



Tex-Mex Recycling Proposal

City of Laredo

RFP: FY25-017

Disposal or Recycling of Electronics Waste/Scrap



November 20th, 2024

Subject: FY25-017 RFP Disposal or Recycling of Electronic Waste/Scrap

To Whom It May Concern,

Tex-Mex Recycling LLC is pleased to submit this response to the Disposal or Recycling of Electronics Waste/Scrap Request for Proposal.

By partnering with Tex-Mex Recycling on this project, The City of Laredo will benefit from Tex-Mex Recycling's turnkey recycling services and experience in recycling solutions. We are an ISO 9001, 14001, 45001, and R2V3 certified company. We make it our number one priority to protect our customers' needs and environmental concerns. Tex-Mex Recycling is a full-service international recycling company.

In addition to our industrial customers, we have been working with, and are trusted by, state and federal government agencies from all over Texas. U.S Customs and Border Protection, U.S. Immigration and Customs Enforcement, Federal Aviation Administration, U.S. Marshalls, Department of Justice, and Department of Agriculture have used Tex-Mex Recycling for their recycling needs for the past 6+ years. As we continue to grow this aspect of our business, we are confident that municipalities such as The City of Laredo would be empowered by our services.

In 2020, we created TMR Charities to provide refurbished technology to the Rio Grande Valley students and veterans to enable their remote access capabilities during the COVID-19 Pandemic. We recognize that giving back to our community is just as important as generating a profit and while doing it in a responsible and sustainable way, we can provide the best value of service and outcome for our client's waste. We are always looking for opportunities to provide the most value for our service.

Thank you for the opportunity to submit this response to the Technology and Related Equipment Recycling Request for Proposal. We look forward to servicing you.

Thank you,

A handwritten signature in blue ink, appearing to read "SS", is written over a light blue circular background.

Skylar Stoleson
Chief Information Officer



Executive Summary

Tex-Mex Recycling is a leading provider of turnkey recycling solutions, dedicated to promoting environmental sustainability and helping our customers achieve zero landfill. With over 14 years of experience in the recycling industry, we have developed a proven track record of excellence, innovation, and customer satisfaction. Our mission is to transform waste streams into valuable resources, contributing to a cleaner, greener future for our communities and planet.

Contact

Primary Contact

Skylar Stoleson
Office: 956.688.8192
Mobile: 956.681.5027
Skylar@tex-mexrecycling.com

Secondary Contact

Ted Salinas
Office: 956.688.8192
Mobile: 956.605.1446
Ted@tex-mexrecycling.com

About Tex-Mex Recycling

Tex-Mex Recycling is an ISO 9001, 14001, 45001, and R2V3 certified company which is privately owned. We recycle plastics, metals, e-waste, paper, and cardboard for multiple companies in the United States and Mexico, and with our partnerships we have a global footprint. From the central to south Texas regions, we continue to handle various local, state, and federal government entity e-waste, obsolete equipment, and office scrap to support their needs. Tex-Mex Recycling accepts all types of electronic equipment.

With our main location and corporate office located in McAllen, TX, Tex-Mex Recycling can manage your e-waste at our facility, sorting, processing, equipment and destroying all data. We use NIST 800-88 specifications for data erasure and have an onsite shredder for all data bearing devices such as hard drives, solid state drives, USB drives, media, and mobile devices. We accept all types of electronic equipment and can help with other types of equipment and scrap to provide your organization with a turnkey solution.

Tex-Mex Recycling will treat its relationship with The City of Laredo as a partnership as it does with all its clients, and work with them to ensure that their needs are met to minimize the impact of area landfills. By providing our service, we will show the maximum value of your surplus by ensuring a non-negative value of disposal for the equipment. Tex-Mex Recycling will cover all costs including transportation costs and managing the scheduled pickup of the loads.

Staff

Tex-Mex Recycling has 27 employees with the listed employees below who will be directly involved and will dedicate the time needed to make this project successful. All staff members have exceptional levels of experience to ensure success.

