

Proposal for Sames Auto Arena MXP End Zone Telescopic and Fixed Seating



Product Line Proposed:



| Description | Unit Pricing | Pricing |
|---|--------------|-----------------------|
| <u>MXP Portable Telescopic Platforms</u> 368 Seat Space MXP Telescopic with Metro Upholstered Seats Features Include: Aluminum Decking, Aisle Lights, End Curtains, Guardrails & Handrails, Manual Operation to Open and Close the System, Gap Closures at Section Breaks, 2 Rolling Egress Steps, Telescopics to be Portable by Both Forklift Tubes and Integral Dollies For Ease of Moving Into Their Use Position and Storage Locations. | \$2,193 | \$807,024 |
| <u>Fusion General Seating</u> 3,432 Fusion Seats with Polymer Seat Bottoms and Backs Features Include: Cast Aluminum Stanchions, Rear mount Cup holders, Aisle Lights, Seat numbers and Row letters. | \$212 | \$727,584 |
| <u>Quattro Club Seating</u> 2,640 Quattro Upholstered Seats with Upholstered Seat Bottoms and Backs Features Include: Cast Aluminum End Stanchions, Classic Steel Intermediate Stanchions, Plush Seat Foam, Rear Mount Cupholders as Allowed by Code, Aisle Lights, Seat Numbers and Row Letters, Overtime Woven Vinyl Upholstery. | \$265 | \$699,600 |
| <u>Quattro Suite Seating</u> 182 Quattro Upholstered Seats with Upholstered Seat Bottoms and Backs Features Include: Cast Aluminum End Stanchions, Classic Steel Intermediate Stanchions, Ultra Plush Seat and Back Foam, Pleats in Seat Backs, Cupholders as allowed by code, Aisle Lights, Seat Numbers and Row Letters, Polymer Armrest, Spradling Whisper Faux Leather Upholstery | \$340 | \$61,880 |
| TOTAL COST | | \$2,296,088 |
| Voluntary Alternates | | |
| Add for Payment and Performance Bond if Required | | 1% of contract |
| Deduct to Re-Use The Intermediate Seat Stanchions For Only The Club Seats | | (\$43,991) |
| Deduct to Use 1" Thick Poly Deck Walking Surface for the Portable Telescopics | | (\$50,892) |

