	\$130.00	\$175.00	\$175.00			\$255.00	\$255.00	\$417.00	\$417.00
10.1	Standard Shop Labor Rate	1	Hourly Labor Rate	\$65.00		<u>\$35.00</u>						\$125.00	
10.2	Field Labor Rate	1	Hourly Labor Rate	\$65.00		<u>\$35.00</u>				\$75.00		\$125.00	
10.3	Diagnostic Shop Labor Rate	1	Hourly Labor Rate			<u>\$35.00</u>				\$75.00		\$125.00	
10.4	Diagnostic Field Labor Rate	1	Hourly Labor Rate			\$35.00				\$75.00		\$12.00	
10.5	Percent of Discount Offered	1	Percentage	15.0%		5.0%				2.0%		0.0%	
10.6	Repairs will be completed within in worki	ng 1	Working Days			\$35.00				\$30.00		\$30.00	
11	Tab K: Vertical Turbine (Peerless)	1	EA	\$130.00	\$130.00	\$170.00	\$170.00	\$280.00	\$280.00	\$330.00	\$330.00	\$530.00	\$530.00
11.1	Standard Shop Labor Rate	1	Hourly Labor Rate	\$65.00		<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
11.2	Field Labor Rate	1	Hourly Labor Rate	\$65.00		\$35.00		\$70.00		\$75.00		\$125.00	
11.3	Diagnostic Shop Labor Rate	1	Hourly Labor Rate			\$35.00		\$70.00		\$75.00		\$125.00	
11.4	Diagnostic Field Labor Rate	1	Hourly Labor Rate			\$35.00		\$70.00		\$75.00		\$125.00	
11.5	Percent of Discount Offered	1	Percentage	15.0%		5.0%				2.0%		0.0%	
11.6	Repairs will be completed within in worki	ng 1	Working Days			\$30.00				\$30.00		\$30.00	
12	Tab L: Horizontal Split Case (Aurora)	1	EA	\$130.00	\$130.00	\$161.00	\$161.00	\$280.00	\$280.00	\$330.00	\$330.00	\$530.00	\$530.00
12.1	Standard Shop Labor Rate	1	Hourly Labor Rate	\$65.00		\$35.00		\$70.00		\$75.00		\$125.00	
12.2	Field Labor Rate	1	Hourly Labor Rate	\$65.00		\$35.00		\$70.00		\$75.00		\$125.00	
12.3	Diagnostic Shop Labor Rate	1	Hourly Labor Rate			\$35.00		\$70.00		\$75.00		\$125.00	
12.4	Diagnostic Field Labor Rate	1	Hourly Labor Rate			\$35.00		\$70.00		\$75.00		\$125.00	
12.5	Percent of Discount Offered	1	Percentage	15.0%		5.0%				2.0%		0.0%	
12.6	Repairs will be completed within in worki	ng 1	Working Days			\$21.00				\$30.00		\$30.00	

Line # 1.1 1.2 1.3 1.4 1.5 1.6 2 2.1 2.2 2.3 2.5 2.6 3 3.1 3.2 3.3 3.4 3.5 3.6 4 4.1 4.2 4.3 4.4 4.5 4.6 5 5.1 5.2 5.3 5.4 5.5 5.6 6 6.1 6.2 6.3 6.4 6.5 6.6 7 7.1 7.2 7.3 7.4 7.5 7.6 8 8.1 8.2 8.3 8.4 8.5 8.6 9 9.1 9.2 9.3 9.4 9.5 9.6 10 10.1 10.2 10.3 10.4 10.5 10.6 11 11.1 11.2 11.3 11.4 11.5 11.6 12 12.1 12.2 12.3 12.4 12.5

12.6