

TIC
TANK
INDUSTRY
CONSULTANTS

*Engineering Water Tanks
Since 1979*

7740 West New York Street
Indianapolis, Indiana 46214
317 / 271-3100 - Phone
317 / 271-3300 – FAX

Atascadero, California
805 / 538-4206

El Paso, Texas
915 / 790-0790

Pittsburgh, Pennsylvania
412 / 262-1586



April 8, 2026

Dr. Tareq Al-Zabet
Utilities Director
City of Laredo Utilities Department
Laredo, Texas 78043

Dear Dr. Al-Zabet,

On behalf of Tank Industry Consultants (TIC), we would like to extend our gratitude for awarding our team the Elevated Storage Tank project. We are honored to have received the highest score and truly appreciate the City's confidence in our approach and capabilities.

We look forward to collaborating closely with you and your staff to deliver a reliable and future-ready solution for the City of Laredo's system needs. Our team is committed to maintaining open communication, being responsive, and leveraging our technical expertise to support this important project.

I have included the cost estimates and technical approach from TIC, Weston Solutions, Inc., and MEG, Premier Engineering Surveying, and The Dry Land Landscape Architecture for your review and further discussion.

The total cost for the engineering services for this project is **\$266,316**. Please note some of these fees may change once the tank site location is determined.

Thank you once again for this opportunity. We are excited to get started and are grateful for the trust you have placed in our team.

Sincerely,

Tank Industry Consultants

A handwritten signature in blue ink that reads "Lourdes Borrego-O'Brien".

Lourdes Borrego-O'Brien
Business Development Manager

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Engineering Design, Bid, and Construction Phase Services

Elevated Storage Tank Project for the City of Laredo

Tank Industry Consultants Technical Approach

Prime: Tank Industry Consultants (TIC)

Subconsultants: Weston Solutions, Incorporation, and MEG, Premier Engineering Surveying, and The Dry Land Landscape Architecture

EXECUTIVE SUMMARY & UNDERSTANDING

TIC will support the delivery of a **fit-for-purpose** elevated storage tank designed to improve system capacity, pressure management, and fire protection for Laredo's distribution system while helping minimize life-cycle cost and construction risk. Our approach blends **standards leadership** (AWWA D100/D102/D107, NFPA 22, NFPA 25) with **constructability-focused design, stringent QA/QC, and technology-enabled inspection** to promote quality from the first geotechnical boring through the first-anniversary evaluation.

For 47+ years, TIC has focused exclusively on storage tanks, completing work for 3,000+ owners and 20,000+ tank projects, with technicians who are **NACE Level 1/2/3** certified and a leadership team that **chairs and serves** on AWWA standards committees shaping today's water tank design/inspection practices.

PRELIMINARY ENGINEERING

ALTERNATIVES ANALYSIS – TANK TYPE/CONFIGURATION

Tank Industry Consultants will assist the City of Laredo in determining the best tank style for your budget and needs. TIC has designed and engineered all tank styles throughout the country. Because we are water tank engineering specialists, we have a more diverse background in new tank design and construction than general consultants can offer. TIC will:

- Develop and compare **multi-column, single-pedestal, and composite** elevated tank concepts at the recommended size. TIC brings **deep composite expertise** (active role in **AWWA D107**) but will remain unbiased to select the **best value** for the City of Laredo.
- Compare **capex, O&M, coatings longevity, constructability/schedule, aesthetics/branding, antenna accommodation, and expandability.**

An Employee-Owned Company

- Introduce TIC specifications that **design-out maintenance pain points** (e.g., minimum clearances at stiffeners, ground-smooth edges, embedded anchors vs. post-installed) and **avoid dissimilar metals** on carbon steel surfaces to prevent accelerated corrosion.

Deliverable: Alternatives & Recommendation (A&R) Report with lifecycle cost and multiple style bids.

DETAILED DESIGN, SPECIFICATIONS & PERMITTING

PREPARATION OF PLANS AND SPECIFICATIONS

Tank Industry Consultants will prepare the detailed plans, technical specifications, and contract documents for the erection and painting of the tank. The plans and specifications will include:

- Prepare **complete specifications and contract documents**: sitework, foundation/pedestal, steel container, access, safety/sanitary elements, disinfection, **coating system design**, provisions for future **telecom** and **SCADA** interfaces, and optional **pedestal interior uses** (e.g., storage/office).
- Author **maintenance-friendly details**: grind edges/hard-to-coat corners, ensure minimum roof stiffener clearances, and avoid **dissimilar metals** (e.g., stainless on carbon steel) to reduce galvanic corrosion—provisions often overlooked in generic specifications.
- Specify **radiograph sampling logic** and **QA documentation** requirements to simplify verification and future rehabilitation planning.
- Coordinate **FAA** determinations as applicable.

Deliverables

- 60/90/100 Final Specification and Estimates package; sealed bid set;; **Owner's Project Requirements** (OPR) checklist; permitting submittals

The project specifications will include the documents required to execute the project.

TIC's specifications and contract documents are more extensive than those provided by most engineers' designs due to our experience and intimate familiarity with the AWWA, ACI, NACE, NFPA, AMPP, and API standards and how they must be supplemented. TIC's specifications are prepared in accordance with local, state, and federal laws, and all specific requirements of the City of Laredo. All documents will be submitted for review to maintain the project objectives. After all reviews are complete, TIC will revise all documents as required for final approvals and prepare a final detailed cost estimate for the project.

REDUCE CONSTRUCTION COSTS

While most engineering firms can provide a generic new tank construction specification package, it is our uniquely developed specifications that address the work. This reduces the change orders to only those items which have competitive unit prices already negotiated prior to starting the project. While our specifications are designed to protect the City of Laredo, our designs and specifications will also offer the most cost-effective alternatives available on the market.

Our specifications are not only designed to reduce construction costs during tank construction, but also for future tank rehabilitation. By designing out problem maintenance areas, the newly applied coating

system will not only last longer, but when future maintenance is performed, the repainting will be easier and therefore less expensive.

COATING SYSTEM DESIGN

TIC continually researches alternative coating systems in order to design the best coating system to meet the specific needs and requirements of each client. When designing the coating system for the City of Laredo's new tank, the engineers at TIC will take into consideration the service requirements for the tank and the possible limited out-of-service time available for future tank rehabilitation and repainting. TIC designs coating systems to not only meet the needs of each tank, but also to meet the needs of the waterworks system. TIC's specialty is designing unique solutions to specific project challenges.

BID ASSISTANCE

TIC will assist the City of Laredo in obtaining competitive and qualified bids. Rather than relying on the Dodge Reports or other local and regional advertising, TIC will recommend a number of qualified tank constructors to whom the Notice to Bidders should be sent. This list has been compiled and developed over the years to reduce our clients' construction costs.