Cooperative Purchasing



City of Laredo- Sourcewell Number – ID# 20319

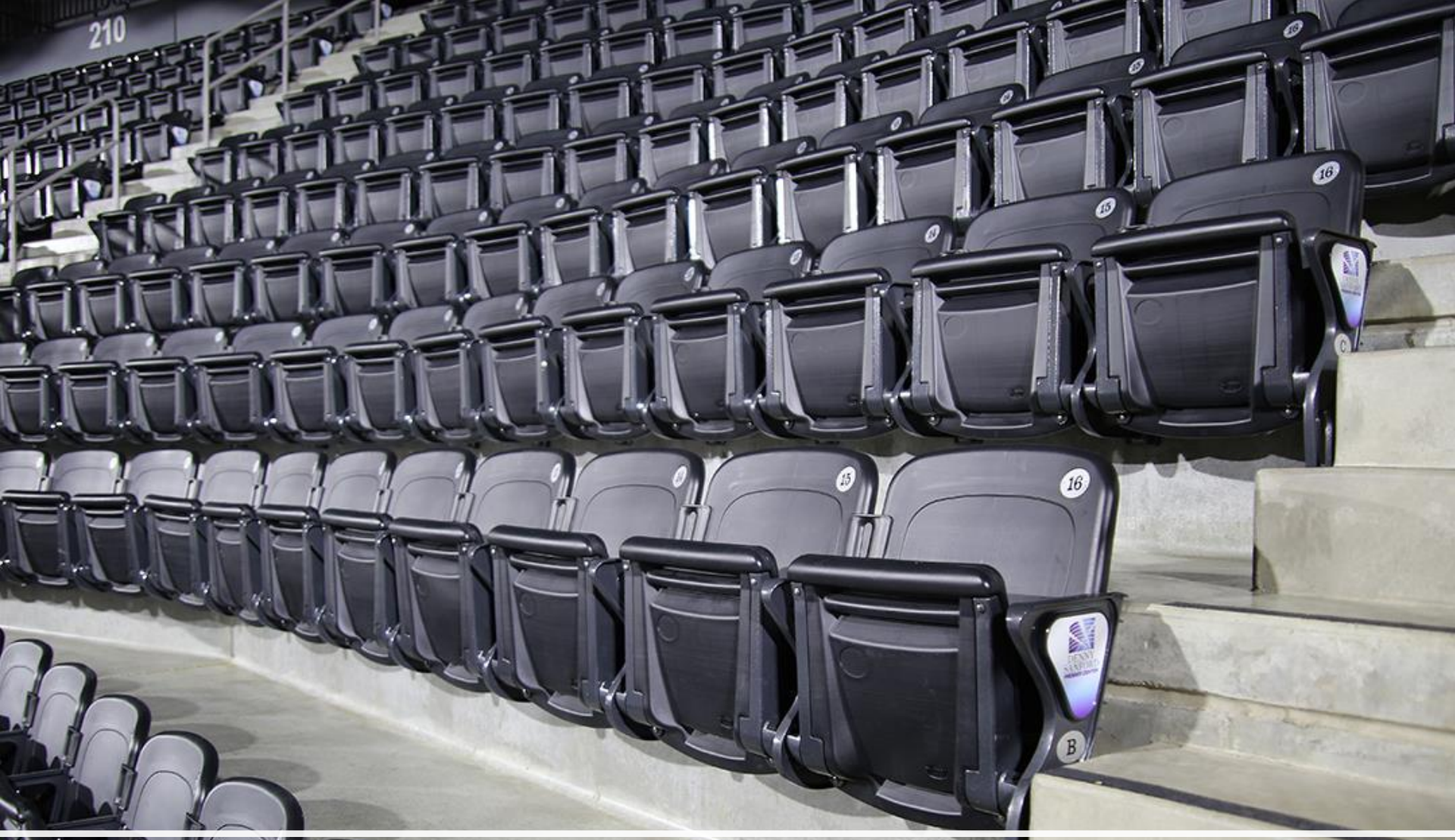
Hussey Seating Contract Number – 081523-HSC

Sourcewell – Cooperative Purchasing

Sourcewell is an approved contracting method in all 50 states including Texas per attached state statute that **meets and satisfies** the public bid process for products and vendors that have gone through the Sourcewell RFP process. This give all government agencies, school's or non-profit's the ability to purchase any of Hussey Seating equipment without having to issue **another RFP or bid**. We provide a cost sheet to purchasing to confirm pricing with our Sourcewell published discounts.

SOURCEWELL ADVANTAGES:

- Sourcewell is a government agency that has already bid all of Hussey seating products and has qualified Hussey Seating as the most responsive bidder for our product offering. This **saves you months** in the selection process by picking Hussey Seating from day one since we already fulfill any state requirements for bidding or RFP process via Joint Powers laws.
- Our price list is published since it has already been bid and all cost estimates are audited by Sourcewell.
- Eliminates contractor fees and cost, your project would be estimated to save around \$120,000 with the elimination of these fees.
- Eliminates bid disputes on RFP's or bid day which cost money and time.
- **Change order disputes are eliminated** as our price list is published to you and audited by Sourcewell.
- Allows you to order exactly the product you want as we work with you to design solutions geared toward your events and building operations.
- All drawings and samples are done at no additional cost.
- Future replacement parts can be purchased on Sourcewell so you are guarantee the best pricing



