

Graybar.

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1402 LAREDO ST
CORPUS CHRISTI TX 78401-3138
Phone: 361-886-4100
Fax: 361-886-4199

To: CITY OF LAREDO
PO Box 210
LAREDO TX 78042-8019
Attn: Federico Elizondo
Phone: 956-791-7300
Email: EZ.GONZALES@GRAYBAR.COM
Fax: 956-790-1805

Date: 12/11/2024
Project Name:
GB Quote #: 0247663871
Purchase Order Nbr:
Release Nbr:
Additional Ref#:
Revision Nbr: 2
Valid From: 12/11/2024
Valid To: 01/10/2025
Contact: Ez Gonzales III
Email: ez.gonzales@graybar.com

Proposal

We appreciate your request and take pleasure in responding as follows

Notes: **NIS-HAD REFRACTIVE GLOBE POST TOP L
MODIFIED W/ FINIAL CAP, BAND <(>&<)> FLOWER
BLOCKS
PAINTED GOLD,NARROW BODY TYPE 3, SHORT
OPTICS, 3 PIN RECEPTACLE, 4000K, 120-277
VOLTAGE, 200MA, 10KV/10KA
DRAWING APPROVAL IS REQUIRED
freight allowed

OMNIA CONTRACT # EV2370

Item	ItemType	Quantity	Supplier	Catalog Nbr	Description	Price	Unit	Ext.Price
100		73	SIGNIFY NORTH AMER	RL32BAEH1JSR NNA222NNNNSP 1MOD		\$2,040.00	1	\$148,920.00

GB Part#:RL32BAEH1JSRNNA222NNNNSP
1MOD

Ship From:Reship-Factory

Total in USD (Tax not included): \$148,920.00

This equipment and associated installation charges may be financed for a low monthly payment through Graybar Financial Services (subject to credit approval). For more information call 1-800-241-7408 to speak with a leasing specialist.

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Signed: _____

From: [Ez Gonzales III](#)
 To: [Federico Elizondo](#)
 Subject: RE: Check-In: Additional Parts & BABA Certification Letter
 Date: Tuesday, March 4, 2025 2:05:13 PM
 Attachments: [image001.png](#)

CAUTION: This email originated from outside your organization. Exercise caution when opening attachments or clicking links, especially from unknown senders.

Good afternoon Mr. Elizondo,

Please take a look below from Signify. Fixture is going to be painted green, but if you have an RAL # or color chip of the pole, we could use that to match.

Also Pricing is extended to 4/2/2025, fixture is BABA certified. I have asked for a copy of the certification letter.

Please let me know if you have any questions.

Classified

Color is Green, see below

Ordering Guide
 C6649C: LUMINAIRE
 Modifications: Finial, cap & cage band w/ flower blocks painted gold.

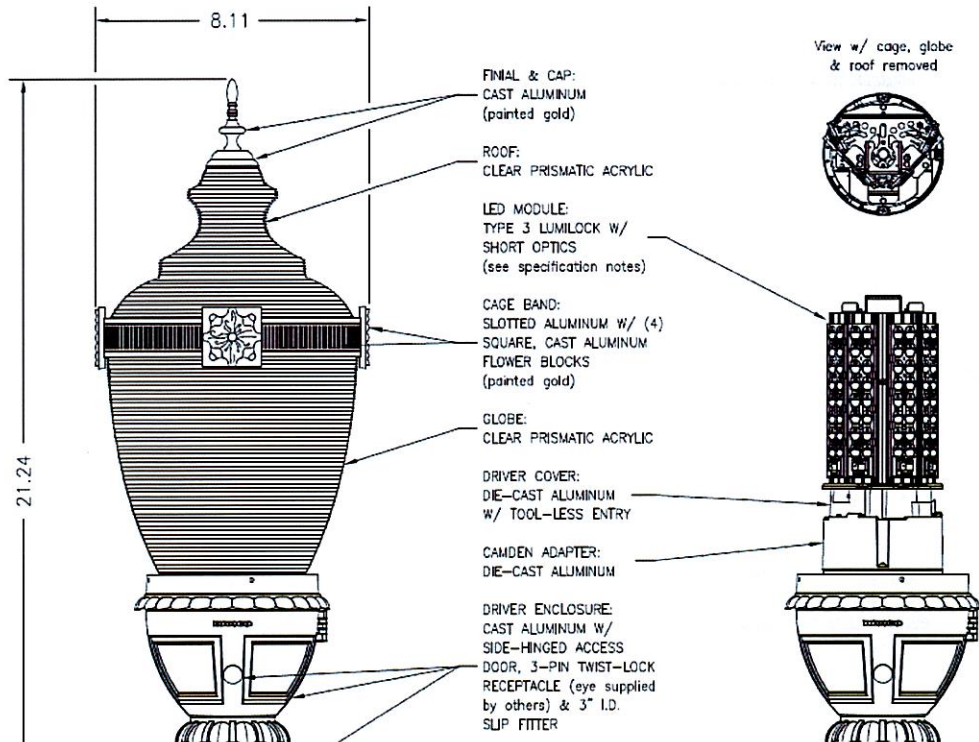
Color:
 Green

Lumilock LED Specifications:

- 64, 4000K (neutral) LEDs, typical 75 Color Rendering Index (CRI), >100,000 hours of operational life (at 25°C ambient temperature & 70% lumen maintenance), injection molded Type 3 Short optical plates, IP66 rated optical system.
- Integral Advance Xitarium LED driver, class 1, IP66 rated, 200mA, IntelliVolt: 120-277 VAC, 50-60Hz, RoHS compliant, field replaceable 10kV/10kA surge suppression.
- Delivered lumens: 6204, Wattage: 39W.