Through our extensive involvement in the development and revision of tank standards, we are personally familiar with the executives and engineers of the major tank fabricating companies. Because of our involvement in so many of their tank construction projects each year, we also know their strengths and weaknesses. This familiarity with the fabricators' work and top-level personnel allows us to be proactive in assessing and avoiding potential problems. If problems do occur, we know the people to go to within the fabricator's company to get action.

Activities

- Issue to a curated list of **qualified tank constructors** to promote competition; attend **pre-bid**, answer RFIs, tabulate bids, verify bonds/insurance, and recommend award to the **lowest responsive, responsible bidder**.

Deliverables: Pre-bid meeting notes, addenda, bid tab and analysis, award recommendation

CONSTRUCTION PHASE SERVICES (CPS)

SHOP DRAWING REVIEW

Tank Industry Consultants will review the contractor's foundation (and pedestal, in the case of a composite elevated tank) design submittals for proper general design concept, compliance with the soil design parameters, sound structural engineering procedures, and compliance with ACI and AWWA standards. TIC will also review the required tank drawing submittals for general conformance with the project specifications and general configuration of the tank components to verify compliance with AWWA and other applicable standards to provide a low-maintenance structure.

CONTRACT ADMINISTRATION/PROJECT MANAGEMENT

Tank Industry Consultants will assist with contract administration as requested by the City of Laredo. Such administration may include change order preparation, pay estimate review, mediation of contractor disputes, phone consultation, and other situations which may occur. Being involved in other major projects gives TIC a certain amount of leverage when negotiating or mediating disputes. TIC will invoice this work on a time and expenses basis from the current rate structure in effect at the time the services are rendered.

SHOP OBSERVATIONS

Observation of the shop painting and fabrication of the steel components of the tank is necessary to evaluate proper fabrication techniques, shop surface preparation, and shop primer application. TIC will conduct periodic shop observations to assess the work being performed. TIC will invoice this work on a time and expenses basis from the current rate structure in effect at the time of the shop visit.

FOUNDATION (AND PEDESTAL) OBSERVATIONS

The proper construction of the foundation (and pedestal on a composite elevated tank) is crucial to the overall appearance and structural stability of the new tank. Essential elements are soil condition, size, and placement of bottom pad and concrete reinforcing bars, concrete placement (and placement of subsequent pedestal courses), and anchor bolt placement. TIC's technician will arrive on site the day before the concrete pour to evaluate the rebar and placement of embedded items, and will be present during the pour. TIC will invoice the foundation observations on a time and expenses basis from the current rate structure in effect at the time of the observations. A typical foundation inspection involves approximately one and one-half days on site but can extend to three to four days if rebar is not placed correctly.

ERECTION OBSERVATION AND WELD RADIOGRAPHIC TESTING

Equally important during the construction of the tank container is quality assurance observation of the construction and welding. Observation of the actual erection of the steel will focus on compliance with the project specifications, AWWA requirements, and accepted industry construction practices. TIC will visually evaluate the fit-up of the plates and the welds for general compliance with AWWA D100 and the project specifications. Items observed visually will include weld contour and undercut. As set forth in AWWA standards, TIC will act as the owner's representative and choose locations where radiographs are to be taken. Location selection will be based on the number of radiographs the contractor submits to be taken of the primary and secondary stresses, and the different plate thicknesses. Additional items evaluated will include proper fit-up and the removal of weld spatter, fit-up scars, rough welds, and weld undercut so the steel will properly accept the coating.

During the observation of the tank erection, welds, and radiographic testing, Tank Industry Consultants will also observe and verify:

- contour and plate deformation,
- plate fit-up,
- weld installation details on appurtenances such as ladders, vents, manholes, piping, brackets, and railings,
- welding electrodes used,
- back gouging performed,
- grinding of erection burrs and gouges, and

- welder qualifications.

RESIDENT PAINTING OBSERVATION

An essential part of any construction contract is the independent evaluation of the painting contractor's work. Observation of the work in process by experienced personnel will assist City of Laredo in obtaining a quality protective coating application.

TIC's resident technician will furnish the City of Laredo and the contractor a written report for each day's evaluation. The reports shall address at a minimum the following items when required:

- Temperature of steel
- Weather conditions – temperature, wind velocity and direction, relative humidity, dew point
- Paint batch numbers used on the day of the observation
- Location of work performed
- Quality of work being performed and compliance with the project documents
- Wet and dry film thickness readings
- Calibration record of dry mil thickness gauge
- Measure of the paint cure
- Number of contractor personnel on the job
- Equipment on the job
- Recommendations made
- Estimated completion date
- Photographs of significant details
- Other pertinent data as required or requested

The following equipment, at a minimum, will be utilized to observe the work when required:

- SSPC-Vis 1 Visual blasting standards
- NACE Visual Standard TM-01-70/75 (available)
- AWWA Standards D100-11 and D102-17
- Testex Press-O-Film Profile Measurement System
- Surface Contamination Detection Device [soluble salts] (if required)
- Wet Film Thickness Gauge (observe applicator's use)
- Dry Film Thickness Gauge
- Certified Thickness Calibration Standards
- Steel Temperature Gauges
- Sling Psychrometer and Psychrometric Tables
- Wet Sponge Holiday Detector [low voltage] (if required by TIC personnel)
- Tooke Gauge (if required)
- Adhesive Force Measurement Device (if required)

FINAL OBSERVATION/WALK THROUGH

TIC recommends that a final evaluation be performed when the project is completed. At the final evaluation, a representative of TIC will accompany the contractor for a final review of the project. A punch list of items needing remediation or completion will be prepared and provided to the City of Laredo and the contractor.

FIRST ANNIVERSARY EVALUATION

AWWA standards recommend that all water tank construction and painting projects have a bonded warranty following the project completion date. Approximately eleven months after the completion of the tank rehabilitation project, TIC will perform an Anniversary Evaluation.

The First Anniversary Evaluation will focus on the contractor's compliance with the project specifications and drawings, and coating condition. While the steel is a very "forgiving" material, the coating is not. Coatings are very sensitive to the workmanship and weather constraints during application. Unlike some engineering firms, TIC will not be confined to the ground, ladders, or platforms. TIC will access the steel surfaces by rigging and rappelling. Dry-film thickness testing of the coating, locating holidays in the coating, and identification of coating failures will be performed.

TIC will issue a certified engineering report addressing the conditions found. All of the observed deficiencies, observed coating failures, and defects found will be reported and substantiated with color photos. The color photos will be labeled, mounted, and bound with the engineering report. Clear, concise recommendations will be made for the repair and repainting of tank as necessary to bring the tank into compliance with the project specifications and AWWA standards.

