

**Customer:**

**Quotes are valid for 30 days from the creation date or upon contract expiration, whichever occurs first.**

**A Purchase Order (PO) or Letter of Intent (LOI) including the below information is required to proceed with this sale. The PO or LOI will be returned if information is missing.**

Vendor: Deere & Company

- ☐ 2000 John Deere Run  
Cary, NC 27513

- ☐ Signature on all LOIs and POs with a signature line

- ☐ Contract name or number; or JD Quote ID

- ☐ Sold to street address

- ☐ Ship to street address (no PO box)

- ☐ Bill to contact name and phone number

- ☐ Bill to address

- ☐ Bill to email address (required to send the invoice and/or to obtain the tax exemption certificate)

- ☐ Membership number if required by the contract

**For any questions, please contact:**

**R.d. Machen**

Tellus Equipment Solutions  
2000 E Expressway 83  
Weslaco, TX 78596

Tel: 956-968-7502

Fax: 956-968-4173

Email: [rmachen@tellusequip.com](mailto:rmachen@tellusequip.com)

Quotes of equipment offered through contracts between Deere & Company, its divisions and subsidiaries (collectively "Deere") and government agencies are subject to audit and access by Deere's Strategic Accounts Business Division to ensure compliance with the terms and conditions of the contracts.

**Quote Id:** 30884350

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**ALL PURCHASE ORDERS MUST BE MADE OUT  
TO (VENDOR):**

Deere & Company  
2000 John Deere Run  
Cary, NC 27513  
FED ID: 36-2382580  
UEID: FNSWEDARMK53

**ALL PURCHASE ORDERS MUST BE SENT  
TO DELIVERING DEALER:**

Tellus Equipment Solutions  
2000 E Expressway 83  
Weslaco, TX 78596  
956-968-7502  
OnlineSales@tellusequip.com

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**Prepared For:**  
**City Of Laredo**

**Proposal For:**  
**City Of Laredo**

**Delivering Dealer:**

R.d. Machen

Tellus Equipment Solutions  
2000 E Expressway 83  
Weslaco, TX 78596

OnlineSales@tellusequip.com

**Quote Prepared By:**

R.d. Machen

rmachen@tellusequip.com

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**Quote Summary**
**Prepared For:**

City Of Laredo  
 TX

**Delivering Dealer:**

**Tellus Equipment Solutions**  
 R.d. Machen  
 2000 E Expressway 83  
 Weslaco, TX 78596  
 Phone: 956-968-7502  
 rmachen@tellusequip.com

**USED EQUIPMENT SOLD AS IS WHERE IS.  
 NO WARRANTY IS WRITTEN OR IMPLIED  
 UNLESS REMAINING FACTORY WARRANTY  
 IS TRANSFERABLE.  
 CONSULT YOUR SALES TEAM FOR  
 DETAILS.**

**Quote ID:** 30884350  
**Created On:** 03 May 2024  
**Last Modified On:** 03 May 2024  
**Expiration Date:** 21 June 2024

| Equipment Summary  | Suggested List | Selling Price   | Qty |   | Extended             |
|--|----------------|-----------------|-----|---|----------------------|
| JOHN DEERE 6135E Cab Tractor<br>(114 PTO hp)<br><b>Contract:</b> TX BuyBoard Grounds Mtnc Equip, Irrigation 706-23 (PG 67 CG 70)<br><b>Price Effective Date:</b> May 2, 2024 | \$ 129,773.04  | \$ 101,234.40 X | 1   | = | \$ 101,234.40        |
| JOHN DEERE FC20R Flex Wing<br>Rotary Cutter<br><b>Contract:</b> TX BuyBoard Grounds Mtnc Equip, Irrigation 706-23 (PG 67 CG 70)<br><b>Price Effective Date:</b> May 2, 2024  | \$ 54,181.00   | \$ 42,064.14 X  | 1   | = | \$ 42,064.14         |
| <b>Equipment Total</b>   |                |                 |     |   | <b>\$ 143,298.54</b> |