G.A. Seating - Fusion Polymer Seats



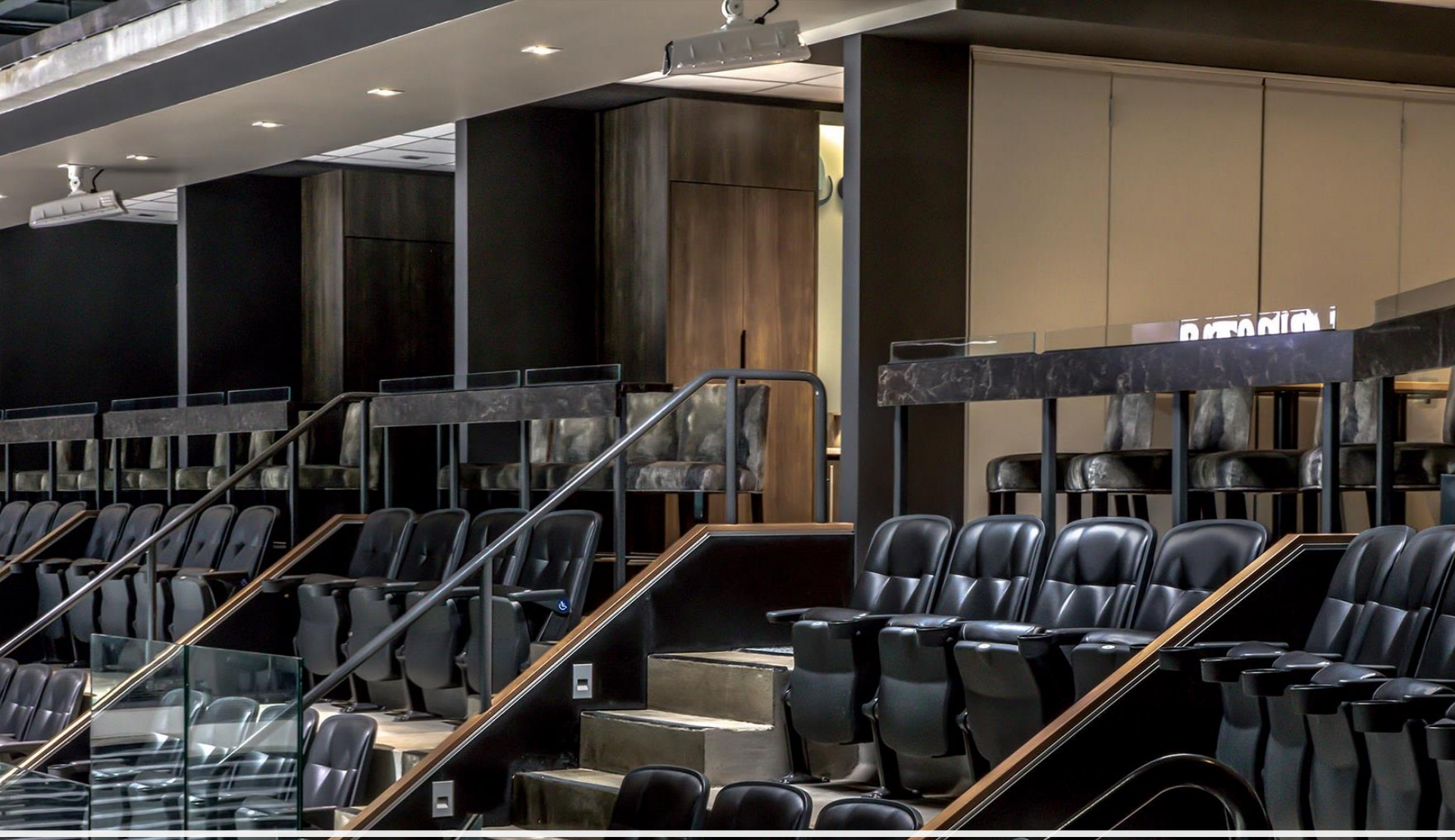
Fixed Fusion Chairs w/ Graphic
Denny Sanford Premier Center • Sioux Falls
Sink Combs De