Skylar Stoleson – CIO

Nicolas Negri – IT Specialist

Ted Salinas – Business Development

Marcos De Leon – Office Administrator

Maritza Barrera – AP / AR / Logistics



E-Waste Destination

All collected e-waste will be transported to Tex-Mex Recycling's corporate office / warehouse in McAllen, TX for processing, ensuring that The City of Laredo's material destination is an R2V3 certified facility.

Tex-Mex Recycling
2801 Galveston Ave.
McAllen, TX 78501

Tex-Mex Recycling will not be exporting the material to another country.

E-Waste Handling

All pallets received of material will be weighed upon arrival to Tex-Mex Recycling, labeled, and entered as inventory. All scales used at Tex-Mex Recycling are calibrated, certified yearly, and registered with The Texas Department of Agriculture. A report will be generated of the received material and supplied to The City of Laredo along with the manifest provided. Tex-Mex Recycling will be processing and breaking down E-Waste to their commodity level to recover any ICW (insulated copper wiring), circuit board, metal, and/or plastic.

Please see Exhibit A outlining Tex-Mex Recycling's E-Waste Handling Flow procedure and Exhibit B Customer Requirements procedure.

Transportation

Transportation will be arranged by Tex-Mex Recycling and will be scheduled in accordance with The City of Laredo on pick up requests. There is no charge or cost incurred to The City of Laredo for transportation. Full Trailer loads are preferable and recommended. All loads require a seal to be placed on the trailer. If The City of Laredo does not have or cannot supply these seals, seals will be provided by Tex-Mex Recycling. Tex-Mex Recycling will ensure that the drivers comply with the requirements of being weighed prior to loading and after loading.

Expenses

The City of Laredo shall not incur any additional expenses as a result of this contract as Tex-Mex Recycling will always handle the e-waste material in a responsible manner.



Reporting

In addition to the receiving report supplied with the signed manifests from The City of Laredo, a monthly report will be generated and sent before the 10th of the following month that lists the account name, office location of material being received, receiving order number, vehicle license number, trailer license number, receiving date, and a break down of the material received and the total weight and dollar amount of the material.

Please see Exhibit C for an example of the monthly reports supplied by Tex-Mex Recycling.

Pricing

City of Laredo		
Items	Price Paid to City Per Pound (\$ / LB)	Price Charged to City Per Pound (\$ / LB)
Power Cords / Wires	\$0.25	-
Computer Accessories (Keyboard, Mouse, Speaker, External Drives, Etc.)	\$0.01	-
Small Miscellaneous Electronics / Dismantled Electronic Parts	\$0.02	
CRT Monitors and TV's	-	(\$1.25)
LCD/LED/Plasma Monitors and TV's	\$0.05	-
Large Screen Console Type Projector TV's	\$0.10	-
Desktop Computers	\$0.25	-
Laptop Computers	\$0.25	-
Game Boxes	\$0.20	-
Mobile Devices / Tablets / Cameras	\$0.20	-
Deskphones / Calculators	\$0.20	-
Power Surge Control Boxes / Converters / Adapters / Etc.	\$0.10	-
Small Office Printers / Scanners / Copiers	\$0.00	-
Large Office Printers / Scanners / Copiers	\$0.00	-
Electronic Household Medical Equipment	\$0.00	-
Small Household Appliances	\$0.00	-
Transportation	-	\$0.00

All pricing in this proposal is proprietary information and is not to be disclosed.




