

COUNCIL COMMUNICATION

DATE: 08/4/2024	SUBJECT: MOTION Consideration to authorize the City Manager to enter into a three (3) year service agreement to renew product licenses for cybersecurity maintenance and professional support, in the amount of \$392,046.41 with General Datatech, L.P. from Dallas, Texas, through the State of Texas DIR contract DIR-CPO-5347. Funding is available in the Information Services and Telecommunication Department Cybersecurity Division.
INITIATED BY: Steve Landin, Assistant City Manager	STAFF SOURCE: Joe Rivera, Information Services & Telecommunications Director
PREVIOUS COUNCIL ACTION: N/A	
BACKGROUND: The Information Service and Telecommunication Department, Cybersecurity Division, will renew service contracts related to cybersecurity systems installed to protect the city of Laredo's network. Items to renew: Cisco Umbrella (software platform for network security, internet access polices, and content filtering), Threat Defense Licensing and Hardware/Software Support for Cisco Firewalls (licensing and support contracts needed to operate and maintain Internet edge firewalls and internal segmentation firewalls), Cisco DUO (Software As A Service platform needed for Multi-Factor Authentication and compliance), Cisco Identity Services Engine (Network access control and authentication platform needed to secure network access and compliance) Contracts were previously dispersed among separate agreements. This purchase will consolidate into one enterprise agreement (Cisco EA). If products are purchased separately, without an enterprise agreement, the costs are substantially higher. The service benefits the city due to the consolidation of service contracts and total cost savings over the three-year term. Item prices are locked for the duration of the term. Once the term is completed, a new enterprise agreement would be negotiated. Total cost is distributed in three annual billing dates/amounts: 8/15/2025: \$130,682.14 8/15/2026: \$130,682.14 8/15/2027: \$130,682.14	
FINANCIAL IMPACT: Funding for this purchase is available in the Information Services and Telecommunication department, Cybersecurity division – 595-5539-513.55-88	
COMMITTEE RECOMMENDATION: N/A	STAFF RECOMMENDATION: Approval of motion to award purchase in the amount of \$392,046.41

