

PRICE VARIANCE

5/9/2024

LAREDO, TX OFF OF STATE OF WASHINGTON RFP# 2020 06719-01

(4) 40' CNG LOW FLOOR BUS, SN: TBD

ITEM	STATE OF WASHINGTON, WA	LAREDO, TX	VARIANCE
BRT STYLING	NOT INCLUDED	NOT REQUIRED	-
CUMMINS ENGINE	L9N, 280 HP (CNG)	L9N, 280 HP (CNG)	-
AUXILIARY ENGINE OIL FILTER	NOT INCLUDED	NOT REQUIRED	-
COOLANT FILTER	STD FLEETGUARD	STD FLEETGUARD	-
ENGINE FUEL FILTER	STD FLEETGUARD	STD FLEETGUARD	-
STARTER	DELCO 42MT	DELCO 42MT	-
ALTERNATOR	NIEHOFF C803 (500 AMP)	NIEHOFF C803 (500 AMP)	-
CUMMINS COOLANT QUICK DISCONNECT PORTS	NOT INCLUDED	NOT REQUIRED	-
ENGINE BLOCK HEATER	NOT INCLUDED	NOT REQUIRED	-
AIR RESTRICTION INDICATOR	DONALDSON INFORMER	DONALDSON INFORMER	-
RADIATOR	MODINE E-FAN	MODINE E-FAN	-
E-COAT RAD/CAC	NOT INCLUDED	NOT REQUIRED	-
RADIATOR TANK GUARD	NOT INCLUDED	REQUIRED W/SHIELD	480.00
ENGINE OIL EXTRACTOR PORT	NOT INCLUDED	NOT REQUIRED	-
ENGINE OIL DRAIN	MAGNETIC DRAIN PLUG	MAGNETIC DRAIN PLUG	-
TRANSMISSION	ALLISON B400R	ALLISON B400R	-
FUELSENSE PACKAGE	FUELSENSE 2.0	FUELSENSE 2.0 PLUS	30.00
TRANS OIL EXTRACTOR PORT	NOT INCLUDED	NOT REQUIRED	-
BRAKES	DISC BRAKES	DRUM W/S-CAM	(2,400.00)
AXLE HUB SEALS	GREASE SEALS	GREASE SEALS	-
MAGNETIC AXLE DRAIN PLUGS	INCLUDED	REQUIRED	-
AUTOMATIC TRACTION CONTROL	INCLUDED	NOT REQUIRED	(97.00)
HUBODOMETER	NOT INCLUDED	NOT REQUIRED	-
HUBODOMETER GUARD	NOT INCLUDED	NOT REQUIRED	-
WHEEL MOUNTING	HUB PILOTED	HUB PILOTED	-
WHEELS	(6) POWDER COATED STEEL WHEELS	(7) ALUMINUM MACHINE FINISHED W/DURA BRIGHT	2,556.00
DURAFLANGE WHEELS	NOT INCLUDED	NOT REQUIRED	-
TIRES	CUSTOMER SUPPLIED	CUSTOMER SUPPLIED	-
ELECTRIC STEERING ASSIST	NOT INCLUDED	NOT REQUIRED	-
VIP TEXTURED STEERING WHEEL	NOT INCLUDED	NOT REQUIRED	-
DROP DOWN AUTOMATIC CHAINS	NOT INCLUDED	NOT REQUIRED	-
FUEL FILL	CNG FAST FILL (TYPE 4 W/ 5 TANKS 20,000 SCF)	CNG FAST FILL (TYPE 4 W/ 5 TANKS 20,000 SCF)	-
JX 55 FUEL MANAGEMENT SYSTEM	NOT INCLUDED	NOT REQUIRED	-
DASH CNG FUEL GAUGE	NOT INCLUDED	REQUIRED	134.00
OIL PRESSURE & COOLANT TEMP GAUGES IN ENGINE COMP'T	ELECTRIC	ELECTRIC	-
ENGINE HOURMETER	NOT INCLUDED	REQUIRED	50.00
SWAT SWITCH	NOT INCLUDED	NOT REQUIRED	-
ELECTRICAL TOW CONNECTION	NOT INCLUDED	NOT REQUIRED	-
DUAL AD-IP AIR DRYER	NOT INCLUDED	NOT REQUIRED	-
ENGINE SKID PROTECTION	NOT INCLUDED	2" X 2" WIDE WEAR PLATE	377.00
A-POST SKID PLATES	NOT INCLUDED	NOT REQUIRED	-
HORN SPLASH SHIELD	NOT INCLUDED	NOT REQUIRED	-
REAR HAND THROTTLE	NOT INCLUDED	REQUIRED	134.00
BATTERY TYPE	(2) DEKA 8D	(2) DEKA AD, AGM	511.00
BATTERY JUMP START CONN	INCLUDED (REAR CONNECTION)	NOT REQUIRED	(140.00)

