



June 26, 2026

Eliud De Los Santos, P.E., Director
City of Laredo Engineering Department
Maria “Tina” Rodriguez
1110 Houston Street
Laredo, Texas 78042

Re:
House Rehabilitation
419-B Zaragoza Street,
Azteca Neighborhood Laredo, Texas 78040
Bid Tabulation and Letter of Recommendation

Mr. De Los Santos, Ms. Rodriguez,

On **Thursday, June 25th, 2026, at 4:00 PM** the City of Laredo City Secretary’s Office received **two formal bids** for the subject project. The bids were opened and read aloud on Friday, June 26th, 2026, at 10:00 AM. **The Bidders, Base Bid and Add Alternate No. 1 amounts were registered as follows:**

- | | | |
|----------------------------------|---------------------|--|
| 1. MIDAS CONTRACTORS, LLC | \$219,800.00 | Add Alternate No. 1 = \$12,500.00 |
| 2. ZERTUCHE CONSTRUCTION | \$261,333.00 | Add Alternate No. 1 = \$11,333.00 |

After careful review of the contractor provided **Base Bid amount and the Add Alternate No. 1 for the Southside Covered Patio** items, the Owner representatives has selected to accept the Base Bid and Add Alternate No. 1 as submitted by the general contractor – **Midas Contractors, LLC**.

The following is the tabulation and recommended award amount:

- | | |
|----------------------------------|--|
| 1. MIDAS CONTRACTORS, LLC | \$232,300.00 (Base Bid + Add Alternate No. 1) |
|----------------------------------|--|

- I. We have reviewed the information submitted by the low bidder for **Midas Contractors**. and offer the following comments:
1. The **firm Midas Contractors, LLC** is a reputable general contractor established in July 2018 in Laredo, Texas, County of Webb.
 2. The main local contact for the firm is **Nelso Molina, President and resides in Laredo**. The project administrative management will be conducted by **Sara Veliz** as the Project Manager and Job Superintendent will be **Mario Espinoza**, both very qualified.
 3. The submitted **Bid Bond AIA A310 is from American Alternative Insurance Corporation** with an address of 555 College Road East, Princeton N.J. 08543 signed 1/9/26 by Cathy Smith, President per bid document attachment. Upon Notice of Award, the contractor guarantees providing the required Labor - Materials and Performance Bonds, with Insurance Binder. **Per American Alternative Insurance Corporation’s website, the firm is rated as “A+” (Superior) by A. M. Best Company Credit Report as of July 17, 2025 (Latest Available).**

II. We have reviewed the attached **subcontractors list of MIDAS Contractors, LLC** and **are satisfied with the quality and experience of the proposed firms**. The general contractor has continuously worked with the local architectural and private developer firms over recent years including the City of Laredo, Webb County, Laredo ISD, UISD, etc. on various ongoing projects. Their previous firm (Midas Contractors) completed the Market Street Elderly Apartments on time and in a satisfactory manner.

The following projects were noted:

1) Market street Elderly Housing Project	\$1,174,201	12/2023
2) Three points Village Subdivision	\$ 579,988	09/2024
3) El Cenizo Home Weatherization Improvements	\$ 222,300	10/2024
4) Rio Bravo Home Weatherization Improvements	\$ 109,800	09/2024
5) Las Fincas – New Houses	\$ 443,668	12/2022

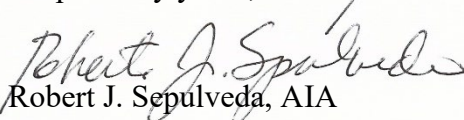
III. We reviewed references in which Midas Contractors, LLC has performed successful construction projects to the complete satisfaction of the Owners. The contractor has constructed residential and commercial buildings **ranging in size from \$100,000 to over \$1,100,000 including with numerous similar housing projects, housing rehabilitations, and commercial remodeling's, interior finish outs.** The *City of Laredo Engineering and Community Development staff have had successful experience over the last few years with the representatives of the construction firm*. The firm has experienced administrative and job site personnel, maintain project schedules, and staff the projects satisfactorily with experienced qualified subcontractors and superintendents. The bid form - subcontractor's list appears to include good and reputable list of local experienced subcontractors for this project.

IV. The former firm, Romo Contractors (same basic staff) constructed the Saint John Neumann Church Interior remodeling (\$669,000.00) and the Market Street Elderly Apartments (Tiny Homes - \$1.3 mil.) of which Sepulveda Associates Architects, Inc. is the Architect of Record. Both were successfully completed on time (with approved extensions) and within the budget.

Therefore, Sepulveda Associates Architects, Inc. – Project Architect, recommends that subject project be awarded to MIDAS CONTRACTORS, LLC, Laredo, Texas for the Base Bid and Add Alternate No. 1 amount of \$232,300.00. If approved, a Notice to Proceed would be issued in early August to commence construction and the project has a timeline of ninety working days.

I am available to meet with you, your staff, and the contractor at your convenience if you should have any questions.

Respectfully yours,


Robert J. Sepulveda, AIA
Sepulveda Associates Architects, Inc.

Attachments: Bid Tabulation Documents – Midas Contractors and Zertuche Construction.

Email Copy: Marcela Cervantes – Assistant Director
Edgar R. Campos – Compliance Manager