

03 May 2026

Laredo International Airport
LRD - LAREDO INTL
Attn: Andrew Knapp | Oscar Martel
5210 Bob Bullock Loop
Laredo, TX 78041
956.267.3972



REFERENCE: On-Site Repairs or Assessment | 225990-LRD-447 Rev: 1

PRICE: **\$2,935.00**
(Two Thousand Nine Hundred Thirty Five Dollars and No Cents)

AERO BridgeWorks, Inc. (ABW), is pleased to provide our estimate and proposal for onsite technical services. This estimate is based upon the following scope of services, pricing, qualifications and exclusions. Please refer to the attached apportionment of costs for a detailed list of the estimated workforce, materials, equipment and aggregate maintenance required for the below scope of services.

SCOPE OF SERVICES:

- AERO estimates the scope of service will require one (1) visit(s) to the customer's location utilizing one (1) service personnel for one (1) day(s).
- All work performed in accordance with the product O&M manual and standard maintenance practices.
- Troubleshoot passenger boarding bridge for non functioning autolevel
Determine cause and repair if no parts are required

AERO BridgeWorks | Operations Service Manager
2700 Delk Road SE | Suite 150 | Marietta, GA 30067
O: 770.423.4200
M: 808.233.9482
E: dave.honeycutt@aerobridgeworks.net

Customer Acceptance and Authorization to Proceed

On-Site Repairs or Assessment | 225990-LRD-447

\$2,935.00 - (Two Thousand Nine Hundred Thirty Five Dollars and No Cents)

Signature: _____ Name: _____

Customer P.O. _____ Date: _____

PRICING APPORTIONMENT

#Type!

Qty	Product	Gate/Loc	Maintenance Performed	Estimate	Line Total
1	PBB		On-Site Repair	\$2,935.00	\$2,935.00

Workforce: \$0.00

Materials: \$0.00

Materials	Item Number	Estimate	Qty	Line Total
N/A		\$0.00	0	\$0.00

Equipment: \$0.00

Equipment	Qty	Price	Line Total
N/A	1	\$0.00	\$0.00

Customer Acceptance and Authorization to Proceed

On-Site Repairs or Assessment | 225990-LRD-447

\$2,935.00 - (Two Thousand Nine Hundred Thirty Five Dollars and No Cents)

Signature: _____ Name: _____

Customer P.O. _____ Date: _____

Page 2 of 4

Standard Exclusions

1. AERO BridgeWorks includes all labor and equipment to only install customer or vendor furnished equipment listed in AERO BridgeWorks scope of services.
2. Excludes the supply of any materials and/or upgrades and/or changes to existing infrastructure to support furnished equipment. i.e. switchgear, feeders, circuit breakers, wiring, electrical disconnects, condensate drain connections beyond supplied flexible hose, glycol shutoff or control valves
3. Excludes the supply of consumable materials associated with the installation, service or maintenance of furnished equipment unless specifically included in AERO BridgeWorks scope of services.
4. AERO BridgeWorks excludes subcontract work pertaining to mechanical (HVAC), electrical, welding, structural, plumbing and civil (concrete bollards/foundations/coring) scopes of work unless agreed upon in writing.
 - 4.a. AERO will mount PCA and/or GPU.
 - 4.b. Excludes permitting costs/AHJ mandated registration or other fees
5. AERO has budgeted one continuous mobilization for this work. Any delays or changes to installation sequence requiring additional mobilizations shall be an additional cost.
6. AERO excludes any preventative maintenance, repairs or servicing of installed equipment prior to/ or after turning over to the Owner for operations. ie: no lubrication of mechanical components or PMI included.
7. Excludes startup/commissioning, operator and/or maintenance training unless specifically included in the scope of services.
8. Excludes barriers, flags, partitions or fencing
9. Excludes all costs associated with access to the airfield to include SIDA badging, airport vehicle registration, escort fees
10. Excludes local and/or airport permits required to perform welding, grinding or cutting onsite.
11. Excludes PLA compliance.
12. Excludes chlorination / startup of PWCs prior to turnover to Owner.
13. Excludes building fire alarm relay/connection to ancillary equipment on PBB
14. Excludes any software/interfacing or other special systems hardware provisions required to connect PBB to BMS/CMMS/other superior airport system
 - 14.a. It is generally understood all special systems provisions will be furnished with equipment and supplied by the equipment vendor/supplier, and AERO BridgeWorks will solely coordinate with Owner/Owner's trade partners to make final connection.
 - 14.b. Special systems include but are not limited to: fire alarm annunciation/communications, remote monitoring, secure access card readers, cameras, phone lines, and wireless access points
15. It is generally understood that all condensate/PWC drainage solutions will be plug-and-play provided by Oshkosh Aerotech, and AERO BridgeWorks will solely coordinate with Owner/Owner's trade partners to make final connection.
16. Excludes DBE/MBE/WBE participation.
17. Any jurisdictional upgrades or code-driven modifications requested by FAT, third-party inspectors, or AHJs are not included and would constitute a change in scope.
18. Excludes Payment & Performance bonds (available for an additional 1.5%)
19. Excludes Engineering, surveying, or stamped drawings
20. Excludes Environmental, mold, or fowl abatement
21. Excludes Metal repairs, corrosion mitigation, wall board replacement, or any other refurbishment
22. Excludes Cab floor, porch floor, threshold, or interior flashing replacement
23. Excludes Painting, signage, or flooring
24. Excludes Builder's Risk.

Customer Acceptance and Authorization to Proceed

On-Site Repairs or Assessment | 225990-LRD-447

\$2,935.00 - (Two Thousand Nine Hundred Thirty Five Dollars and No Cents)

Signature: _____ Name: _____

Customer P.O. _____ Date: _____

Page 3 of 4

Amended Exclusions:

1. Any additional visits or repairs will be priced and invoiced separately as a change order or ad hoc maintenance.

Inclusions:

1. All installations and/or repairs will be performed in accordance with the product supplied drawings, manufacturer's installations instructions/manuals and standard maintenance practices.
2. Any unsafe or dangerous conditions found during any installation, inspection or repair will be reported to the customer immediately so the product can be taken out of service.
3. AERO technicians will only lock out/tag out energized circuits or equipment when actively performing maintenance.
4. AERO will provide a detailed inspection and repair reports within 5 business days of each site visit.

Customer Acceptance and Authorization to Proceed

On-Site Repairs or Assessment | 225990-LRD-447

\$2,935.00 - (Two Thousand Nine Hundred Thirty Five Dollars and No Cents)

Signature: _____ Name: _____

Customer P.O. _____ Date: _____