

Siddons Martin Emergency Group, LLC
1506 Interstate 35 W
Denton, TX 76207-2402
GDN P115891
TxDMV Dealer License No. A173067

October 20, 2025

Christopher Perez, Deputy Chief
LAREDO FIRE DEPARTMENT
616 E DEL MAR
LAREDO, TX 78045



Proposal For: 2026 Laredo Fire Apparatus

Siddons-Martin Emergency Group, LLC is pleased to provide the following proposal to LAREDO FIRE DEPARTMENT. Unit will comply with all specifications attached and made a part of this proposal. Total price includes delivery FOB LAREDO FIRE DEPARTMENT and training on operation and use of the apparatus.

Description	Amount
Qty. 2 - 1138 - Pierce-Custom Enforcer Pumper, 2nd Gen (Unit Price - \$1,019,550.00) Delivery within 22-23 months of order date QUOTE # - SMEG-0010258-2	
	Vehicle Price \$2,039,100.00
	Full Prepay Discount (\$169,684.00)
	1138 - UNIT TOTAL \$1,869,416.00
Qty. 1 - 2922 - Pierce-Custom Enforcer Aerial, Platform 100' (Stock 44779) (Unit Price - \$2,012,771.00) Delivery within 7-8 months of order date QUOTE # - SMEG-0010512-1	
	Vehicle Price \$2,012,955.00
	Full Prepay Discount (\$57,980.00)
	2922 - UNIT TOTAL \$1,954,975.00
Qty. 1 - 1140 - Pierce-Custom Enforcer Aerial, Mid-Mount Platform 100' (Unit Price - \$2,381,247.00) Delivery within 17-18 months of order date QUOTE # - SMEG-0010642-0	
	Vehicle Price \$2,381,247.00
	Multi Truck Discount (\$137,030.00)
	1140 - UNIT TOTAL \$2,244,217.00
	SUB TOTAL \$6,068,608.00

NOTE: Price guaranteed until 11/3/2025

Additional: 'Due to global supply chain constraints, any delivery date contained herein is a good faith estimate as of the date of this order/contract, and merely an approximation based on current information. Delivery updates will be made available, and a final firm delivery date will be provided as soon as possible.'

Persistent Inflationary Environment Notification: If the Producer Price Index of Components for Manufacturing [www.bls.gov Series ID: WPUID6112] (the "PPI") has increased at a compounded annual growth rate greater than 5.0% from the date of acceptance of this proposal letter (the "Order Month") and 14 months prior to the anticipated Ready for Pickup Date (the "Evaluation Month"), then the proposal price may be increased by an amount equal to any increase exceeding 5.0% for the time period between the Order Month and the Evaluation Month. Siddons Martin and Pierce will provide documentation of such increase and the updated price for the customer's approval before proceeding with completion of the order along with an option to cancel the order.'

Taxes: Tax is not included in this proposal. In the event that the purchasing organization is not exempt from sales tax or any other applicable taxes and/or the proposed apparatus does not qualify for exempt status, it is the duty of the purchasing organization to pay any and all taxes due. Balance of sale price is due upon acceptance of the apparatus at the factory.

Late Fee: A late fee of .033% of the sale price will be charged per day for overdue payments beginning ten (10) days after the payment is due for the first 30 days. The late fee increases to .044% per day until the payment is received. In the event a prepayment is received after the due date, the discount will be reduced by the same percentages above increasing the cost of the apparatus.

Cancellation: In the event this proposal is accepted and a purchase order is issued then cancelled or terminated by Customer before completion, Siddons-Martin Emergency Group may charge a cancellation fee. The following charge schedule based on costs incurred may be applied:

- (A) 10% of the Purchase Price after order is accepted and entered by Manufacturer;
- (B) 20% of the Purchase Price after completion of the approval drawings;
- (C) 30% of the Purchase Price upon any material requisition.

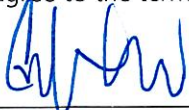
The cancellation fee will increase accordingly as costs are incurred as the order progresses through engineering and into manufacturing. Siddons-Martin Emergency Group endeavors to mitigate any such costs through the sale of such product to another purchaser; however, the customer shall remain liable for the difference between the purchase price and, if applicable, the sale price obtained by Siddons-Martin Emergency Group upon sale of the product to another purchaser, plus any costs incurred by Siddons-Martin to conduct such sale.

Acceptance: In an effort to ensure the above stated terms and conditions are understood and adhered to, Siddons-Martin Emergency Group, LLC requires an authorized individual from the purchasing organization sign and date this proposal and include it with any purchase order. Upon signing of this proposal, the terms and conditions stated herein will be considered binding and accepted by the Customer. The terms and acceptance of this proposal will be governed by the laws of the state of Texas. No additional terms or conditions will be binding upon Siddons-Martin Emergency Group, LLC unless agreed to in writing and signed by a duly authorized officer of Siddons-Martin Emergency Group, LLC.

Sincerely,

Kirk Givler

I, Guillermo Acosta, the authorized representative of LAREDO FIRE DEPARTMENT, agree to purchase the proposed and agree to the terms of this proposal and the specifications attached hereto.


Signature & Date