

City of Laredo Sole Source Affidavit

Compliance with Texas Local Government Code Chapter 252.021 is not required for purchases that are available from only one source, including: An item for which competition is precluded because of a patent, copyright, secret process, or monopoly. The item is a film, manuscript, or book. The item is a utility service, including electricity, gas, or water. The item is a captive replacement part or component for equipment. The sole source exception does not apply to mainframe data processing equipment and peripheral attachments with a single-item purchase price in excess of \$15,000.

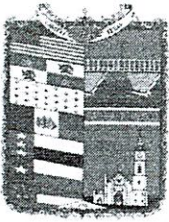
1. My name is (Print Name) FRANK PARDO
I am over the age of 18, have never been convicted of a felony and am competent to make this affidavit.
I am authorized to sign contracts for the following company or firm:

Company: Xylem Water Solutions USA, Inc.
Address: 2029 N. Lexington Blvd.
City, State, Zip Code: Corpus Christi TX 78409
Telephone Number: (956) 638 5256
Fax Number: (361) 225-2965
E-mail Address: Frank.pardo@xylem.com
2. The above-named company or firm is the sole source of the following item(s) and no other company or firm in the United States of America sells or distributes the products listed below:
FLYGT Submersible Pumps.
3. Competition in providing the above-named item(s) is precluded due to:
☒ A patent
☐ A copyright
☐ A secret process
☐ A monopoly
☐ It is a film
☐ It is a manuscript
☐ It is a book
☐ It is a utility service, including electricity, gas, or water (does not apply to parts used for utility services)
☐ It is a captive replacement part or component for equipment
☐ Other circumstances provided by Texas Local Government Code 252.022 (provide details above)
4. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function and there is only one price for the above-named item(s) or product(s) because of exclusive distribution or marketing rights.
5. This affidavit is valid for a period of one year, or until changed circumstances render it inaccurate, whichever occurs first.


Signature of Authorized Official

SALES
Title of Authorized Official

5/30/25
Date



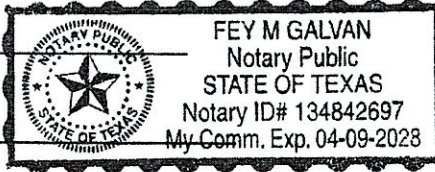
City of Laredo Sole Source Affidavit

NOTARY USE ONLY

Subscribed and Sworn to before me this 30 day of
May 2025 State of
Texas County of Hidalgo

Signature of Applicant

Signature of Notary Public



Purchasing Department Use ONLY

Approved ☒

*as per Joaquin Rodriguez
Ass. City Attorney*

Not Approved Return to Using _____
Department

Purchasing Agent Signature

Date

6/02/25

Enrique Aldape III

From: Joaquin A. Rodriguez
Sent: Saturday, May 31, 2025 10:26 AM
To: Enrique Aldape III
Cc: Angel N. Leon
Subject: Re: Xylem Sole Source Letter

Mr Aldape,

Please consider this email as an approval of the sole source affidavit and letter.

Sincerely,

Joaquin Rodriguez
Sent from my iPhone

On May 30, 2025, at 4:46 PM, Enrique Aldape III <ealdape@ci.laredo.tx.us> wrote:

Good afternoon Joaquin,

Can you please review the attached sole source letter. I have attached the outdated one.

From: Pardo, Frank - Xylem <Frank.Pardo@xylem.com>
Sent: Friday, May 30, 2025 4:37 PM
To: Enrique Aldape III <ealdape@ci.laredo.tx.us>
Subject: Re: Xylem Sole Source Letter

CAUTION: This email originated from outside your organization. Exercise caution when opening attachments or clicking links, especially from unknown senders.

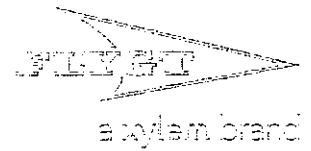
Have a great weekend!!!

Frank Pardo
Direct Sales Representative-Flygt Products
Cell: 956-638-5256
frank.pardo@xylem.com
<image001.png>

From: Enrique Aldape III <ealdape@ci.laredo.tx.us>
Sent: Thursday, May 29, 2025 3:44 PM
To: Pardo, Frank - Xylem <Frank.Pardo@xylem.com>
Subject: RE: Xylem Sole Source Letter

Have on file and take to city council for approval next month.

Xylem Water Solutions USA, Inc
2029 North Lexington Blvd
Corpus Christi, TX 78409



May 29, 2025

RE: Xylem/Flygt Branded Products
Sole Authorized Sales and Service for LAREDO, TEXAS

To Whom it May Concern:

Flygt is a Xylem, Inc brand (xylem.com). The Xylem, Inc subsidiary - Xylem Water Solutions USA, Inc (XWS) - exclusively sells Flygt branded products and authorized support services for the municipal water and wastewater market in North America. Although XWS does maintain various territory-specific and exclusive distributor contracts throughout North America, the area of South Texas, including **Laredo, TX** no such distributor can sell within the territory, i.e. XWS is direct to market. No other sellers or distributors are authorized by either Xylem, Inc or XWS in South Texas for this market, and for the products and services mentioned below.

Products included are Flygt branded: submersible pumps, mixers and accessories; OEM Flygt replacement parts, controllers, level sensors, and electrical components. Trademarks and/or patents may be in effect for a particular product listed here, however XWS indemnifies our direct buyers against any losses, liability or costs, arising out of the use of this equipment for infringement of any patent, copyright, trademark, trade name, brand or slogan.

Factory *authorized* Flygt field and shop services - supported out of the XWS branch service team in Corpus Christi, TX include: authorized field services for the products; labor and components for repairs, labor for product and/or maintenance training; and authorized field start-up services for the products. Specialized skills are required to service Flygt equipment and must be authorized by XWS to maintain warranty. To be authorized, different levels of training are required for the XWS service team, depending on the discipline needed in servicing a particular product. This training must be completed by the XWS services team for the services to be authorized, to maintain warranty. No other seller in South Texas is authorized to perform the services above, for these products listed here, and in the market noted above.

Please feel free to contact the undersigned with any questions regarding this matter.

Frank Pardo

Frank Pardo
Sales Engineer – Flygt Products
Xylem Water Solutions USA, Inc
frank.pardo@xylem.com
Mobile: (956) 638-5256