Club Seating – Quattro Upholstered Seats eyseating™

YOUR PARTNER FOR SEATING SOLUTIONS

Quattro Classic Fixed Chairs
Enmarket Arena - Savannah, GA
Perkins&Will



SUITE SEATS – Quattro VIP

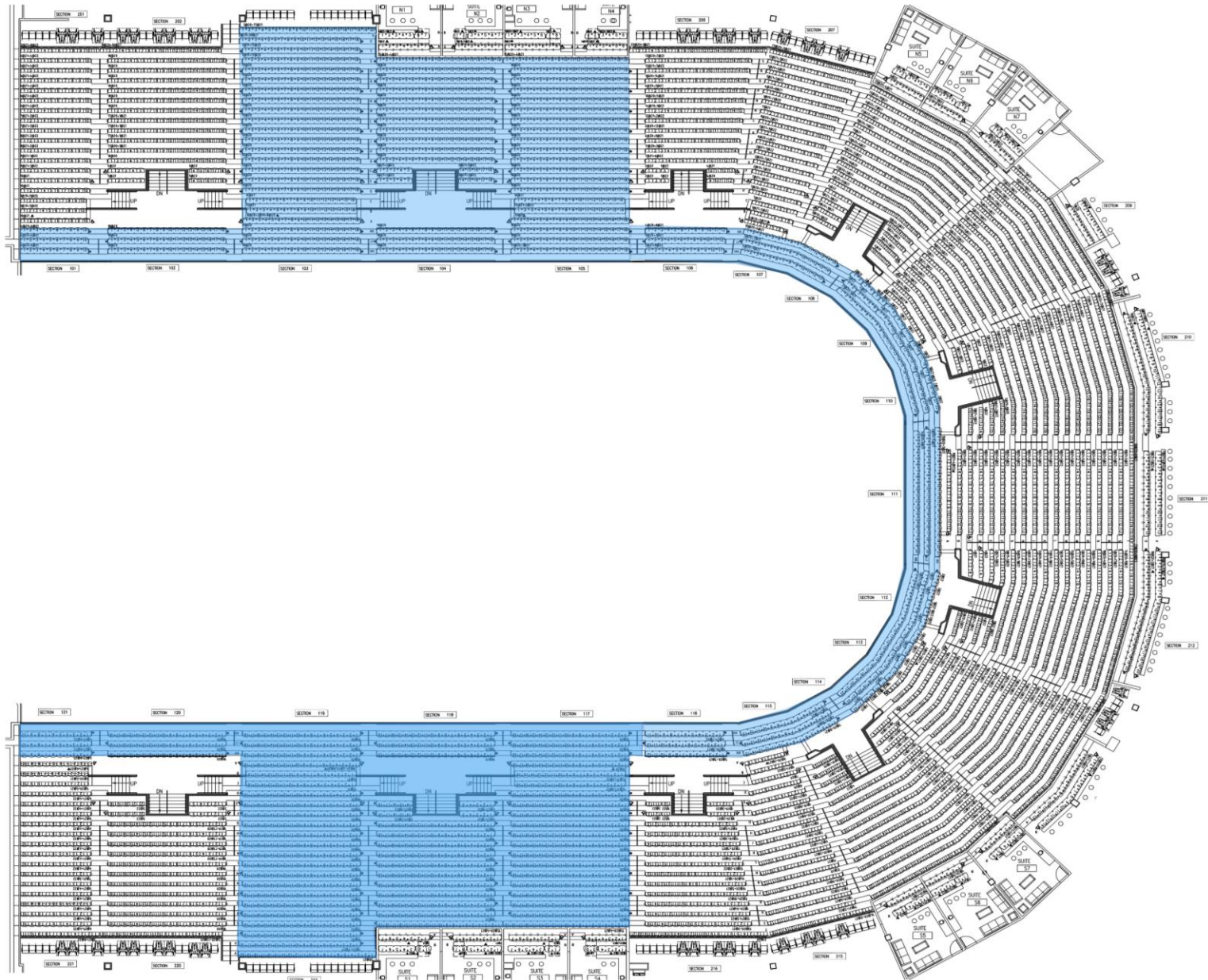
Hussey

husseyseating

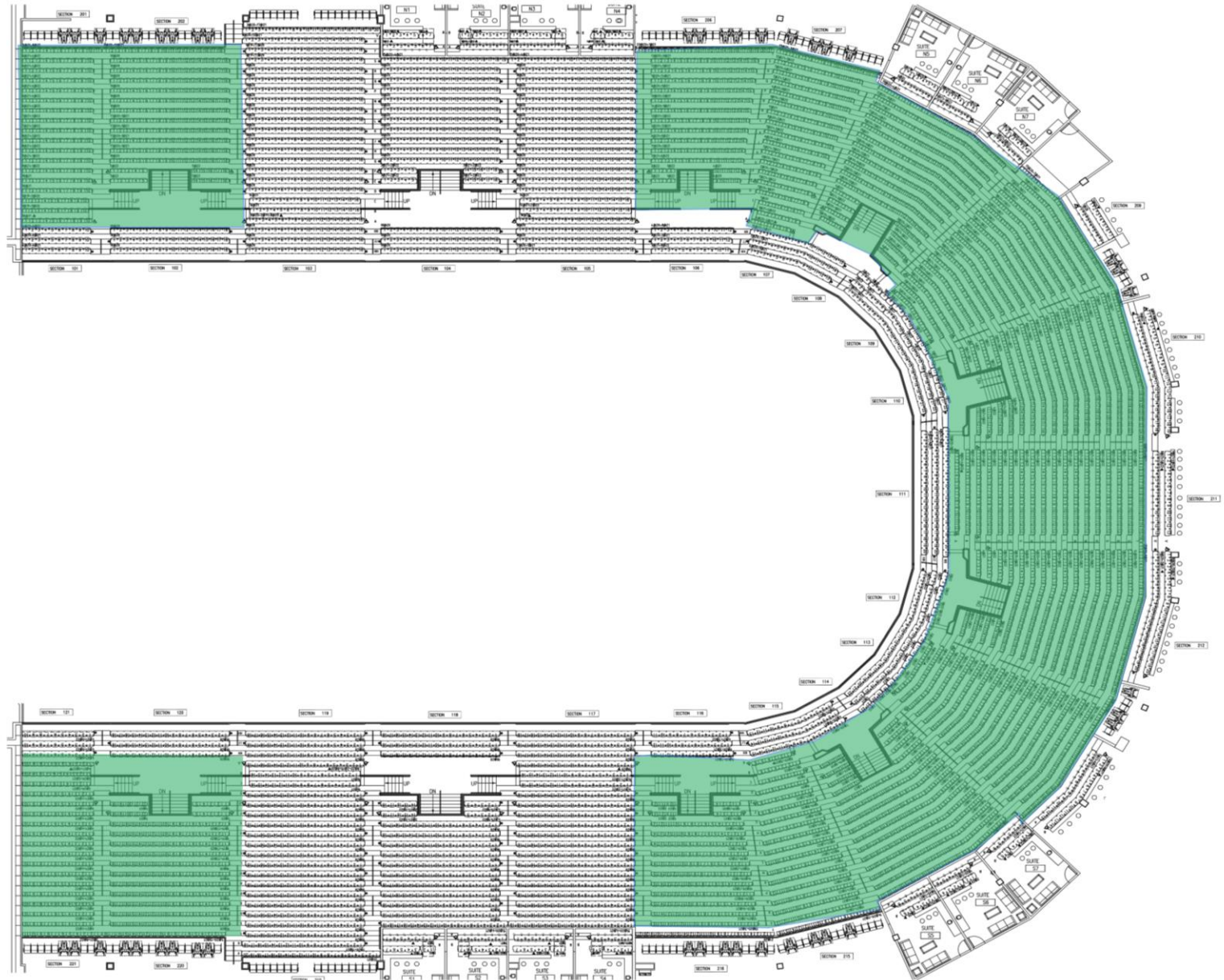
YOUR PARTNER FOR SEATING