INNOVATIONS & DIFFERENTIATORS (WHAT MAKES THIS APPROACH STAND OUT)

1. **Two-Style Competitive Bid Strategy**

Bid both **composite** and **single-pedestal** (or multi-column) options to give the City of Laredo transparent first-cost and lifecycle comparisons before award—without re-design delays.

2. **Maintenance-First Detailing**

Standardized details that **eliminate hard-to-coat geometries**, specify minimum clearances, and prohibit **dissimilar metal** pairings—extending coating life and reducing rehabilitation costs.

3. **Standards Leadership, Applied**

TIC chairs and serves on **AWWA committees (D100/D101/D102/D107, M42; NFPA 22 and 25)**—we know where the standards are silent and how to supplement them in specifications to protect the Owner.

4. **Technology-Enabled QA/QC**

- Structured **radiograph location selection** methodology to target critical stress and plate thickness zones.
- **Daily digital QA logs** (weather, DFT, batch tracking, photo geo-tagging) to support payment verification and warranty.

5. **Lifecycle Coating Strategy**

Coating systems chosen for **limited future outage windows** and local climate—paired with inspection routines that **document for the 1-year warranty** and beyond.

6. **Future-Ready Features**

Built-in **telecom attachment points** and optional **pedestal interior uses** (storage/office) without compromising structural integrity or maintenance access.

COST PROPOSAL FOR TIC

We structured pricing to give the City of Laredo **cost certainty** for design phases and **flexibility** (via T&M with NTE caps) for field-dependent construction services. All engineering fees are in effect for twelve months.

Note on numbers: We've provided **structure and typical cost drivers** below using TIC's standard scope elements (shop drawing review, inspections, resident coating observation, etc.). Final **hourly rates** and **lump sums/NTEs** will be set upon confirmation of the City's preferred contracting method, anticipated tank size/style, and the current TIC/JMT/MEG **rate sheets**. The contractor's means and methods materially affect construction-phase hours. For engineering totals, please refer to Exhibit A: Summary of Fees.

SUMMARY OF FEES (PROPOSED CONTRACTING METHOD)

Scope	Unit Cost	Cost
Preliminary Engineering -Alternatives & Recommendation (TIC)	LS	\$8,000
Detailed Design, Specifications (60,90,100) (TIC, JMT)	LS	\$58,200
Bid Phase Services (TIC)	LS	\$10,200
Shop Drawing Review (TIC)	LS	\$17,400
	TOTAL	\$93,800

TYPICAL CONSTRUCTION-PHASE EFFORT DRIVERS (HISTORICAL RANGES)

- **Shop Inspections:** 2 × 2-day visits are common for many fabricators, but will be tailored to the selected contractor.
- **Foundation/Pedestal Observations:** Typically 4–5 inspections @ ~1.5 days each; may increase if corrective rebar placement is required.
- **Erection/Welding QA:** Typically 6–7 10-hour inspection days; varies by crew/methods.
- **Resident Coating Observation:** Continuous during coating; often ~12 weeks (technician week minimums and 2 mobilizations typical).
- **Final Walk-through** - t the final evaluation, a representative of TIC will accompany the contractor for a final review of the project.
- **One-Year Anniversary** - Approximately eleven months after the completion of the tank rehabilitation project, TIC will perform an anniversary evaluation.

We will convert these drivers into **NTE caps** after bid award and the contractor's schedule/submittals are reviewed, protecting the City of Laredo while ensuring adequate QA coverage.



Weston Solutions, Inc.
5301 Southwest Parkway, Suite 450
Austin, Texas 78735
512-651-7100 • Fax 512-651-7101

31 March 2026

Ms. Lourdes Borrego-O'Brien
Business Development Manager
Tank Industry Consultants
Laredo, TX

**RE: City of Laredo Elevated Storage Tank
Design Phase Services Scope and Fee Proposal**

Dear Ms. Borrego-O'Brien,

Weston Solutions Inc. (WESTON) is providing scope and fee proposal for design services for the City of Laredo Elevated Storage Tank Project. This scope of services is outlined on a per task basis and is proposed for lump sum fee as outlined in **Attachments A and B**.

SUBCONSULTANT PARTICIPATION

WESTON will lead this project and provide design, project management, direction, and quality assurance for the scope of work. No subconsultants are expected.

PROJECT SCHEDULE

The estimated project schedule is summarized below:

Anticipated Notice to Proceed	27 April 2026
Task 1000 – 30% Preliminary Design Phase	90 Days
Task 2000 – Design Phase (60%, 90%, and 100%)	210 Days
Task 3000 – Bid Phase	45 Days

FEE ESTIMATE

The total lump sum fee for this SOW is provided in **Attachment B**.

CLOSING

WESTON appreciates the opportunity to provide these services for the City of Laredo Elevated Storage Tank Project. We look forward to working with you to successfully complete this project. If you have any questions regarding this scope of services and budget, please contact me at 512-787-3509 (cell).



Ms. Lourdes Borrego-O'Brien

31 March 2026

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Very truly yours,

WESTON SOLUTIONS, INC.

A handwritten signature in blue ink, appearing to read "S. Irrinki".

Sam Irrinki, PE
Project Principal

Attachments

A – Scope of Work

B – Lump Sum Fee Summary



**ATTACHMENT A
SCOPE OF SERVICES
TANK INDUSTRY CONSULTANTS
CITY OF LAREDO ELEVATED STORAGE TANK PROJECT
1 April, 2026**

SCOPE OF WORK:

The work to be performed by **WESTON Solutions, Inc. (WESTON)** under this assignment consists of providing **Professional Engineering services during the Design phase** for the **City of Laredo Elevated Storage Tank**, owned and operated by the **City of Laredo**.

Weston's work will include the following items:

- **Hydraulic Modeling:** Use Water GEMS to model the pressure plane for the proposed elevated storage tank. Using input from record drawings and the existing Water GEMS data WESTON shall modify the proposed elevated storage tank and provide results to the City.
- **Site Development:** Use Lidar data and site survey (provided by Prime) to produce a general site plan. This shall include:
 1. Coordinate the EST location.
 2. Coordinate the location of the chlorine analyzer building. Depending on EST type, this could be located inside the tank's pedestal. It is Weston's understanding that onsite chlorine injection is not part of this project.
 3. Coordinate Electrical building location. Depending on EST type, this could be located inside the tank's pedestal.
 4. Intruder resistance fencing (6-ft fence with 3 strands of barb wire at the top) as required by TCEQ, with sliding, manually operated vehicle gate and man door.
 5. Coordination on location of detention pond (if required).
 6. Coordination for a 12-ft wide permanent access driveway. Driveway is expected to be concrete.
 7. Coordination of location of rip-rap pad for the tank's overflow drain.
 8. Land and easement acquisition is not included and will be considered as additional services.
- **Pipeline Coordination:** Coordinate to confirm tie-in location to elevated storage tank, hydraulics, pipe diameter, and pressure class. Provide pipeline design from the tank connection at grade level to the tie-in to the existing waterline. Depending on the tank feed and discharge configuration this will include up to two pipelines of up to 16" in diameter and 500 feet of length, each. This assumes that no roadway crossings will be made and that any required easements will be obtained by the Prime.
- **Electrical Coordination:** Provide electrical one-line for the proposed site. Process and Instrumentation Diagram shall be provided for the PER. The electrical design for the site based on the approved one-line and P&ID shall be completed during detailed design. Coordination with client's preferred SCADA integrator is included. Initial coordination with the electric service provider is included, however, any application or design fees from the electric provider are not included in this scope of work.
- **Entity/Agency Coordination:** Develop and submit applicable permits. It is assumed that the following permits will be needed:
 1. City of Laredo.