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ITEM	STATE OF WASHINGTON, WA	LAREDO, TX	VARIANCE
WHEELCHAIR RAMP	LIFT-U LU18	LIFT-U LU18	-
KNEELING CONTROL	CS FRONT	CS FRONT	-
HVAC MOTORS	BRUSHLESS	BRUSHLESS	-
HVAC COMPRESSOR	THERMO KING EBM BRUSHLESS, S391	THERMO KING EBM BRUSHLESS, S391	-
REFRIGERANT	R134A	R407C	322.00
REFRIGERANT PRESSURE DISPLAY	NOT INCLUDED	NOT REQUIRED	-
USSC ACTIVE AIR	NOT INCLUDED	REQUIRED	5,380.00
DRIVERS HEATER MOTORS	BRUSHLESS	BRUSHLESS	-
FRESH AIR MAKE-UP	NOT INCLUDED	NOT REQUIRED	-
AUXILIARY COOLANT HEATER	NOT INCLUDED	NOT REQUIRED	-
FRONT STEP HEATER	NOT INCLUDED	NOT REQUIRED	-
EXIT DOOR HEATER	NOT INCLUDED	NOT REQUIRED	-
UNDERSEAT HEATER	NOT INCLUDED	NOT REQUIRED	-
WARM WALL HEATER	NOT INCLUDED	NOT REQUIRED	-
DASH FAN(S)	NOT INCLUDED	(2) REQUIRED	178.00
SENSITIVE EDGE	NOT INCLUDED	NOT REQUIRED	-
REAR DOOR	34" AIR OPEN/SPRING CLOSE	34" AIR OPEN/SPRING CLOSE	-
REAR DOOR CONTROLS	FULL DRIVER CONTROL	FULL DRIVER CONTROL	-
VAPOR ELECTRONIC DOOR CONTROL W/ BUTTONS	NOT INCLUDED	NOT REQUIRED	-
EXTERIOR FRONT DOOR RELEASE	NOT INCLUDED	NOT REQUIRED	-
ELECTRICAL EQUIPMENT CABINET	44" W/(2) FANS	44" W/(2) FANS	-
CS WHEELWELL STORAGE BOX	NOT INCLUDED	NOT REQUIRED	-
FRONT WHEELWELL PACKAGE RACK	NOT INCLUDED	NOT REQUIRED	-
PASSENGER INFO STATION	NOT INCLUDED	NOT REQUIRED	-
SCHEDULE RACKS	NOT INCLUDED	NOT REQUIRED	-
INTERIOR AD FRAMES	NOT INCLUDED	NOT REQUIRED	-
EXTERIOR AD FRAMES	NOT INCLUDED	NOT REQUIRED	-
PASSENGER SEATS	AMSECO INSIGHT W/ A.R.M , Q'STRAIT RESTRAINTS (PER STATE OF WA SPEC)	AMSECO INSIGHT W/ A.R.M , Q'STRAIT RESTRAINTS & CLEARIDE ANTIMICROBIAL TREATMENT (PER LAREDO, TX SPEC)	9,689.00
USB CHARGING PORTS MOUNTED ON THE SEATS	NOT INCLUDED	REQUIRED	3,789.00
REAR SEAT RISERS FOR FWD FACING SEATS	NOT INCLUDED	NOT REQUIRED	-
FRONT WHEELWELL VERTICAL STANCHION	NOT INCLUDED	REQUIRED (CS & SS)	250.00
DRIVERS SEAT	RECARO ERGO METRO W/ HEADREST & 2-PT BLACK BELT	RECARO ERGO METRO W/ HEADREST & 2-PT BLACK BELT	-
SEAT BELT ALARM	NOT INCLUDED	REQUIRED	134.00
SEAT CUSHION ALARM	NOT INCLUDED	NOT REQUIRED	-
SEAT ARMREST	NOT INCLUDED	NOT REQUIRED	-
PASSENGER SIGNALS	PULL CORDS	PULL CORDS	-
STOP REQUEST AT REAR DOOR STANCHION	NOT INCLUDED	NOT REQUIRED	-

