



**LAREDO POLICE DEPT, CITY OF**  
Laredo PD, International Bridge Project, Combined Bridges 1,2 and 3  
05/04/2026

Billing Address:  
LAREDO POLICE DEPT, CITY OF  
4712 MAHER AVE  
LAREDO, TX 78041  
US

Shipping Address:  
LAREDO POLICE DEPT, CITY OF  
4712 MAHER AVE  
LAREDO, TX 78041  
US

Quote Date:05/04/2026  
Expiration Date:07/28/2026  
Quote Created By:  
Kevin Lamel  
Kevin.Lamel@  
motorolasolutions.com

End Customer:  
LAREDO POLICE DEPT, CITY OF  
Ernesto Martel  
emartel@ci.laredo.tx.us  
(956) 489-9416

Contract: 36874 - SOURCEWELL MOBILE  
VIDEO-101223-MOT  
Freight Terms:FREIGHT PREPAID  
Payment Terms:30 NET

Line #	Item Number	APC	Description	Qty	Term	List Price	Ext. Sale Price
	Fixed / Dual LPR System Purchase		Gateway to the Americas, Bridge 1				
1	VSM-L6D-7IR	0650	CAM, L6D, LPR, 730NM	2		\$7,495.00	\$8,110.76
2	VSD-PLMT	0650	POLE MOUNT FOR LRGE PENDT WLMT-1001, L6D	2		Included	Included
3	VSM-5GHUB-4	0650	CAM, COMMS, 5G, 4 CAMERAS	1		\$3,195.00	\$1,728.74
4	BCAH1WW	0692	VIGILANT FIXED CAMERA COMMUNICATIONS BOX - EXTENDED HARDWARE WARRANTY - FOR ADDITIONAL YEAR	1	4 YEARS	Included	Included
5	CDFS-HWW	0692	FIXED CAMERA LPR SYSTEM EXTENDED HARDWARE WARRANTY - VALID FROM STANDARD WARRANTY EXPIRATION	2	4 YEARS	\$1,680.00	\$1,818.02
6	VS-DLF-01	0693	DEVICE LICENSE FEE	2	5 YEAR	\$2,374.80	\$2,569.90
7	PDS-LPR-IO	0665	PROJECT DELIVERY SERVICES-LPR	1		\$1,818.03	\$747.74
8	HRDWR-INST-IO	0665	INSTALLATION AND UPS	1		\$9,106.03	\$9,106.03



Line #	Item Number	APC	Description	Qty	Term	List Price	Ext. Sale Price
	Fixed / Dual LPR System Purchase		Juarez-Lincoln International Bridge, Bridge 2				
9	VSF-50876	0650	VSF-025-L5F-L5F 25MM FXD KIT W CBL	12		\$6,495.00	\$38,508.36
10	VSD-36450	9944	VS-FX-DUAL-BRKT-ASSY-DUAL CAM BRKT ASSY	6		\$400.00	\$602.52
11	CDFS-HWW	0692	FIXED CAMERA LPR SYSTEM EXTENDED HARDWARE WARRANTY - VALID FROM STANDARD WARRANTY EXPIRATION	12	4 YEARS	\$1,680.00	\$10,122.96
12	VS-DLF-01	0693	DEVICE LICENSE FEE	12	1 YEAR	\$474.96	\$14,309.52
13	PDS-LPR-IO	0665	PROJECT DELIVERY SERVICES-LPR	1		\$4,490.00	\$3,106.64
14	HRDWR-INST-IO	0665	HARDWARE INSTALLATION	1		\$13,031.25	\$12,510.00
	Fixed / Dual LPR System Purchase		Laredo Columbia Solidarity Bridge, Bridge 3				
15	VSM-L6D-7IR	0650	CAM, L6D, LPR, 730NM	3		\$7,495.00	\$12,047.73
16	VSD-PLMT	0650	POLE MOUNT FOR LRGE PENDT WLMT-1001, L6D	3		Included	Included
17	VSM-5GHUB-4	0650	CAM, COMMS, 5G, 4 CAMERAS	1		\$3,195.00	\$2,875.50
18	BCAH1WW	0692	VIGILANT FIXED CAMERA COMMUNICATIONS BOX - EXTENDED HARDWARE WARRANTY - FOR ADDITIONAL YEAR	1	4 YEARS	Included	Included
19	CDFS-HWW	0692	FIXED CAMERA LPR SYSTEM EXTENDED HARDWARE WARRANTY - VALID FROM STANDARD WARRANTY EXPIRATION	3	4 YEARS	\$1,680.00	\$4,536.00
20	VS-DLF-01	0693	DEVICE LICENSE FEE	3	5 YEAR	\$2,374.80	\$6,411.96
21	PDS-LPR-IO	0665	PROJECT DELIVERY SERVICES-LPR	1		\$4,375.00	\$4,375.00
22	HRDWR-INST-IO	0665	HARDWARE INSTALLATION	1		\$3,531.25	\$3,531.26
	L6Q Quick-Deploy System Purchase						
23	VSF-61-984	0650	KIT, L6Q 25MM AND SOLAR PANEL CAT 1 18AH	2		\$6,495.00	\$11,691.00
24	VS-DLF-01	0693	DEVICE LICENSE FEE	2	5 YEAR	\$2,374.80	\$4,274.64



