



PRODUCT PRICING SUMMARY

TIPS USA 210907 AUTOMOBILES

VENDOR- Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF LAREDO

Prepared by: GLEN ANGELLE

Contact: RON

Phone: 409-880-9191

Email: _____

Email: gangelles.cowboyfleet@gmail.com

Product Description: 2024 FORD F-250 REG. CAB

Date: April 25, 2024

A. Bid Item: _____

A. Base Price: \$ 46,175.00

B. Factory Options

Code	Description	Bid Price	Code	Description	Bid Price
		\$ -		EXT. WHITE	
	6.8l v8 gas	\$ -			
	TRAILER TOW	\$ -		REAR CAMERA	
	BRAKE CONTROLLER				
	POWER LOCKS/WINDOWS	\$ -		8 FT. BED	
	CRUISE CONTROL				
	10- SPD AUTO				
	40-20-40 VINYL SEATS				

Total of B. Published Options: \$ -

Published Option Discount (5%) \$ -

C. Unpublished Options

Description	Bid Price	Options	Bid Price
2025 EST. INCREASE	\$ 2,500.00		

Total of C. Unpublished Options: \$ 2,500.00

D. Floor Plan Interest (for in-stock and/or equipped vehicles):

\$ -

E. Lot Insurance (for in-stock and/or equipped vehicles):

\$ -

F. Contract Price Adjustment:

\$ -

G. Additional Delivery Charge: 400 miles

\$ 700.00

H. Subtotal:

\$ 49,375.00

I. Quantity Ordered 8 x H =

\$ 395,000.00

J. Trade in:

\$ -

K.

\$ -

L. Total Purchase Price

\$ 395,000.00



Nadarrro
Budget

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Prepared by: GLEN ANGELLE

Contact: RON

Phone: 409-880-9191

Email: _____

Email: gangelles.cowboyfleet@gmail.com

Product Description: 2024 FORD F-250 CREW CAB

Date: 2-15-24

A. Bid Item: _____

A. Base Price: \$ 49,555.00

B. Factory Options

Code	Description	Unit Price	Qty	Total Price
		\$ -		
	6.8L V8 GAS			
	TRAILER TOW	\$ -		
	BRAKE CONTROLLER			
	POWER LOCKS/WINDOWS	\$ -		
	CRUISE CONTROL			
	10- SPD AUTO			
	40-20-40 VINYL SEATS			

Total of B. Published Options: \$ -

Published Option Discount (5%) \$ -

C. Unpublished Options

Description	Unit Price	Qty	Total Price
RKI HEADACHE RACK	\$ 443.75		
RKI TOOLBOX	\$ 803.56		
BACK-UP ALARM	\$ 19.50		
2 4" MPOWER (GRILL)	\$ 192.28		
2 4" MPOWER (TAILGATE)	\$ 192.28		
LIGHTED ROCKER SWITCH	\$ 5.05		
INSTALL	\$ 776.00		

Total of C. Unpublished Options: \$ 2,432.42

D. Floor Plan Interest (for in-stock and/or equipped vehicles):

\$ -

E. Lot Insurance (for in-stock and/or equipped vehicles):

\$ -

F. Contract Price Adjustment:

\$ -

G. Additional Delivery Charge: 400 miles

\$ 700.00

H. Subtotal:

\$ 52,687.42

I. Quantity Ordered 2 x H =

\$ 105,374.84

J. Trade in:

\$ -

K.

\$ -

L. Total Purchase Price

\$ 105,374.84



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TIPS USA 210907 AUTOMOBILES
VENDOR- Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF LAREDO

Prepared by: GLEN ANGELLE

Contact: RON

Phone: 409-880-9191

Email: _____

Email: gangelles.cowboyfleet@gmail.com

Product Description: 2023 FORD F-150 REG. CAB

Date: 6-21-24

A. Bid Item: _____

A. Base Price: \$ 38,795.00

B. Factory Options

Code	Description	Bid Price	Code	Description	Bid Price
	FIC 1/2 TON REG. CAB	\$ -		EXT. WHITE	
	5.0L V8	\$ 2,595.00		SHORT BED	
	SHORT BED				
	40/20/40 VINYL SEATS				
	TRAILER TOW	\$ 975.00			
	POWER LOCKS/WINDOWS				
	REAR CAMERA				

