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Del's Mobile 830-491-9884
Del.Charlson@techline-inc.com

Quoted To: CITY OF LAREDO, TX

Date: January 9, 2024

Attn: JIMMY DELIGANIS
Project Name: QUOTE FOR TRAFFIC SIGNAL POLES

Bid	Item	Quantity	Catalog Number and/or Description	Unit Price	U/M	Total Price
INTERNATIONAL & SIMON BLVD						
686	6037	1	INS TRF SIG PL AM (S) 1 ARM (36')	\$6,965.00	E	\$6,965.00
686	6047	1	INS TRF SIG PL AM (S) 1 ARM (44') LUM	\$9,543.00	E	\$9,543.00
686	6027	1	INS TRF SIG PL AM (S) 1 ARM (24') LUM	\$7,060.00	E	\$7,060.00
686	6045	1	INS TRF SIG PL AM (S) 1 ARM (44')	\$8,077.00	E	\$8,077.00
SIMON BLVD & BUCK						
686	6041	2	INS TRF SIG PL AM (S) 1 ARM (40')	\$7,268.00	E	\$14,536.00
686	6033	1	INS TRF SIG PL AM (S) 1 ARM (32')	\$6,267.00	E	\$6,267.00
686	6043	1	INS TRF SIG PL AM (S) 1 ARM (40') LUM	\$9,180.00	E	\$9,180.00
SARA & KILLAM INDUSTRIAL BLVD						
686	6051	4	INS TRF SIG PL AM (S) 1 ARM (48') LUM	\$11,256.00	E	\$45,024.00
SIERRA VISTA & EJIDO AVENUE						
686	6031	3	INS TRF SIG PL AM (S) 1 ARM (28') LUM	\$7,104.00	E	\$21,312.00
686	6039	1	INS TRF SIG PL AM (S) 1 ARM (36') LUM	\$8,869.00	E	\$8,869.00
CHACOTA & EJIDO AVENUE						
686	6031	3	INS TRF SIG PL AM (S) 1 ARM (28') LUM	\$7,104.00	E	\$21,312.00
686	6039	1	INS TRF SIG PL AM (S) 1 ARM (36') LUM	\$8,869.00	E	\$8,869.00
ALL POLES GALVANIZED ONLY - TXDOT 80 MPH SPECIFICATION. ANCHOR BOLTS AND LUMS INCLUDED IN PRICING. CURRENT LEAD TIME IS 20 WEEKS.						
TECHLINE IS A VENDOR ON BUYBOARD CONTRACT 711-23.						
TOTAL						\$167,014.00

F.O.B. Point of Shipment, Terms: Net 30, Freight: Prepaid and ALLOWED

Unless otherwise stated, this quotation expires 30 days from the above date. All orders are subject to approval by our credit department. This proposal is offered as a complete package and any deviations from the quantities listed could result in price adjustments and/or withdrawal of the entire proposal.

Techline, Inc. reserves the right to withdraw this quotation at any time prior to execution of a purchase order by both parties.



TECHLINE, Inc.

9609 Beck Circle ■ Austin, Texas 78758-5401
Phone: (512) 833-5410 ■ Fax: (512) 833-5407

QUOTE

QUOTE DATE	ORDER NO.
12/27/23	1948883-00
P.O. NO.	PAGE #
	1

CUST.#: 9490

SHIP TO:

CITY OF LAREDO
TRAFFIC SAFETY
2800 SAUNDERS
LAREDO, TX 78041

Please remit all payments to:
Techline, Inc.
P.O. Box 674005
Dallas, TX 75267-4005
Phone: (512) 833-5401

BILL TO:

CITY OF LAREDO
AP DEPT
PO BOX 210
LAREDO, TX 78042-0210

INSTRUCTIONS	
SHIP POINT	SHIP VIA
Techline TxDot New Braunfels	TECHLINE
SHIPPED	TERMS
	NET 30 DAYS