Line #	Item Number	APC	Description	Qty	Term	List Price	Ext. Sale Price
25	CDFS-L6Q-HWW-01	0692	FIXED L6Q CAMERA SYSTEM EXTENDED HARDWARE WARRANTY - VALID FROM STANDARD WARRANTY EXPIRATION	2	4 YEARS	\$1,119.84	\$2,015.72

Subtotal \$226,669.36

Total Discount Amount \$71,669.36

**Grand Total \$155,000.00(USD)**



## Pricing Summary

	Sale Price
<b>Upfront Costs for Hardware, Accessories and Implementation (if applicable)</b>	<b>\$143,988.35</b>
<b>Year 2 Subscription Fee</b>	<b>\$3,499.23</b>
<b>Year 3 Subscription Fee</b>	<b>\$3,499.23</b>
<b>Year 4 Subscription Fee</b>	<b>\$3,499.23</b>
<b>Year 5 Subscription Fee</b>	<b>\$513.98</b>
<b>Grand Total System Price (Inclusive of Upfront and Annual Costs)</b>	<b>\$155,000.00</b>

*\*Upfront costs include the cost of Hardware, Accessories and Implementation, where applicable.*

- The Pricing Summary is a breakdown of costs and does not reflect the frequency at which you will be invoiced.



## L6D SOLUTION DESCRIPTION

### L6D DUAL PURPOSE LPR CAMERA

The L6D Dual Purpose License Plate Recognition (LPR) Camera for law enforcement provides purpose-built LPR and video streaming all in one. Set it up with your mobile phone and use zoom for easy installation. The camera provides two lane high-accuracy detections and alerts of plate, state, make, model, color, direction of travel and speed.



Key features and benefits:

- **Global Shutter Sensors** - scan across two lanes with high accuracy.
- **Dual Zoom Lenses** - for deployments 30 to 250 feet.
- **Onboard Analytics** - make, model, color, plate, state, direction and speed.
- **VehicleManager** - a seamless experience from camera to software backend.
- **ONVIF Profile S** - compatible with your video management system (VMS) for video recording.
- **Comprehensive Data Management:** to easily create and manage hotlists and receive immediate notifications and alerts. VehicleManager simplifies system management and provides comprehensive searching and reporting capabilities, making it easier to locate vehicles of interest.
- **Advanced Software Integration:** seamlessly pair the L6D with VehicleManager for law enforcement and VehicleManager Enterprise for enterprise solutions. These software integrations offer advanced vehicle location analytics, secure data sharing, and third-party integration, maximizing the utility of your LPR data.



## Purchase Order Checklist NA OM

Marked as PO/ Contract/ Notice to Proceed on Company Letterhead  
**(PO will not be processed without this)**

PO Number/ Contract Number

PO Date

Vendor = Motorola Solutions, Inc.

Payment (Billing) Terms/ State Contract Number

Bill-To Name on PO must be equal to the *Legal* Bill-To Name

Bill-To Address

Ship-To Address (If we are shipping to a MR location, it must be documented on PO)

Ultimate Address (If the Ship-To address is the MR location then the Ultimate Destination address must be documented on PO )

PO Amount must be equal to or greater than Order Total

Non-Editable Format (Word/ Excel templates cannot be accepted)

Tax Exemption Status

Signatures (As required)

**NOTE:** When an email order is submitted a confirmation is sent from Motorola AutoNotify referencing a **case number**.

Once checklist is complete, order still must go through **Order Validation/Credit Approval**