**Quote Summary**

|                            |                      |
|----------------------------|----------------------|
| Equipment Total            | \$ 143,298.54        |
| Trade In                   |                      |
| SubTotal                   | <b>\$ 143,298.54</b> |
| Est. Service Agreement Tax | \$ 0.00              |
| Total                      | \$ 143,298.54        |

Salesperson : X \_\_\_\_\_

Accepted By : X \_\_\_\_\_



**JOHN DEERE**



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TO (VENDOR):**

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FED ID: 36-2382580  
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**Balance Due**

**\$ 143,298.54**

**Salesperson : X \_\_\_\_\_**

**Accepted By : X \_\_\_\_\_**

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*Confidential*

# Selling Equipment

**Quote Id:** 30884350

**Customer Name:**
**ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):**

Deere & Company  
2000 John Deere Run  
Cary, NC 27513  
FED ID: 36-2382580  
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## JOHN DEERE 6135E Cab Tractor (114 PTO hp)

**Hours:**
**Suggested List \***
**Stock Number:**
**\$ 129,773.04**

**Contract:** TX BuyBoard Grounds Mtnc Equip, Irrigation  
706-23 (PG 67 CG 70)

**Selling Price \***  
**\$ 101,234.40**

**Price Effective Date:** May 2, 2024

\* Price per item - includes Fees and Non-contract items

| Code                        | Description  | Qty | List Price    | Discount% | Discount Amount | Contract Price | Extended Contract Price |
|-----------------------------|--|-----|---------------|-----------|-----------------|----------------|-------------------------|
| 334FP                       | 6135E Cab Tractor (114 PTO hp)                                       | 1   | \$ 118,802.00 | 23.00     | \$ 27,324.46    | \$ 91,477.54   | \$ 91,477.54            |
| Standard Options - Per Unit |  |     |               |           |                 |                |                         |
| 182F                        | AutoTrac™ Universal/Greenstar™ Ready                                 | 1   | \$ 0.00       | 23.00     | \$ 0.00         | \$ 0.00        | \$ 0.00                 |
| 183E                        | JDLink™ Modem  | 1   | \$ 0.00       | 23.00     | \$ 0.00         | \$ 0.00        | \$ 0.00                 |
| 185A                        | JDLink™ Connectivity   | 1   | \$ 0.00       | 23.00     | \$ 0.00         | \$ 0.00        | \$ 0.00                 |
| 0202                        | United States  | 1   | \$ 0.00       | 23.00     | \$ 0.00         | \$ 0.00        | \$ 0.00                 |
| 0409                        | English Operator's Manual North America                              | 1   | \$ 0.00       | 23.00     | \$ 0.00         | \$ 0.00        | \$ 0.00                 |
| 0500                        | Less Package   | 1   | \$ 0.00       | 23.00     | \$ 0.00         | \$ 0.00        | \$ 0.00                 |
| 1385                        | 24F/12R PowrReverser™ Plus Transmission, Wet Clutch, EH PTO, 40 Km/h | 1   | \$ 1,709.00   | 23.00     | \$ 393.07       | \$ 1,315.93    | \$ 1,315.93             |
| 1950                        | Less Application   | 1   | \$ 0.00       | 23.00     | \$ 0.00         | \$ 0.00        | \$ 0.00                 |
| 2050                        | Cab Standard   | 1   | \$ 0.00       | 23.00     | \$ 0.00         | \$ 0.00        | \$ 0.00                 |
| 2130                        | Air Suspension Seat with Swivel (MSG 95)                             | 1   | \$ 1,214.00   | 23.00     | \$ 279.22       | \$ 934.78      | \$ 934.78               |
| 3340                        | Triple Deluxe SCV with ISO Breakaway Couplers                        | 1   | \$ 522.00     | 23.00     | \$ 120.06       | \$ 401.94      | \$ 401.94               |
| 4020                        | Heavy-Duty Hitch   | 1   | \$ 522.00     | 23.00     | \$ 120.06       | \$ 401.94      | \$ 401.94               |
| 4120                        | Telescopic Draft Links   | 1   | \$ 0.00       | 23.00     | \$ 0.00         | \$ 0.00        | \$ 0.00                 |
| 4320                        | Heavy Duty Drawbar   | 1   | \$ 339.00     | 23.00     | \$ 77.97        | \$ 261.03      | \$ 261.03               |
| 4421                        | Sway Bars  | 1   | \$ 0.00       | 23.00     | \$ 0.00         | \$ 0.00        | \$ 0.00                 |
| 5212                        | 460/85R34 In. 8PR R1 Radial  | 1   | \$ 0.00       | 23.00     | \$ 0.00         | \$ 0.00        | \$ 0.00                 |
| 6045                        | MFWD (4 Wheel Drive) Front Axle, electro-hydraulic activation.       | 1   | \$ 0.00       | 23.00     | \$ 0.00         | \$ 0.00        | \$ 0.00                 |