Exhibit A

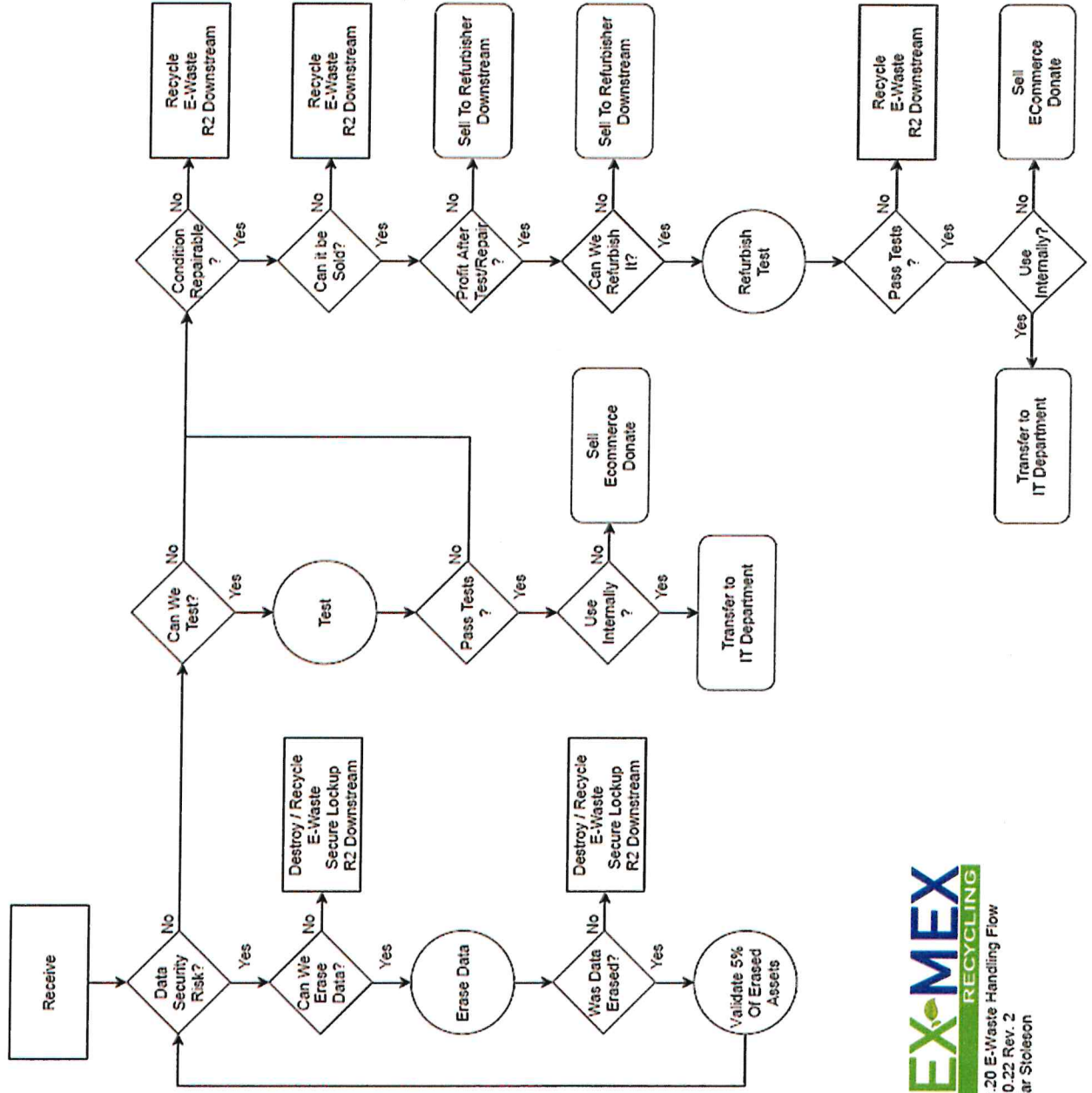
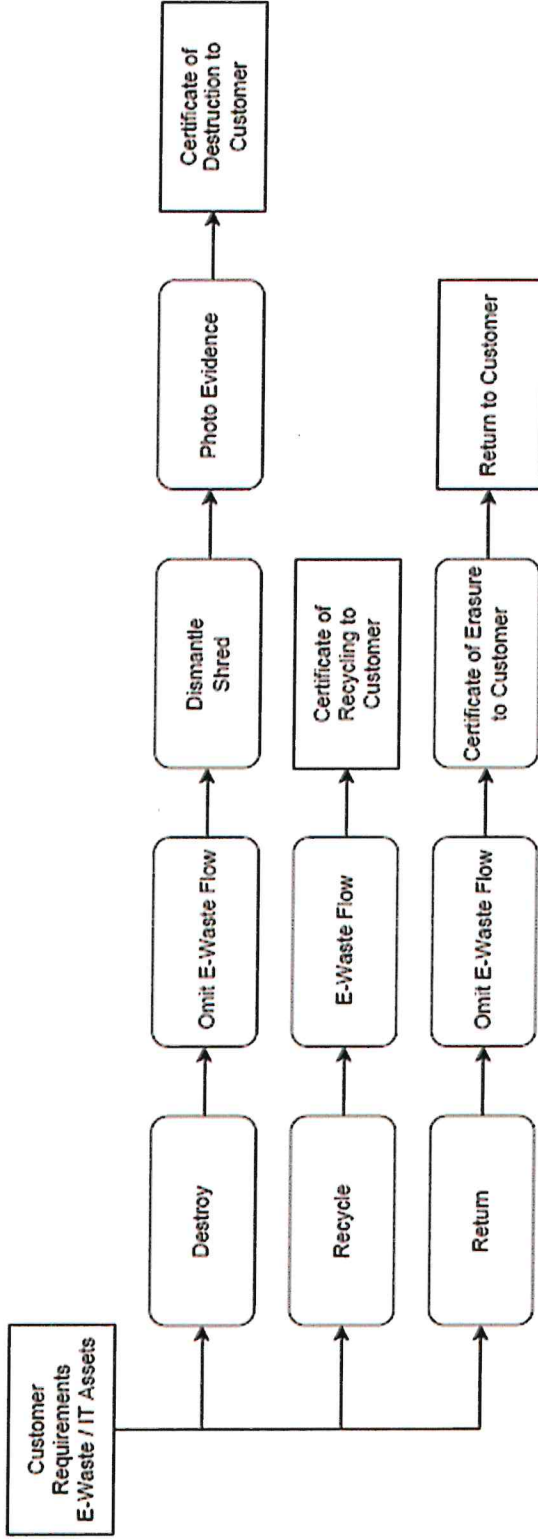


