

**CITY OF LAREDO
AUTOMOTIVE FUEL BID**

FY24-061

FY 24-061 BIDDERS

- **SUN COAST RESOURCES, INC.**
- **SUNOCO LLC.**
- **ARGUINDEGUI OIL CO. II LTD.**
- **INDIGO ENERGY**
- **PEYTOLEUM TRADERS CORPORATION**
- **SARATOGA RACK MARKETNG LLC**

City of Laredo Bid Information

Date: April 16, 2024

Time: 10:00 a.m.

Place: City Secretary's Office

#1

#2

#3

#4

San Coast Resources Inc
Houston, Tx

Sunoco LLC
Dallas, Tx

Arguindegui Oil Co. II Ltd
Laredo, Tx

Petroleum Traders
Corporation
Fort Wayne, IN

Electronic Bid

Electronic Bid

Electronic Bid

Electronic Bid

Addendum:

Addendum:

Addendum:

Addendum:

Bid Bond

Yes No N/A

Yes No N/A

Yes No N/A

Yes No N/A

Copies

Yes No #

Yes No #

Yes No #

Yes No #

Description

Item No.

Unit Price

Ext. Bid

Unit Price

Ext. Bid

Unit Price

Ext. Bid

Unit Price

Ext. Bid

\$2,617,582.99

\$2,703,188.26

\$5,176,075.19

\$5,259,726.66

Date: April 16, 2024

Place: City Secretary's Office

#6

#8

**Saratoga Rack Marketing,
LLC
Houston, Tx**

Electronic Bid

Addendum:

Addendum:

Yes	No	N/A
-----	----	-----

Yes	No	N/A
-----	----	-----

Yes	No	N/A
-----	----	-----

Yes	No	N/A
-----	----	-----

Yes	No	#
-----	----	---

Yes	No	
-----	----	---

Yes	No	#
-----	----	---

Yes	No	#
-----	----	---

Item No.	Item Description	Unit	Quantity	Unit Price	Total Price
1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28
29
30
31
32
33
34
35
36
37
38
39
40
41
42
43
44
45
46
47
48
49
50
51
52
53
54
55
56
57
58
59
60
61
62
63
64
65
66
67
68
69
70
71
72
73
74
75
76
77
78
79
80
81
82
83
84
85
86
87
88
89
90</	

Unit Price

Ext. Bid

Unit Price

Ext. Bid

Unit Price

Ext. Bid

Unit Price

Est. Bid

\$5,263,708.19

\$5,283,838.19

Note: All bid information is subject to City review and approval.

CALCULATIONS FORMAT WAS DIFFERENT IN TWO OF THE BIDDERS.

SUN COAST RESOURCES INC.

1.8 TRANSPORT LOAD

QUANTITY 900000 BID PRICE .024 % TOTAL \$ -21,600.00

THE AMOUNT SHOULD HAVE BEEN THE TOTAL PRICE WITH DISCOUNT WHICH WOULD HAVE BEEN OPIS PRICE LESS DISCOUNT.0240% EQUAL TO \$1.3973

1.8 TRANSPORT LOAD (CORRECTION) SLIDE #6 SHOWS THE CALCULATIONS FROM VENDORS ATTACHEMENT 34.1.1 BID SCHEDULE

QUANTITY 900000 BID PRICE -.024* TO EQUAL \$1.3973* TOTAL \$ \$1,257,570.00

1.10 TRANSPORT LOAD

QUANTITY 920000 BID PRICE -.0575 TOTAL \$ -52,900.00

THE AMOUNT SHOULD HAVE BEEN THE TOTAL PRICE WITH DISCOUNT WHICH WOULD HAVE BEEN OPIS PRICE LESS DISCOUNT .0575 EQUAL TO \$1.2882

