

Line #	Description	QTY	UOM	Laredo Mechanical Industrial Services, Inc.		RAMSA		Gutierrez Machine & Welding Shop		JMF Repair Service LLC		A-Squared Water Treatment	
				Total Price	\$1,575.00	Total Price	\$1,984.00	Total Price	\$2,800.00	Total Price	\$3,885.00	Total Price	\$6,134.00
				Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended
1	Tab A: Vertical Turbine (Patterson)	1	EA	<u>\$130.00</u>	\$130.00	\$170.00	\$170.00	\$280.00	\$280.00	\$330.00	\$330.00	\$417.00	\$417.00
1.1	Standard Shop Labor Rate	1	Hourly Labor Rate	\$65.00		<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
1.2	Field Labor Rate	1	Hourly Labor Rate	\$65.00		<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
1.3	Diagnostic Shop Labor Rate	1	Hourly Labor Rate			<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
1.4	Diagnostic Field Labor Rate	1	Hourly Labor Rate			\$35.00		\$70.00		\$75.00		<u>\$12.00</u>	
1.5	Percent of Discount Offered	1	Percentage	15.0%		5.0%				2.0%		0.0%	
1.6	Repairs will be completed within in working	1	Working Days			<u>\$30.00</u>				<u>\$30.00</u>		<u>\$30.00</u>	
2	Tab B: Horizontal Split Case (Patterson)	1	EA	<u>\$130.00</u>	\$130.00	\$170.00	\$170.00	\$280.00	\$280.00	\$330.00	\$330.00	\$530.00	\$530.00
2.1	Standard Shop Labor Rate	1	Hourly Labor Rate	\$65.00		<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
2.2	Field Labor Rate	1	Hourly Labor Rate	\$65.00		<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
2.3	Diagnostic Shop Labor Rate	1	Hourly Labor Rate			<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
2.4	Diagnostic Field Labor Rate	1	Hourly Labor Rate			<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
2.5	Percent of Discount Offered	1	Percentage	15.0%		5.0%				2.0%		0.0%	
2.6	Repairs will be completed within in working	1	Working Days			<u>\$30.00</u>				<u>\$30.00</u>		<u>\$30.00</u>	
3	Tab C: Horizontal Split Case (Sulzer)	1	EA	<u>\$130.00</u>	\$130.00	\$170.00	\$170.00	\$280.00	\$280.00	\$330.00	\$330.00	\$530.00	\$530.00
3.1	Standard Shop Labor Rate	1	Hourly Labor Rate	\$65.00		<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
3.2	Field Labor Rate	1	Hourly Labor Rate	\$65.00		<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
3.3	Diagnostic Shop Labor Rate	1	Hourly Labor Rate			<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
3.4	Diagnostic Field Labor Rate	1	Hourly Labor Rate			<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
3.5	Percent of Discount Offered	1	Percentage	15.0%		5.0%				2.0%		0.0%	
3.6	Repairs will be completed within in working	1	Working Days			<u>\$30.00</u>				<u>\$30.00</u>		<u>\$30.00</u>	
4	Tab D: Vertical Turbine (Sulzer)	1	EA	<u>\$130.00</u>	\$130.00	\$170.00	\$170.00	\$280.00	\$280.00	\$330.00	\$330.00	\$530.00	\$530.00
4.1	Standard Shop Labor Rate	1	Hourly Labor Rate	\$65.00		<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
4.2	Field Labor Rate	1	Hourly Labor Rate	\$65.00		<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
4.3	Diagnostic Shop Labor Rate	1	Hourly Labor Rate			<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
4.4	Diagnostic Field Labor Rate	1	Hourly Labor Rate			<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
4.5	Percent of Discount Offered	1	Percentage	15.0%		5.0%				2.0%		0.0%	
4.6	Repairs will be completed within in working	1	Working Days			<u>\$30.00</u>				<u>\$30.00</u>		<u>\$30.00</u>	
5	Section E: Horizontal Split Case (Fairbanks)	1	EA	<u>\$130.00</u>	\$130.00	\$161.00	\$161.00	\$280.00	\$280.00	\$330.00	\$330.00	\$530.00	\$530.00
5.1	Standard Shop Labor Rate	1	Hourly Labor Rate	\$65.00		<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
5.2	Field Labor Rate	1	Hourly Labor Rate	\$65.00		<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
5.3	Diagnostic Shop Labor Rate	1	Hourly Labor Rate			<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
5.4	Diagnostic Field Labor Rate	1	Hourly Labor Rate			<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
5.5	Percent of Discount Offered	1	Percentage	15.0%		5.0%				2.0%		0.0%	
5.6	Repairs will be completed within in working	1	Working Days			<u>\$21.00</u>				\$30.00		\$30.00	
6	Tab F: Submersible (Sulzer/ABS)	1	EA	<u>\$130.00</u>	\$130.00	\$161.00	\$161.00			\$330.00	\$330.00	\$530.00	\$530.00
6.1	Standard Shop Labor Rate	1	Hourly Labor Rate	\$65.00		<u>\$35.00</u>				\$75.00		\$125.00	
6.2	Field Labor Rate	1	Hourly Labor Rate	\$65.00		<u>\$35.00</u>				\$75.00		\$125.00	
6.3	Diagnostic Shop Labor Rate	1	Hourly Labor Rate			<u>\$35.00</u>				\$75.00		\$125.00	
6.4	Diagnostic Field Labor Rate	1	Hourly Labor Rate			<u>\$35.00</u>				\$75.00		\$125.00	
6.5	Percent of Discount Offered	1	Percentage	15.0%		5.0%				2.0%		0.0%	
6.6	Repairs will be completed within in working	1	Working Days			<u>\$21.00</u>				\$30.00		\$30.00	
7	Tab G: Vertical Turbine (Sulzer)	1	EA	<u>\$130.00</u>	\$130.00	\$161.00	\$161.00	\$280.00	\$280.00	\$330.00	\$330.00	\$530.00	\$530.00
7.1	Standard Shop Labor Rate	1	Hourly Labor Rate	\$65.00		<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
7.2	Field Labor Rate	1	Hourly Labor Rate	\$65.00		<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
7.3	Diagnostic Shop Labor Rate	1	Hourly Labor Rate			<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
7.4	Diagnostic Field Labor Rate	1	Hourly Labor Rate			<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
7.5	Percent of Discount Offered	1	Percentage	15.0%		5.0%				2.0%		0.0%	
7.6	Repairs will be completed within in working	1	Working Days			<u>\$21.00</u>				\$30.00		\$30.00	
8	Tab H: Vertical Turbine (Smith Pump)	1	EA	<u>\$145.00</u>	\$145.00	\$161.00	\$161.00	\$280.00	\$280.00	\$330.00	\$330.00	\$530.00	\$530.00
8.1	Standard Shop Labor Rate	1	Hourly Labor Rate	\$65.00		<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
8.2	Field Labor Rate	1	Hourly Labor Rate	\$65.00		<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
8.3	Diagnostic Shop Labor Rate	1	Hourly Labor Rate			<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
8.4	Diagnostic Field Labor Rate	1	Hourly Labor Rate	<u>\$15.00</u>		\$35.00		\$70.00		\$75.00		\$125.00	
8.5	Percent of Discount Offered	1	Percentage			5.0%				2.0%		0.0%	
8.6	Repairs will be completed within in working	1	Working Days			<u>\$21.00</u>				\$30.00		\$30.00	

