

City of Laredo

Meeting Minutes - Approved

A-2025-R-15

Monday, September 15, 2025

5:30 PM

City Council Chambers

City Council

14. Final Reading of Ordinance 2025-O-173, creation of Article VI, entitled [2025-O-173](#) "Mitigation Rates for Emergency and Non-Emergency Services" of Chapter 12 of the Code of Ordinances of the City of Laredo entitled "Fire Protection and Prevention" to authorize mitigation rates for Fire Department services. Fees will be deposited into the General Fund.

Staff recommends approval of this final reading.

XIV. CONSENT AGENDA

Motion to approve the Consent Agenda items 15-46. Also to select a candidate on #43, and to table #25. Also to exclude items 21, 25, 43, 44.

Moved: Ruben Gutierrez Jr.

Second: Vanessa Perez

For: Cm. Gilbert Gonzalez, Mayor Dr. Victor D. Trevino, Cm. Melissa R. Cigarroa, Cm. Ricardo "Rick" Garza, Cm. Ruben Gutierrez Jr., Cm. Dr. David Tyler King, Mayor Pro Tempore Vanessa Perez, and Cm. Alyssa Cigarroa

Against: 0

Abstain: 0

Np: Cm. Ricardo "Richie" Rangel Jr.

Motion carries.

AIRPORT: GILBERTO SANCHEZ, DIRECTOR

15. Authorizing the City Manager to purchase Excess Aviation Insurance for the Laredo International Airport, including coverage for General Liability, Terrorism, Risk Insurance Act and War, with Victor O. Shinnerer & Co, Inc, through Chubb Insurer in and amount not to exceed \$50,142.66 for coverage from October 1, 2025, through October 1, 2026. Funding is available in the Airport Operations Fund. [25-1492](#)

Staff recommends the approval of this motion.

16. Consideration to approve the renewal of contract FY24-105 with Hubpoint Strategic Advisors, LLC, Charlotte, NC in an annual amount not to exceed \$65,000.00 for a total contract value of \$130,000.00 for professional consulting services for Air Cargo Service Development. The term of this contract shall be for a period of one year beginning as of the date of its execution and is contingent upon the availability of the appropriated funds. This contract can be renewed one additional one-year extension period, upon mutual agreement of parties. Funding is available in the Laredo International Airport Fund. [25-1512](#)

Staff recommends the approval of this motion.

17. Consideration to approve the renewal of contract FY24-106 with GRA Incorporated, Alexandria VA, and Merchant Aviation LLC, A Groupe ADP (Aeropuertos De Paris) company, Summit NJ, each contract shall not exceed \$75,000.00 for a total contract value of \$300,000.00 for air service development and consulting services. The term of this contract [25-1520](#)

Vapor Land, LLC as it relates to the development of the property located at 4302 E. Saunders.

N/A

Motion for the Attorney's to come back with a recommendation at the next meeting.

Moved: Ruben Gutierrez Jr.

Second: Ricardo "Richie" Rangel Jr.

For: Cm. Gilbert Gonzalez, Cm. Ricardo "Richie" Rangel Jr., Cm. Melissa R. Cigarroa, Cm. Ricardo "Rick" Garza, Cm. Ruben Gutierrez Jr., Cm. Dr. David Tyler King, and Mayor Pro Tempore Vanessa Perez

Against: 0

Abstain: 0

Np: Mayor Dr. Victor D. Trevino, and Cm. Alyssa Cigarroa

Motion carries.

CITY MANAGER'S OFFICE: JOSEPH W. NEEB

- 22.** Consideration to renew contract FY23-062 with Akin, Gump, Strauss, Hauer & Feld LLP, Washington, D.C. to provide federal legislative and lobbying consulting services for the City of Laredo. The contract amount should not exceed \$240,000.00 annually. This contract shall be for one year, this is the second of three extension periods, to commence September 1, 2025. All legislative and lobbying consulting services will be on a continuous basis. Funding is available in the General Fund. [25-1639](#)

It is recommended to approve this renewal. This is a annual renewal so if this does not get approved, we may have to pause services and go out for new RFP. Due to new state law, lobbying services cannot be considered professional services and have to go through the RFP process.

COMMUNITY DEVELOPMENT: TINA RODRIGUEZ, DIRECTOR

- 23.** A Resolution of the City Council of the City of Laredo, Texas authorizing the City Manager to ratify the submittal of a grant application in the amount of \$2,900,000.00 to the U.S. Department of Housing and Urban Development for the Lead Hazard Reduction Grant Program to maximize the number of children under the age of six protected from lead poisoning by undertaking comprehensive programs to identify and control lead-based paint hazards in eligible housing populations. Grant match in the amount not to exceed \$250,000.00 and is available through Community Development CDBG Funds. [2025-R-216](#)

Staff recommends the approval of this resolution.

CONVENTION & VISITORS BUREAU: AILEEN RAMOS, DIRECTOR

- 24.** Authorizing the City Manager to donate a 2010 Freightliner ambulance from the Fire Department to the Municipality of Santa Catarina, Nuevo León, Mexico, pursuant to the agreement between the City of Laredo and [25-1529](#)

the State of Nuevo León, Mexico. The vehicle will be donated "as is," and the City of Laredo shall assume no liability for its use following transfer. The ambulance, formerly designated as Unit #267, has been fully depreciated and holds minimal or no monetary value.

Staff recommends approval of this item. This action supports international goodwill, strengthens our regional partnerships, and allows the City to repurpose surplus equipment for the benefit of a neighboring community's public safety efforts. Approval of this item will provide Santa Catarina with a valuable resource at no cost to the City, while furthering Laredo's role as a leader in fostering binational cooperation.

DETOXIFICATION CENTER: DR. SAN JUANA VIVIANA MARTINEZ, DIRECTOR

- 25.** Authorizing the City Manager to amend contract FY24-100 for Beverage Services to Coca Cola Southwest Beverages LLC, Dallas, Tx. for the Detoxification Department. This amendment reflects a 41% contract increase, with annual cost of \$125,419.00 including a 5% increase in product cost for subsequent year. The term of this contract shall remain for a period of two years. This amendment applies to the second year of the contract year commencing on October 1, 2025, and ending on October 31, 2026. This contract may be extended for one (1) additional two (2) year periods, upon mutual agreement of the parties. Funding for this contract is available in the Detoxification budget. [25-04](#)

Staff recommends award to sole bidder as vendor has accommodated the needs of the center during FY 24 with no issues encountered. Vendor has been very accommodating to the day to day needs of the center.

Fiscal Impact

Fiscal Year: FY 25, FY26, & FY 27
Budgeted Y/N?: Y
Source of Funds: Detox Center
Account #: 274 7410 542 3620
Change Order: Exceeds 25% Y/N: Y

FINANCIAL IMPACT:

Beverage services will not exceed a total of cost \$125,419.00 including a 5% increase in product cost for subsequent year to provide all necessary beverages for the detoxification department. Breakdown of beverages can be found in the supplier response attachment.

Motion to table and bring back on the following City Council meeting.

Moved: Melissa R. Cigarroa

Second: Ruben Gutierrez Jr.

For: Cm. Gilbert Gonzalez, Cm. Ricardo "Richie" Rangel Jr., Cm. Melissa R. Cigarroa, Cm. Ricardo "Rick" Garza, Cm. Ruben Gutierrez Jr., Cm. Dr. David Tyler King, and Mayor Pro Tempore Vanessa Perez

Against: 0

Abstain: 0