



Axon Enterprise, Inc.
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Scottsdale, Arizona 85255
United States
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Domestic: (800) 978-2737
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Q-685102-45832MA

Issued: 06/24/2025

Quote Expiration: 07/31/2025

Estimated Contract Start Date: 10/01/2025

Account Number: 106281

Payment Terms: N30

Mode of Delivery: UPS-GND

Credit/Debit Amount: \$0.00

SHIP TO	BILL TO
Laredo Police Dept. - TX 4712 Maher Ave Laredo, TX 78041-3856 USA	Laredo Police Dept. - TX PO Box 210 Laredo TX 78042-0210 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Matt Appelbaum Phone: Email: mappelbaum@axon.com Fax:	Miguel Rodriguez Phone: 956-795-3112 Email: mrodrigue1@ci.laredo.tx.us Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$129,913.20
ESTIMATED TOTAL W/ TAX	\$129,913.20

Discount Summary

Average Savings Per Year	\$2,506.68
TOTAL SAVINGS	\$12,533.42

Payment Summary

Date	Subtotal	Tax	Total
Sep 2025	\$54,438.20	\$0.00	\$54,438.20
Oct 2025	\$15,095.00	\$0.00	\$15,095.00
Oct 2026	\$15,095.00	\$0.00	\$15,095.00
Oct 2027	\$15,095.00	\$0.00	\$15,095.00
Oct 2028	\$15,095.00	\$0.00	\$15,095.00
Oct 2029	\$15,095.00	\$0.00	\$15,095.00
Total	\$129,913.20	\$0.00	\$129,913.20

Quote Unbundled Price:	\$142,446.60
Quote List Price:	\$129,945.00
Quote Subtotal:	\$129,913.20

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	2	60	\$73.05	\$36.07	\$36.07	\$4,328.40	\$0.00	\$4,328.40
BWCamTAP	Body Worn Camera TAP Bundle	16	60	\$42.20	\$33.80	\$33.80	\$32,448.00	\$0.00	\$32,448.00
A la Carte Hardware									
H00002	AB4 Multi Bay Dock Bundle	2			\$1,638.90	\$1,638.90	\$3,277.80	\$0.00	\$3,277.80
H00001	AB4 Camera Bundle	16			\$899.00	\$899.00	\$14,384.00	\$0.00	\$14,384.00
A la Carte Software									
73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	1000	60		\$0.81	\$0.81	\$48,600.00	\$0.00	\$48,600.00
BasicLicense	Basic License Bundle	16	60		\$16.27	\$16.25	\$15,600.00	\$0.00	\$15,600.00
ProLicense	Pro License Bundle	3	60		\$48.82	\$48.75	\$8,775.00	\$0.00	\$8,775.00
A la Carte Services									
80146	AXON BODY - PSO - VIRTUAL STARTER	1			\$2,500.00	\$2,500.00	\$2,500.00	\$0.00	\$2,500.00
Total							\$129,913.20	\$0.00	\$129,913.20

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	16	1	09/01/2025
AB4 Camera Bundle	100466	AXON BODY 4 - CABLE - USB-C TO USB-C	18	1	09/01/2025
AB4 Camera Bundle	100775	AXON BODY 4 - MAGNETIC DISCONNECT CABLE	18	1	09/01/2025
AB4 Camera Bundle	74028	AXON BODY - MOUNT - WING CLIP RAPIDLOCK	18	1	09/01/2025
AB4 Multi Bay Dock Bundle	100206	AXON BODY 4 - 8 BAY DOCK	2	1	09/01/2025
AB4 Multi Bay Dock Bundle	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	2	1	09/01/2025
AB4 Multi Bay Dock Bundle	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	2	1	09/01/2025
Body Worn Camera Multi-Bay Dock TAP Bundle	73689	AXON BODY - TAP REFRESH 1 - DOCK MULTI BAY	2	1	03/03/2028
Body Worn Camera TAP Bundle	73309	AXON BODY - TAP REFRESH 1 - CAMERA	16	1	03/03/2028
Body Worn Camera Multi-Bay Dock TAP Bundle	73688	AXON BODY - TAP REFRESH 2 - DOCK MULTI BAY	2	1	09/01/2030
Body Worn Camera TAP Bundle	73310	AXON BODY - TAP REFRESH 2 - CAMERA	16	1	09/01/2030