Quattro Classic Fixed Chairs w/
Enmarket Arena - S

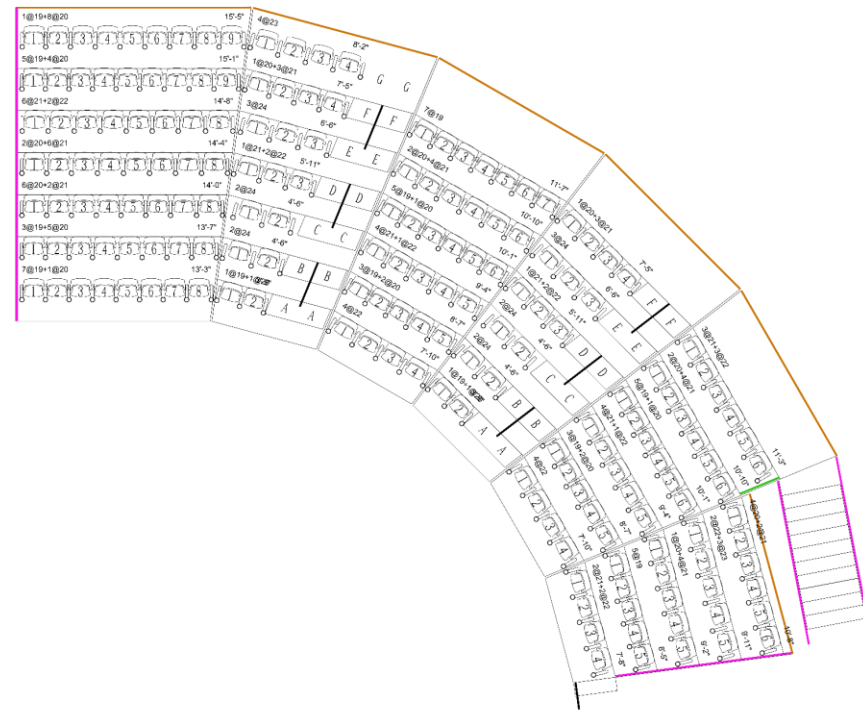
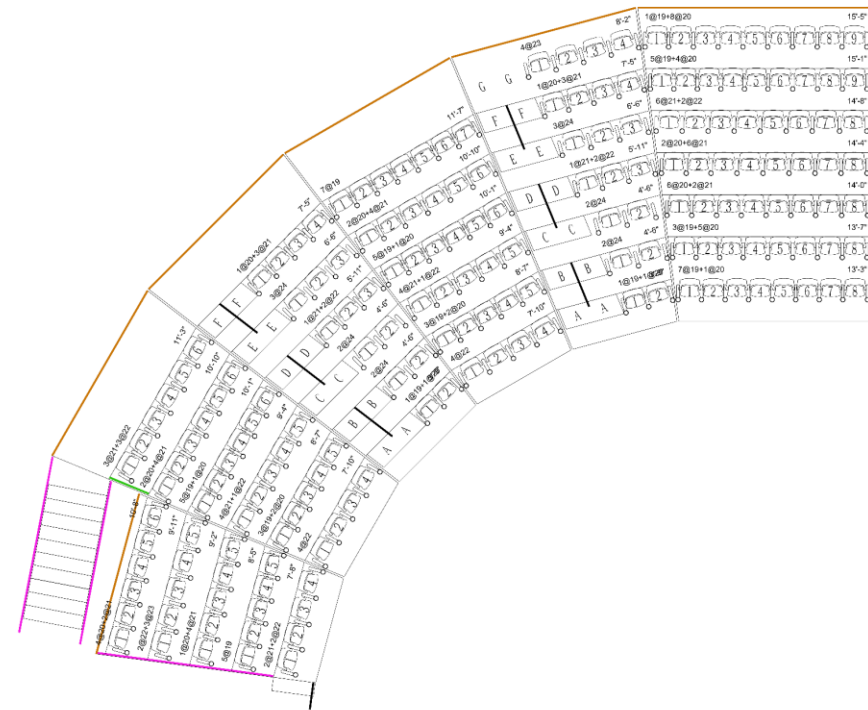
Location of Padded Upholstered Club Seats In Blue

