



# CITY OF LAREDO

## ENGINEERING DEPARTMENT



October 9, 2025

Joseph Neeb  
City Manager  
1110 Houston St.  
Laredo, Texas 78040

SUBJECT: FY25-ENG-54 Los Martinez Park Light Poles – District VII

Dear Mr. Neeb,

Pursuant to the seven (7) bids (six electronic and one physical) received at the City Secretary's office on Tuesday, October 7, 2025 at 4:00 P.M. which were publicly opened, read and taken advertisement on Wednesday, October 8, 2025 at 10:00 A.M.

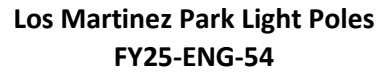
Based on our evaluation of the bids, the City of Laredo Engineering Department recommends that this project be awarded to **DSG Solutions, LCC** with that bid being determined the lowest responsible, responsive bidder of the seven submitted for our consideration in the amount not to exceed **\$105,940.00** which includes a \$10,000.00 contingency allowance. Bid tabulation is attached for your review.

Please feel free to contact Mr. Eliud De Los Santos, P.E. at [edelossant@ci.laredo.tx.us](mailto:edelossant@ci.laredo.tx.us) or by phone at (956) 791-7346.

Favio R. Rodriguez, P.E.  
Civil Engineer II

Jose A. Valdez, Jr., Assistant City Manager  
[jvaldez5@ci.laredo.tx.us](mailto:jvaldez5@ci.laredo.tx.us)

Steve E. Landin, CPM, Assistant City Manager  
[slandin@ci.laredo.tx.us](mailto:slandin@ci.laredo.tx.us)



Thursday, October 9, 2025

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|     |    |    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |              |              |              |              |              |              |              |              |              |              |              |              |                |                |              |              |
|-----|----|----|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|----------------|----------------|--------------|--------------|
| 1.1 | 20 | EA | Construction and installing of all labor, equipment, tools, and material for the construction of twenty (20) light poles 20ft height fabricated from weldable grade carbon steel structural tubing equal or equivalent to ASTM A500 Grade C. The pole shaft will consist of a full length longitudinal resistance weld, uniformly square cross-section with flat sides, small corner radii and excellent torsional properties, four properly sized stainless steel anchor bolts per pole as per city specifications, to include all labor materials, ROW permit, mobilization, tools, equipment, traffic control, material testing, etc. Complete in place. | \$987.00     | \$19,740.00  | \$2,250.00   | \$45,000.00  | \$5,424.20   | \$108,484.00 | \$7,931.00   | \$158,620.00 | \$5,000.00   | \$100,000.00 | \$9,250.00   | \$185,000.00 | \$155,000.00   | \$3,100,000.00 | \$2,000.00   | \$40,000.00  |
| 1.2 | 20 | EA | Furnish all labor, equipment, and material to Construct twenty (20) 24" diameter concrete foundations of 3600 psi strength, with a minimum of 10 ft depth which will have 12" minimum of the round base above subgrade level. Clearing and Grubbing, and Haul Off as per city specifications, to include all labor materials, tools, etc. Complete in place.                                                                                                                                                                                                                                                                                                | \$960.00     | \$19,200.00  | \$1,780.00   | \$35,600.00  | \$3,137.56   | \$62,751.20  | \$2,041.40   | \$40,828.00  | \$5,000.00   | \$100,000.00 | \$4,500.00   | \$90,000.00  | \$61,500.00    | \$1,230,000.00 | \$2,500.00   | \$50,000.00  |
| 1.3 | 20 | EA | Furnish all labor, equipment, and material for the installation of twenty (20) light fixtures ESx1 LED P4 50K R3 or equivalent as per city specifications, to include all labor materials, tools, pavement, etc. Complete in place.                                                                                                                                                                                                                                                                                                                                                                                                                         | \$850.00     | \$17,000.00  | \$640.00     | \$12,800.00  | \$548.34     | \$10,966.80  | \$910.40     | \$18,208.00  | \$5,000.00   | \$100,000.00 | \$2,000.00   | \$40,000.00  | \$75,000.00    | \$1,500,000.00 | \$500.00     | \$10,000.00  |
| 1.4 | 1  | LS | Coordination with AEP for new electrical service along the intersection of Marco Dr and Markey Ln. Provide MEP services, and any other requirements to complete this activity, furnish all labor, equipment, Regrade and Haul Off to install underground cable for service to the light poles as per city specifications, to include all labor materials, tools, pavement, etc.                                                                                                                                                                                                                                                                             | \$40,000.00  | \$40,000.00  | \$61,500.00  | \$61,500.00  | \$5,131.00   | \$5,131.00   | \$47,568.00  | \$47,568.00  | \$3,500.00   | \$3,500.00   | \$8,500.00   | \$8,500.00   | \$18,000.00    | \$18,000.00    | \$20,000.00  | \$20,000.00  |
| 1.5 | 1  | EA | <b>Contingency Allowance</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | \$10,000.00  | \$10,000.00  | \$10,000.00  | \$10,000.00  | \$10,000.00  | \$10,000.00  | \$10,000.00  | \$10,000.00  | \$10,000.00  | \$10,000.00  | \$10,000.00  | \$10,000.00  | \$10,000.00    | \$10,000.00    | \$10,000.00  | \$10,000.00  |
|     |    |    | <b>TOTAL</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | \$105,940.00 | \$105,940.00 | \$164,900.00 | \$164,900.00 | \$197,333.00 | \$197,333.00 | \$275,224.00 | \$275,224.00 | \$313,500.00 | \$313,500.00 | \$333,500.00 | \$333,500.00 | \$5,858,000.00 | \$5,858,000.00 | \$130,000.00 | \$130,000.00 |

