Sole Source Letter of Explanation

Walters Group, Inc
Surrey Fire Safety & Command
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July 18, 2024

Laredo Fire Department
Fire Prevention and Arson Division
Ana Garcia
616 E Del Mar
Laredo, TX 78043 USA

To Whom it May Concern,

Sole source items for construction and sole source and educational tools for the instructor to work with:

Construction Advantages and Exclusive Points

- Our exclusive generator compartment gets the generator off of the tongue and under lock and key
- Generator slideout tray allows for safe no lift handling and operation
- Surrey floor joist are 2x4 12" on center not the 2x3 joist on 16" centers of the competitor
- Surrey provides 25% more floor joint than the competition
- The Surrey Fire Safety Trailer is has an aluminum construction and a gel coat fiberglass exterior
- Custom frame modifications to allow electric stabilizer jacks up and out of harm's way so it will not drag the ground and be damaged during transport
- Surrey provides a 4" drop axle to allow easy access to children and seniors

Surrey Features not found on any Competitors Exclusive

- The generator roll-out tray and storage compartment for lock and key storage out of sight out and out of mind. This design provides 24 SF more feet of classroom by not having the generator on the tongue.
- Heated door knob for hands on training is a Surrey exclusive.

- A smoking door for the demonstration of how to block smoke from entering students' bedrooms is a Surrey exclusive.
- There is a smoke detector behind the heated/smoking door to simulate a smoke detector going off outside of the bedroom.
- Window with Mini Blind in control room, the competitor has none.
- Surrey provides a larger control room for the comfort of the instructor.
- Safety pot (Simulated stove top grease fire) is an exclusive Surrey educational tool.
- Wireless safety trash can with remote that has a flaming cauldron.

Sincerely,

Eric Stutzman
Vice-President
Walters Group, Inc