**ATTACHMENT A
SCOPE OF SERVICES
TANK INDUSTRY CONSULTANTS
CITY OF LAREDO ELEVATED STORAGE TANK PROJECT
1 April, 2026**

2. Webb County.
3. Federal Aviation Administration (if needed).

If any other permits than the listed above are needed, will be considered as additional services.

SCOPE OF SERVICES:

Task 1000 – 30% Design Phase

1. Project Management and QA/QC Oversight: This task includes routine communication with Prime; staff resources, budgets, and schedules; invoicing; and implementation of QA/QC efforts. A monthly project report will be included with each invoice.
2. Meetings:
 - a. Project Meetings: WESTON will participate in up to one (1) project kickoff meeting, up to two (2) coordination meetings, and one (1) Prime 30% review meeting to discuss proposed Elevated Storage Tank Site requirements.
 - i. It is assumed that all meetings will be held virtually.
 - ii. Prime will prepare the agenda and the meeting minutes.
 - b. Site Visits: One (1) site visit will be performed during this phase to verify project conditions and familiarize the team with the project area.
3. Data Collection / Review: Prime shall provide to WESTON all available reports, studies, Master Plan, as-builts, existing model and other data relevant to the Proposed Elevated Storage Tank and pressure plane. Develop a base map from available information (aerials, topo, parcels/ROW, existing utilities from records, FEMA floodplain, etc.). A base map of the project area will be developed using available information. The base map will include aerial imagery, topography (provided by the Prime), parcels, right-of-way, existing water and wastewater lines from historical records provided by Prime, FEMA floodplain, and other readily available data. The base map will be utilized by the project team during the 30% Design Phase of the project.
4. 30% Technical Memo:
 - a. Complete Proposed Elevated Storage Tank Site Evaluations for inclusion in the 30% Technical Memo:
 - i. Hydraulic Modeling: Use Water GEMS to model the pressure plane for the proposed elevated storage tank. Using input from record drawings and the existing Water GEMS data WESTON shall verify the size of the proposed elevated storage tank and provide results to the Prime.
 - ii. Complete a desktop evaluation of the sufficiency of the existing property size based on proposed site needs. Prime will provide operating procedures related to how the proposed Elevated Storage Tank will work.
 - iii. Complete preliminary stormwater requirements for the project site's existing and proposed conditions.
 - iv. Complete electrical one-line for the proposed site.



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- b. Prepare 30% Technical Memo summarizing evaluations, recommendations, and proposed elevated storage tank and site improvements, including a decision log.
 - c. Prepare 30% Plans for review (PDF), including Proposed Site Plan and Electrical One Line Diagram.
 - d. Prepare 30% Opinion of Probable Construction Cost (OPCC).
5. Deliverables (30%):
- a. Monthly Project Report with each invoice.
 - b. 30% Technical Memo (draft and final PDF).
 - c. 30% Plans, and OPCC (draft and final PDF).

Task 2000 Design Phase (60/90/100%)

1. Project Management and QA/QC: This task includes routine communication with Prime; staff resources, budgets, and schedules; invoicing; implementing and monitoring of QA/QC efforts at each submittal.
2. Meetings
 - a. Project Meetings: WESTON will participate in up to seven (7) project meetings with Prime for project coordination and plan review. This includes a 60%, 90%, and 100% design review meeting, one additional meeting with the Prime and three (3) monthly progress meetings.
 - b. It is assumed that all meetings will be held virtually.
 - c. Prime will prepare the agenda and the meeting minutes.
3. Permitting and Outside Agency Coordination: WESTON will prepare agency coordination materials, letters, and permit submittals to the following entities:
 - a. Coordinate with Webb County on TCPs for driveway installation required/associated with the above work.
 - b. Coordinate with the City of Laredo and Webb County on impervious cover.
 - c. Coordinate with the Federal Aviation Administration on permit and lighting requirements. Submit a permit, if required.
 - d. Storm Water Pollution Prevention Plan (SWPPP): WESTON has not included efforts in this proposal for a SWPPP since project area is less than one acre in size. E/S plan sheets will be included to cover erosion controls during construction.
4. 60% Design Phase Submittal:
 - a. Preparation of Project Manual – 1 PDF.
 - i. Develop Table of Contents.
 - b. Preparation of Construction Drawings – 1 PDF.



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- i. Develop general sheets, overall dimensional control plan, contour sheets (based on Prime's survey information), contractor access sheets, mechanical plans and sections, electrical and instrumentation sheets, standard details and project specific details sheets.
 - c. 60% OPCC – An updated OPCC will be provided for WESTON work.
 - d. Comment Responses - Responses to comments provided during review of the 30% Design Phase Submittal will be provided. This is expected to include comments from the Project Manager, the project team, and City/Prime stakeholders.
- 5. 90% Design Phase Submittal:
 - a. Preparation of draft Project Manual – 1 PDF.
 - i. To include applicable specifications for WESTON's portion of the project (front end documents will be part of Prime's responsibilities).
 - b. Preparation of Construction Drawings – 1 PDF.
 - i. Further develop the 60% plan sheets.
 - ii. Include TCP sheets (if needed) for the site's driveway construction.
 - c. 60% OPCC – An updated OPCC will be provided for WESTON work.
 - a. Comment Responses - Responses to any comments provided during review of the 90% Design Phase Submittal will be provided. This is expected to include comments from the Project Manager and project team, and City/Prime stakeholders.
- 6. 100% Final Submittal:
 - a. Preparation of Project Manual – 1PDF.
 - i. Final Sealed Specifications specific to WESTON's work.
 - b. Preparation of Construction Drawings – 1 PDF.
 - i. Final sealed plans specific to WESTON's work.
 - c. Final OPCC
 - d. Final Comment Responses in PDF format.
 - e. TCP permit approval.
 - f. FAA permit approval (if required).

