



Great South Texas Corp dba Computer Solutions

14410 Wurzbach Parkway, Suite 175
San Antonio, Texas 78216
United States
www.comsoltx.com
(P) 210-369-0300

Quote (Open)	
Date	Expiration Date
Jun 16, 2025 03:07 PM CDT	07/16/2025
Modified Date	
Jun 20, 2025 03:22 PM CDT	
Quote #	
1051231 - rev 1 of 1	
Description	
Citywide Switch Refresh	
SalesRep	
Balli, David (P) 210-369-0300 (F) 210-369-0389	
Customer Contact	
Rivera, Joe (P) (956) 727-6525 jcrivera@ci.laredo.tx.us	

Customer

City of Laredo (15505)
Rivera, Joe
1110 Houston Street
Laredo, TX 78040
United States

Bill To

City of Laredo
1110 Houston Street
Laredo, TX 78040
United States

Ship To

City of Laredo
1110 Houston Street
Laredo, TX 78040
United States

Contract Programs: DIRCIS5347 -

CISCO DIR-CPO-5347 EXP 1/7/30

Certifications: WBE/SBE/HUB#

1942650013800 Exp: 06/28/2025

Sales Order Type: Drop Ship - Ship to customers location

Customer PO:	Terms: Purchase Order (Net 30 Days)	Ship Via: FedEx Ground
Special Instructions:		Carrier Account #:

#	Description	Part #	List Price	Qty	Unit Price	Total
1	2 x Catalyst 9200 24-port PoE+, Network Essentials Switches Network Essentials - switch - L3 - smart - 24 x 10/100/1000 (PoE+) - rack-mountable - PoE+, with 36 months 8x5 NBD support and 36 months of DNA Essentials licensing		\$10,317.38	1	\$4,550.00	\$4,550.00
2	600W AC Config 6 Power Supply - Secondary Power Supply Power supply - hot-plug / redundant (plug-in module) - 600 Watt - for P/N: C9200-24PB-1A, C9300LM-24U-4Y-E, C9300LM-48T-4Y-A, C9300LM-48T-4Y-E, C9300LM-48U-4Y-A	PWR-C6-600WAC/2	\$1,693.28	2	\$862.00	\$1,724.00
3	Cisco Catalyst 9200 Stack Module Network stacking module - for P/N: C9200-48P-10E, C9200-48PXG-10A, C9200-48PXG-10E, C9200-48T-10A, C9200-48T-10E Note: Includes (1) STACK-T4-50CM - 50CM Type 4 Stacking Cable (2) C9200-STACK - Catalyst 9200 Stack Module	C9200-STACK-KIT	\$1,604.66	2	\$817.00	\$1,634.00
Subtotal						\$7,908.00
4	1 x Catalyst 9300 24-port PoE+, Network Advantage Switch Network Advantage - switch - L3 - managed - 24 x 10/100/1000 (PoE+) - rack-mountable - PoE+ (445 W), with 36 months 8x5 NBD support and 36 months of DNA Advantage licensing		\$9,956.13	1	\$4,984.00	\$4,984.00
5	Upgrade option 1100W AC 80+ platinum Config 1 Power Supply Power supply - hot-plug / redundant (plug-in module) - 80 PLUS Platinum - AC 115-240 V - 1100 Watt - for P/N: C9300-24T-A-WS, C9300-48P-10E, C9300LM-24U-4Y-A, C9300X-12Y-1A, C9300X-12Y-1E	PWR-C1-1100WAC-UP	\$1,242.03	1	\$437.00	\$437.00
6	1100W AC 80+ platinum Config 1 Secondary Power Supply Power supply - hot-plug / redundant (plug-in module) - 80 PLUS Platinum - AC 115-240 V - 1100 Watt - for P/N: C9300-48H-1E, C9300L-24UXG4XA-RF, C9300LM-24U-4Y-E, C9300LM-48T-4Y-A, C9300X-24HX-1A	PWR-C1-1100WAC-P/2	\$2,247.48	1	\$1,144.00	\$1,144.00
7	50CM Type 1 Stacking Cable Stacking cable - 1.6 ft - for Catalyst 3850-24, 3850-48	STACK-T1-50CM	\$118.29	1	\$60.00	\$60.00
8	Catalyst Stack Power Cable 30 CM Power cable - 1 ft - for Catalyst 3750X-12, 3750X-24, 3750X-48	CAB-SPWR-30CM	\$112.38	1	\$57.00	\$57.00
Subtotal						\$6,682.00
9	9 x Catalyst 9300 24-port PoE+, Network Essentials Switches Network Essentials - switch - L3 - managed - 24 x 10/100/1000 (PoE+) - rack-mountable - PoE+ (445 W), with 36 months 8x5 NBD support and 36 months of DNA Essentials licensing		\$74,700.81	1	\$39,582.00	\$39,582.00
10	Upgrade option 1100W AC 80+ platinum Config 1 Power Supply Power supply - hot-plug / redundant (plug-in module) - 80 PLUS Platinum - AC 115-240 V - 1100 Watt - for P/N: C9300-24T-A-WS, C9300-48P-10E, C9300LM-24U-4Y-A, C9300X-12Y-1A, C9300X-12Y-1E	PWR-C1-1100WAC-UP	\$1,242.03	9	\$437.00	\$3,933.00
11	1100W AC 80+ platinum Config 1 Secondary Power Supply Power supply - hot-plug / redundant (plug-in module) - 80 PLUS Platinum - AC 115-240 V - 1100 Watt - for P/N: C9300-48H-1E, C9300L-24UXG4XA-RF, C9300LM-24U-4Y-E, C9300LM-48T-4Y-A, C9300X-24HX-1A	PWR-C1-1100WAC-P/2	\$2,247.48	9	\$1,144.00	\$10,296.00