Exhibit B



13.1.22 Customer Requirements
E-Waste Flow
02.10.22 Rev. 1
Skyjar Stoleson

Exhibit C



Example Company
 Aug. 2023 Totals
 Total Loads: 5
 Total LBS: 23,765
 Total \$: -352.62

Account Name	Order No.	Reference No.	Vehicle License No.	Trailer License No.	Received Date	Misc./Obsolete Plant Scrap 4999	Mixed Metal 4999	Mixed Packaging	MIXED PLASTICS 39150099	Mixed Plastics Molding	Mixed Plastics Segregated Gaylords	Stainless Steel 72042101	Trash	Wood 44013999	Totals
Example Company	XXXXXX	XXXXXX	XXXXXXX	XXXXXXX	8/1/2023	2,631	0	0	0	1,160	802	0	67	1,130	6,030
Example Company	XXXXXX	XXXXXX	XXXXXXX	XXXXXXX	8/2/2023	0	0	746	1,823	773	1,681	0	301	0	5,324
Example Company	XXXXXX	XXXXXX	XXXXXXX	XXXXXXX	8/3/2023	0	0	0	0	1,450	2,230	0	0	772	4,452
Example Company	XXXXXX	XXXXXX	XXXXXXX	XXXXXXX	8/3/2023	0	0	0	0	0	0	3,724	0	0	3,724
Example Company	XXXXXX	XXXXXX	XXXXXXX	XXXXXXX	8/4/2023	253	0	0	0	962	1,774	0	41	1,125	4,175
					Total Weight:	3,084	0	746	1,823	4,365	6,487	3,724	409	3,127	23,765
					Cost:	-0.12	0	-0.12	-0.08	0	0	0	-0.12	0	23,765
					Discount:	0	0	0	0	0	0	0	0	0	0
					Multiple:	0	0	0	0	0	0	0	0	0	0
					Product Cost:	-0.12	0	0	-0.08	0	0	0	0	0	0
					Total \$:	-370.08	0	-89.52	-145.84	-349.2	129.74	521.36	-89.1	0	-352.62
Monthly Grand Totals					Grand Total Weight:	3,084	0	746	1,823	4,365	6,487	3,724	409	3,127	23,765
					Grand Total \$:	-370.08	0	-89.52	-145.84	-349.2	129.74	521.36	-89.1	0	-352.62