Task 3000 Bid Phase

- 1. Project Management: This task includes routine communication with the Prime; managing manpower, budgets, and schedules; invoicing; and other activities associated with managing the project.
- 2. Attend Pre-Bid Meeting: WESTON will attend the pre-bid meeting.
 - 1. It is assumed that the Prime will prepare the agenda and meeting minutes.
- 3. Answer Questions: WESTON will coordinate with Prime for issuing responses to technical questions and requests for additional information in reference to WESTON's work.



**ATTACHMENT A
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**City/Prime Elevated Storage Tank RESPONSIBILITIES / ASSUMPTIONS IN SCOPE
PREPARATION**

1. Prime will give prompt notice to WESTON whenever Prime observes or becomes aware of any development that affects the scope or timing of WESTON's services.
2. Prime shall examine information submitted by WESTON and render in writing or otherwise provide comments and decisions in a timely manner.
3. Prime will provide the necessary data for the water system in a timely manner.
4. Prime will provide historical and record drawings for the site and water pressure plane in a timely manner.
5. Prime/City will assist with permit coordination as needed. Coordination includes TCEQ, County, and City permits for all required regulatory and construction permits.
6. Scope of Services does not include any efforts related to public outreach or public meetings.
7. Scope of Services does not include efforts for archeological field surveys.
8. Scope of Services does not include Geotechnical Investigations/Report.
9. This proposal does not include any Environmental Site Assessments.
10. Scope of Services does not include Survey or Subsurface Utility Engineering Services.
11. Scope of Services does not include efforts for endangered species habitat surveys.
12. Scope of Services does not include efforts for any additional environmental permitting related tasks and/or agency coordination.
13. Scope of Services does not include construction phase services.
14. Scope of Services does not include modeling or detailed capacity analysis of any other pressure plane.
15. Scope of Services does not include hydraulic model calibration.
16. WESTON will ensure that all engineering plans and bid documents comply with TCEQ regulations.
17. Scope of Services assumes that significant design changes after the finalization of the 90% design submittals will require additional services.
18. Any changes requested in design by Prime/City during this project will be evaluated and treated as additional services.
19. Permitting fees will be paid directly by the Prime/City and will do so in a timely manner.
20. If the electrical feed needs to be upgraded by the serving utility, design/engineering/constructions fees shall be paid directly by City.



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CITY OF LAREDO ELEVATED STORAGE TANK PROJECT
1 April, 2026**

21. Issue Addenda: WESTON will assist with the preparation of Addenda required to address changes to bid documents regarding WESTON designed items during the bid phase. Budget for 1 Addendum has been included; additional addenda will be an additional service unless due to Engineering oversight in plans or project manual prepared by WESTON.
22. Bid Tabulation and Recommendation of Award: To be complete by Prime.
23. Conformed Documents Deliverables: To be completed by Prime.
24. Record Drawings: To be completed by Prime.
25. Coordination with appropriate electrical service provider and communication providers for SCADA and power: To be Completed Prime.
26. Capacity of storage tank will be based on City's provided Master Plan or by TCEQ flow requirements per connection without consideration for fire flow.
27. Fire flow modeling is not considered part of the scope but can be performed as additional services
28. Surge modeling is not considered part of the scope but can be performed as additional services.

Elevated Storage Tank - Hydraulics & Site Work.

**LEVEL OF EFFORT ESTIMATE - SUMMARY
PER & DESIGN PHASE SERVICES
Revised 3/30/2026**



Item	Description/Task	Estimated Hours									Subtotal (cost \$)	
		Principal in Charge (hrs)	Project Mgr. (hrs)	Senior Engr. (hrs)/QA/QC	Project Engr. (hrs)	Staff Engr. (hrs)	Project Analyst (hrs)	Cost Estimator (hrs)	CADD (hrs)	Admin. (hrs)		Subtotal (hrs)
	Raw Salary	118.347	91.608	84.182	64.375	60.234	51.70	81.113	50.645	32.311		
	Raw Salary Multiplier (3.00)	355.04	274.82	252.55	193.13	180.70	155.09	243.34	151.94	96.93		
Phase	Task											
I	Task 1000 - 30% Design Phase											
	1 Project Management & Review Work Progress & QA/QC	1	8	12			6			4	31.00	\$ 6,902.45
	2 Meetings											
	a. Project Meetings with Prime (4mtgs.@1hr.)		4			4					8.00	\$ 1,871.80
	b. Site Reconnaissance (One visit)		6			6					12.00	\$ 2,807.69
	3 Review Available Information provided by Prime					4	6		2		12.00	\$ 2,160.58
	4 a. 30% Technical Memo Evaluation											
	i. Hydraulic Model					40	3		4		47.00	\$ 8,874.85
	ii. Property size review for the EST					1	2				3.00	\$ 554.53
	iii. Stormwater Evaluation					2	6				8.00	\$ 1,470.46
	iv. Electrical Evaluation					8	5				13.00	\$ 2,448.51
	b. Prepare 30% Technical memorandum					2	16				18.00	\$ 3,277.48
	c. 30% Plans - site plan, SWPPP, electrical one line diagram.					6	16		28		50.00	\$ 8,304.16
	d. OPCC					2		8			10.00	\$ 2,332.96
	Sub-Total	1	18	12	75	54	6	8	34	4	212.00	\$ 41,005.47
II	Task 2000 - Design Phase (60/90/100)											
	1 Project Management & Review Work Progress & QA/QC	4	32	37			8			4	85.00	\$ 21,187.17
	2 Meetings					7					7.00	\$ 1,351.88
	3 Agency Coordination											
	a. TCP & Impervious Cover					4	12		6		22.00	\$ 3,852.53
	b. FAA Coordination					2	8				10.00	\$ 1,831.87
	c. SWPPP					4	8		8		20.00	\$ 3,433.60
	4 60% design deliverables - Plans, Specs, OPCC					28	50	8	32		118.00	\$ 21,251.23
	5 90% design deliverables - Plans, Specs, OPCC					10	20	6	16		52.00	\$ 9,436.28
	6 100% design deliverables - Plans, Specs, OPCC & Permits					5	10	4	8		27.00	\$ 4,961.48
	Sub-Total	4	32	37	60	108	8	18	70	4	341.00	\$ 67,306.04
III	Task 3000 - Bid Phase											
	1 Project Management & Review Work Progress	1	4		2		2			1	10.00	\$ 2,247.70
	2 Prebid meeting		2		2						4.00	\$ 935.90
	3 Respond to Bidder Questions				4	1			1		6.00	\$ 1,105.14
	Sub-Total	1	6		8	1	2		1	1	20.00	\$ 4,288.73
	TOTAL SERVICES HOURS	6	56	49	143	163	16	26	105	9	573	573
	TOTAL SERVICES COST	\$ 2,130.25	\$ 15,390.14	\$ 12,374.75	\$ 27,616.88	\$ 29,454.43	\$ 2,481.41	\$ 6,326.81	\$ 15,953.18	\$ 872.40	112,600.24	\$ 112,600.24



March 05, 2026

Lourdes Borrego-O'Brien
Business Development Manager
Tank Industry Consultants
7740 West New York Street
Indianapolis, Indiana 46214, United States
+19155493471
borrego-obrien@tankindustry.com

Subject: **Geotechnical Engineering Services**
Laredo Water Storage Tank
Laredo, Texas, United States
MEG Proposal No. 03-26-101G

Dear Mrs. Borrego-O'Brien:

Millennium Engineers Group, Inc. (MEG) is pleased to submit this proposal for the subject project to offer our services for Geotechnical Engineering Services as outlined below. This proposal, our proposed scope of services, and the estimated item quantities are based upon the project information provided to us by the CLIENT and/or authorized representative.

