



Pricing Proposal
Quotation #: 26148035
Reference #: Net New EA
Created On: 5/2/2025
Valid Until: 5/30/2025

TX-City of Laredo

Andres Castaneda

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Microsoft Inside Account Manager - Public Sector

Nathan Schlosser

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All Prices are in US Dollar (USD)

	Product	Qty	Retail	Your Price	Total
1	O365 G1 GCC Sub Per User Microsoft - Part#: U4S-00002 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 6/1/2025 – 5/31/2026 Note: 12 Months - Year 1 of 3	475	\$132.00	\$108.72	\$51,642.00
2	O365 G3 GCC Sub Per User Microsoft - Part#: AAA-11894 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 6/1/2025 – 5/31/2026 Note: 12 Months - Year 1 of 3	2000	\$303.60	\$250.08	\$500,160.00
3	O365 G5 GCC Sub Per User Microsoft - Part#: T2N-00001 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 6/1/2025 – 5/31/2026 Note: 12 Months - Year 1 of 3	100	\$496.80	\$409.08	\$40,908.00
4	M365 F1 GCC Sub Per User Microsoft - Part#: 3EB-00001 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 6/1/2025 – 5/31/2026 Note: 12 Months - Year 1 of 3	500	\$28.80	\$23.64	\$11,820.00
5	Teams AC with Dial Out US/CA GCC Sub Add-on Microsoft - Part#: NYH-00001 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 6/1/2025 – 5/31/2026 Note: 12 Months - Year 1 of 3	3075	\$0.00	\$0.00	\$0.00
6	CCAL Bridge O365 Sub Per User Microsoft - Part#: AAA-12414	2600	\$24.00	\$19.80	\$51,480.00

Contract Name: Adobe/Microsoft Software & Related Services
Contract #: DIR-CPO-5237
Coverage Term: 6/1/2025 – 5/31/2026
Note: 12 Months - Year 1 of 3

Subtotal	\$656,010.00
*Tax	\$0.00
Total	\$656,010.00

*Tax is estimated. Invoice will include the full and final tax due.

Additional Comments

Due to the potential impact of any current or future tariffs, the price and availability of hardware items on this quote may be subject to change.

Payment Schedule
6/1/2025 - \$656,010.00
6/1/2026 - \$656,010.00
6/1/2027 - \$656,010.00

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.