

July 2, 2025

Gloria Perez Saavedra, P.E  
City of Laredo Engineering Department  
1110 Houston Street  
Laredo, Texas 78040-0579  
Phone: 956-791-7344

Re: FY23-ENG-34 City of Laredo Boulevard of the Americas Phase 2- Bid Recommendation

Dear Gloria,

Abrazo Partners received the bid information submitted for this project on February 3<sup>rd</sup>. Quantum Construction LLC was the only qualified bidder and presented the following bid costs.

Item	Amount
<b>Base Bid</b> (all work associated with Block 1 and all utility work for Blocks 1 & 2)	\$ 4,978,680.00
<b>Alternate No. 1</b> (all work associated with Block 2 except utility work which was part of Base Bid)	\$ 3,138,380.00
<b>Total</b>	<b>\$ 8,117,060.00</b>
Deduct Alternate No. 3 (stained concrete in lieu of pavers)	\$ 123,378.50
Deduct Alternate No. 4 (deduct regional boulders)	\$ 6,078.50

We provided assistance to the City and entered into a period of negotiations with Quantum and met with them on numerous occasions (from 2/3 through 6/23) to review their costs.

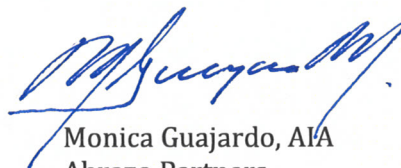
In summary, the proposed bid cost adjustments and savings appeared to derive from items that were either removed from the project scope or replaced with more inexpensive items such as lighting and hvac packages, rather than a re-valuation of the real costs. The last revised bid offered by them was \$5.6 million (using stained concrete in lieu of the pavers and removing the Ivy Tree from the project scope).

After numerous attempts to adjust costs and after review of the last proposed bid, we consider that the costs for some items were still unreasonably high especially the cost per square foot for the Concessions Buildings, and the costs for the electrical, mechanical and plumbing systems. We therefore recommend that the City of Laredo reject the bid from Quantum Construction.

Respectfully,



Ricardo A. Solis, AIA  
Abrazo Partners



Monica Guajardo, AIA  
Abrazo Partners