The cost for services on this project is **\$18,000.00**

The Geotechnical Engineering Services will include one (1) 100-foot soil boring and two (2) 40-foot soil borings or until refusal for the proposed water storage tank. The report will include Foundation Recommendations, soil strength characteristics, laboratory Testing, soil classification testing, and water table measurements.

The estimate provided is for the proposed Laredo Water Storage Tank in Laredo, Texas, United States. If there is any change in the project requirements provided to us from those mentioned below, please notify us of the changes and the estimate can be revised accordingly.

We appreciate the opportunity of submitting this proposal and look forward to working with you on the planning and design phase of this project. If there are any questions regarding the proposed scope of work please contact us at (956) 702-8500. Upon your authorization we will begin immediately on the services that you have requested.

Sincerely,
MILLENNIUM ENGINEERS GROUP, INC.
TBPE Firm No. F-3913

A handwritten signature in blue ink that reads "Raul Palma".

Raul Palma, P.E.
Chief Engineer

SCOPE OF SERVICES

The Geotechnical Engineering Services will include one (1) 100-foot soil boring and two (2) 40-foot soil borings or until refusal for the proposed water storage tank. The report will include Foundation Recommendations, soil strength characteristics, laboratory Testing, soil classification testing, and water table measurements.

Environmental, Construction Materials Engineering and Testing services if requested from the Engineer will be considered additional services.

TASK I – Initial Project Coordination, Utility Coordination and Field Services

- A. Review and discussion of initial plans provided by client.
- B. Review of utility plans provided by client and/or owner and call Texas One Call for utility location markings for client and/or owner.
- C. Review of available geologic mapping of the project location.
- D. Provide drilling services for field testing and obtain soils samples for laboratory testing.
- E. Obtain depth of water table if any is found.

TASK II – Laboratory Testing and Report Preparation

- A. Evaluate and visually classify soil samples.
- B. Evaluate soil samples through a series of laboratory tests to determine engineering properties.
- C. Review and analyze the results of the soil testing.
- D. Determine engineering properties of the soils and prepare foundation recommendations
- E. Provide an electronic copy and two printed copies of engineering report.

SCHEDULE

MEG is typically able to schedule a drill rig to the project site within 5 working days after receiving written authorization and notice to proceed. The field drilling and testing activities should take 2 days to complete. Field drilling and testing activities are dependent on the availability of the required site plan and project information, weather, utility locate, and accessibility at the project site. Once the field drilling and testing activities are completed, MEG can provide a preliminary assessment of the site conditions encountered. If a draft of the geotechnical report is required prior to the final geotechnical report completion, please notify us accordingly. The final report is typically completed within 4-5 weeks from the authorization date. This schedule is typical for the scope of work described herein, please notify us if your needs and project requirements are different.



COMPENSATION

MEG will accomplish the services described in Task I through Task II on the basis of a lump sum fee of **\$18,000.00**. Services will be billed as follows: **50% at the start of services and 50% prior to the submittal of the report.**

The fee presented in this proposal and outlined in the *Professional Services Unit Rate Schedule* section are based on prompt payment for services. Late fees will be charged if payment is not received in accordance with the terms as outlined in the *Provisions* section of this proposal.

The following assumptions were used in preparing the proposal:

- The Client will provide the right-of-entry to conduct the geotechnical engineering services at the subject property.
- MEG's proposal assumes that the reasonably recommended amount of borings and depth will be able to be accomplished with a standard truck mounted drill rig or as otherwise stated herein.
- MEG's proposal assumes that the reasonably recommended laboratory testing will provide sufficient data for the planned development. During the geotechnical drilling activities, if conditions are encountered that changes in the scope of services as provided herein you will be contacted for discussion and approval of any changes prior to MEG is to proceed.
- The total estimated cost and our fee for the geotechnical services does not include the cost for attendance of meetings, conference call attendance, further engineering analysis, review of project documents, depositions, and court appearances beyond those specifically discussed in the scope of services herein. The fees for any additional services will be invoiced with the standard rate of services attached herein.

PLEASE SIGN THE FOLLOWING SHEET AND RETURN FOR AUTHORIZATION OF SERVICES AND PROJECT SETUP.



AUTHORIZATION FOR PROFESSIONAL SERVICES

Millennium Engineers Group, Inc. and CLIENT hereby agree to the terms and conditions of this proposal and have caused this agreement to be executed by their duly authorized officers and made effective as of the day and year of this agreement.

SCOPE: Services to be performed by Millennium Engineers Group, Inc. to be as outlined and further described in “**Scope of Services**” attached, herewith and made a part of this authorization.

COMPENSATION: Compensation to be on a basis of a lump sum amount of **\$18,000.00** without modification. If the general scope, extent or character of this authorization is increased materially through no fault of Millennium Engineers Group, Inc., the amount of compensation provided herein shall be subject to adjustment in accordance with **Article 9 “Additional Services”** of the attached **PROVISIONS**.

If technical or professional services are furnished by an outside source, an additional **15%** shall be added to the cost of the services for Millennium Engineers Group, Inc.’s administrative costs.

Client: **Tank Industry Consultants**

Consultant: **Millennium Engineers Group, Inc.**

Signature: _____

Signature:  _____

Name/Title: _____

Name/Title: Andres Palma, P.E./President

Date: _____

Date: 03/05/26

Please address invoice to:	Please address deliverables and notices to:
	Same as invoice: Yes / No, address to:
ATTN:	ATTN:

The geotechnical engineering report will be transmitted electronically as directed by our CLIENT. This proposal may be executed by signing the **Authorization for Professional Services** and returning a copy to MEG. Project initiation and set up may be expedited by emailing a copy to (meg@megengineers.com) or faxing a copy of the signed *Authorization for Professional Services* to (956) 702-4180. Please mail original copies to:
 Millennium Engineers Group, Inc., PO Box 4569, Edinburg, Texas 78540-4569.

