

**Customer:**

**Quotes are valid for 30 days from the creation date or upon contract expiration, whichever occurs first.**

**A Purchase Order (PO) or Letter of Intent (LOI) including the below information is required to proceed with this sale. The PO or LOI will be returned if information is missing.**

Vendor: Deere & Company

- ☐ 2000 John Deere Run  
Cary, NC 27513

- ☐ Signature on all LOIs and POs with a signature line

- ☐ Contract name or number; or JD Quote ID

- ☐ Sold to street address

- ☐ Ship to street address (no PO box)

- ☐ Bill to contact name and phone number

- ☐ Bill to address

- ☐ Bill to email address (required to send the invoice and/or to obtain the tax exemption certificate)

- ☐ Membership number if required by the contract

**For any questions, please contact:**

**Carrizales Paul**

Tellus Equipment Solutions  
750 South Ih 35  
Pearsall, TX 78061

Tel: 830-334-3634

Fax: 830-334-4537

Email: [pcarrizales@tellusequip.com](mailto:pcarrizales@tellusequip.com)

Quotes of equipment offered through contracts between Deere & Company, its divisions and subsidiaries (collectively "Deere") and government agencies are subject to audit and access by Deere's Strategic Accounts Business Division to ensure compliance with the terms and conditions of the contracts.

**Quote Id:** 31466770

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**ALL PURCHASE ORDERS MUST BE MADE OUT  
TO (VENDOR):**

Deere & Company  
2000 John Deere Run  
Cary, NC 27513  
FED ID: 36-2382580  
UEID: FNSWEDARMK53

**ALL PURCHASE ORDERS MUST BE SENT  
TO DELIVERING DEALER:**

Tellus Equipment Solutions  
750 South Ih 35  
Pearsall, TX 78061  
830-334-3634  
OnlineSales@tellusequip.com

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Prepared For:

**CITY OF LAREDO PUBLIC WORKS CITY OF LAREDO-FLEET**

**Proposal For:**

**Delivering Dealer:**

Carrizales Paul

Tellus Equipment Solutions  
750 South Ih 35  
Pearsall, TX 78061

OnlineSales@tellusequip.com

**Quote Prepared By:**

Carrizales Paul  
pcarrizales@tellusequip.com

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OnlineSales@tellusequip.com

**Quote Summary****Prepared For:**

CITY OF LAREDO PUBLIC WORKS CITY OF  
LAREDO-FLEET  
5512 THOMAS AVE  
LAREDO, TX 78041  
Business: 956-795-2500  
SMARTINEZ5@CI.LAREDO.TX.US

**Delivering Dealer:**

**Tellus Equipment Solutions**  
Carrizales Paul  
750 South Ih 35  
Pearsall, TX 78061  
Phone: 830-334-3634  
pcarrizales@tellusequip.com

**USED EQUIPMENT SOLD AS IS WHERE IS.  
NO WARRANTY IS WRITTEN OR IMPLIED  
UNLESS REMAINING FACTORY WARRANTY  
IS TRANSFERABLE.  
CONSULT YOUR SALES TEAM FOR  
DETAILS.**

**Quote ID:** 31466770  
**Created On:** 08 August 2024  
**Last Modified On:** 08 August 2024  
**Expiration Date:** 30 September 2024

Equipment Summary	Suggested List	Selling Price	Qty	Extended
2024 JOHN DEERE Z994R Diesel Commercial ZTrak - 1TC994RDCPR070053 <b>Contract:</b> Sourcewell Grounds Maintenance 031121-DAC (PG NB CG 70) <b>Price Effective Date:</b>	\$ 23,838.00	\$ 18,355.26 X	1 =	\$ 18,355.26
2024 JOHN DEERE Z994R Diesel Commercial ZTrak - 1TC994RDPPR070100 <b>Contract:</b> Sourcewell Grounds Maintenance 031121-DAC (PG NB CG 70) <b>Price Effective Date:</b>	\$ 23,838.00	\$ 18,355.26 X	1 =	\$ 18,355.26
JOHN DEERE Z994R Diesel Commercial ZTrak <b>Contract:</b> Sourcewell Grounds Maintenance 031121-DAC (PG NB CG 70) <b>Price Effective Date:</b> August 7, 2024	\$ 23,838.00	\$ 18,355.26 X	2 =	\$ 36,710.52
<b>Equipment Total</b>				<b>\$ 73,421.04</b>

**Quote Summary**

Equipment Total \$ 73,421.04

Salesperson : X \_\_\_\_\_

Accepted By : X \_\_\_\_\_



JOHN DEERE



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TO (VENDOR):**

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Trade In	
SubTotal	<b>\$ 73,421.04</b>
Est. Service	\$ 0.00
Agreement Tax	
Total	\$ 73,421.04
<b>Balance Due</b>	<b>\$ 73,421.04</b>

Salesperson : X \_\_\_\_\_

Accepted By : X \_\_\_\_\_

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*Confidential*

# Selling Equipment

**Quote Id:** 31466770    **Customer Name:** CITY OF LAREDO PUBLIC WORKS CITY OF LAREDO-FLEET

**ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):**

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Cary, NC 27513  
FED ID: 36-2382580  
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**ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:**

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## 2024 JOHN DEERE Z994R Diesel Commercial ZTrak - 1TC994RDCPR070053