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ITEM	STATE OF WASHINGTON, WA	LAREDO, TX	VARIANCE
STOP REQUEST LAMP AT DASH	NOT INCLUDED	NOT REQUIRED	-
DRIVERS BARRIER	WRAPAROUND W/OUT SCHEDULE HOLDERS	WRAPAROUND W/OUT SCHEDULE HOLDERS	-
DRIVERS PROTECTION BARRIER	NOT INCLUDED	GILLIG PLEXIGLASS W/ STD GLASS	1,250.00
MODESTY PANEL FWD OF REAR DOOR	NOT INCLUDED	NOT REQUIRED	-
OVERHEAD GRAB STRAPS	NOT INCLUDED	(12) REQUIRED - BLACK NYLON	300.00
STANCHIONS	YELLOW POWDER COATED	YELLOW POWDER COATED	-
PASSENGER WINDOWS	AROW STD FRAME / UPPER TRANSOM	AROW STD FRAME / FULL HEIGHT SLIDER	2,335.00
GLAZING GUARDS	NOT INCLUDED	NOT REQUIRED	-
HEAD LAMPS	LED LOW & HIGH BEAMS	LED LOW & HIGH BEAMS	-
STOP/TAIL/TURN/BACK UP LAMPS	4" ROUND DIALIGHT LED	7" ROUND DIALIGHT LED	-
REAR CAP GRILLE LOWER CENTER STOP LAMPS	(2) 4"RED LED LAMPS	(2) 18" RED LED STRIP LAMPS	220.00
UPPER REAR CAP GRILLE AUX LAMPS	NOT INCLUDED	(2) 4" RED RED LED LAMPS	100.00
YIELD SIGN	NOT INCLUDED	NOT REQUIRED	-
DITCH LAMP	NOT INCLUDED	NOT REQUIRED	-
EXTERIOR PORCH LAMPS	NOT INCLUDED	NOT REQUIRED	-
BATTERY COMPARTMENT LAMPS	NOT INCLUDED	NOT REQUIRED	-
INTERIOR LAMPS	LED I/O CONTROLS	LED I/O CONTROLS	-
PLEASURE RADIO	NOT INCLUDED	NOT REQUIRED	-
2-WAY RADIO & ANTENNA	PRE-WIRE W/ANTENNA	PRE-WIRE W/ANTENNA	-
PA SYSTEM/VOICE ANNUNCIATOR	STD REI	HANOVER HTC AVA W/MONITOR	13,257.00
INSIDE SPEAKERS	(6) SIX	(6) SIX	-
CAD / AVL ITS SYSTEM	NOT INCLUDED	NOT REQUIRED	-
DRIVERS SPEAKER	NOT INCLUDED	NOT REQUIRED	-
HAND HELD MIC	NOT INCLUDED	REQUIRED	75.00
BOOM MIC	INCLUDED	NOT REQUIRED	(50.00)
HEATED FRONT GLAZING	NOT INCLUDED	NOT REQUIRED	-
DESTINATION SIGNS - FRONT, CURBSIDE & REAR	TWIN VISION AMBER	HANOVER AMBER W/ EG4 WIRELESS CAPABLE CONTROLLER	1,104.00
STREET SIDE DESTINATION SIGN	NOT INCLUDED	NOT REQUIRED	-
FRONT RUN SIGN	NOT INCLUDED	NOT REQUIRED	-
FAREBOX	PRE-WIRE ONLY	41" GFI FASTFARE	24,390.00
FAREBOX GUARD	INCLUDED	REQUIRED	-
CEILING MTD FAREBOX LAMP	NOT INCLUDED	NOT REQUIRED	-
TRANSFER CUTTER	NOT INCLUDED	NOT REQUIRED	-
PASSENGER COUNTER	NOT INCLUDED	NOT REQUIRED	-
FULL COMPOSITE FLOOR	NOT INCLUDED	NOT REQUIRED	-
FLOORING MATERIAL	ALTRO	ALTRO	-
ROOF HATCHES	(1) REAR MANUAL	(1) REAR MANUAL	-
EXTERIOR MIRRORS	8" X 8" 1-PC, NON-HEATED W/ REMOTE	8X15, 2-PC, NON-HEATED W/REMOTE	100.00
TURN SIGNAL ON MIRROR GLAZING	NOT INCLUDED	REQUIRED	250.00
FIRE SUPPRESSION	AMEREX V-25 W/ METHANE PROTECTION	AMEREX V-25 W/ METHANE PROTECTION	-
TRAFFIC LIGHT PREEMPTION	NOT INCLUDED	NOT REQUIRED	-