MILLENNIUM ENGINEERS GROUP, INC., PROFESSIONAL SERVICES AGREEMENT PROVISIONS

- 1. AUTHORIZATION TO PROCEED**
Signing this form shall be construed as authorization by CLIENT for MILLENNIUM ENGINEERS GROUP, INC. (MEG) to proceed with the work, unless otherwise provided for in the authorization.
- 2. SCOPE OF SERVICES**
The scope of services is outlined in the Proposal, which along with these provisions, constitutes the agreement. "Services" meaning the specific analytical, testing, observation, or other service to be performed by MEG as set forth in MEG's proposal, CLIENT's acceptance thereof and these Provisions. The CLIENT has sole responsibility for determining whether the scope of MEG's services is adequate and sufficient based on the CLIENT's needs and budgetary constraints. The verbal or written ordering of services of MEG shall constitute acceptance of the terms of MEG's proposal and these Provisions, regardless of the terms of any subsequently issued document. MEG will perform all standard tests, inspections, and observations in general accordance with referenced standards and makes no representation regarding compliance with any other standards. MEG has no right or responsibility to approve, accept, reject, or stop work of any agent or the CLIENT. Any services not noted in this proposal are excluded from the scope of services.
- 3. OUTSIDE SERVICES**
When technical or professional services are furnished by an outside source, when approved by CLIENT, an additional amount shall be added to the cost of these services for MEG's administrative costs, as provided on the previous page of the authorization.
- 4. PROFESSIONAL STANDARDS**
MEG shall be responsible, to the level of competency presently maintained by other practicing professional engineers in the same type of work in the same locale and under similar circumstances at the time that the services are performed for the professional and technical soundness, accuracy, and adequacy of all design, drawings, specifications, and other work and materials furnished under this Authorization. Upon notice to MEG and by mutual agreement between the parties, MEG will without additional compensation, correct those services not meeting such a standard. MEG makes no other warranty, expressed or implied.
- 5. TERMINATION**
Either CLIENT or MEG may terminate this authorization by giving 30 days' written notice to the other party. In such event CLIENT shall forthwith pay MEG in full for all work previously authorized and performed prior to effective date of termination. If no notice of termination is given, relationships and obligations created by this Authorization shall be terminated upon completion of all applicable requirements of this Authorization.
- 6. LEGAL EXPENSES**
In the event legal action is brought by CLIENT or MEG against the other to enforce any of the obligations hereunder or arising out of any dispute concerning the terms and conditions hereby created, the losing party shall pay the party such reasonable amounts for fees, costs and expenses as may be set by the court.
- 7. PAYMENT TO MILLENNIUM ENGINEERS GROUP, INC. / INTEREST ON PAST DUE AMOUNTS**
Monthly invoices will be issued by MEG for all work performed under the terms of this authorization. Invoices are due and payable on receipt. Interest at the rate of 1½% per month will be charged on all past-due amounts, unless not permitted by law. Any interest charged or collected in excess of the highest legal rate will be applied to the principal amount owing to MEG, and if such interest exceeds the principal balance of CLIENT's indebtedness to MEG will be returned to the CLIENT. It is the intent of MEG and CLIENT to abide by all applicable laws regulating the maximum amount of interest, which may be charged. To the greatest extent allowed by applicable law, CLIENT and MEG agree that in the event CLIENT and MEG enter into any compromise or settlement calling for the payment of past due principal and accrued and unpaid interest on any past due invoice, MEG may charge and CLIENT agrees to pay interest on such combined past due principal and accrued and unpaid interest amount (the "New Principal Balance") at the rate of 1½% per month or the highest rate allowed by law, subject, as provided herein, to MEG's agreement to credit excess interest or return same to CLIENT after the New Principal Balance is paid.
- 8. LIMITATION OF LIABILITY**
MEG's total cumulative liability to the CLIENT of MEG, its subconsultants and subcontractors, and all of their respective shareholders, directors, officers, employees and agents (collectively "MEG Entities") arising from services under this agreement, including attorney's fees due under this agreement, will not exceed the gross compensation received by MEG under this agreement or \$90,000.00, whichever is greater. This limitation applies to all lawsuits, claims or actions that allege errors and omissions in MEG's services, whether alleged to arise in tort, contract, warranty or other legal theory.
- 9. ADDITIONAL SERVICES**
Services in addition to those specified in Scope will be provided by MEG if authorized in writing by the CLIENT. Additional services will be paid for by the CLIENT as indicated in the Letter of Proposal, Task Authorization, or such other document as deemed appropriate by CLIENT and MEG, and which is referenced under Compensation.
- 10. SALES TAX**
In accordance with the State Sales Tax Codes, engineering services are non-taxable at the present time. If the State of Texas, at any time, changes the State Sales Tax Code and engineering services become taxable, the applicable sales tax will be included for the services rendered. Sales tax, if applicable, will be indicated on invoice statements.
- 11. TERMINATION FOR NON-PAYMENT OF FEES**
MEG may terminate this contract by giving written notice if any MEG invoice remains unpaid for more than sixty (60) days. MEG's right to terminate this contract shall not be waived by MEG's continued performance during any period of investigation by MEG to determine the reasons for CLIENT's nonpayment.
- 12. INDEMNIFICATION**
The CLIENT agrees to the fullest extent permitted by law, to indemnify and hold harmless MEG, its officers, directors, employees and subconsultants against all damages, liabilities or costs including reasonable attorney's fees and defense costs, to the extent caused by the CLIENT's negligent acts in connection with the project and the acts of its representatives, contractors, subcontractors, or consultants or anyone for whom the CLIENT is legally liable. MEG agrees to the fullest extent permitted by law, to indemnify and hold harmless the CLIENT, its officers, directors, employees and subconsultants against all damages, liabilities or costs including reasonable attorney's fees and defense costs, to the extent caused by MEG's negligent acts in connection with the project and the acts of its representatives, contractors, subcontractors, or consultants or anyone for whom MEG is legally liable. Neither MEG nor the CLIENT shall be obligated to indemnify the other party in any manner whatsoever for the other party's own negligence.

13. DELAYS AND FORCE MAJEURE

If site or other conditions prevent or inhibit performance of Services or if unrevealed hazardous materials or conditions are encountered, Services under this Authorization may be delayed. CLIENT shall not hold MEG responsible for damages or delays in performance caused by acts or omissions of CLIENT, its subcontractors, governmental authorities, regulatory agencies, civil or labor unrest, acts of God, nature, or terror, disruptions of the internet, MEG's electronic telecommunications or hosting services or any other events that are beyond the reasonable control of MEG. In the event of such delays, the contract completion date shall be extended accordingly and the CLIENT shall pay MEG for Services performed to the delay commencement date plus reasonable delay charges. Delay charges shall include personnel and equipment rescheduling and/or reassignment adjustments and all other related costs incurred including but not limited to, labor and material escalation, and extended overhead costs, attributable to such delays.

