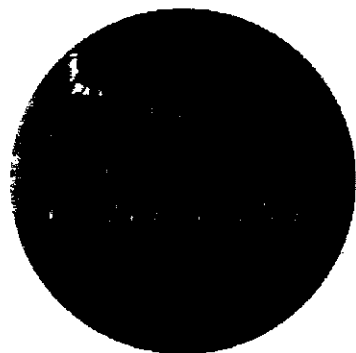




Graybar

Electrical, Lighting, Data Communications and Security

OMNIA Partners works to connect members to collective buying power. Graybar's contracts provides agencies with cost-saving solutions for any data/communication, networking, wireless, security, electrical and lighting needs. When organizations choose the Graybar cooperative contract through OMNIA Partners, they will receive savings and value that go beyond costs. This contract allows your organization to maximize savings on the products you need while reducing procurement time.



The Bronze Partnership Excellence Award is a testament to the commendable dedication of our valued suppliers. This esteemed r 'lion is presented to those steadfast commitm

Hi! Have a question? I'm here to help.

Click Your Industry



Education | Government

Nonprofit

Corporate | Enterprise

Private Equity

Public Sector

K-12 Education

Higher Education

State & Local Government


OMNIA Partners works to connect the public sector to collective buying power. Our Graybar cooperative contract provides public sector agencies with cost-saving solutions for any data/communication, networking, wireless, security, electrical and lighting needs. When organizations choose the Graybar cooperative contract through OMNIA Partners, they will receive savings and value that go beyond costs. This cooperative contract allows your organization to maximize savings on the products you need while reducing procurement time.

- **Electrical, Lighting, Data Communications and Security Products and Related Products, Services and Solutions**

City of Kansas City, MO | EV2370

VIEW CONTRACT
DOCUMENTATION

CONTACT US



Serving State & Local Government, Education, Special Districts, and Non-Profits

Graybar is the national supplier of electrical lighting, data communications and security products and related products, services and solutions through OMNIA Partners, Public Sector, the nation's largest and most experienced competitive purchasing organization dedicated to public sector procurement.

CONTRACT & KEYLINE

Advanced Lighting, Data/Communications, Security & Cable, Networking, Wireless, Specialty and Related MRO Supplies
Current Solutions to Support Programs

Why OMNIA Partners, Public Sector, Through Graybar?

We are delivering thousands of advanced lighting, data communications, networking, security and related MRO products with 200+ locations across North America. Graybar is a local provider backed by the strength of a \$100.0M MRO company.

The Graybar-OMNIA Partners, Public Sector Program

- Deliver value to your community
- Local public agency managed contracts
- No cost to participants
- Contracts allow your organization to maximize savings on the products you need while reducing procurement time
- Increased ability to control pricing, terms and quality specific requirements

Eligible Agencies

- State Agencies, Counties, Cities, Town and Villages
- Special Districts: Water, MUDs, Transportation, Airport
- Public and Private Higher Education
- Colleges, Universities, Technical Schools
- Prison and Penitentiary
- School Districts, Charter Schools and Other
- Non-Profits: Churches, Education, Healthcare and Other
- Other Organizations

Value Added Services

A complete and comprehensive offering of value added services to support the contracts included in our contract. Services may include, but are not limited to: inventory management, installation, testing, training, emergency response, testing and other related services that may be offered through the contract.

Customer Service & Inventory Management

Contract with Graybar through OMNIA Partners, Public Sector, is a "one-stop" solution for all your public sector needs. We are committed to providing our customers through delivery of consistent, reliable and quality service.

Customer Service

Graybar has developed an extensive database of value added services and solutions to support the products we distribute. We are committed to providing our customers through delivery of consistent, reliable and quality service.

Graybar Financial Services

Graybar Financial Services (GFS) can provide credit, lease, financing and other financial solutions. We are committed to providing our customers through delivery of consistent, reliable and quality service.

Next to Register

Simply register at www.graybar.com/omniapartners. Registration allows you to purchase through the program, but it does not allow you to purchase through the program, but it does allow you to purchase through the program, but it does allow you to purchase through the program.

Graybar Program Managers

For more information, contact your Graybar Program Manager. For more information, contact your Graybar Program Manager. For more information, contact your Graybar Program Manager.

1-800-GRAYBAR • www.graybar.com
graybar@graybar.com • omniapartners@graybar.com



Benefits of OMNIA Partners & Graybar

Commitment: It is Graybar's corporate commitment to make the contract, available through OMNIA Partners, the most cost-effective and efficient option for public agencies.

Value: The program offers our best overall value to a state and local government agency. Our experience has shown we typically save an agency 5% or more on their total spend when compared to the agency's existing strategy. The Graybar

cooperative contract also includes a Volume Incentive Program (details found in Master Agreement Appendix C), providing additional value through utilization of the program.

Savings: Graybar works with key suppliers to negotiate reduced costs wherever possible on frequently purchased items in the core list provided. For items frequently purchased by multiple agencies, our proposal targets 5 - 10% savings to the participants assuming a consistent mix of product purchases.

Service: Customized service and personal integrity are the foundations upon which Graybar builds the trusting, long-term relationships required in today's business environment. With over 2,000 customer service and sales representatives, Graybar is able to service OMNIA Partners participants across North America.

