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**Quote No: 31154238019A**

**Quote Date:** December 31st, 2025

**Quote Expires:** January 31st, 2026

Attn: Adrian Huizar

Re: City of Laredo FD Request

Dear Adrian,

We are pleased to submit the following confirmation of our quote. Holt Power Systems proposes to furnish this equipment & services at the attached quoted price.

Please review for compliance with discussions and site visits regarding this project, and advise as to any changes required.

Thank you for the opportunity of quoting this project. Holt Power Systems remains at your disposal for any additional information or assistance that you may require.

Sincerely yours,

***Ryan Stoughton***

Ryan Stoughton

Power Systems Sales

5665 SE Loop 410

San Antonio, TX 78222-3903

Cell: 949.394.1038

[ryan.stoughton@holtcat.com](mailto:ryan.stoughton@holtcat.com)

## GENSET 1 – Fire Station 1 (100 Guadalupe)

Quantity	Feature Description
1	EPA STATIONARY EMERGENCY
1	60HZ 208 VOLT (WYE)
1	STANDBY POWER
1	60 Hz
1	C4.4
1	UL 2200 LISTED PACKAGE GEN SET
1	ENGLISH INSTRUCTION LANGUAGE
1	ADEM A4 GOVERNOR
1	ALT SPACE HEATER
1	130C TEMP RISE OVER 40C AMB
1	ALT M2294L4 KT
1	FULL POWER
1	GEN MTG & DUCT PLATE 3
1	INTEGRAL TANK BASE
1	5 GALLON SPILL CONTAINMENT
1	AUDIO & FUEL ALARM (90% LEVEL)
1	EMERGENCY FUEL VENT PIPE UL-4"
1	SA LEVEL 2 ENCLOSURE WHITE
1	NFPA BUNDLE
1	PANEL MOUNTED AUDIBLE ALARM
1	EXTERNAL EMERGENCY STOP
1	WET BATTERY
1	BATTERY CHARGER 10 AMP
1	JACKET WATER HEATER
1	CURRENT TRANSFORMER 400:5
1	COOLANT RESERVIOR
1	LOW COOLANT LEVEL SHUTDOWN 1
1	100% RATED BREAKER
1	SUSE DECALS & FILMS
1	NEUTRAL BAR W/ DISCONNECT
1	STANDARD RADIATOR
1	E-STOP BUTTON
1	ANNUNCIATOR
1	STD TEST - PKG GEN SET 0.8 PF

## ATS 1

208V, 60hz, 3 Phase, 4 Wire, 3 poles

Transition Mode: Open

Controller Type: ATC-300+

Continuous Current: 400 Amps

Enclosure: NEMA 3R

## **Accessories & Services Included:**

- Remove existing unit from site
  - Decommissioning services by others

- Transport New Equipment to Site
- Add/modify Concrete Pad for New Genset (with ½ rebar 4000pc.) No elevation or buildup of dirt/base grade included
- Crane/Lift Service to Set New Genset on Pad
  - \*\*If specialty crane required, additional rates may apply\*\*
- Secure New Genset
- Install Copper Feeder, Emergency and Load Lines to new Generator (within 50', additional rates may apply). All copper wiring per State of Texas and NEC Codes
  - Any outside work from City Inspections will be charged additionally, but on T&M basis and coordinated with customer
  - Night/Weekend Hours included
- Install new ATS unit (within 50', additional rates may apply)
  - Any outside work from City Inspections will be charged additionally, but on T&M basis and coordinated with customer
  - Weekend/Afterhours Pricing Included
- Start-Up Test
  - One day only, additional rates may apply
- O&M Manual

**Customer Price (Genset 1) ..... \$93,288.12**

\*\*\*\*\*Please reference Buyboard # 788-25\*\*\*\*\*

**Local, state, sales or TERP taxes, which may be applicable, are not included**

GENSET 2 – FS 14 309 Cielito Lindo Blvd

Quantity	Feature Description
1	EPA STATIONARY EMERGENCY
1	60HZ 208 VOLT (WYE)
1	STANDBY POWER
1	60 Hz
1	C4.4
1	UL 2200 LISTED PACKAGE GEN SET
1	ENGLISH INSTRUCTION LANGUAGE
1	ADEM A4 GOVERNOR
1	ALT SPACE HEATER
1	130C TEMP RISE OVER 40C AMB
1	ALT M2294L4 KT
1	FULL POWER
1	GEN MTG & DUCT PLATE 3
1	INTEGRAL TANK BASE
1	5 GALLON SPILL CONTAINMENT
1	AUDIO & FUEL ALARM (90% LEVEL)
1	EMERGENCY FUEL VENT PIPE UL-4"
1	SA LEVEL 2 ENCLOSURE WHITE
1	NFPA BUNDLE
1	PANEL MOUNTED AUDIBLE ALARM
1	EXTERNAL EMERGENCY STOP