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ITEM	STATE OF WASHINGTON, WA	LAREDO, TX	VARIANCE
VIDEO SURVEILLANCE	NOT INCLUDED	SEON 10 - CAMERA SYSTEM W/ NH16V2, 4TB	14,437.00
BACK UP CAMERA W/ DASH MOUNTED MONITOR	NOT INCLUDED	INCLUDED W/ SEON VIDEO SYSTEM	-
MOBILE EYE 8 CONNECT (ME8) SNGLE CAMERA SYSTEM	NOT INCLUDED	REQUIRED	2,913.00
BIKE RACK	SPORTWORKS MOUNTING BRACKETS ONLY	SPORTWORKS MOUNTING BRACKETS ONLY	-
BIKE RACK MIRROR	NOT INCLUDED	NOT REQUIRED	-
BIKE RACK DEPLOYED LAMP	NOT INCLUDED	NOT REQUIRED	-
MEDICAL AID KIT	NOT INCLUDED	NOT REQUIRED	-
BLOODBORN PATHOGEN KIT	NOT INCLUDED	NOT REQUIRED	-
BIO-HAZARD KIT	NOT INCLUDED	NOT REQUIRED	-
WHEEL CHOCKS (SET)	NOT INCLUDED	NOT REQUIRED	-
DASH MTD MULTI FUNCTION DISPLAY (MFD)	NOT INCLUDED	NOT REQUIRED	-
DRIVERS DASH GAUGES	AIR PRESSURE & SPEEDOMETER	AIR PRESSURE, SPEEDOMETER, OIL PRESSURE, COOLANT TEMP & 24VOLT VOLTMETER	150.00
12V POWER PORT AT DASH	NOT INCLUDED	NOT REQUIRED	-
CUP HOLDER	NOT INCLUDED	NOT REQUIRED	-
WASTE CONTAINER	NOT INCLUDED	REQUIRED	170.00
I/O PROGRAM MODULE	NOT INCLUDED	NOT REQUIRED	-
ADJUSTABLE PEDALS	NOT INCLUDED	NOT REQUIRED	-
EXTERIOR PAINT	1-COLOR	3-COLORS	4,300.00
CLEAR COAT	NOT INCLUDED	NOT REQUIRED	-
EXTERIOR GRAPHICS	BUS NUMBERS ONLY	BUS NUMBERS ONLY	-
ROOF NUMBERS	INCLUDED	REQUIRED	-
EXT WARRANTY (BASIC BUS)	24 MONTHS / 100,000 MILES	12 MONTHS / 50,000 MILES	(500.00)
EXT WARRANTY (STRUCTURAL INTEGRITY CORROSION)	144 MONTHS / 500,000 MILES	84 MONTHS / 350,000 MILES	(266.00)
EXT WARRANTY (CNG ENGINE L9N)	24 MONTHS / UNL MILES	24 MONTHS / UNL MILES	-
EXT WARRANTY (TRANSMISSION - ALLISON)	24 MONTHS / 150,000 MILES	24 MONTHS / 150,000 MILES	-
WARRANTY (ALL OTHERS)	BASE COVERAGE PER CONTRACT	BASE COVERAGE PER CONTRACT	-
TRAINING	NOT INCLUDED	NOT REQUIRED	-

TOTAL LAREDO, TX VARIANCES	85,912.00
STATE OF WASHINGTON, WA 40' CNG LOW FLOOR BASE UNIT PRICE (APRIL 2021)	460,142.00
DELIVERY	3,841.00
LAREDO, TX 40' CNG LOW FLOOR BASE UNIT PRICE	549,895.00
PPI 1413 ADJUSTMENT PER WA CONTRACT AMENDMENT #1 (6/1/2022) = 11.78%	64,778.00
PPI 1413 ADJUSTMENT PER WA STATE CONTRACT AMENDMENT #3 = (15%)	92,201.00
SPARE / TOOLING BUDGET (1%)	7,069.00
LAREDO, TX 40' CNG LOW FLOOR CURRENT PRICE (5/9/2024)	713,943.00

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