Partnership: An alliance with Graybar will result in a "strategic partner" that is focused on administering a contractually compliant program that will reduce OMNIA Partner's participants overall material acquisition costs.

Efficiency: Our proven reliability means that you can count on Graybar to deliver continuity of operations no matter what the circumstances. The scalability inherent in our approach will enable us to provide seamless service.

Solutions and Services

Electrical Products & Services

- **Electrical:** A complete and comprehensive offering of wholesale electrical supplies such as, but not limited to:
 - Conduit, Wire, Boxes, Fittings, Devices, Enclosures, Fuses, Power Distribution and Control and Related General Electrical Materials
- **Lighting:** A complete and comprehensive offering of wholesale lighting products such as, but not limited to:

- Lamps, Ballasts, Fixtures, Controls, all related Lighting and LED Products
(please reference EV2370 Appendix B-1, & C for Pricing/Cost details)

Value Added Services: Assessment, Repair, Renovation, Installation, Testing, Inventory, Emergency, Training and other related services.

Related Maintenance, Repair and Operation (MRO) and Other Products: A complete and comprehensive offering of related wholesale MRO and other products to support agency-specific needs

Communication/Security Products and Services

Data / Communication, Networking & Wireless: A complete and comprehensive offering of wholesale data/communication, networking, and wireless supplies such as, but not limited to:

- Networking & Wireless, Copper/Fiber Cabling, Connectivity and Termination, Power Backup & Power Protection, Racks, Cabinets and Enclosures, Raceway, and Wire-Way

Security: A complete and comprehensive offering of wholesale security products such as, but not limited to:

- Cameras, Monitoring, Entrance Protection, Fire, and Intrusion

(please reference EV2370 B-2, & C for Pricing/Cost details)

Emergency Preparedness Solutions

While disasters or emergencies are not something we like to think about, the reality is they happen — and Graybar is prepared. We have the locations, processes and products available to assist our public agencies in the event of an emergency or disaster. As a leading distributor of electrical, lighting,

data/communications, networking and security products, Graybar helps its customers power, network and secure their facilities with speed, intelligence, and efficiency. Graybar can quickly provide the materials necessary in an emergency situation to set up command centers, power-up shelters, set up security systems, repair or replace damaged electrical, lighting and communication systems.

Case Study

Graybar Is Helping Local Utilities Deliver Broadband to Rural America

Rural communities continue to find ways to obtain high-speed, reliable broadband internet, and post-pandemic lifestyles have elevated the need. In Arkansas, Clarksville Connected Utilities saw firsthand the opportunities broadband can bring rural communities.

[READ CASE
STUDY HERE](#)



School Safety Webinar

Graybar and their security & safety partners discuss the important topic of school safety strategic planning and how to ensure the safety of educational institutions in this on-demand webinar.

Through the ease of the OMNIA Partners procurement process,

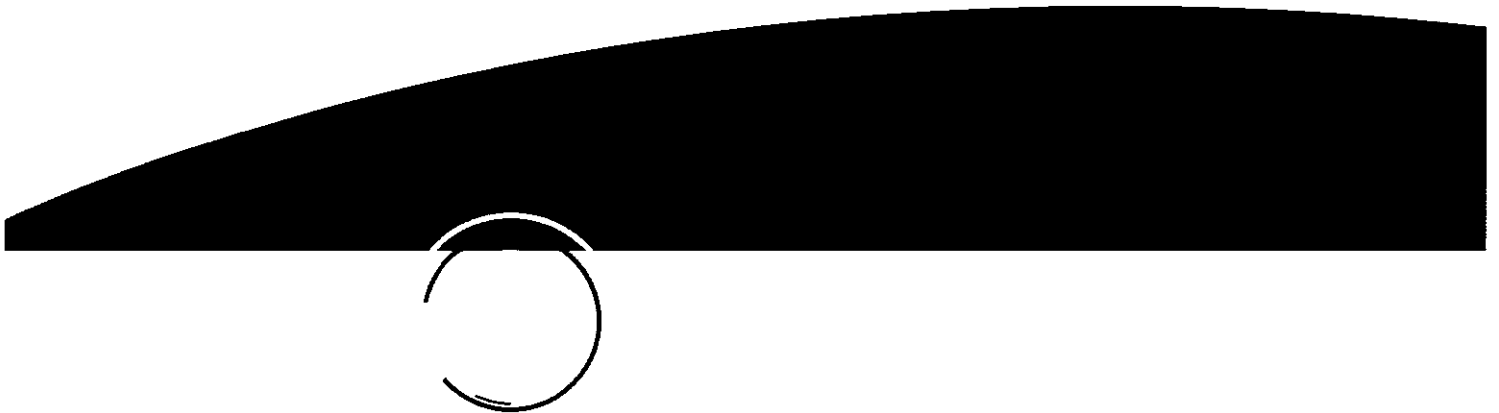
Graybar can help plan, implement and
deploy a modern network to ensure a
safe learning environment.

SCHOOL SAFETY RESOURCES

Contact Information

omniapartners@graybar.com
1-800-Graybar

SUPPLIER
WEBSITE



5001 Aspen Grove Drive
Franklin, TN 37067

info@omniapartners.com
(866) 875-3299

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