1	WET BATTERY
1	BATTERY CHARGER 10 AMP
1	JACKET WATER HEATER
1	CURRENT TRANSFORMER 400:5
1	COOLANT RESERVIOR
1	LOW COOLANT LEVEL SHUTDOWN 1
1	100% RATED BREAKER
1	SUSE DECALS & FILMS
1	NEUTRAL BAR W/ DISCONNECT
1	STANDARD RADIATOR
1	E-STOP BUTTON
1	ANNUNCIATOR
1	STD TEST - PKG GEN SET 0.8 PF

## ATS 2

208V, 60hz, 3 Phase, 4 Wire, 3 poles

Transition Mode: Open

Controller Type: ATC-300+

Continuous Current: 400 Amps

Enclosure: NEMA 3R

### **Accessories & Services Included:**

- Remove existing unit from site
  - Decommissioning services by others
- Transport Equipment to Site
- Add/modify Concrete Pad for New Genset (with ½ rebar 4000pc.) No elevation or buildup of dirt/base grade included
- Crane/Lift Service to Set New Genset on Pad
  - \*\*If specialty crane required, additional rates may apply\*\*
- Secure New Genset
- Install Copper Feeder, Emergency and Load Lines to new Generator (within 50', additional rates may apply). All copper wiring per State of Texas and NEC Codes
  - Any outside work from City Inspections will be charged additionally, but on T&M basis and coordinated with customer
  - Night/Weekend Hours included
- Install new ATS unit (within 50', additional rates may apply)
  - Any outside work from City Inspections will be charged additionally, but on T&M basis and coordinated with customer
  - Weekend/Afterhours Pricing Included
- Start-Up Test
  - One day only, additional rates may apply
- O&M Manual

**Customer Price (Genset 2) ..... \$85,349.27**

\*\*\*\*\*Please reference Buyboard # 788-25\*\*\*\*\*

**Local, state, sales or TERP taxes, which may be applicable, are not included**

GENSET 3 – FS 10 11015 McPherson Rd

Quantity	Feature Description
1	EPA STATIONARY EMERGENCY
1	60HZ 208 VOLT (WYE)
1	STANDBY POWER
1	60 Hz
1	C4.4
1	UL 2200 LISTED PACKAGE GEN SET
1	ENGLISH INSTRUCTION LANGUAGE
1	ADEM A4 GOVERNOR
1	ALT SPACE HEATER
1	130C TEMP RISE OVER 40C AMB
1	ALT M2294L4 KT
1	FULL POWER
1	GEN MTG & DUCT PLATE 3
1	INTEGRAL TANK BASE
1	5 GALLON SPILL CONTAINMENT
1	AUDIO & FUEL ALARM (90% LEVEL)
1	EMERGENCY FUEL VENT PIPE UL-4"
1	SA LEVEL 2 ENCLOSURE WHITE
1	NFPA BUNDLE
1	PANEL MOUNTED AUDIBLE ALARM
1	EXTERNAL EMERGENCY STOP
1	WET BATTERY
1	BATTERY CHARGER 10 AMP
1	JACKET WATER HEATER
1	CURRENT TRANSFORMER 400:5
1	COOLANT RESERVIOR
1	LOW COOLANT LEVEL SHUTDOWN 1
1	100% RATED BREAKER
1	SUSE DECALS & FILMS
1	NEUTRAL BAR W/ DISCONNECT
1	STANDARD RADIATOR
1	E-STOP BUTTON
1	ANNUNCIATOR
1	STD TEST - PKG GEN SET 0.8 PF