12 50CM Type 1 Stacking Cable Stacking cable - 1.6 ft - for Catalyst 3850-24, 3850-48	STACK-T1-50CM	\$118.29	9	\$60.00	\$540.00
13 Catalyst Stack Power Cable 30 CM Power cable - 1 ft - for Catalyst 3750X-12, 3750X-24, 3750X-48	CAB-SPWR-30CM	\$112.38	9	\$57.00	\$513.00
				Subtotal	\$54,864.00
14 2 x Catalyst 9300 24-port UPOE, Network Advantage Switches Network Advantage - switch - L3 - managed - 24 x 10/100/1000 (UPOE) - rack-mountable - UPOE (830 W), with 36 months 8x5 NBD support and 36 months of DNA Advantage licensing		\$21,254.76	1	\$11,196.00	\$11,196.00
15 1100W AC 80+ platinum Config 1 Secondary Power Supply Power supply - hot-plug / redundant (plug-in module) - 80 PLUS Platinum - AC 115-240 V - 1100 Watt - for P/N: C9300-48H-1E, C9300L-24UXG4XA-RF, C9300LM-24U-4Y-E, C9300LM-48T-4Y-A, C9300X-24HX-1A	PWR-C1-1100WAC-P/2	\$2,247.48	2	\$1,144.00	\$2,288.00
16 50CM Type 1 Stacking Cable Stacking cable - 1.6 ft - for Catalyst 3850-24, 3850-48	STACK-T1-50CM	\$118.29	2	\$60.00	\$120.00
17 Catalyst Stack Power Cable 30 CM Power cable - 1 ft - for Catalyst 3750X-12, 3750X-24, 3750X-48	CAB-SPWR-30CM	\$112.38	2	\$57.00	\$114.00
				Subtotal	\$13,718.00
18 4 x Catalyst 9300 24-port UPOE, Network Essentials Switches Network Essentials - switch - L3 - managed - 24 x 10/100/1000 (UPOE) - rack-mountable - UPOE (830 W), with 36 months 8x5 NBD support and 36 months of DNA Essentials licensing		\$35,635.56	1	\$18,888.00	\$18,888.00
19 1100W AC 80+ platinum Config 1 Secondary Power Supply Power supply - hot-plug / redundant (plug-in module) - 80 PLUS Platinum - AC 115-240 V - 1100 Watt - for P/N: C9300-48H-1E, C9300L-24UXG4XA-RF, C9300LM-24U-4Y-E, C9300LM-48T-4Y-A, C9300X-24HX-1A	PWR-C1-1100WAC-P/2	\$2,247.48	4	\$1,144.00	\$4,576.00
20 50CM Type 1 Stacking Cable Stacking cable - 1.6 ft - for Catalyst 3850-24, 3850-48	STACK-T1-50CM	\$118.29	4	\$60.00	\$240.00
21 Catalyst Stack Power Cable 30 CM Power cable - 1 ft - for Catalyst 3750X-12, 3750X-24, 3750X-48	CAB-SPWR-30CM	\$112.38	4	\$57.00	\$228.00
				Subtotal	\$23,932.00
22 6 x Catalyst 9300 48-port PoE+, Network Advantage Switches Network Advantage - switch - L3 - managed - 48 x 10/100/1000 (PoE+) - rack-mountable - PoE+ (437 W), with 36 months 8x5 NBD support and 36 months of DNA Advantage licensing		\$103,755.48	1	\$54,570.00	\$54,570.00
23 Upgrade option 1100W AC 80+ platinum Config 1 Power Supply Power supply - hot-plug / redundant (plug-in module) - 80 PLUS Platinum - AC 115-240 V - 1100 Watt - for P/N: C9300-24T-A-WS, C9300-48P-10E, C9300LM-24U-4Y-A, C9300X-12Y-1A, C9300X-12Y-1E	PWR-C1-1100WAC-UP	\$1,242.03	6	\$437.00	\$2,622.00