Total of B. Published Options: \$ 3,570.00

Published Option Discount (5%) \$ (178.50)

C. Unpublished Options [not to exceed 25%]

\$= 4.5 %

Description	Bid Price	Options	Bid Price
WINDOW TINT	\$ 125.00	EXTRA KEY	\$ 75.00
RKI HEADACHE RACK	\$ 375.00		
SPRAY IN BED LINER	\$ 400.00		
RKI CROSSBOX	\$ 650.00		
ECCO MINNI LIGHTBAR W/SWITCH	\$ 295.00		
	\$ -		

Total of C. Unpublished Options: \$ 1,920.00

D. Floor Plan Interest (for in-stock and/or equipped vehicles):

\$ -

E. Lot Insurance (for in-stock and/or equipped vehicles):

\$ -

F. Contract Price Adjustment:

\$ (7,000.00)

G. Additional Delivery Charge: 400 miles

\$ 700.00

H. Subtotal:

\$ 37,806.50

I. Quantity Ordered 1 x H =

\$ 37,806.50

J. Trade in:

\$ -

K.

\$ -

L. Total Purchase Price

\$ 37,806.50

2564



year 2013
LIC Plate 116-S980
VIN # 18FT7W2AGBEEA7488
FORD F-250

Reg# 463237

PRODUCT PRICING SUMMARY

TIPS USA 210907 AUTOMOBILES

VENDOR- Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

101 2013 - 525-90-04

End User: CITY OF LAREDO

Prepared by: GLEN ANGELLE

TP 2002

Contact: RON

Phone: 409-880-9191

Email:

Email: gangelle.cowboyfleet@gmail.com

Product Description: 2024 FORD F-350 CREW CAB

Date: 3-6-24

A. Bid Item: _____

A. Base Price: \$ 50,535.00

B. Factory Options

Code	Description	Bid Price	Code	Description	Bid Price
		\$ -		EXT. WHITE	
	6.8L V8 GAS	\$ -			
	TRAILER TOW	\$ -		REAR CAMERA	
	BRAKE CONTROLLER				
	POWER LOCKS/WINDOWS	\$ -		8 FT. BED	
	CRUISE CONTROL				
	10- SPD AUTO				
	40-20-40 VINYL SEATS				

Total of B. Published Options: \$ -

Published Option Discount (5%) \$ -

C. Unpublished Options

Description	Bid Price	Options	Bid Price
SERVICE BODY	\$ 10,873.00		
LIFTGATE	\$ 4,164.00		
RELOCATE CAMERA	\$ 185.00		

Total of C. Unpublished Options: \$ 15,222.00

D. Floor Plan Interest (for in-stock and/or equipped vehicles): \$ -

E. Lot Insurance (for in-stock and/or equipped vehicles): \$ -

F. Contract Price Adjustment: \$ -

G. Additional Delivery Charge: 400 miles \$ 700.00

H. Subtotal: \$ 66,457.00

I. Quantity Ordered 1 x H = \$ 66,457.00

J. Trade in: \$ -

K. \$ -

L. Total Purchase Price \$ 66,457.00

469-2010-525-9004

TP 2002

Reg# 463252



PRODUCT PRICING SUMMARY

TIPS USA 210907 AUTOMOBILES

VENDOR- Silsbee Toyota, 1396 Hwy 327 E., Silsbee TX 77656

End User: CITY OF LAREDO

Prepared by: GLEN ANGELLE

Contact: RON MILLER

Phone: 409-880-9191

Email:

Email: GANGELLE.COWBOYFLEET@GN

Product Description: 2024 TOYOTA CAMRY HYBRID LE

Date: 5-22-24

A. Bid Item: _____

A. Base Price: \$ 29,579.00

B. Factory Options

Code	Description	Bid Price	Code	Description	Bid Price
				EXT. WHITE	
	POWER LOCKS WINDOW				
	CRUISE				
	ALUMINUM WHEELS				
	CLOTH BUCKET SEATS				
	AM/FM/SAT.				
	2.5L				
	8-SPD.				