LINE NO.	PRODUCT AND DESCRIPTION	QUANTITY ORDERED	QUANTITY AVAILABLE	QTY. U/M	UNIT PRICE	AMOUNT (NET)
TECHLINE IS A VENDOR ON BUYBOARD CONTRACT 711-23 *****						
1	IMSA 14/9 STR 20-1 14 AWG 9 CONDUCTOR STR T.S. CABLE IMSA 20-1	5000	5000	FT	1.25	6250.00
1	Lines Total	Qty Shipped Total		5000	Total Invoice Total	6250.00 6250.00



Vendor Contract Information Summary

Vendor	Techline, Inc
Contact	Nathan Chan
Phone	817-561-9900
Email	nathan.chan@techline-inc.com
Vendor Website	www.techline-inc.com
TIN	74-2480247
Address Line 1	9609 Beck Circle
Vendor City	Austin
Vendor Zip	78758
Vendor State	TX
Vendor Country	USA
Delivery Days	10
Freight Terms	FOB Destination
Payment Terms	Net 30
Shipping Terms	Freight prepaid by vendor and added to invoice
Ship Via	Other
Designated Dealer	No
EDGAR Received	Yes
Service-disabled Veteran Owned	No
Minority Owned	No
Women Owned	No
National	No
No Foreign Terrorist Orgs	Yes
No Israel Boycott	No
MWBE	No
ESCs	All Texas Regions
States	Texas
Contract Name	Outdoor Street Lighting
Contract No.	711-23
Effective	09/01/2023
Expiration	08/31/2026
Accepts RFQs	Yes
Return Policy	We usually charge a 25% re-stocking fee if the material is in re-sellable condition, but we might change the re-stocking fee depending on the case.

<u>Buy Board Specification Item Number Category</u>	<u>Manufacturer</u>	<u>Part Number</u>	<u>Description</u>	<u>MSRP Price</u>
13	Hapco	106238-001P433	Decorative Pole	\$18,000.00
13	Hapco	106238-002P433	Decorative Pole	\$19,000.00
13	Hapco	106238-003P433	Decorative Pole	\$24,000.00
13	Hapco	A7C196B5-SF12-STEP POLE	Alum Deco Pole with claimshell base	\$3,981.00
13	Hapco	S6412B6-4-SR-	Alum Deco Pole with claimshell base	\$2,779.00
13	Hapco	S8520D8-4-SR-	Alum Deco Pole with claimshell base	\$4,590.00
36	Hapco	13890-001	Roadway Illumination Pole	\$3,662.00
36	Hapco	13890-002	Roadway Illumination Pole	\$4,116.00
36	Hapco	15138-001	Roadway Illumination Pole	\$4,614.00
36	Hapco	15138-002	Roadway Illumination Pole	\$5,244.00
36	Hapco	19980-001	Roadway Illumination Pole	\$4,682.00
36	Hapco	19980-002	Roadway Illumination Pole	\$5,330.00
36	Hapco	33196-001	Roadway Illumination Pole	\$3,528.00
36	Hapco	33196-002	Roadway Illumination Pole	\$4,136.00
36	Hapco	39775-001	Roadway Illumination Pole	\$6,854.00
36	Hapco	39775-002	Roadway Illumination Pole	\$7,484.00
36	Hapco	RSA12B4-4-*	Round Straight Alum	\$1,316.00
36	Hapco	RSA12D4-4-*	Round Straight Alum	\$1,836.00
36	Hapco	RSA16F4-4-	Round Straight Alum	\$2,274.00
36	Hapco	RSA20C5-4-	Round Straight Alum	\$1,910.00
36	Hapco	RSA20D8-4-STEP POLE	Round Straight Alum	\$5,198.00
36	Hapco	RSA24D8-4-STEP POLE	Round Straight Alum	\$5,472.00
36	Hapco	RTA17D1-CUSTOM	Alum Twin Davit Arm Pole	\$9,787.00
36	Hapco	RTA17D1-CUSTOM-LSA	Alum Twin Davit Arm Pole	\$9,513.00
41	Hapco	A 0S106D7-TF16-4-	Alum Tapered Fluted Pole	\$4,288.00
41	Hapco	A 0S146D7-TF16-4-	Alum Tapered Fluted Pole	\$4,458.00
42	Hapco	109677P969	Multi Chamber Pole	\$12,000.00
42	Hapco	109678P969	Multi Chamber Pole	\$13,000.00

