



September 16, 2024

Zulema O. Saldana
Network Specialist II
Laredo Fire Department
616 E/ Del Mar
Laredo, TX 78041

Re. Westnet First-In Fire Station Alerting System Sole Source Information

To: Zulema Saldana,

Westnet, LLC is the inventor, patent-holder, manufacturer, and sole provider of First-In Fire Station Alerting Systems and holds numerous patent and registered intellectual property rights. Westnet maintains exclusive ownership of the equipment designs and does not license any third parties to manufacture, alter or make additions to them. Westnet does not use dealers for military sales.

The First-In Fire Station Alerting System is unique in that the system is the only system on the market with a Dorm Remote. The Dorm Remote provides programmable, company-specific bedside alerting that includes rows of red, energy-efficient LED lighting that reduces the firefighter eyestrain and night blindness which can occur with other lighting systems. This unique lighting system provides for a much safer passage to the apparatus bay, which improves firefighter safety in the fire station. The Dorm Remote also provides firefighters with the ability to program his or her specific assignment information from the front panel of the Dorm Remote, so that only the firefighters needed on the call are awakened.

Another feature unique to the First-In Alerting System is a device that analyzes the level of audio in the apparatus bays before the station is alerted. This device solves a long-standing problem of areas with fluctuating ambient noise by automatically adjusting its volume level so that the firefighters can clearly hear the incoming message from the dispatch center.

An important and distinctive feature of the First-In Fire Station Alerting System is a reduction in on-scene response time. The First-In System quickly and automatically provides firefighters with important incident information, such as which vehicles are needed for the call and what type of

call it is (i.e. structure fire, cardiac arrest, etc.). This feature avoids communications errors and allows dispatchers to signal firefighters faster than traditional methods of alerting.

Westnet, LLC is a certified SBE and we are registered in SAM.GOV under the UEI #GYNAMAV5MHM3.

Please let me know if you have any questions or if I can further assist.

Thank You,

Regina Abell

Regina Abell



SR Contract Manager

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Visit our new website at

www.firestationalerting.com