Total of B. Published Options: \$ -

Published Option Discount (5%) \$ -

C. Unpublished Options

Description	Bid Price	Options	Bid Price

Total of C. Unpublished Options: \$ -

D. Floor Plan Interest (for in-stock and/or equipped vehicles):

\$ -

E. Lot Insurance (for in-stock and/or equipped vehicles):

\$ -

F. Contract Price Adjustment:

\$ -

G. Additional Delivery Charge: 400 miles

\$ 700.00

H. Subtotal:

\$ 30,279.00

I. Quantity Ordered 1 x H =

\$ 30,279.00

J. _____

\$ -

468-2610-525-9004

\$ -

L. Total Purchase Price Including TIPS Fee

TP2002

\$ 30,279.00



PRODUCT PRICING SUMMARY

TIPS USA 210907 AUTOMOBILES

VENDOR - Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF LAREDO

Prepared by: GLEN ANGELLE

Contact: RON

Phone: 361-380-9191

Email: _____

Email: gangelie.cowboyfleet@gmail.com

Product Description: 2025 FORD EXPLORER

Date: 6-24-24

A. Bid Items: _____

A. Base Price: \$ 39,710.00

B. Factory Options

Code	Description	Bid Price	Code	Description	Bid Price
		\$ -		EXT. WHITE	
	2.0L ECOBOOST				
	10 SPD AUTO			ALUMINUM WHEELS	
	POWER LOCKS/WINDOWS			SYNC (BLUETOOTH)	
	CRUISE			FRT./ REAR AIR	
	3RD ROW SEAT			CARPET FLOORS	
	REAR CAMERA			KEYLESS ENTRY	
	POWER SEAT				

Total of B. Published Options: \$ -

Published Option Discount (5%): \$ -

C. Unpublished Options

Description	Bid Price	Options	Bid Price
			\$ -

Total of C. Unpublished Options: \$ -

D. Floor Plan Interest (for in-stock and/or equipped vehicles):

\$ -

E. Lot Insurance (for in-stock and/or equipped vehicles):

\$ -

F. Contract Price Adjustment: _____

\$ -

G. Additional Delivery Charge: 400 miles

\$ 700.00

H. Subtotal:

\$ 40,410.00

I. Quantity Ordered 1 x H =

\$ 40,410.00

J. Trade in: _____

\$ -

K. _____

\$ -

L. Total Purchase Price

\$ 40,410.00

Awarded Vendors for Contract 210907 (Automobiles)

- BOSWELL ELLIFF FORD LT BOSWELL LLC
- E and J Auto Sales Inc
- Silsbee Fleet (4 locations) 1.Silsbee Ford 2.Silsbee Toyota 3.Lake Country Chevrolet
- 4.Donalson CDJR, LLC LEAD
AUTOMOB

The Interlocal Purchasing System

Purchasing Made Personal



Printed 17 June 2024

silsbeefleet.com

Silsbee Fleet (4 locations) 1.Silsbee Ford 2.Silsbee Toyota 3.

EMAIL PO & VENDOR QUOTE TO: TIPSP0@TIPS-USA.COM
PO MUST REFERENCE VENDOR TIPS CONTRACT NUMBER

	<u>PAYMENT TO</u>	<u>TIPS CONTACT</u>
ADDRESS	1211 US HIGHWAY 96 N.	NAME Charlie Martin
CITY	SILSBEE	PHONE (866) 839-8477
STATE	TEXAS	FAX (866) 839-8472
ZIP	77656	EMAIL tips@tips-usa.com

DISADVANTAGED/MINORITY/WOMAN BUSINESS ENTERPRISE: N **HUB: N**

SERVING STATES

AL | AK | AZ | AR | CA | CO | CT | DE | DC | FL | GA | HI | ID | IL | IN | IA | KS | KY | LA | ME | MD | MA | MI | MN | MS | MO | MT |
NE | NV | NH | NJ | NM | NY | NC | ND | OH | OK | OR | PA | RI | SC | SD | TN | TX | UT | VT | VA | WA | WI | WY | PR

Overview

SILSBEE FLEET (SILSBEE TOYOTA)

AWARDED CONTRACTS "View EDGAR Doc" on Website

Contract	Comodity	Exp Date	EDGAR
210907	Automobiles	11/30/2024	See EDGAR Certification Doc.

CONTACTS BY CONTRACTS

210907			
SETH GAMBLIN	FLEET SALES	(512) 436-1313	SGAMBLIN.SILSBEEFLEET@GMAIL.
SETH GAMBLIN	FLEET SALES	(512) 436-1313	SGAMBLIN.SILSBEEFLEET@GMAIL.