<u>Buy Board Specification Item Number Category</u>	<u>Manufacturer</u>	<u>Part Number</u>	<u>Description</u>	<u>MSRP Price</u>
37	KW Industries Inc	RA36-8-2-G-S2	Single Member Arms	\$535.00
37	KW Industries Inc	RA36-8-2-G-S2	Single Member Arms	\$535.00
37	KW Industries Inc	RA60-8-2-G-S2	Single Member Arms	\$535.00
37	KW Industries Inc	RTSP(24)-7.0-11-G-1*S2-NC-SPEC-LAB	Round Tapered Steel Pole	\$3,316.00
37	KW Industries Inc	RTSP(24)-7.0-11-G-2*SBP-NC-SPEC-LAB	Round Tapered Steel Pole	\$3,453.00
37	KW Industries Inc	RTSP(24)-8.0-3-G-1*S2-E5-GS-SPEC	Embedded Poles	\$8,165.00
37	KW Industries Inc	RTSP(27.5)-10.0-7-G-1*S2-E6-GS-SPEC	Embedded Poles	\$8,083.00
37	KW Industries Inc	RTSP(27.5)-11-7-G-1*S2-SBP-NC-SPEC-LAB	Round Tapered Steel Pole	\$7,809.00
37	KW Industries Inc	RTSP(27.5)-8.0-11-G-1*S2-E6-GS-SPEC	Embedded Poles	\$4,877.00
37	KW Industries Inc	RTSP(27.5)-8.0-11-G-1*S2-NC-SPEC-LAB	Round Tapered Steel Pole	\$3,913.00
37	KW Industries Inc	RTSP(33.5)-8.5-11-G-1*S2-NC-SPEC-LAB	Round Tapered Steel Pole	\$4,603.00
37	KW Industries Inc	RTSP(33.5)-8.5-11-G-2*S2-NC-LAB	Round Tapered Steel Pole	\$4,603.00
37	KW Industries Inc	RTSP(46)-10.0-11-G-1*S2-SBP-NC-SPEC-LAB	Round Tapered Steel Pole	\$7,548.00
37	KW Industries Inc	TA36-15-2-G-S2	Truss Arms	\$1,411.00
37	KW Industries Inc	TA66-10-2-G-S2	Truss Arms	\$1,096.00
37	KW Industries Inc	TA66-12-2-G-S2	Truss Arms	\$1,233.00
37	KW Industries Inc	TA66-15-2-G-S2	Truss Arms	\$1,411.00
37	KW Industries Inc	TA66-8-2-G-S2	Truss Arms	\$959.00

