



General Datatech, L.P.  
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 Dallas, TX 75265-0002  
 Phone: (214) 857-6100

# Quotation

<b>Sold-To Party</b>	<b>Information</b>	<b>Account Manager(s)</b>
CITY OF LAREDO 1110 HOUSTON ST LAREDO TX 78040-8019	<b>Quotation No.</b> QT-000028045 <b>Quote Issue Date</b> 03/31/2026 <b>Quote Expiration Date</b> 04/30/2026 <b>Customer No.</b> 0000112948 <b>DIR Contract No.</b> <b>Requested By</b>	Casey Brydson
<b>Ship-To Party</b>	<b>RFQ No.</b> <b>Terms of Payment</b>	
CITY OF LAREDO 1110 HOUSTON ST LAREDO TX 78040-8019		

Solution Comments:  
 Contract # DIR-CPO-5688  
 City of Laredo - Hypervisor Replacement - Consolidated Single Site - 1 year term

Item	Part Number/Description	Quantity	List Price	Price	Extended Price
<b>Default</b>					
10	<b>NX-8170-G10-6527P-CM</b> NX-8170-G10, 1 Node; 2x Intel Xeon 6527P processor (3.0 GHz/ 24-core/ 255W, Granite Rapids SP) per node	3	\$84,650.54	\$77,710.77	\$233,132.31
Default Total (USD):					\$233,132.31
<b>Default</b>					
20	<b>C-MEM-64GB-6400-CM</b> 64GB Memory Module (6400MHz DDR5 RDM)	48	\$0.00	\$0.00	\$0.00
Default Total (USD):					\$0.00
<b>Default</b>					
30	<b>C-NVM-7.68TB-AB1A-CM</b> 7.68 TB NVMe SSD - PCIe Gen5 (U.2)	18	\$0.00	\$0.00	\$0.00
Default Total (USD):					\$0.00
<b>Default</b>					
40	<b>C-LOM-10G2B1BT-CM</b> LOM Module: SMC 10GbE, 2-port Base-T & 2-port SFP+ NIC (Intel X710)	3	\$0.00	\$0.00	\$0.00
Default Total (USD):					\$0.00
<b>Default</b>					
50	<b>C-NIC-25G2A2-CM</b> Mellanox 25/10GbE, 2-port, NIC (CX6 25GbE);transceiver not included	6	\$0.00	\$0.00	\$0.00
Default Total (USD):					\$0.00
<b>Default</b>					
60	<b>C-PWR-4FC13C14B-CM</b> C13/C14, 15A, 4ft Power cord	6	\$0.00	\$0.00	\$0.00
Default Total (USD):					\$0.00
<b>Default</b>					
70	<b>S-HW-PRD</b> 24/7 Production Level HW Support for Nutanix HCI appliance 20.01% of Hardware Configured Price	3	\$3,004.83	\$2,079.77	\$6,239.31
Default Total (USD):					\$6,239.31
<b>Default</b>					
80	<b>SUPPORT-TERM</b> Support Term in Months	12	\$0.00	\$0.00	\$0.00
Default Total (USD):					\$0.00
<b>Default</b>					
90	<b>C-TPM-2.0-U-C-CM</b> TPM 2.0 Module Unprovisioned	3	\$78.54	\$72.68	\$218.04
Default Total (USD):					\$218.04
<b>Default</b>					
100	<b>PLATFORM INTEGRATION</b> Platform Integration Fee	1	\$40,632.23	\$0.00	\$0.00
Default Total (USD):					\$0.00
<b>SFP-10G-SR-S=</b>					
110	<b>SFP-10G-SR-S=</b> 10GBASE-SR SFP Module, Enterprise-Class	18	\$890.25	\$311.59	\$5,608.62
SFP-10G-SR-S= Total (USD):					\$5,608.62
<b>MFM1T02A-SR-GDT</b>					
120	<b>MFM1T02A-SR-GDT</b>	18	\$100.00	\$100.00	\$1,800.00

Item	Part Number/Description	Quantity	List Price	Price	Extended Price
MELLANOX MFM1T02A-SR COMPATIBLE TAA COMP					
				MFM1T02A-SR-GDT Total (USD):	\$1,800.00
<b>SW-NCI-STR-PR</b>					
130	<b>SW-NCI-STR-PR</b> Subscription, Nutanix Cloud Infrastructure (NCI) Starter Software License & Production Software Support Service for 1 CPU Core	144	\$463.00	\$249.10	\$35,870.40
140	<b>TERM-MONTHS</b> Term in months	16	\$0.00	\$0.00	\$0.00
150	<b>CNS-INF-A-SVC-MIG-VMS-VIRT</b> Service, Virtual Machine Migration with Virtual Delivery. For each purchased, migration of all VM packs is limited to a single migration event and each pack is limited to migration of 5VMs or 2.5TiB of total data.	4	\$2,290.00	\$2,238.48	\$8,953.92
160	<b>CNS-INF-A-SVC-DEP-ONP-AHV-VIRT</b> Service, Infrastructure Deployment - On-Premises NCI Cluster - Nutanix AHV with Virtual Delivery. For each quantity purchased, deployment is limited to 1 node	3	\$2,591.67	\$2,533.36	\$7,600.08
				SW-NCI-STR-PR Total (USD):	\$52,424.40
				Total (USD):	\$299,422.68

Final invoice will include applicable tax, shipping & handling. If You require this information on this Quote, please notify your GDT Account Manager. This Quote is governed by the executed agreement between GDT and You and/or Your affiliates (GDT New Customer Onboarding Form or superseding Master Agreement). In the event that no such executed agreement(s) applicable to the Products set forth herein exist between GDT and You, Your acceptance of this Quote - whether through issuance of a PO or payment for goods or services sold - shall serve as Your consent and acceptance of the GDT Standard Terms and Conditions, which may be accessed online at:

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Customer may accept this Quote by (a) issuing a PO referencing this Quote OR (b) signing this Quote below. Either method of acceptance constitutes Customer's authorization for GDT to proceed and creates a binding agreement subject to the terms stated herein.

\_\_\_\_\_  
Name

\_\_\_\_\_  
Title

\_\_\_\_\_  
Date