24 1100W AC 80+ platinum Config 1 Secondary Power Supply Power supply - hot-plug / redundant (plug-in module) - 80 PLUS Platinum - AC 115-240 V - 1100 Watt - for P/N: C9300-48H-1E, C9300L-24UXG4XA-RF, C9300LM-24U-4Y-E, C9300LM-48T-4Y-A, C9300X-24HX-1A	PWR-C1-1100WAC-P/2	\$2,247.48	6	\$1,144.00	\$6,864.00
25 50CM Type 1 Stacking Cable Stacking cable - 1.6 ft - for Catalyst 3850-24, 3850-48	STACK-T1-50CM	\$118.29	6	\$60.00	\$360.00
26 Catalyst Stack Power Cable 30 CM Power cable - 1 ft - for Catalyst 3750X-12, 3750X-24, 3750X-48	CAB-SPWR-30CM	\$112.38	6	\$57.00	\$342.00
				Subtotal	\$64,758.00
27 12 x Catalyst 9300 48-port PoE+, Network Essentials Switches Network Essentials - switch - L3 - managed - 48 x 10/100/1000 (PoE+) - rack-mountable - PoE+ (437 W), with 36 months 8x5 NBD support and 36 months of DNA Essentials licensing		\$169,513.20	1	\$89,796.00	\$89,796.00
28 Upgrade option 1100W AC 80+ platinum Config 1 Power Supply Power supply - hot-plug / redundant (plug-in module) - 80 PLUS Platinum - AC 115-240 V - 1100 Watt - for P/N: C9300-24T-A-WS, C9300-48P-10E, C9300LM-24U-4Y-A, C9300X-12Y-1A, C9300X-12Y-1E	PWR-C1-1100WAC-UP	\$1,242.03	12	\$437.00	\$5,244.00
29 1100W AC 80+ platinum Config 1 Secondary Power Supply Power supply - hot-plug / redundant (plug-in module) - 80 PLUS Platinum - AC 115-240 V - 1100 Watt - for P/N: C9300-48H-1E, C9300L-24UXG4XA-RF, C9300LM-24U-4Y-E, C9300LM-48T-4Y-A, C9300X-24HX-1A	PWR-C1-1100WAC-P/2	\$2,247.48	12	\$1,144.00	\$13,728.00
30 50CM Type 1 Stacking Cable Stacking cable - 1.6 ft - for Catalyst 3850-24, 3850-48	STACK-T1-50CM	\$118.29	12	\$60.00	\$720.00
31 Catalyst Stack Power Cable 30 CM Power cable - 1 ft - for Catalyst 3750X-12, 3750X-24, 3750X-48	CAB-SPWR-30CM	\$112.38	12	\$57.00	\$684.00
				Subtotal	\$110,172.00
32 11 x Catalyst 9300 48-port UPOE, Network Advantage Switches Network Advantage - switch - L3 - managed - 48 x 10/100/1000 (UPOE) - rack-mountable - UPOE (822 W), with 36 months 8x5 NBD support and 36 months of DNA Advantage licensing		\$204,563.81	1	\$107,679.00	\$107,679.00
33 1100W AC 80+ platinum Config 1 Secondary Power Supply Power supply - hot-plug / redundant (plug-in module) - 80 PLUS Platinum - AC 115-240 V - 1100 Watt - for P/N: C9300-48H-1E, C9300L-24UXG4XA-RF, C9300LM-24U-4Y-E, C9300LM-48T-4Y-A, C9300X-24HX-1A	PWR-C1-1100WAC-P/2	\$2,247.48	11	\$1,144.00	\$12,584.00
34 50CM Type 1 Stacking Cable Stacking cable - 1.6 ft - for Catalyst 3850-24, 3850-48	STACK-T1-50CM	\$118.29	11	\$60.00	\$660.00
35 Catalyst Stack Power Cable 30 CM	CAB-	\$112.38	11	\$57.00	\$627.00

