

SecuLore Solutions  
 25 Sundial Avenue, Suite 505  
 Manchester, NH 03103

## HGACBuy QUOTE

| Date     | Expires  |
|----------|----------|
| 6/7/2024 | 8/6/2024 |

| Customer                                                                                                     |
|--------------------------------------------------------------------------------------------------------------|
| City of Laredo TX<br>9-1-1 Regional Administration<br>Amanda Tienda<br>912 Matamoras St.<br>Laredo TX. 78042 |

| End User    |
|-------------|
| Laredo/STDC |

Quote # Q-SEC-2024-1326-DM-0607-Laredo-RENEW-HGAC

### Customer Requirements:

FY25 and FY26 SecuLore OverWatch Service Renewal  
 12 total Paladin devices  
 24x7 Cybersecurity Monitoring, Alerts, Guidance  
 Weekly SOC Analyst Reports  
 HGACBuy Contract Number EC07-23

| Item                          | Description                                                                                                                                                             | Units | A/M    | Rate           | Amount             |
|-------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|--------|----------------|--------------------|
|                               | Summary:<br>FY25 = \$148,924.00<br>FY26 = \$163,578.90                                                                                                                  |       |        |                |                    |
| OWW-HG<br>OWWA-HG<br>IR-10-HG | <u>Year 1 (FY25)</u><br>9/1/24 to 8/31/25<br><br>1ea. Primary Paladin 12 months<br>11ea. Additional Paladins 12 months<br>1ea. (10hrs) Cyber-Incident Response Retainer | 1     | Annual |                | \$303,525.00       |
| OWW-HG<br>OWWA-HG<br>IR-10-HG | <u>Year 2 (FY26)</u><br>9/1/25 to 8/31/26<br><br>1ea. Primary Paladin 12 months<br>11ea. Additional Paladins 12 months<br>1ea. (10hrs) Cyber-Incident Response Retainer | 1     | Annual |                | \$303,525.00       |
|                               |                                                                                                                                                                         |       |        |                | \$0.00             |
|                               |                                                                                                                                                                         |       |        |                |                    |
|                               |                                                                                                                                                                         |       |        |                |                    |
|                               |                                                                                                                                                                         |       |        | Subtotal       | \$607,050.00       |
| SPDISC                        | Special FY25 Discount                                                                                                                                                   | 1     | ea.    | -\$154,601.00  | (\$154,601.00)     |
| SPDISC                        | Special FY26 Discount                                                                                                                                                   | 1     | ea.    | -\$139,946.10  | (\$139,946.10)     |
|                               | <u>Quote Presented by:</u><br>David McSpadden<br>SecuLore<br>512.772.6273 call/text<br>david.mcspadden@seculore.com                                                     |       |        |                |                    |
| v.07.29.23                    | Thank you for the opportunity to serve and earn your business.                                                                                                          |       |        | All prices USD | Total \$312,502.90 |