|     |    |    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                           |             |            |             |            |             |            |              |            |              |            |              |              |                |            |             |
|-----|----|----|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------|-------------|------------|-------------|------------|-------------|------------|--------------|------------|--------------|------------|--------------|--------------|----------------|------------|-------------|
| 2.1 | 10 | EA | Construction and installing of all labor, equipment, tools, and material for the construction of ten (10) light poles 20ft height fabricated from weldable grade carbon steel structural tubing equal or equivalent to ASTM A500 Grade C. The pole shaft will consist of a full length longitudinal resistance weld, uniformly square cross-section with flat sides, small corner radii and excellent torsional properties, four properly sized stainless steel anchor bolts per pole as per city specifications, to include all labor materials, ROW permit, mobilization, tools, equipment, traffic control, material testing, etc. Complete in place. | \$987.00                  | \$9,870.00  | \$2,250.00 | \$22,500.00 | \$1,962.89 | \$19,628.98 | \$7,931.00 | \$79,310.00  | \$4,000.00 | \$40,000.00  | \$9,250.00 | \$92,500.00  | \$120,000.00 | \$1,200,000.00 | \$2,000.00 | \$20,000.00 |
| 2.2 | 10 | EA | Furnish all labor, equipment, and material to Construct ten (10) 24" diameter concrete foundations of 3600 psi strength, with a minimum of 10 ft depth which will have 12" minimum of the round base above subgrade level. Clearing and Grubbing, and Haul Off as per city specifications, to include all labor materials, tools, etc. Complete in place.                                                                                                                                                                                                                                                                                                | \$960.00                  | \$9,600.00  | \$1,780.00 | \$17,800.00 | \$1,605.47 | \$16,054.70 | \$2,041.40 | \$20,414.00  | \$4,000.00 | \$40,000.00  | \$4,500.00 | \$45,000.00  | \$35,000.00  | \$350,000.00   | \$2,500.00 | \$25,000.00 |
| 2.3 | 10 | EA | Furnish all labor, equipment, and material for the installation of ten (10) light fixtures ESX1 LED P4 SOK R3 or equivalent as per city specifications, to include all labor materials, tools, pavement, etc. Complete in place.                                                                                                                                                                                                                                                                                                                                                                                                                         | \$850.00                  | \$8,500.00  | \$640.00   | \$6,400.00  | \$447.84   | \$4,478.40  | \$910.40   | \$9,104.00   | \$4,000.00 | \$40,000.00  | \$2,000.00 | \$20,000.00  | \$40,000.00  | \$400,000.00   | \$500.00   | \$5,000.00  |
|     |    |    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | TOTAL DEDUCTIVE ALTERNATE | \$27,970.00 |            | \$46,700.00 |            | \$40,162.08 |            | \$108,828.00 |            | \$120,000.00 |            | \$157,500.00 |              | \$1,950,000.00 |            | \$50,000.00 |

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