<u>Buy Board</u> <u>Specification</u> <u>Item Number</u> <u>Category</u>	<u>Manufacturer</u>	<u>Part Number</u>	<u>Description</u>	<u>MSRP Price</u>
27	Signify	GPLM-64L530WW-G2-R3W-HVU-DMG-RCD7-SP2-GY3	RoadStar Medium - Cobrahead	\$2,790.00
27	Signify	GPLM-64L700NW-G2-R3M-UNV-DMG-RCD7-[SC-076]	RoadStar Medium - Cobrahead	\$2,790.00
27	Signify	GPLM-96L1050NW-G2-4-HVU-DMG-RCD-GY3	RoadStar Medium - Cobrahead	\$3,144.00
27	Signify	GPLS-48L1050NW-G2-4-HVU-DMG-RCD-GY3	RoadStar Small - Cobrahead	\$1,526.00
27	Signify	RFL-310W140LED4K-G2-R3M-HVU-DMG-RCD7-GY3	RoadFocus Large - Cobrahead	\$1,442.00
27	Signify	RFM-170W60LED4K-G2-R3M-HVU-DMG-RCD7-GY3	RoadFocus Medium - Cobrahead	\$1,129.00
27	Signify	RFS-100W40LED4K-G2-R3M-HVU-DMG-RCD7-GY3	RoadFocus Small - Cobrahead	\$668.00
27	Signify	RPL-310W90LED-730-G1-R3M-UNV-DMG-API-TLRD7-BR	RoadFocus Plus Large - Cobrahead	\$1,116.00
27	Signify	RPM-190W60LED-730-G1-R2M-UNV-DMG-TLRD7-GY3	RoadFocus Plus Medium - Cobrahead	\$1,025.00
27	Signify	RPN-95W20LED-740-G1-R3M-HVU-DMG-TLRD7-GY3	RoadFocus Plus Nano - Cobrahead	\$546.00
27	Signify	RPS-95W40LED-740-G1-R2M-UNV-DMG-TLRD7-GY3	RoadFocus Plus Small - Cobrahead	\$885.00
31	Signify	HFP-405W200LED-740-G1-R2M-480-DMG-API-F2-PH9-SP2-TLRD7-GY3	HighFocus - High Mast	\$1,804.00
31	Signify	HFP-405W200LED-740-G1-R3M-480-DMG-API-F2-PH9-SP2-TLRD7-GY3	HighFocus - High Mast	\$1,804.00
31	Signify	HFP-450W200LED-740-G1-5W-480-DMG-API-F2-PH9-SP2-TLRD7-GY3	HighFocus - High Mast	\$1,804.00
44	Signify	LLC7294	Smart node 347-480V	\$582.00
44	Signify	LLC7812	Smart node 120-277V	\$582.00
44	Signify	LLC7814	Smart node 120-277V Astro Clock	\$582.00

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27	Signify	GPLM-64L530WW-G2-R3W-HVU-DMG-RCD7-SP2-GY3	RoadStar Medium - Cobrahead	\$2,790.00
27	Signify	GPLM-64L700NW-G2-R3M-UNV-DMG-RCD7-[SC-076]	RoadStar Medium - Cobrahead	\$2,790.00
27	Signify	GPLM-96L1050NW-G2-4-HVU-DMG-RCD-GY3	RoadStar Medium - Cobrahead	\$3,144.00
27	Signify	GPLS-48L1050NW-G2-4-HVU-DMG-RCD-GY3	RoadStar Small - Cobrahead	\$1,526.00
27	Signify	RFL-310W140LED4K-G2-R3M-HVU-DMG-RCD7-GY3	RoadFocus Large - Cobrahead	\$1,442.00
27	Signify	RFM-170W60LED4K-G2-R3M-HVU-DMG-RCD7-GY3	RoadFocus Medium - Cobrahead	\$1,129.00
27	Signify	RFS-100W40LED4K-G2-R3M-HVU-DMG-RCD7-GY3	RoadFocus Small - Cobrahead	\$668.00
27	Signify	RPL-310W90LED-730-G1-R3M-UNV-DMG-API-TLRD7-BR	RoadFocus Plus Large - Cobrahead	\$1,116.00
27	Signify	RPM-190W60LED-730-G1-R2M-UNV-DMG-TLRD7-GY3	RoadFocus Plus Medium - Cobrahead	\$1,025.00
27	Signify	RPN-95W20LED-740-G1-R3M-HVU-DMG-TLRD7-GY3	RoadFocus Plus Nano - Cobrahead	\$546.00
27	Signify	RPS-95W40LED-740-G1-R2M-UNV-DMG-TLRD7-GY3	RoadFocus Plus Small - Cobrahead	\$885.00
31	Signify	HFP-405W200LED-740-G1-R2M-480-DMG-API-F2-PH9-SP2-TLRD7-GY3	HighFocus - High Mast	\$1,804.00
31	Signify	HFP-405W200LED-740-G1-R3M-480-DMG-API-F2-PH9-SP2-TLRD7-GY3	HighFocus - High Mast	\$1,804.00
31	Signify	HFP-450W200LED-740-G1-5W-480-DMG-API-F2-PH9-SP2-TLRD7-GY3	HighFocus - High Mast	\$1,804.00
44	Signify	LLC7294	Smart node 347-480V	\$582.00
44	Signify	LLC7812	Smart node 120-277V	\$582.00
44	Signify	LLC7814	Smart node 120-277V Astro Clock	\$582.00