Power cable - 1 ft - for Catalyst 3750X-12, 3750X-24, 3750X-48		SPWR-30CM				
						Subtotal \$121,550.00
36 9 x Catalyst 9300 48-port UPOE, Network Essentials Switches			\$139,158.54	1	\$73,737.00	\$73,737.00
Network Essentials - switch - L3 - managed - 48 x 10/100/1000 (UPOE) - rack-mountable - UPOE (822 W), with 36 months 8x5 NBD support and 36 months of DNA Essentials licensing						
37 1100W AC 80+ platinum Config 1 Secondary Power Supply		PWR-C1-1100WAC-P/2	\$2,247.48	9	\$1,144.00	\$10,296.00
Power supply - hot-plug / redundant (plug-in module) - 80 PLUS Platinum - AC 115-240 V - 1100 Watt - for P/N: C9300-48H-1E, C9300L-24UXG4XA-RF, C9300LM-24U-4Y-E, C9300LM-48T-4Y-A, C9300X-24HX-1A						
38 50CM Type 1 Stacking Cable		STACK-T1-50CM	\$118.29	9	\$60.00	\$540.00
Stacking cable - 1.6 ft - for Catalyst 3850-24, 3850-48						
39 Catalyst Stack Power Cable 30 CM		CAB-SPWR-30CM	\$112.38	9	\$57.00	\$513.00
Power cable - 1 ft - for Catalyst 3750X-12, 3750X-24, 3750X-48						
						Subtotal \$85,086.00
40 29 x Catalyst 9300 48-port (12 mGig, 36 2.5Gbps) Network Advantage Switches			\$627,925.69	1	\$331,035.00	\$331,035.00
Network Advantage - switch - L3 - managed - 36 x 2.5GBase-T (UPOE) + 12 x 100/1000/2.5G/5G/10G (UPOE) - rack-mountable - UPOE (490 W), with 36 months 8x5 NBD support and 36 months of DNA Advantage licensing						
41 1100W AC 80+ platinum Config 1 Secondary Power Supply		PWR-C1-1100WAC-P/2	\$2,247.48	29	\$1,144.00	\$33,176.00
Power supply - hot-plug / redundant (plug-in module) - 80 PLUS Platinum - AC 115-240 V - 1100 Watt - for P/N: C9300-48H-1E, C9300L-24UXG4XA-RF, C9300LM-24U-4Y-E, C9300LM-48T-4Y-A, C9300X-24HX-1A						
42 50CM Type 1 Stacking Cable		STACK-T1-50CM	\$118.29	29	\$60.00	\$1,740.00
Stacking cable - 1.6 ft - for Catalyst 3850-24, 3850-48						
43 Catalyst Stack Power Cable 30 CM		CAB-SPWR-30CM	\$112.38	29	\$57.00	\$1,653.00
Power cable - 1 ft - for Catalyst 3750X-12, 3750X-24, 3750X-48						
						Subtotal \$367,604.00
44 2 x Catalyst 9500 16-port 10Gig, Advantage Switches			\$58,213.48	1	\$30,582.00	\$30,582.00
Network Advantage - switch - L3 - managed - 16 x 10 Gigabit Ethernet + 2 x 10 Gigabit SFP+ - rack-mountable, with 36 months 8x5 NBD support and 36 months of DNA Advantage licensing						
45 950W AC Config 4 Power Supply front to back cooling		PWR-C4-950WAC-R/2	\$2,484.06	2	\$1,265.00	\$2,530.00
Power supply - hot-plug / redundant (plug-in module) - AC 115-230 V - 950 Watt - for Catalyst 9500 (950 Watt)						
						Subtotal \$33,112.00
Network Expansion Modules & Cables						
46 Catalyst 9300 8 x 10GE Network Module, spare		C9300-NM-8X=	\$3,128.17	85	\$1,593.00	\$135,405.00
Expansion module - 10 Gigabit SFP+ x 8 - for Catalyst 9300						
Note: Estimated Lead Time 19 Days						
47 Cisco		SFP-10/25G-LR-S=	\$2,774.19	18	\$1,110.00	\$19,980.00
