

Customer:

Quotes are valid for 30 days from the creation date or upon contract expiration, whichever occurs first.

A Purchase Order (PO) or Letter of Intent (LOI) including the below information is required to proceed with this sale. The PO or LOI will be returned if information is missing.

- ☐ Vendor: Deere & Company 2000 John Deere Run Cary, NC 27513
- ☐ Signature on all LOIs and POs with a signature line
- ☐ Contract name or number; or JD Quote ID
- ☐ Sold to street address
- ☐ Ship to street address (no PO box)
- ☐ Bill to contact name and phone number
- ☐ Bill to address
- ☐ Bill to email address (required to send the invoice and/or to obtain the tax exemption certificate)
- ☐ Membership number if required by the contract

For any questions, please contact:

R.D. MACHEN

Tellus Equipment Solutions 2000 E
Expressway 83
Weslaco, TX 78596

Tel: 956-968-7502

Fax: 956-968-4173

Email: rmachen@tellusequip.com

Quotes of equipment offered through contracts between Deere & Company, its divisions and subsidiaries (collectively "Deere") and government agencies are subject to audit and access by Deere's Strategic Accounts Business Division to ensure compliance with the terms and conditions of the contracts.



JOHN DEERE



Quote Id: 33541926

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580
UEID: FNSWEDARMK53

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:

Tellus Equipment Solutions
2000 E Expressway 83
Weslaco, TX 78596
956-968-7502
OnlineSales@tellusequip.com

Prepared For:

City of Laredo

**Proposal For:
City of Laredo**

Delivering Dealer:
R.D. MACHEN

Tellus Equipment Solutions
2000 E Expressway 83
Weslaco, TX 78596

956-968-7502
OnlineSales@tellusequip.com

Quote Prepared By:
R.D. MACHEN
rmachen@tellusequip.com

Date: 20 October 2025

Offer Expires: 28 November 2025

Confidential

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Quote Summary

Prepared For:

City of Laredo

TX

Delivering Dealer:

Tellus Equipment Solutions

R.D. MACHEN

2000 E Expressway 83

Weslaco, TX 78596

Phone: 956-968-7502

rmachen@tellusequip.com

USED EQUIPMENT SOLD AS IS WHERE IS. NO WARRANTY IS WRITTEN OR IMPLIED UNLESS REMAINING FACTORY WARRANTY IS TRANSFERABLE.
 CONSULT YOUR SALES TEAM FOR DETAILS.

Quote Id: 33541926

Created On: 20 October 2025

Last Modified On: 20 October 2025

Expiration Date: 28 November 2025

Equipment Summary	Suggested List	Selling Price	Qty	Extended
JOHN DEERE Z997R DIESEL NA	\$ 34,576.00	\$ 27,363.96 X	3 =	\$ 82,091.88
Contract: TX BuyBoard Grounds Mtns Equip, Irrigation 706-23 (PG 67 CG 70)				
Price Effective Date: October 17, 2025				
Equipment Total				\$ 82,091.88

Trade In Total

\$ 0.00

* Includes Fees and Non-contract items

Quote Summary

Equipment Total	\$ 82,091.88
Trade In	
SubTotal	\$ 82,091.88
Est. Service	\$ 0.00
Agreement Tax	
Total	\$ 82,091.88
Balance Due	\$ 82,091.88

Salesperson: X_____

Accepted By: X_____

Selling Equipment

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JOHN DEERE Z997R DIESEL NA							
Contract:	TX BuyBoard Grounds Mtnc Equip, Irrigation 706- 23 (PG 67 CG 70)					Suggested List *	
						\$ 34,576.00	
Price Effective Date:	October 17, 2025					Selling Price *	
						\$ 82,091.88	
* Price per item - includes Fees and Non-contract items							
Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
091STC	Z997R DIESEL NA	3	\$ 30,269.00	22.00	\$ 6,659.18	\$ 23,609.82	\$ 70,829.46
Standard Options - Per Unit							
001A	United States/Canada	3	\$ 0.00	22.00	\$ 0.00	\$ 0.00	\$ 0.00
1151	26x12N12 Michelin X Tweel Turfs	3	\$ 1,763.00	22.00	\$ 387.86	\$ 1,375.14	\$ 4,125.42
1506	72 In. 7-Iron PRO Side Discharge Mower Deck	3	\$ 750.00	22.00	\$ 165.00	\$ 585.00	\$ 1,755.00
Standard Options Total			\$ 2,513.00		\$ 552.86	\$ 1,960.14	\$ 5,880.42
Dealer Attachments/Non-Contract/Open Market							
002	Non-Contract HD Belt Kit	3	\$ 499.00	0.00	\$ 0.00	\$ 499.00	\$ 1,497.00
001	Non-Contract HD Canopy Kit	3	\$ 1,295.00	0.00	\$ 0.00	\$ 1,295.00	\$ 3,885.00
Dealer Attachments Total			\$ 1,794.00		\$ 0.00	\$ 1,794.00	\$ 5,382.00
Value Added Services Total			\$ 0.00			\$ 0.00	\$ 0.00
Total Selling Price			\$ 34,576.00		\$ 7,212.04	\$ 27,363.96	\$ 82,091.88