### ATS 3

208V, 60hz, 3 Phase, 4 Wire, 3 poles

Transition Mode: Open

Controller Type: ATC-300+

Continuous Current: 400 Amps

Enclosure: NEMA 3R

### **Accessories & Services Included:**

- Remove existing unit from site
  - Decommissioning services by others
- Transport Equipment to Site
- Add/modify Concrete Pad for New Genset (with ½ rebar 4000pc.) No elevation or buildup of dirt/base grade included
- Crane/Lift Service to Set New Genset on Pad
  - \*\*If specialty crane required, additional rates may apply\*\*
- Secure New Genset
- Install Copper Feeder, Emergency and Load Lines to new Generator (within 50', additional rates may apply). All copper wiring per State of Texas and NEC Codes
  - Any outside work from City Inspections will be charged additionally, but on T&M basis and coordinated with customer
  - Night/Weekend Hours included
- Install new ATS unit (within 50', additional rates may apply)
  - Any outside work from City Inspections will be charged additionally, but on T&M basis and coordinated with customer
  - Weekend/Afterhours Pricing Included
- Start-Up Test
  - One day only, additional rates may apply
- O&M Manual

**Customer Price (Genset 3) ..... \$86,208.52**

\*\*\*\*\*Please reference Buyboard # 788-25\*\*\*\*\*

**Local, state, sales or TERP taxes, which may be applicable, are not included**

GENSET 4 – 26911 Pinto Valle

Quantity	Feature Description
1	EPA STATIONARY EMERGENCY
1	60HZ 208 VOLT (WYE)
1	STANDBY POWER
1	60 Hz
1	C7.1
1	UL 2200 LISTED PACKAGE GEN SET
1	ENGLISH INSTRUCTION LANGUAGE
1	ADEM A4 GOVERNOR
1	ALT SPACE HEATER
1	130C TEMP RISE OVER 40C AMB
1	ALT M2294L4 KT
1	FULL POWER
1	GEN MTG & DUCT PLATE 3
1	INTEGRAL TANK BASE
1	5 GALLON SPILL CONTAINMENT
1	AUDIO & FUEL ALARM (90% LEVEL)
1	EMERGENCY FUEL VENT PIPE UL-4"
1	SA LEVEL 2 ENCLOSURE WHITE
1	NFPA BUNDLE

1	PANEL MOUNTED AUDIBLE ALARM
1	EXTERNAL EMERGENCY STOP
1	WET BATTERY
1	BATTERY CHARGER 10 AMP
1	JACKET WATER HEATER
1	CURRENT TRANSFORMER 400:5
1	COOLANT RESERVIOR
1	LOW COOLANT LEVEL SHUTDOWN 1
1	100% RATED BREAKER
1	SUSE DECALS & FILMS
1	NEUTRAL BAR W/ DISCONNECT
1	STANDARD RADIATOR
1	E-STOP BUTTON
1	ANNUNCIATOR
1	STD TEST - PKG GEN SET 0.8 PF

#### ATS 4

208V, 60hz, 3 Phase, 4 Wire, 3 poles

Transition Mode: Open

Controller Type: ATC-300+

Continuous Current: 600 Amps

Enclosure: NEMA 3R

#### **Accessories & Services Included:**

- Transport Equipment to Site
- Add/modify Concrete Pad for New Genset (with ½ rebar 4000pc.) No elevation or buildup of dirt/base grade included
- Crane/Lift Service to Set New Genset on Pad
  - \*\*If specialty crane required, additional rates may apply\*\*
- Secure New Genset
- Install Copper Feeder, Emergency and Load Lines to new Generator (within 50', additional rates may apply). All copper wiring per State of Texas and NEC Codes
  - Any outside work from City Inspections will be charged additionally, but on T&M basis and coordinated with customer
  - Night/Weekend Hours included
- Install new ATS unit (within 50', additional rates may apply)
  - Any outside work from City Inspections will be charged additionally, but on T&M basis and coordinated with customer
  - Weekend/Afterhours Pricing Included
- Start-Up Test
  - One day only, additional rates may apply
- O&M Manual

