

**SOLD-TO PARTY 10127203**

CITY OF LAREDO  
PO BOX 579  
LAREDO TX 78042-0579

**SHIP-TO**

CITY OF LAREDO  
1102 BOB BULLOCK LOOP  
CITY HALL ANNEX  
LAREDO TX 78043-9800

**Quotation**

**Quotation Number :** [0227731666](#)  
**Document Date :** 04-SEP-2024  
**PO Number :**  
**PO Release :**  
**Sales Rep :** Lupe Perez  
**Email :** [LUPE.PEREZ@INSIGHT.COM](mailto:LUPE.PEREZ@INSIGHT.COM)  
**Phone :** +17372473771  
**Sales Rep 2 :** Joe Pasipanki  
**Email :** [JOSEPH.PASIPANKI@INSIGHT.COM](mailto:JOSEPH.PASIPANKI@INSIGHT.COM)  
**Phone :** +12036592447

**We deliver according to the following terms:**

**Payment Terms :** Net 30 days  
**Ship Via :** Insight Assigned Carrier/Ground  
**Terms of Delivery :** FOB DESTINATION  
**Currency :** USD

This quotation contains freight and tax estimates that are subject to change by Insight.

Material	Material Description	Quantity	Unit Price	Extended Price
<a href="#">PAN-PA-1410</a>	Palo Alto Networks PA-1410 - security appliance OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 8816.99 Discount: 64.670%	1	3,115.00	3,115.00
<a href="#">PANSVCPREM14103YR</a>	Palo Alto Networks Premium Support - extended service agreement - 3 years - shipment OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 6376.99 Discount: 2.509%	1	6,217.00	6,217.00
<a href="#">PAN-PA-1410-GP-3YR</a>	Palo Alto GlobalProtect - subscription license (3 years) - 1 device Coverage Dates: 04-SEP-2024 - 04-SEP-2027 OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 3784.99 Discount: 1.004%	1	3,747.00	3,747.00
<a href="#">PANPA1410AWF3YR</a>	Palo Alto Networks Advanced WildFire - subscription license (3 years) - 1 license Coverage Dates: 04-SEP-2024 - 04-SEP-2027 OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 5676.99 Discount: 1.004%	1	5,620.00	5,620.00
<a href="#">PANPA1410ATP3YR</a>	Palo Alto Networks Advanced Threat Prevention - subscription license (3 years) - 1 device Coverage Dates: 04-SEP-2024 - 04-SEP-2025 OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 5676.99 Discount: 1.004%	1	5,620.00	5,620.00

Material	Material Description	Quantity	Unit Price	Extended Price
<a href="#">PAN-PA-1410</a>	Palo Alto Networks PA-1410 - security appliance OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 8816.99 Discount: 64.670%	3	3,115.00	9,345.00
<a href="#">PAN-PA-1410-GP-3YR</a>	Palo Alto GlobalProtect - subscription license (3 years) - 1 device Coverage Dates: 04-SEP-2024 - 04-SEP-2027 OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 3784.99 Discount: 1.004%	3	3,747.00	11,241.00
<a href="#">PANPA1410AWF3YR</a>	Palo Alto Networks Advanced WildFire - subscription license (3 years) - 1 license Coverage Dates: 04-SEP-2024 - 04-SEP-2027 OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 5676.99 Discount: 1.004%	3	5,620.00	16,860.00
<a href="#">PANPA1410ATP3YR</a>	Palo Alto Networks Advanced Threat Prevention - subscription license (3 years) - 1 device Coverage Dates: 04-SEP-2024 - 04-SEP-2025 OMNIA PARTNERS (COBB COUNTY) IT PRODUCTS AND SERVICES(# 23-6692-03) List Price: 5676.99 Discount: 1.004%	3	5,620.00	16,860.00
<a href="#">NON_STOCK_ITEM</a>	INSIGHT SERVICES OPEN MARKET	1	60,140.00	60,140.00
			Product Subtotal	132,548.00
			Services Subtotal	6,217.00
			TAX	0.00
			<b>Total</b>	<b>138,765.00</b>

Thank you for choosing Insight. Please contact us with any questions or for additional information about Insight's complete IT solution offering.

Sincerely,

Lupe Perez  
+17372473771  
[LUPE.PEREZ@INSIGHT.COM](mailto:LUPE.PEREZ@INSIGHT.COM)

Joe Pasipanki  
+12036592447  
[JOSEPH.PASIPANKI@INSIGHT.COM](mailto:JOSEPH.PASIPANKI@INSIGHT.COM)

To purchase under this contract, your agency must be registered with OMNIA Partners Public Sector.

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Insight Global Finance has a wide variety of flexible financing options and technology refresh solutions. Contact your Insight representative for an innovative approach to maximizing your technology and developing a strategy to manage your financial options.

This purchase is subject to Insight's online Terms of Sale unless you have a separate purchase agreement signed by you and Insight, in which case, that separate agreement will govern. Insight's online Terms of Sale can be found at the "terms-and-policies" link below.

**SOFTWARE AND CLOUD SERVICES PURCHASES:** If your purchase contains any software or cloud computing offerings ("Software and Cloud Offerings"), each offering will be subject to the applicable supplier's end user license and use terms ("Supplier Terms") made available by the supplier or which can be found at the "terms-and-policies" link below. By ordering, paying for, receiving or using Software and Cloud Offerings, you agree to be bound by and accept the Supplier Terms unless you and the applicable supplier have a separate agreement which governs.

<https://www.insight.com/terms-and-policies>