**Equipment Notes:** 1629 LB 2023 7/26/24 HOLD FOR  
TRANSFER WDS - CANCELLED

**Suggested List \***

\$ 23,838.00

**Hours:** 0

**Selling Price \***

\$ 18,355.26

**Stock Number:** 62005506

**Contract:** Sourcewell Grounds Maintenance 031121-DAC  
(PG NB CG 70)

**Price Effective Date:**

\* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
2545TC	2024 JOHN DEERE Z994R DSL MIDTRAK DOM MOWER	1	\$ 21,839.00	23.00	\$ 5,022.97	\$ 16,816.03	\$ 16,816.03
<b>Standard Options - Per Unit</b>							
001A	COUNTRY CODES - US/ CANADA	1	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
1041	72"DK TWEEL TIRE	1	\$ 1,249.00	23.00	\$ 287.27	\$ 961.73	\$ 961.73
1506	72" DECK	1	\$ 750.00	23.00	\$ 172.50	\$ 577.50	\$ 577.50
2093	SUSP SEAT	1	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
<b>Standard Options Total</b>			<b>\$ 1,999.00</b>		<b>\$ 459.77</b>	<b>\$ 1,539.23</b>	<b>\$ 1,539.23</b>
<b>Value Added Services Total</b>			<b>\$ 0.00</b>			<b>\$ 0.00</b>	<b>\$ 0.00</b>
<b>Total Selling Price</b>			<b>\$ 23,838.00</b>		<b>\$ 5,482.74</b>	<b>\$ 18,355.26</b>	<b>\$ 18,355.26</b>

### Original Factory Build Codes

Code	Description
001A	COUNTRY CODES - US/ CANADA
1041	72"DK TWEEL TIRE
1506	72" DECK
2093	SUSP SEAT

## 2024 JOHN DEERE Z994R Diesel Commercial ZTrak - 1TC994RDPPR070100

# Selling Equipment

**Quote Id:** 31466770      **Customer Name:** CITY OF LAREDO PUBLIC WORKS CITY OF LAREDO-FLEET

**ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):**

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Cary, NC 27513  
FED ID: 36-2382580  
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Equipment Notes: 1629 LB 2023 7/26/24 HOLD FOR TRANSFER - CANCELLED						Suggested List *	
						\$ 23,838.00	
Hours: 0						Selling Price *	
Stock Number: 73006355						\$ 18,355.26	
Contract: Sourcewell Grounds Maintenance 031121-DAC (PG NB CG 70)							
Price Effective Date:							
						* Price per item - includes Fees and Non-contract items	
Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
2545TC	2024 JOHN DEERE Z994R DSL MIDTRAK DOM MOWER	1	\$ 21,839.00	23.00	\$ 5,022.97	\$ 16,816.03	\$ 16,816.03
Standard Options - Per Unit							
001A	COUNTRY CODES - US/ CANADA	1	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
1041	72"DK TWEEL TIRE	1	\$ 1,249.00	23.00	\$ 287.27	\$ 961.73	\$ 961.73
1506	72" DECK	1	\$ 750.00	23.00	\$ 172.50	\$ 577.50	\$ 577.50
2093	SUSP SEAT	1	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
Standard Options Total			\$ 1,999.00		\$ 459.77	\$ 1,539.23	\$ 1,539.23
Value Added Services Total			\$ 0.00			\$ 0.00	\$ 0.00
Total Selling Price			\$ 23,838.00		\$ 5,482.74	\$ 18,355.26	\$ 18,355.26

**Original Factory Build Codes**

Code	Description
001A	COUNTRY CODES - US/ CANADA
1041	72"DK TWEEL TIRE
1506	72" DECK
2093	SUSP SEAT

**JOHN DEERE Z994R Diesel Commercial ZTrak**

# Selling Equipment

**Quote Id:** 31466770      **Customer Name:** CITY OF LAREDO PUBLIC WORKS CITY OF LAREDO-FLEET

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<b>Equipment Notes:</b>							<b>Suggested List *</b>
<b>Hours:</b>							\$ 23,838.00
<b>Stock Number:</b>							<b>Selling Price *</b>
<b>Contract:</b> Sourcewell Grounds Maintenance 031121-DAC (PG NB CG 70)							\$ 18,355.26
<b>Price Effective Date:</b> August 7, 2024							
* Price per item - includes Fees and Non-contract items							
Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
2545TC	Z994R Diesel Commercial ZTrak	2	\$ 21,839.00	23.00	\$ 5,022.97	\$ 16,816.03	\$ 33,632.06
<b>Standard Options - Per Unit</b>							
001A	United States and Canada	2	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
1041	24x12N12 Michelin X Tweel Turf for 72 In. Decks	2	\$ 1,249.00	23.00	\$ 287.27	\$ 961.73	\$ 1,923.46
1506	72 In. 7 IRON PRO™ Side Discharge Mower Deck	2	\$ 750.00	23.00	\$ 172.50	\$ 577.50	\$ 1,155.00
2093	Fully Adjustable Suspension Seat with Armrests (24" High Back)	2	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
<b>Standard Options Total</b>			<b>\$ 1,999.00</b>		<b>\$ 459.77</b>	<b>\$ 1,539.23</b>	<b>\$ 3,078.46</b>
<b>Value Added Services Total</b>			<b>\$ 0.00</b>			<b>\$ 0.00</b>	<b>\$ 0.00</b>
<b>Total Selling Price</b>			<b>\$ 23,838.00</b>		<b>\$ 5,482.74</b>	<b>\$ 18,355.26</b>	<b>\$ 36,710.52</b>