A Department of Education Service Center Region 8, 4845 US Highway 271 North, Pittsburg, Texas 75686, (866) 839-8477

To: All TIPS Members

Re: TIPS Federal Funds Disclaimer and Information Sheet

To whom it may concern:

You have clicked on a link or otherwise sought to determine whether a specific TIPS Vendor on a specific TIPS Contract is EDGAR compliant. If the website states "No" to EDGAR compliance for that specific Vendor Contract, then the specific TIPS Vendor on that specific TIPS Contract is **not EDGAR compliant**. If the website states "View Doc" to EDGAR compliance and you are linked to this letter, then TIPS has ensured the specific TIPS Vendor's compliance with 2 CFR 200 on the specified contract *to the extent a cooperative can do so*, as described below.

Region 8 Education Service Center (Region 8 ESC) is a Texas Education Service Center which operates The Interlocal Purchasing System (TIPS), a purchasing cooperative and department of Region 8 ESC. This document certifies that Region 8 ESC and TIPS made every effort to comply with the most restrictive requirements of 2 CFR 200, identified for educational purposes as the Education Department General Administrative Regulations ("EDGAR"). Please note that federal funds not sourced from the US Department of Education are likely regulated by 2 CFR 200 but are not technically "EDGAR." Each federal agency and its corresponding state "pass-through" agency may interpret 2 CFR 200 differently. TIPS certifies that it competitively procures all awarded contracts pursuant to § 44.031 of the Texas Education Code, or Texas Government Code § 2269, as applicable, the most restrictive procurement method, and performs the most restrictive procurement method required by law and regulation, including all of the necessary steps outlined in 2 CFR 200, except the Price or Cost Analysis for purchases of \$250,000 and greater. (See below). **This letter certifies that the Vendor agreed to those 2 CFR 200 contract provisions for the specified contract.**

However, this TIPS certification cannot relieve Members of federal requirements that cannot reasonably be performed by cooperatives. For example, 2 CFR 200 requires a cost or price analysis for purchases over \$250,000.00, a threshold adopted by TEA and the US Dept. of Education. TIPS does not perform a formal cost or price analysis because TIPS is not the entity making the actual purchase of goods or services. If a Vendor is awarded then TIPS has determined that the pricing is within the competitive range for the Vendor's offering. However, when required by law, the TIPS Member must perform the required analysis on the specific goods or services before seeking TIPS pricing/purchasing from the TIPS Vendor and then upon completion of the purchase process.

Additionally, due to the Texas Department of Agriculture Guidance ARM Section 17 ("ARM Section 17"), relating to Federal Child Nutrition Program Funds (Primarily Texas Public School Fund 240), requirement that all solicitations include specific quantities of goods or services purchased, TIPS Contracts are not in compliance with ARM Section 17 as a **stand-alone** purchase contract. This is because TIPS has no way of predicting which Members will purchase specific quantities of goods and services. However, for Federal Child Nutrition Fund purchases in which the ARM Section 17 required cost or price analysis has been performed by the Member, TIPS contracts may be used in conjunction with the Member's three quote process **unless labeled with "No" as to EDGAR compliance**. See also ARM Section 17.84 addresses purchasing through a **"Third Party Cooperative that does not follow USDA Procurement Regulations"**. This will include TIPS and possibly other cooperatives that do not specify the exact quantities and line items procured by the cooperative. See the latest ARM Section 17 **here**.

If this letter was linked or provided in relation to a specific Vendor Contract then the Vendor has agreed to the 2 CFR 200 Contract provisions. For our Members' benefit, we encourage you, when expending federal funds, to make certain that you understand and comply with any other 2 CFR 200 requirements that cannot necessarily be met on your behalf by a cooperative. We also encourage you to incorporate all 2 CFR 200 TIPS Contract provisions agreed to by the Vendor into all supplemental agreements you enter into with the TIPS Vendor, if any. While TIPS works very hard to ensure legal purchasing compliance on Members' behalf TIPS does not provide legal counsel to its Members. TIPS recommends that you consult your legal counsel when executing contracts with TIPS Vendors. TIPS reserves the right to change its process as necessary in relation to updated guidance. Thank you for being a Member of TIPS and for letting us assist with your procurement needs.