1.10 TRANSPORT LOAD (CORRECTION) SLIDE #6 SHOWS THE CALCULATIONS FROM VENDORS ATTACHEMENT 34.1.1 BID SCHEDULE

QUANTITY 920000 BID PRICE -.0575* EQUALS TO 1.2882* TOTAL \$ 1,185,144.00*

1.12 TRANSPORT LOAD

QUANTITY 55000 BID PRICE 0.069 TOTAL \$ 3,795.00

THE AMOUNT SHOULD HAVE BEEN THE TOTAL PRICE WITH DISCOUNT WHICH WOULD HAVE BEEN OPIS PRICE LESS DISCOUNT .0690% EQUAL TO \$1.3958

1.12TRANSPORT LOAD(CORRECTION) SLIDE #6 SHOWS THE CALCULATIONS FROM VENDORS ATTACHEMENT 34.1.1 BID SCHEDULE

QUANTITY 55000 BID PRICE 0.069 EQUAL TO \$1.3958 TOTAL \$ 76,769.00

- SUPPORT FOR SLIDE 5. ALL BID PRICES PER GALLON CHANGED TO TOTAL PRICE/GAL 9/1/20

* 1.8 \$-0.024 EQUALS TO 1.3973 X 900,000.0 = \$1,257,570.00

* 1.10 \$-0.0575 EQUALS TO \$1.882 X 920,000 = \$1,185,144.00

* 1.12 \$0.069 EQUALS TO 1.3958 X 55,000 = \$76,769.00

34.1.1 Bid Schedule

City of Laredo	Price/Gal.	
Transport Load Unleaded Gasoline w/10% Ethanol	\$-0.0240	Discount or Profit from OPIS Average Rack Composite
Transport Load No. 2, Ultra Low Sulfur Diesel	\$-0.0575	Discount or Profit from OPIS Average Rack Composite
Tank Wagon Load, Ultra Low Sulfur Red Diesel	\$+0.0690	Discount or Profit from OPIS Average composite

City of Laredo	OPIS average rack price For 09/1/20	Bid Price/ Gal.	Total Price/Gal For 09/1/20	Estimated Yearly Qty.	Bid Determination Total
Transport Load Unleaded Gasoline w/10% Ethanol	\$0. \$1.4213	\$-0.0240	\$1.3973	900,000 gallons	\$1,257,570.00 *
Transport Load No. 2, Ultra Low Sulfur Diesel	\$0. \$1.3457	\$-0.0575	\$1.2882	920,000 gallons	\$1,185,144.00 *
Tank Wagon Load, Ultra Low Sulfur Red Diesel	\$0. \$1.3268	\$+0.0690	\$1.3958	55,000 gallons	\$76,769.00 *
Bulk Diesel Exhaust Fluid (not subject to OPIS Pricing)		\$2.1800		45,000 gallons	\$98,100.00
*Vendor must bid on all items in this section to be considered for an award of contract					\$2,617,583.00

Bidder to state brand or trade names of gasoline offered in this bid (upload onto Cit-E-Bid)
Various unbranded gasoline and diesel including Valero

*****Make sure to circle either discount or profit on the price per gallon for each item.

Required State or Federal Taxes See Taxes Superfund Load Fee Attached (upload onto Cit-E-Bid)

Federal Super Fund Charges or Environmental Loading Fee Schedule (upload onto Cit-E-Bid)
See Taxes Superfund Load Fee Attached

Company Name: Sun Coast Resources, LLC

Owner/President Name: Kathy Lehne - CEO and President

Company Address: 13511 Regional Drive

City, State, Zip Code: Laredo, TX 78045

Company Authorized Representative's Signature: 

Company Representative's Name: Lisa L. Smith

SUNOCO LLC

1.8 TRANSPORT LOAD

QUANTITY 900000 BID PRICE ..0025 % TOTAL \$ 2,250.00

THE AMOUNT SHOULD HAVE BEEN THE TOTAL PRICE WITH DISCOUNT WHICH WOULD HAVE BEEN OPIS PRICE LESS DISCOUNT.0025% EQUAL TO \$1.4188