Lumilock Certifications:

- ETL/cETL listed to U.S. & Canadian safety standards for wet locations, manufactured to ISO 9001:2008 Standards, vibration tested to ANSI C136.31 for Normal Applications, UL8750 & UL1598 compliant, LM79 & LM80 tested, DLC listed.



Thank you.

[Ez Gonzales III](#)
 Outside Sales Representative
 P:361-886-4138
[graybar.com](#)

From: Federico Elizondo <felizondo1@ci.laredo.tx.us>
 Sent: Monday, March 3, 2025 4:56 PM

To: Ez Gonzales III <ez.gonzales@graybar.com>
Subject: RE: Check-In: Additional Parts & BABA Certification Letter

Thank you, Ez!

I just got off the phone with our Traffic department, and we wanted to confirm the outer color of the light fixture. I see the quote says a gold band, but is the base of the light a certain color? We wanted it like a dark green like in the photos attached.

The reason I ask is because we're working on the Invitation for Bids for the contractual installation of the LED lights, and we are not sure whether we will need to budget for paint. Any advice is welcome.

Thanks,
Federico Elizondo
[Program Coordinator](#)

[City of Laredo](#)
[Environmental](#)
619 Reynolds St.
Laredo, TX 78040
(956)794-1650

From: Ez Gonzales III <ez.gonzales@graybar.com>
Sent: Thursday, February 27, 2025 2:29 PM
To: Federico Elizondo <felizondo1@ci.laredo.tx.us>
Subject: RE: Check-In: Additional Parts & BABA Certification Letter

I should have the BABA letter and updated quote soon. Once I receive it I will send both over.

Hopefully we can get these fixtures on order.

Thank you,

Ez Gonzales III
Outside Sales Representative
P:361-886-4138
[graybar.com](#)

From: Federico Elizondo <felizondo1@ci.laredo.tx.us>
Sent: Thursday, February 27, 2025 2:25 PM
To: Ez Gonzales III <ez.gonzales@graybar.com>
Subject: RE: Check-In: Additional Parts & BABA Certification Letter

Awesome! Thanks for the confirmation, Ez.

I appreciate it.

Best regards,
Federico Elizondo
[Program Coordinator](#)

[City of Laredo](#)
[Environmental](#)
619 Reynolds St.
Laredo, TX 78040
(956)794-1650

From: Ez Gonzales III <ez.gonzales@graybar.com>
Sent: Thursday, February 27, 2025 1:36 PM
To: Federico Elizondo <felizondo1@ci.laredo.tx.us>
Subject: RE: Check-In: Additional Parts & BABA Certification Letter

Mr. Elizondo,

All the items you listed are included in Signify's fixture.

Thank you,

Ez Gonzales III
Outside Sales Representative
P:361-886-4138
[graybar.com](#)

From: Federico Elizondo <felizondo1@ci.laredo.tx.us>

Sent: Thursday, February 27, 2025 12:03 PM
To: Ez Gonzales III <ez.gonzales@graybar.com>
Subject: RE: Check-In: Additional Parts & BABA Certification Letter

Thank you, Ez!

Would you happen to know about those additional parts? Are those typically incurred when retrofitting traditional light fixtures with LED light fixtures?

Thanks,

Federico Elizondo
[Program Coordinator](#)

[City of Laredo](#)
[Environmental](#)
619 Reynolds St.
Laredo, TX 78040
(956)794-1650

From: Ez Gonzales III <ez.gonzales@graybar.com>
Sent: Wednesday, February 26, 2025 1:38 PM
To: Federico Elizondo <felizondo1@ci.laredo.tx.us>
Subject: RE: Check-In: Additional Parts & BABA Certification Letter

Good afternoon Mr. Elizondo.

I have sent this to the MFG. They are working on the BABA Certificate.

Thank you.

Ez Gonzales III
Outside Sales Representative
P:361-886-4138
graybar.com

From: Federico Elizondo <felizondo1@ci.laredo.tx.us>
Sent: Monday, February 24, 2025 8:21 PM
To: Ez Gonzales III <ez.gonzales@graybar.com>
Subject: Check-In: Additional Parts & BABA Certification Letter

Good evening, Ez

We are getting ready for approvals with council, and I wanted to follow up with you on a couple details I noticed while reviewing the 2010 grant.

First, would you happen to know if we will need additional parts, such as Photo Cell Receptacles, LED Adapters, and Photo Cells? I just saw them now while reviewing the previous grant purchase, and I wanted to make sure we are accounting for those if needed. Our Traffic Department is finally conducting an assessment of the proposed light posts to be fixed, so they might provide more specific information on what's needed. In any case, I thought I'd run it through you as well, since I hadn't flagged it with them yet. I know the retrofit was more drastic back in 2010, so I wouldn't be surprised if the current infrastructure is more easily adaptable to this model.

Also, do you happen to have a Build America, Buy America (BABA) Certification Letter for the LED streetlights we will be purchasing? I came across a Buy American Certification Letter for 2009, and I wanted to check in with you if you all have something similar for BABA. I know they're different legislations, but I'm attaching a redacted sample for your records.

Thanks,

Federico Elizondo
[Program Coordinator](#)

[City of Laredo](#)
[Environmental](#)
619 Reynolds St.
Laredo, TX 78040
(956)794-1650