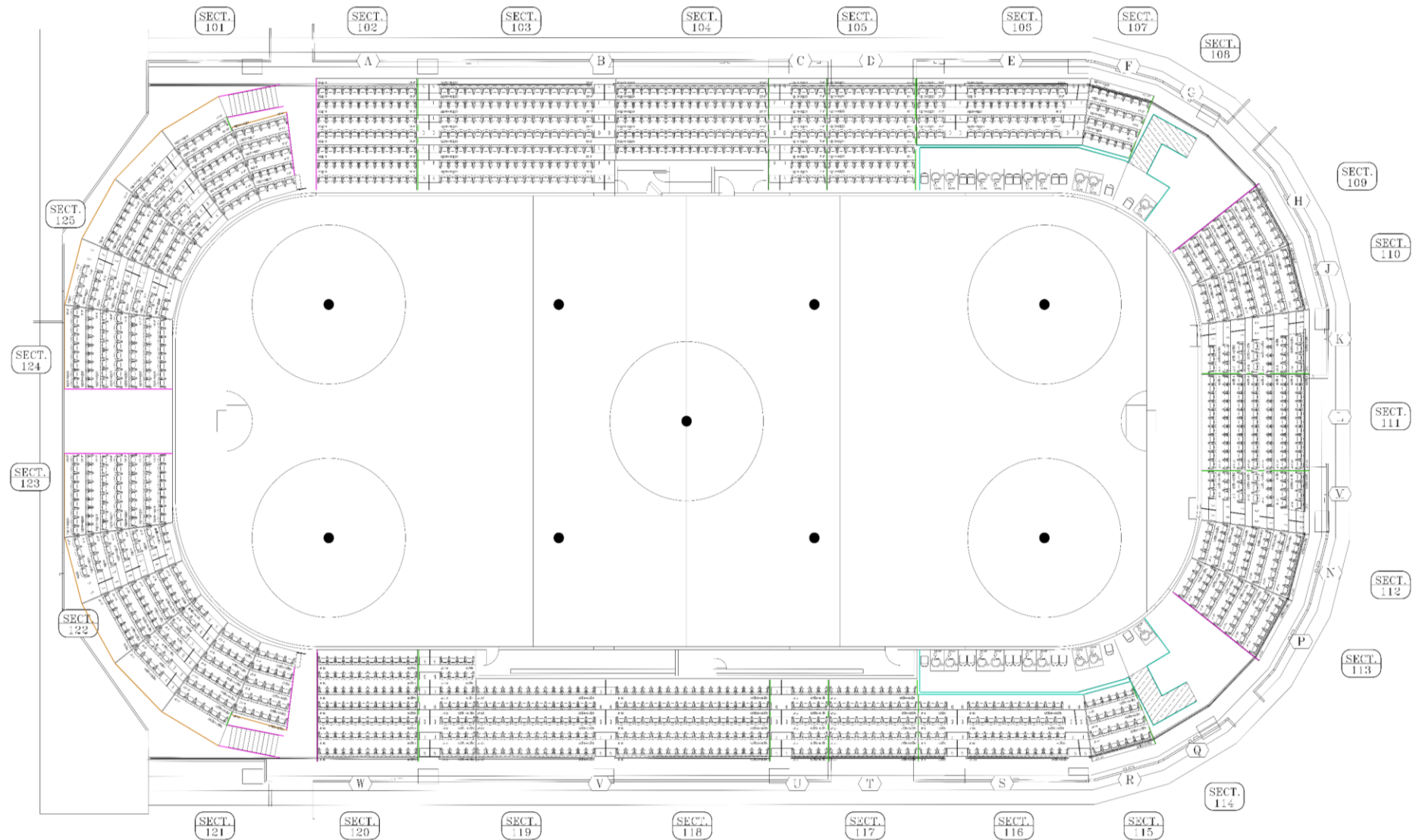


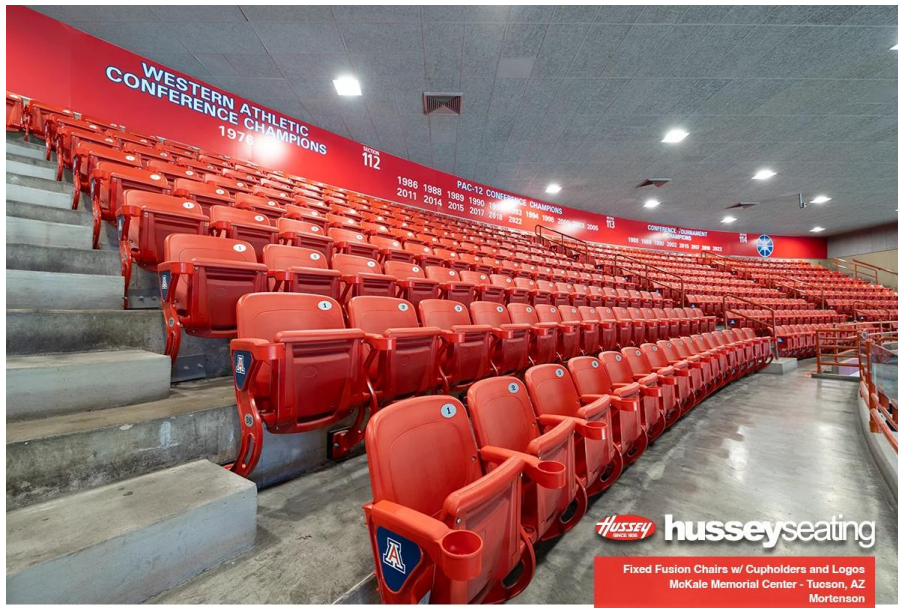
Location of Fusion G.A. Polymer Seats In Green



NEW END ZONE TELESCOPIC DESIGN







Telescopic seating

Notes

- Project is quoted using Hussey Seating Sourcewell contract.
- Seat qty and row spacing may change and are subject to applicable code compliance.
- Open Shop wages rates quoted for installation.
- Taxes, Bonds and Permit fees not included
- Demo and disposal of existing fixed chairs included
- Final Cleaning of seats by others
- Pricing reflects 1% spare parts.
- Pricing includes Project management, Engineering, Freight, Product and installation labor.
- Pricing reflects 1% spare parts
- Final pricing will be adjusted up or down based upon final seat count using unit pricing shown.
- Pricing reflects all line items being purchased at the same time.
- Pricing is good for 30 days and there after would need to be reviewed.
- Pricing reflects a purchase on Sourcewell.
- Pricing reflects the fixed seating starting in December of 2025 and the telescopic starting installation in January of 2026
- Seats shown in images are to give you an idea of what seat types are proposed and might not align with what is quoted with finishes and color.
- **Payment Terms: 25% deposit, 50% October 15, 2025, 20% January 5, 2026, balance due on completion.**