**Customer Price (Genset 4) ..... \$123,007.16**

\*\*\*\*\*Please reference Buyboard # 788-25\*\*\*\*\*

## GENSET 5 – 1919 Houston

Quantity	Feature Description
1	EPA STATIONARY EMERGENCY
1	60HZ 208 VOLT (WYE)
1	STANDBY POWER
1	60 Hz
1	C4.4
1	UL 2200 LISTED PACKAGE GEN SET
1	ENGLISH INSTRUCTION LANGUAGE
1	ADEM A4 GOVERNOR
1	ALT SPACE HEATER
1	130C TEMP RISE OVER 40C AMB
1	ALT M2294L4 KT
1	FULL POWER
1	GEN MTG & DUCT PLATE 3
1	INTEGRAL TANK BASE
1	5 GALLON SPILL CONTAINMENT
1	AUDIO & FUEL ALARM (90% LEVEL)
1	EMERGENCY FUEL VENT PIPE UL-4"
1	SA LEVEL 2 ENCLOSURE WHITE
1	NFPA BUNDLE
1	PANEL MOUNTED AUDIBLE ALARM
1	EXTERNAL EMERGENCY STOP
1	WET BATTERY
1	BATTERY CHARGER 10 AMP
1	JACKET WATER HEATER
1	CURRENT TRANSFORMER 400:5
1	COOLANT RESERVIOR
1	LOW COOLANT LEVEL SHUTDOWN 1
1	100% RATED BREAKER
1	SUSE DECALS & FILMS
1	NEUTRAL BAR W/ DISCONNECT
1	STANDARD RADIATOR
1	E-STOP BUTTON
1	ANNUNCIATOR
1	STD TEST - PKG GEN SET 0.8 PF

## ATS 1

208V, 60hz, 3 Phase, 4 Wire, 3 poles

Transition Mode: Open

Controller Type: ATC-300+

Continuous Current: 400 Amps

Enclosure: NEMA 3R

## **Accessories & Services Included:**

- Transport Equipment to Site



- Add/modify Concrete Pad for New Genset (with ½ rebar 4000pc.) No elevation or buildup of dirt/base grade included
- Crane/Lift Service to Set New Genset on Pad
  - \*\*If specialty crane required, additional rates may apply\*\*
- Secure New Genset
- Install Copper Feeder, Emergency and Load Lines to new Generator (within 50', additional rates may apply). All copper wiring per State of Texas and NEC Codes
  - Any outside work from City Inspections will be charged additionally, but on T&M basis and coordinated with customer
  - Night/Weekend Hours included
- Install new ATS unit (within 50', additional rates may apply)
  - Any outside work from City Inspections will be charged additionally, but on T&M basis and coordinated with customer
  - Weekend/Afterhours Pricing Included
- Start-Up Test
  - One day only, additional rates may apply
- O&M Manual

**Customer Price (Genset 5) ..... \$94,803.16**

\*\*\*\*\*Please reference Buyboard # 788-25\*\*\*\*\*

**Local, state, sales or TERP taxes, which may be applicable, are not included**

**Accessories & Services NOT Included:**

- Factory Witness Testing (not specified)
- Generator Load Side Cable Lugs
- Infrared Scanning
- Coordination / Arc Flash Studies and Labels
- Independent Testing Agency
- Propane Supply Tank if applicable (by others)
- NETA Testing
- Architectural/Engineering Drawings
- Rental Generator (additional fees will apply)
- Construction and Fuel Tank permits and/or registrations
- Protection from damage after delivery
- Cleaning and/or repairs from damage done by others after delivery
- Installation of equipment shipped loose (Exhaust and Fuel Tank accessories)
- Fuel for startup and testing

**Notes, Clarifications and Exceptions:**

- No drawings or specifications provided
- Please note that this proposal is based on discussions and the information provided. If additional information or written specifications become available please notify us so HOLT can modify this proposal accordingly. If any additional equipment or services are required HOLT will re-quote accordingly.

## **-HOLT POWER SYSTEMS TERMS & CONDITIONS-**

### **Pricing**

- This Proposal is valid for 30 days from the date of proposal unless specifically noted otherwise.

### **Taxes & Permits**

- This Proposal excludes any local, state and TERP applicable sales taxes, permits and licensing. Taxes, unless otherwise stated are not included in our Proposal. Note that a 1.5% additional charge is required by the state of Texas for all stationary engine equipment due to emission restrictions. This is in addition to any state and local taxes that may be required. No permits are included in this proposal unless specified in the preceding proposal.