<u>Buy Board Specification</u> <u>Item Number</u> <u>Category</u>	<u>Manufacturer</u>	<u>Part Number</u>	<u>Description</u>	<u>MSRP Price</u>
27	Signify	GPLM-64L530WW-G2-R3W-HVU-DMG-RCD7-SP2-GY3	RoadStar Medium - Cobrahead	\$2,790.00
27	Signify	GPLM-64L700NW-G2-R3M-UNV-DMG-RCD7-[SC-076]	RoadStar Medium - Cobrahead	\$2,790.00
27	Signify	GPLM-96L1050NW-G2-4-HVU-DMG-RCD-GY3	RoadStar Medium - Cobrahead	\$3,144.00
27	Signify	GPLS-48L1050NW-G2-4-HVU-DMG-RCD-GY3	RoadStar Small - Cobrahead	\$1,526.00
27	Signify	RFL-310W140LED4K-G2-R3M-HVU-DMG-RCD7-GY3	RoadFocus Large - Cobrahead	\$1,442.00
27	Signify	RFM-170W60LED4K-G2-R3M-HVU-DMG-RCD7-GY3	RoadFocus Medium - Cobrahead	\$1,129.00
27	Signify	RFS-100W40LED4K-G2-R3M-HVU-DMG-RCD7-GY3	RoadFocus Small - Cobrahead	\$668.00
27	Signify	RPL-310W90LED-730-G1-R3M-UNV-DMG-API-TLRD7-BR	RoadFocus Plus Large - Cobrahead	\$1,116.00
27	Signify	RPM-190W60LED-730-G1-R2M-UNV-DMG-TLRD7-GY3	RoadFocus Plus Medium - Cobrahead	\$1,025.00
27	Signify	RPN-95W20LED-740-G1-R3M-HVU-DMG-TLRD7-GY3	RoadFocus Plus Nano - Cobrahead	\$546.00
27	Signify	RPS-95W40LED-740-G1-R2M-UNV-DMG-TLRD7-GY3	RoadFocus Plus Small - Cobrahead	\$885.00
31	Signify	HFP-405W200LED-740-G1-R2M-480-DMG-API-F2-PH9-SP2-TLRD7-GY3	HighFocus - High Mast	\$1,804.00
31	Signify	HFP-405W200LED-740-G1-R3M-480-DMG-API-F2-PH9-SP2-TLRD7-GY3	HighFocus - High Mast	\$1,804.00
31	Signify	HFP-450W200LED-740-G1-5W-480-DMG-API-F2-PH9-SP2-TLRD7-GY3	HighFocus - High Mast	\$1,804.00
44	Signify	LLC7294	Smart node 347-480V	\$582.00
44	Signify	LLC7812	Smart node 120-277V	\$582.00
44	Signify	LLC7814	Smart node 120-277V Astro Clock	\$582.00