14. DATA AND INFORMATION

CLIENT shall provide MEG all reports, data, studies, plans, specifications, documents and other information which are relevant to the Services. MEG shall be entitled to rely upon the Project Information provided by the CLIENT or others and MEG assumes no responsibility or liability for the accuracy or completeness of such. CLIENT waives any claim against MEG, and agrees to defend, indemnify and hold MEG harmless from any claim or liability for injury or loss allegedly arising from errors, omissions, or inaccuracies in the Project Information. MEG will not be responsible for any interpretations or recommendations generated or made by others, which are based, whole or in part, on MEG's data, interpretations or recommendations.

15. INTELLECTUAL PROPERTY

MEG shall own all Intellectual Property associated with the Services and the MEG Products, together with any modifications, updates or enhancements to said Intellectual Property. MEG grants no right or license to such Intellectual Property to CLIENT except as expressly provided in this Agreement. CLIENT conveys to MEG any interest in any such Intellectual Property rights that notwithstanding or foregoing, would otherwise be deemed by law to vest in CLIENT.

16. INFORMATION MANAGEMENT

CLIENT acknowledges that electronic media is susceptible to unauthorized modifications, deterioration, and incompatibility and therefore CLIENT cannot rely upon the electronic media versions of the Documents. In the event of any discrepancy, MEG's hardcopy shall prevail.

17. ON-SITE RESPONSIBILITIES AND RISKS

Unless otherwise agreed, CLIENT will furnish right of entry and obtain permits as required for MEG to perform the fieldwork. MEG will take reasonable precautions to minimize damage to land and other property caused in MEG's operations, but MEG has not included in the fee the cost of restoration of damage that may occur. If CLIENT desires MEG to restore the site to its former conditions and if MEG agrees to do so, MEG will undertake the repairs and add the cost to the fee.

In case any one or more of the provisions contained in this Authorization shall be held illegal, the enforceability of the remaining provisions contained herein shall not be impaired thereby.

FEE PROPOSAL FOR LANDSCAPE ARCHITECTURE FOR LAREDO STORAGE TANK

THE DRY LAND | Landscape Architecture
110 Montecillo, Suite 2A
El Paso, Texas 79912

03 | 06 | 26

Lourdes Borrego-O'Brien
Tank Industry Consultants
7740 West New York Street
Indianapolis, Indiana 46214

Dear Ms. O'Brien:

1.0 SCOPE OF WORK

The proposed scope of work is the landscape design for a storage tank facility, located in Laredo, Texas. Design work includes, and is limited to, the design of trees, shrubs, landscape rock, boulders, edging and irrigation. The stages of work include 60%, 90% and 100% landscape plans, Bidding Assistance and Construction Administration to include Submittal and RFI responses only.

2.0 FEE

The fee is \$6,960, broken down as follows:

Phase	Role	Hours	Hourly Rate	Fee
60% Plans	Principal / Landscape Architect	2	\$ 180	\$ 360
	Project Manager	6	\$ 120	\$ 720
	Landscape Designer / CAD Drafter	20	\$ 80	\$ 1,600
60% Plans Fee				\$ 2,680
90% Plans	Principal / Landscape Architect	1.5	\$ 180	\$ 270
	Project Manager	5	\$ 120	\$ 600
	Landscape Designer / CAD Drafter	15	\$ 80	\$ 1,200
90% Plans Fee				\$ 2,070
100% Plans	Principal / Landscape Architect	1	\$ 180	\$ 180
	Project Manager	3	\$ 120	\$ 360
	Landscape Designer / CAD Drafter	9	\$ 80	\$ 720
100% Plans Fee				\$ 1,260
Bidding + CA	Principal / Landscape Architect	0.5	\$ 180	\$ 90
	Project Manager	2.5	\$ 120	\$ 300
	Landscape Designer / CAD Drafter	7	\$ 80	\$ 560
B + CA Fee				\$ 950
TOTAL FEE				\$ 6,960

Invoices are rendered at the completion of each stage and are due within 45 days.

3.0 ADDITIONAL SERVICES

Please note that the fee includes three submissions maximum. Additional redesign based on additional revised site plans, revisions to the design requested after approval to proceed has been given and design of future phases within the same parcel will be viewed as an additional service.

Assuming you find this proposal satisfactory, please sign below where indicated and return.

Regards,



Jonathan Matthews | RLA, LI, SITES AP, LEED Green Associate
THE DRY LAND
915 887 7893
jonathan@thedryland.com

.....
Approved by Lourdes Borrego-O'Brien on behalf of Tank Industry Consultants

X _____ Date _____
ISSUING THE DRY LAND DIGITAL FILES OF THE SITE PLAN SO THAT THE DRY LAND CAN BEGIN DESIGN WILL
CONSTITUTE ACCEPTANCE OF THIS PROPOSAL, EVEN IF THE PROPOSAL IS NOT SIGNED.

From: [Adrian Castillo](#)
To: "Reveles, Atzuko"; roger@premier-ce.com
Cc: [Lourdes Borrego-O'Brien](#); nelda.oviedo@premier-ce.com
Subject: RE: City of Laredo: New Elevated Water Storage Tank
Date: Friday, March 6, 2026 4:08:18 AM

Good morning Atzuko

Due to the unspecified factors, such as unknown location, unknown existing condition of parcel, unknown number of existing utilities, unknown size of parent tract, unknown existing drainage features and past experiences with City Purchased properties.

Our fee will be \$20,000.00

This fee does not purport an ALTA/NSPS Land Title Survey

Should you have any questions please feel free to contact us.

Thank you and have a good weekend.

A wise man's heart inclines to the right, but the heart of fool to the left.
-Ecclesiastes 10-2

Adrian Castillo, Survey Manager
PREMIER ENGINEERING SURVEYING
Home Office

5401 McPherson Rd., Ste. 9

Laredo, TX 78041

P: (956) 717-1199 F: (956) 717-1196 C: (956) 744-5111



From: Reveles, Atzuko <AReveles@jmt.com>

Sent: Thursday, March 5, 2026 5:39 PM

To: Adrian Castillo <ac@premier-ce.com>; roger@premier-ce.com

Cc: Lourdes Borrego-O'Brien <borrego-obrien@tankindustry.com>; nelda.oviedo@premier-ce.com

Subject: RE: City of Laredo: New Elevated Water Storage Tank

Good afternoon, Adrian!

Checking in to see how the cost proposal is coming along?

Thank you!

Atzuko

From: Reveles, Atzuko <AReveles@jmt.com>

Sent: Tuesday, March 3, 2026 4:02 PM

To: Adrian Castillo <ac@premier-ce.com>; roger@premier-ce.com