1.8 TRANSPORT LOAD (CORRECTION) SLIDE #8 SHOWS THE CALCULATIONS FROM VENDORS ATTACHEMENT 34.1.1 BID SCHEDULE

QUANTITY 900000 BID PRICE -.0025* TO EQUAL \$1.4188 TOTAL \$ \$1,276,920.00

1.10 TRANSPORT LOAD

QUANTITY 920000 BID PRICE -.0125 TOTAL \$ 11,500.00

THE AMOUNT SHOULD HAVE BEEN THE TOTAL PRICE WITH DISCOUNT WHICH WOULD HAVE BEEN OPIS PRICE LESS DISCOUNT .0125% EQUAL TO \$1.3582

1.10 TRANSPORT LOAD (CORRECTION) SLIDE #8 SHOWS THE CALCULATIONS FROM VENDORS ATTACHEMENT 34.1.1 BID SCHEDULE

QUANTITY 920000 BID PRICE -.0125* TO EQUAL \$1.3582* TOTAL \$ 1,249,544.00

1.12 TRANSPORT LOAD

QUANTITY 55000 BID PRICE 0.25 TOTAL \$ 13,760.00

THE AMOUNT SHOULD HAVE BEEN THE TOTAL PRICE WITH DISCOUNT WHICH WOULD HAVE BEEN OPIS PRICE LESS DISCOUNT .25% EQUAL TO \$1.5768

1.12TRANSPORT LOAD(CORRECTION) SLIDE #8 SHOWS THE CALCULATIONS FROM VENDORS ATTACHEMENT 34.1.1 BID SCHEDULE

QUANTITY 55000 BID PRICE -.2500* TO EQUAL \$1.5768 TOTAL \$ 86,724.00

- SUPPORT FOR SLIDE 5. ALL BID PRICES PER GALLON CHANGED TO TOTAL PRICE/GAL 9/1/20

* 1.8 \$-.0025 EQUALS TO 1.4188 X 900,000.0 = \$1,276,920.00

* 1.10 \$-.0125 EQUALS TO \$1.3582 X 920,000 = \$1,249,544.0

* 1.12 \$.2500 EQUALS TO 1.5768 X 55,000 = \$86,724.00

34.1.1 Bid Schedule

City of Laredo	Price/Gal.	
Transport Load Unleaded Gasoline w/10% Ethanol	\$-.0025	Discount or Profit from OPIS Average Rack Composite
Transport Load No. 2, Ultra Low Sulfur Diesel	\$.0125	Discount or Profit from OPIS Average Rack Composite
Tank Wagon Load, Ultra Low Sulfur Red Diesel	\$.2500	Discount or Profit from OPIS Average composite

City of Laredo	OPIS average rack price For 09/1/20	Bid Price/ Gal.	Total Price/Gal For 09/1/20	Estimated Yearly Qty.	Bid Determination Total
Transport Load Unleaded Gasoline w/10% Ethanol	\$1.4213	\$-.0025	\$1.4188	900,000 gallons	\$1,276,920
Transport Load No. 2, Ultra Low Sulfur Diesel	\$1.3457	\$.0125	\$1.3582	920,000 gallons	\$1,249,544
Tank Wagon Load, Ultra Low Sulfur Red Diesel	\$1.3268	\$.2500	\$1.5768	55,000 gallons	\$86,724
Bulk Diesel Exhaust Fluid (not subject to OPIS Pricing)	—	\$2.00	2.00	45,000 gallons	\$90,000
*Vendor must bid on all items in this section to be considered for an award of contract					\$2,703,188

Bidder to state brand or trade names of gasoline offered in this bid (upload onto Cit-E-Bid)

Sunoco / Various

*****Make sure to circle either discount or profit on the price per gallon for each item.

Required State or Federal Taxes .203949 / .204129 (upload onto Cit-E-Bid)

Federal Super Fund Charges or Environmental Loading Fee Schedule (upload onto Cit-E-Bid)