<u>Buy Board Specification</u> <u>Item Number</u> <u>Category</u>	<u>Manufacturer</u>	<u>Part Number</u>	<u>Description</u>	<u>MSRP Price</u>
44	Ubicquia	UBC-30-0-01-NA-01-1-GY	Utility Smart Streetlight Node Gray	\$265.00
44	Ubicquia	UBC-30-0-01-NA-01-1-BK	Utility Smart Streetlight Node Black	\$280.00
44	Ubicquia	UBC-30-0-01-NA-01-1-BZ	Utility Smart Streetlight Node Bronze	\$280.00
44	Ubicquia	UBC-30-0-01-NA-01-1-GR	Utility Smart Streetlight Node Green	\$280.00
44	Ubicquia	UBC-30-0-02-GL-01-1-GY	Utility Smart Streetlight Node Global CAT M Gray	\$230.00
44	Ubicquia	UBC-30-0-01-LA-01-1-GY	Utility Smart Streetlight Node Latin America CAT 1 Gray	\$265.00
44	Ubicquia	UBC-30-0-01-LA-01-1-BK	Utility Smart Streetlight Node Latin America CAT 1 Black	\$280.00
44	Ubicquia	UBIVU-SETUP	Infrastructure Setup Fee (one-time)	\$3,000.00
44	Ubicquia	1MONTH-SAAS-UBICELL	1 Month Ubivu Service per node	\$0.85
44	Ubicquia	1YR-SAAS-UBICELL	1 Year Ubivu Service per node	\$10.00
44	Ubicquia	2YR-SAAS--DATA-UBICELL	2 Year SAAS-DATE-Ubivu Service per node	\$40.00
44	Ubicquia	3YR-SAAS-UBICELL	3 Year Ubivu Service per node	\$25.00
44	Ubicquia	5YR-SAAS-UBICELL	5 Year Ubivu Service per node	\$35.00
44	Ubicquia	10YR-SAAS-UBICELL	10 Year Ubivu Service per node	\$50.00
44	Ubicquia	15YR-SAAS-UBICELL	15 Year Ubivu Service per node	\$75.00
44	Ubicquia	1MONTH-DATA-UBICELL	1 Month Connectivity per node	\$1.10
44	Ubicquia	1YR-DATA-UBICELL	1 Year Connectivity per node	\$15.00
44	Ubicquia	3YR-DATA-UBICELL	3 Year Connectivity per node	\$30.00
44	Ubicquia	5YR-DATA-UBICELL	5 Year Connectivity per node	\$40.00
44	Ubicquia	10YR-DATA-UBICELL	10 Year Connectivity per node	\$65.00
44	Ubicquia	11YR-DATA-UBICELL	11 Year Connectivity per node	\$75.00
44	Ubicquia	15YR-DATA-UBICELL	15 Year Connectivity per node	\$100.00
44	Ubicquia	5YR-EXTENDED-WARRANTY	Year 6-10 Extended Warranty per node	\$20.00
44	Ubicquia	5YR-EXTENDED-WARRANTY-YEARLY BILLING	5 Year Extended Warranty to be renewed yearly per year per node	\$2.50
44	Ubicquia	10YR-EXTENDED-WARRANTY	Year 6-15 Extended Warranty per node	\$65.00

44		Ubicquia	BNDL-3YR-SERVICES		3 Year Service Bundle per node	\$60.00
44		Ubicquia	BNDL-5YR-SERVICES		5 Year Service Bundle per node	\$75.00
44		Ubicquia	BNDL-10YR-SERVICES		10 Year Service Bundle per node	\$135.00
44		Ubicquia	BNDL-LATAM-UBICELL-AQM-3YR		Bundle 1 AQM, 1 Ubicell UG LATAM CAT 1 w/3 Year of SAAS & Data	\$3,155.00
44		Ubicquia	BNDL-NA-UBICELL-AQM-3YR		Bundle 1 AQM, 1 Ubicell UG LATAM CAT 1 w/3 Year of SAAS & Data	\$3,155.00
48		Ubicquia	SOLUTIONS-TEAM-DESIGN-SUPPORT		Team Solution Design Support	\$500.00
48		Ubicquia	SOLUTIONS-TEAM-DEVELOPMENT-SUPPORT		Team Solution Development Support	\$500.00
48		Ubicquia	RECONNECTION-FEE		Reconnection of Deactivated Nodes per node	\$10.00
48		Ubicquia	3RD-PARTY-SW-LICENSE-1YR		1 Year of 3rd Party Software per node	\$2.00
48		Ubicquia	3RD-PARTY-SW-LICENSE-2YR		2 Year of 3rd Party Software per node	\$2.00