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Basic License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	16	10/01/2025	09/30/2030
Basic License Bundle	73840	AXON EVIDENCE - ECOM LICENSE - BASIC	16	10/01/2025	09/30/2030
Pro License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	9	10/01/2025	09/30/2030
Pro License Bundle	73746	AXON EVIDENCE - ECOM LICENSE - PRO	3	10/01/2025	09/30/2030

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	1000	10/01/2025	09/30/2030

Services

Bundle	Item	Description	QTY
A la Carte	80146	AXON BODY - PSO - VIRTUAL STARTER	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Body Worn Camera Multi-Bay Dock TAP Bundle	80465	AXON BODY - TAP WARRANTY - MULTI BAY DOCK	2	09/01/2026	09/30/2030
Body Worn Camera TAP Bundle	80464	AXON BODY - TAP WARRANTY - CAMERA	16	09/01/2026	09/30/2030

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	4712 Maher Ave	Laredo	TX	78041-3856	USA

Payment Details

Sep 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
HW Upfront PSO	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	2	\$4,328.40	\$0.00	\$4,328.40
HW Upfront PSO	BWCamTAP	Body Worn Camera TAP Bundle	16	\$32,448.00	\$0.00	\$32,448.00
HW Upfront PSO	H00001	AB4 Camera Bundle	16	\$14,384.00	\$0.00	\$14,384.00
HW Upfront PSO	H00002	AB4 Multi Bay Dock Bundle	2	\$3,277.80	\$0.00	\$3,277.80
Total				\$54,438.20	\$0.00	\$54,438.20

Oct 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	1000	\$9,720.00	\$0.00	\$9,720.00
Year 1	80146	AXON BODY - PSO - VIRTUAL STARTER	1	\$500.00	\$0.00	\$500.00
Year 1	BasicLicense	Basic License Bundle	16	\$3,120.00	\$0.00	\$3,120.00
Year 1	ProLicense	Pro License Bundle	3	\$1,755.00	\$0.00	\$1,755.00
Invoice Upon Fulfillment	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	2	\$0.00	\$0.00	\$0.00
Invoice Upon Fulfillment	BWCamTAP	Body Worn Camera TAP Bundle	16	\$0.00	\$0.00	\$0.00
Total				\$15,095.00	\$0.00	\$15,095.00

Oct 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	1000	\$9,720.00	\$0.00	\$9,720.00
Year 2	80146	AXON BODY - PSO - VIRTUAL STARTER	1	\$500.00	\$0.00	\$500.00
Year 2	BasicLicense	Basic License Bundle	16	\$3,120.00	\$0.00	\$3,120.00
Year 2	ProLicense	Pro License Bundle	3	\$1,755.00	\$0.00	\$1,755.00
Total				\$15,095.00	\$0.00	\$15,095.00

Oct 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	1000	\$9,720.00	\$0.00	\$9,720.00
Year 3	80146	AXON BODY - PSO - VIRTUAL STARTER	1	\$500.00	\$0.00	\$500.00
Year 3	BasicLicense	Basic License Bundle	16	\$3,120.00	\$0.00	\$3,120.00
Year 3	ProLicense	Pro License Bundle	3	\$1,755.00	\$0.00	\$1,755.00
Total				\$15,095.00	\$0.00	\$15,095.00

Oct 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	1000	\$9,720.00	\$0.00	\$9,720.00
Year 4	80146	AXON BODY - PSO - VIRTUAL STARTER	1	\$500.00	\$0.00	\$500.00
Year 4	BasicLicense	Basic License Bundle	16	\$3,120.00	\$0.00	\$3,120.00
Year 4	ProLicense	Pro License Bundle	3	\$1,755.00	\$0.00	\$1,755.00

Oct 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Total				\$15,095.00	\$0.00	\$15,095.00

Oct 2029						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	1000	\$9,720.00	\$0.00	\$9,720.00
Year 5	80146	AXON BODY - PSO - VIRTUAL STARTER	1	\$500.00	\$0.00	\$500.00
Year 5	BasicLicense	Basic License Bundle	16	\$3,120.00	\$0.00	\$3,120.00
Year 5	ProLicense	Pro License Bundle	3	\$1,755.00	\$0.00	\$1,755.00
Total				\$15,095.00	\$0.00	\$15,095.00

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Contract BuyBoard Contract 743-24 is incorporated by reference into the terms and conditions of this Agreement. In the event of conflict the terms of Axon's Master Services and Purchasing Agreement shall govern.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

6/24/2025