# Selling Equipment

**Quote Id:** 30884350

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FED ID: 36-2382580  
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|  |  |   |                      |       |                     |                      |                      |
|--|--|---|----------------------|-------|---------------------|----------------------|----------------------|
| 6210   | 340/85R24 In. 8PR R1 Radial                          | 1 | \$ 0.00              | 23.00 | \$ 0.00             | \$ 0.00              | \$ 0.00              |
| 7700   | Shipping Preparation for Truck                       | 1 | \$ 0.00              | 23.00 | \$ 0.00             | \$ 0.00              | \$ 0.00              |
| 8995   | Long front weight bracket                            | 1 | \$ 360.00            | 23.00 | \$ 82.80            | \$ 277.20            | \$ 277.20            |
| <b>Standard Options Total</b>                      |  |   | <b>\$ 4,666.00</b>   |       | <b>\$ 1,073.18</b>  | <b>\$ 3,592.82</b>   | <b>\$ 3,592.82</b>   |
| <b>Technology Options/Non-Contract/Open Market</b> |  |   |                      |       |                     |                      |                      |
| 1880   | Less Receiver  | 1 | \$ 0.00              | 23.00 | \$ 0.00             | \$ 0.00              | \$ 0.00              |
| 1900   | Less Display   | 1 | \$ 0.00              | 23.00 | \$ 0.00             | \$ 0.00              | \$ 0.00              |
| <b>Technology Options Total</b>                    |  |   | <b>\$ 0.00</b>       |       | <b>\$ 0.00</b>      | <b>\$ 0.00</b>       | <b>\$ 0.00</b>       |
| <b>Dealer Attachments/Non-Contract/Open Market</b> |  |   |                      |       |                     |                      |                      |
| R127764  | Weight, front suitcase 43 kg (95 lb) quantity of one | 4 | \$ 153.26            | 23.00 | \$ 35.25            | \$ 472.04            | \$ 472.04            |
| 001  | Non-Contract Front Hood Guard Kit                    | 1 | \$ 1,599.00          | 0.00  | \$ 0.00             | \$ 1,599.00          | \$ 1,599.00          |
| 002  | Non-Contract Cab Radio Kit                           | 1 | \$ 799.00            | 0.00  | \$ 0.00             | \$ 799.00            | \$ 799.00            |
| 003  | Non-Contract Rear Hydro Valve Kit                    | 1 | \$ 1,899.00          | 0.00  | \$ 0.00             | \$ 1,899.00          | \$ 1,899.00          |
| 004  | Non-Contract Back Up Alarm And Beacon Light Kit      | 1 | \$ 1,395.00          | 0.00  | \$ 0.00             | \$ 1,395.00          | \$ 1,395.00          |
| <b>Dealer Attachments Total</b>                    |  |   | <b>\$ 6,305.04</b>   |       | <b>\$ 141.00</b>    | <b>\$ 6,164.04</b>   | <b>\$ 6,164.04</b>   |
| <b>Value Added Services Total</b>                  |  |   | <b>\$ 0.00</b>       |       |                     | <b>\$ 0.00</b>       | <b>\$ 0.00</b>       |
| <b>Total Selling Price</b>                         |  |   | <b>\$ 129,773.04</b> |       | <b>\$ 28,538.64</b> | <b>\$ 101,234.40</b> | <b>\$ 101,234.40</b> |