SFP28 transceiver module - 25GbE, 10GbE - 25GBase-LR - for P/N: A9903-8HG-PEC=, A9K-4HG-FLEX-FC=, ASR-9902, N9K-C9336C-FX2-E, NCS-55A2-MOD-HX-S						
Note: Estimated Lead Time 17 Days						
48 Cisco Active Optical Cable		SFP-25G-AOC1M=	\$570.96	10	\$285.00	\$2,850.00
Network cable - SFP28 to SFP28 - 1 m - fiber optic - for P/N: N3K-C34180YC=, N3K-C36180YC-R-RF, N9K-C93180YC-EX-24, N9K-C93180YC-FX-RF						
Note: Estimated Lead Time 17 Days						
49 Cisco		SFP-10G-LR-S=	\$2,458.75	6	\$984.00	\$5,904.00
SFP+ transceiver module - 10GbE - 10GBase-LR - LC/PC single-mode - up to 6.2 miles - 1310 nm						
Note: Estimated Lead Time 28 Days						
50 Cisco		SFP-10G-LR=	\$4,882.17	6	\$1,953.00	\$11,718.00
SFP+ transceiver module - 10GbE - 10GBase-LR - LC/PC single-mode - up to 6.2 miles - 1310 nm - for Catalyst ESS9300, Switch Module 3012, Switch Module 3110G, Switch Module 3110X; Nexus 5010						
Note: Estimated Lead Time 17 Days						
51 AddOn		SFP-10/25G-LR-S-AO	\$1,990.00	6	\$497.00	\$2,982.00
SFP28 transceiver module (equivalent to: Cisco SFP-10/25G-LR-S) - 25GbE - 25GBase-LR - LC single-mode - up to 6.2 miles - 1310 nm - TAA Compliant - for P/N: A9903-8HG-PEC=, A9K-4HG-FLEX-FC=, ASR-9902, N9K-C9336C-FX2-E, NCS-55A2-MOD-HX-S						
52 AddOn		CWDM-SFP10G-1610-AO	\$3,500.00	4	\$875.00	\$3,500.00
Cisco CWDM-SFP10G-1610-80 Compatible TAA 10GBase-CWDM SFP+ Transceiver (SMF, 1610nm, 80km, LC, DOM)						
53 AddOn		CWDM-SFP10G-1590-AO	\$3,500.00	4	\$875.00	\$3,500.00
Cisco Compatible TAA 10GBase-CWDM SFP+ Transceiver (SMF, 1590nm, 40km, LC, DOM)						

Invoicing and Partial Invoice Policy: Computer Solutions will invoice or partial invoice products and/or services when they have shipped or rendered complete (or Milestone Complete). By ordering or releasing a PO for this order, you agree to pay

Subtotal: **\$1,075,225.00**
Tax (.0000%): **\$0.00**
Shipping: **\$0.00**

for the items that have shipped or delivered as part of the whole order.

Total: **\$1,075,225.00**
(List Price: \$2,112,547.12)

Subscriptions/Enterprise Agreements Cancellation Policy- Computer Solutions requires a forty-five (45) day written notification from the customer based on the renewal/anniversary date in order to process the cancellation with the applicable manufacturer(s).

Cisco Purchases: By purchasing Cisco hardware, software, and/or subscriptions, you agree to be bound by the terms and conditions available at Cisco Software Terms.

The relevant documents are attached here. -->

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Freight charges are estimates only. Returns are subject to approval and may include a restocking fee.

Tariff Disclaimer: All prices quoted are subject to change based on fluctuations in government tariffs, taxes, and duties. Computer Solutions reserves the right to adjust the final price to reflect any such changes that may occur between the date of the quote and the delivery of goods or services.