UNL .003645 / OSL .004050

Company Name: Sunoco, LLC

Owner/President Name: Joseph Kim

Company Address: 8020 Park Lane

City, State, Zip Code: Dallas, TX 75231

Company Authorized Representative's Signature: [Signature]

Company Representative's Name: Zachary Alvord

BID TABULATIONS FORMAT CORRECTIONS

BIDDERS CORRECTION TO ALL EQUAL FORMAT								
section	sun coast orginal calculations	Sun Coast corrected	Sunoco orginal calculations	Sunoco	arguindegui	indigo	Petroleum traders	Saratoga Rack
1.00	\$ 2,617,582.99	\$ 5,205,791.15	\$ 2,703,188.26	\$ 5,293,376.26	\$ 5,176,075.19	\$ 5,263,708.19	\$ 5,259,726.66	\$ 5,283,838.19
1.10	\$ (0.02)	\$ 0.02	\$ -	\$ -	\$ 0.02	\$ 0.01	\$ 0.02	\$ 0.07
1.20	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
1.30	\$ (0.06)	\$ 0.06	\$ -	\$ -	\$ -	\$ 0.02	\$ 0.05	\$ 0.01
1.40	\$ -	\$ -	\$ 0.01	\$ 0.01	\$ 0.08	\$ -	\$ -	\$ -
1.50	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
1.60	\$ 0.07	\$ 0.07	\$ 0.25	\$ 0.25	\$ 0.09	\$ 0.22	\$ 0.59	\$ 1.10
1.70	\$ 1,279,170.00	\$ 1,279,170.00	\$ 1,279,170.00	\$ 1,279,170.00	\$ 1,279,170.00	\$ 1,279,170.00	\$ 1,279,170.00	\$ 1,279,170.00
1.80	\$ (21,600.00)	\$ 1,257,570.00	\$ (2,250.00)	\$ 1,276,920.00	\$ 1,258,920.00	\$ 1,268,280.00	\$ 1,258,650.00	\$ 1,214,010.00
1.90	\$ 1,238,044.00	\$ 1,238,044.00	\$ 1,238,044.00	\$ 1,238,044.00	\$ 1,238,044.00	\$ 1,238,044.00	\$ 1,238,044.00	\$ 1,238,044.00
1.10	\$ (52,900.00)	\$ 1,185,144.00	\$ 11,500.00	\$ 1,249,544.00	\$ 1,164,904.00	\$ 1,223,416.00	\$ 1,192,964.00	\$ 1,226,728.00
1.11	\$ 72,974.00	\$ 72,974.00	\$ 72,974.00	\$ 72,974.00	\$ 72,974.00	\$ 72,974.00	\$ 72,974.00	\$ 72,974.00
1.12	\$ 3,795.00	\$ 74,789.00	\$ 13,750.00	\$ 86,724.00	\$ 77,913.00	\$ 85,074.00	\$ 105,424.00	\$ 133,661.00
1.13	\$ 98,100.00	\$ 98,100.00	\$ 90,000.00	\$ 90,000.00	\$ 84,150.00	\$ 96,750.00	\$ 112,500.00	\$ 119,250.00
	\$ 2,617,582.99	\$ 5,205,791.15	\$ 2,703,188.26	\$ 5,293,376.26	\$ 5,176,075.19	\$ 5,263,708.25	\$ 5,259,726.66	\$ 5,283,838.18

FINAL TABLUATIONS OF FY24-061

Lowest bid		Arguindegui	\$ 5,176,075.19
Second lowest		Sun Coast	\$ 5,205,791.15
Three lowest		Petroleum Trader	\$ 5,259,726.66
Fourth lowest		Indigo	\$ 5,263,708.25
Fifth lowest		Saratoga	\$ 5,283,838.18
Sixth lowest		Sunoco	\$ 5,293,376.26

Awarded

The FY 24-061 Automotive Fuel contract is awarded to the Lowest Bid and Best Value Criteria Evaluation.

Arguindegui Oil Company awarded the FY 24-061 Automobile Fuel Bid.
Awarded amount of \$5,600,000.00.