## JOHN DEERE FC20R Flex Wing Rotary Cutter

**Equipment Notes:**
**Hours:**
**Stock Number:**

**Contract:** TX BuyBoard Grounds Mtn Equip, Irrigation  
706-23 (PG 67 CG 70)

**Price Effective Date:** May 2, 2024

**Suggested List \***
**\$ 54,181.00**
**Selling Price \***
**\$ 42,064.14**

\* Price per item - includes Fees and Non-contract items

# Selling Equipment

**Quote Id:** 30884350

**Customer Name:**
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2000 John Deere Run  
Cary, NC 27513  
FED ID: 36-2382580  
UEID: FNSWEDARMK53

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| Code   | Description   | Qty | List Price          | Discount% | Discount Amount     | Contract Price      | Extended Contract Price |
|--|---|-----|---------------------|-----------|---------------------|---------------------|-------------------------|
| 22G0P  | FC20R Flex Wing Rotary Cutter   | 1   | \$ 49,241.00        | 23.00     | \$ 11,325.43        | \$ 37,915.57        | \$ 37,915.57            |
| <b>Standard Options - Per Unit</b>                 |   |     |                     |           |                     |                     |                         |
| 0202   | United States   | 1   | \$ 0.00             | 23.00     | \$ 0.00             | \$ 0.00             | \$ 0.00                 |
| 1210   | Torsional Suspension  | 1   | \$ 1,417.00         | 23.00     | \$ 325.91           | \$ 1,091.09         | \$ 1,091.09             |
| 3335   | 8 Foam-Filled Tires - (Double tires on center and wings) - Severe duty ag tires | 1   | \$ 2,024.00         | 23.00     | \$ 465.52           | \$ 1,558.48         | \$ 1,558.48             |
| 3511   | 540 RPM Driveline - Cat 6   | 1   | \$ 0.00             | 23.00     | \$ 0.00             | \$ 0.00             | \$ 0.00                 |
| 3602   | 540 RPM - 125 HP Gearbox - Commercial duty                                      | 1   | \$ 0.00             | 23.00     | \$ 0.00             | \$ 0.00             | \$ 0.00                 |
| 5120   | Ball Type Hitch   | 1   | \$ 0.00             | 23.00     | \$ 0.00             | \$ 0.00             | \$ 0.00                 |
| 5280   | Rigid Casting Tongue  | 1   | \$ 0.00             | 23.00     | \$ 0.00             | \$ 0.00             | \$ 0.00                 |
| <b>Standard Options Total</b>                      |   |     | <b>\$ 3,441.00</b>  |           | <b>\$ 791.43</b>    | <b>\$ 2,649.57</b>  | <b>\$ 2,649.57</b>      |
| <b>Dealer Attachments/Non-Contract/Open Market</b> |   |     |                     |           |                     |                     |                         |
| 001  | Non-Contract HD PTO Shields   | 1   | \$ 1,499.00         | 0.00      | \$ 0.00             | \$ 1,499.00         | \$ 1,499.00             |
| <b>Dealer Attachments Total</b>                    |   |     | <b>\$ 1,499.00</b>  |           | <b>\$ 0.00</b>      | <b>\$ 1,499.00</b>  | <b>\$ 1,499.00</b>      |
| <b>Total Selling Price</b>                         |   |     | <b>\$ 54,181.00</b> |           | <b>\$ 12,116.86</b> | <b>\$ 42,064.14</b> | <b>\$ 42,064.14</b>     |