9	Tab I: Horizontal Split Case (Peerless)	1	EA	<u>\$130.00</u>	\$130.00	\$154.00	\$154.00	\$280.00	\$280.00	\$330.00	\$330.00	\$530.00	\$530.00
9.1	Standard Shop Labor Rate	1	Hourly Labor Rate	\$65.00		<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
9.2	Field Labor Rate	1	Hourly Labor Rate	\$65.00		<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
9.3	Diagnostic Shop Labor Rate	1	Hourly Labor Rate			<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
9.4	Diagnostic Field Labor Rate	1	Hourly Labor Rate			<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
9.5	Percent of Discount Offered	1	Percentage	15.0%		5.0%				2.0%		0.0%	
9.6	Repairs will be completed within in working	1	Working Days			<u>\$14.00</u>				\$30.00		\$30.00	
10	Tab J: Submersible (Fairbanks)	1	EA	<u>\$130.00</u>	\$130.00	\$175.00	\$175.00			\$255.00	\$255.00	\$417.00	\$417.00
10.1	Standard Shop Labor Rate	1	Hourly Labor Rate	\$65.00		<u>\$35.00</u>						\$125.00	
10.2	Field Labor Rate	1	Hourly Labor Rate	\$65.00		<u>\$35.00</u>				\$75.00		\$125.00	
10.3	Diagnostic Shop Labor Rate	1	Hourly Labor Rate			<u>\$35.00</u>				\$75.00		\$125.00	
10.4	Diagnostic Field Labor Rate	1	Hourly Labor Rate			\$35.00				\$75.00		<u>\$12.00</u>	
10.5	Percent of Discount Offered	1	Percentage	15.0%		5.0%				2.0%		0.0%	
10.6	Repairs will be completed within in working	1	Working Days			\$35.00				<u>\$30.00</u>		<u>\$30.00</u>	
11	Tab K: Vertical Turbine (Peerless)	1	EA	<u>\$130.00</u>	\$130.00	\$170.00	\$170.00	\$280.00	\$280.00	\$330.00	\$330.00	\$530.00	\$530.00
11.1	Standard Shop Labor Rate	1	Hourly Labor Rate	\$65.00		<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
11.2	Field Labor Rate	1	Hourly Labor Rate	\$65.00		<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
11.3	Diagnostic Shop Labor Rate	1	Hourly Labor Rate			<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
11.4	Diagnostic Field Labor Rate	1	Hourly Labor Rate			<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
11.5	Percent of Discount Offered	1	Percentage	15.0%		5.0%				2.0%		0.0%	
11.6	Repairs will be completed within in working	1	Working Days			<u>\$30.00</u>				<u>\$30.00</u>		<u>\$30.00</u>	
12	Tab L: Horizontal Split Case (Aurora)	1	EA	<u>\$130.00</u>	\$130.00	\$161.00	\$161.00	\$280.00	\$280.00	\$330.00	\$330.00	\$530.00	\$530.00
12.1	Standard Shop Labor Rate	1	Hourly Labor Rate	\$65.00		<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
12.2	Field Labor Rate	1	Hourly Labor Rate	\$65.00		<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
12.3	Diagnostic Shop Labor Rate	1	Hourly Labor Rate			<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
12.4	Diagnostic Field Labor Rate	1	Hourly Labor Rate			<u>\$35.00</u>		\$70.00		\$75.00		\$125.00	
12.5	Percent of Discount Offered	1	Percentage	15.0%		5.0%				2.0%		0.0%	
12.6	Repairs will be completed within in working	1	Working Days			<u>\$21.00</u>				\$30.00		\$30.00	

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