### **Lead Times**

- Standard delivery of proposed Caterpillar Generator Set (if applicable) to jobsite will be confirmed after receipt of order and submittals are approved and credit terms are agreed.
- Automatic transfer switches (if applicable) are quoted to jobsite in approximately 26-28 weeks after receipt of order and approved submittals and written release of equipment is received.
- The quoted lead-times are standard from the factory at the time of this quotation. In some cases lead-times maybe able to be improved to assist in customer needs. Please call and inquire about possible improved lead-times.
- Note: The Caterpillar factory has mandatory factory shutdowns for two weeks in December/January and one week in July. The length of those shutdowns will extend lead-times on orders entered at those times. Orders, which include non-standard features, may require additional time before shipment. Consult with your Caterpillar dealer at the time of order.

### **Fuel Tank**

- Changes occur at the municipal level in regard to fire code requirements. Unless otherwise stated within the body of this quotation, the fuel tank included is as specified by the written specifications of this project (if specifications were supplied at the time of quotation). The specifications may be in conflict with City Fire Codes for the location of the project. Responsibility for local code compliance is with the specifying engineer and those responsible for the permits for the project.

### **Special Notes**

- It is the responsibility of the customer to verify the voltage, number of poles in ATS, terminal conductor sizes and other Bill of Material items quoted above as compared to the requirements of this project. Lugs for terminations above 1200A are not included.

### **Payment Terms**

- Payment due in full Net 30 after delivery with approved Holt credit or COD at time of shipment.

- In cases where retainage is required, a maximum of 10% retainage will be allowed. The balance of retainage is due after startup-up/ commissioning services of equipment provided by Holt Cat is completed.
- Sales tax will be added to invoice. Resale tax certificate must be on file with the Holt credit department for tax-exempt sales.

### **Warranty**

- Caterpillar's standard two (2) year warranty applies for standby applications. Standard manufacturer's warranty applies to all non-Caterpillar equipment. Copies of warranty statements are available upon request.

### **Cancellation**

- There will be a minimum 25% cancellation fee for orders cancelled, once placed and accepted by Holt Power Systems. Cost of custom components, completed fabrication, or any other work performed at the time of cancellation will be added to the cancellation fee. If all material have been acquired the cancellation fees will be 100%. Caterpillar content, 14 days after orders placed will be 100% of the order. Written notice of cancellation is required.

### **General Clarifications**

- Unless stated otherwise in this proposal, service and/or maintenance for this equipment are not included. HPS product support service group can provide a quote to the end user of this equipment for those services under a separate proposal.
- Third party electrical testing and certifications, seismic calculations, coordination studies, stamped engineering calculations, emissions testing, NETA, infrared scanning, meg-testing or other services and material not specifically included in the preceding quotation, is not included in this proposal.
- Holt Power Systems reserves the right to correct any errors or omissions.
- Holt Power Systems standard terms and conditions are included in the quotation and hereby become part of this quotation. These same terms need to be noted on any purchase order received by Holt Power Systems.

### **Testing & Commissioning**

- If included in the proposal, all on-site startup/ commissioning, testing and training will be performed Monday through Friday during normal business hours and excluding nights, weekends, or holidays unless agreed otherwise in writing. Additional charges may be added for work requested to be done outside HPS's standard business hours, on weekends, or holiday. For those instances, standard overtime rates will apply. All permits are to be by others.

### **Submittals**

- An order for the equipment covered by this proposal will be accepted on a "Hold for Submittal Release" basis. The order will not be released and scheduled for production until written approval to proceed is received in HPS's office.

Authorization:

I, \_\_\_\_\_ (name) accept the above terms and conditions on behalf of \_\_\_\_\_ (printed company name) and authorize Holt Cat to order the equipment detailed in this Proposal as per approved submittals and as described in the above Proposal.

Accepted By:

Authorized Signature Date

Printed Name & Title

Purchase Order # or Job Name Reference

Thank you for the opportunity of quoting this project! Should you require additional assistance or additional information, don't hesitate to contact me.

Sincerely yours,

Ryan Stoughton  
Power Systems Sales  
5665 SE Loop 410  
San Antonio, TX 78222-3903  
Cell: 949.394.1038  
[ryan.stoughton@holtcat.com](mailto:ryan.stoughton@holtcat.com)