**CITY OF LAREDO
PURCHASING DIVISION**

CERTIFICATE OF INTERESTED PARTIES

FORM 1295

Complete Nos. 1 - 4 and 6 if there are interested parties.
Complete Nos. 1, 2, 3, 5, and 6 if there are no interested parties.

OFFICE USE ONLY

1 Name of business entity filing form, and the city, state and country of the business entity's place of business.

Tex-Mex Recycling McAllen, Tx USA

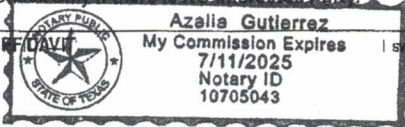
2 Name of governmental entity or state agency that is a party to the contract for which the form is being filed.

3 Provide the identification number used by the governmental entity or state agency to track or identify the contract, and provide a description of the goods or services to be provided under the contract.

Electronics Recycling

4 Name of Interested Party	City, State, Country (place of business)	Nature of Interest (check applicable)	
		Controlling	Intermediary
<i>Tex-Mex Recycling</i>	<i>McAllen, Tx, USA</i>		

5 Check only if there is NO interested party.



6 I swear, or affirm, under penalty of perjury, that the above disclosure is true and correct.

[Signature]
Signature of authorized agent of contracting business entity

AFFIX NOTARY STAMP / SEAL ABOVE

Sworn to and subscribed before me, by the said *Skylar Stoleson*, this the *20th* day of *November*, 20 *24*, to certify which, witness my hand and seal of office.

[Signature]
Signature of officer administering oath

Azalia Gutierrez
Printed name of officer administering oath

Title of officer administering oath

ADD ADDITIONAL PAGES AS NECESSARY

COMPANY PROVIDING PROPOSAL GENERAL QUESTIONNAIRE

1 Name/Name of Agency/Company: Tex-Mex Recycling LLC
(Full, correct legal name)

• Address: 2801 Galveston Ave. McAllen, TX 78504

• Telephone/Fax: 956.688.8192

• Email address: skylar@tex-mexrecycling.com

2. Does your Company anticipate any mergers, transfer of organization ownership, management reorganization, or departure of key personnel within the next twelve (12) months that may affect the organization's ability to carry out its submittal?

Yes ___ No ___

3. Is your Company authorized and/or licensed to do business in Texas? Yes ___ No ___

4. Where is the Company's corporate headquarters located? McAllen, TX

5. a. Does the Company have an office located in Edinburg, Texas? Yes ___ No ___

b. If the answer to the previous question is "yes", how long has the Company conducted business from its Edinburg office? ___ (years) ___ (months)

c. State the number of full-time employees at the Edinburg office. _____

6. Has the Company or any of its principals been debarred or suspended from contracting with any public entity? Yes ___ No ___

If yes, identify the public entity and the name and current phone number of a representative of the public entity familiar with the debarment or suspension, and state the reason for or circumstances surrounding the debarment or suspension, including but not limited to the period of time for such debarment or suspension. _____

7. Indicate person whom The CITY may contact concerning your submittal.

Name: Skylar Stoleson

Address: 2801 Galveston Ave. McAllen, TX 78501

Telephone: 956.688.8192

Fax: _____

Email: skylar@tex-mexrecycling.com

8. Surety Information

Have you or the Company ever had a bond or surety instrument "called," canceled, or forfeited?

Yes No

If yes, state the name of the bonding company, date, amount of bond and reason for such bond being "called," or its cancellation or forfeiture. _____

9. Bankruptcy Information

Have you or the Company ever been declared bankrupt or filed for protection from creditors under state or federal proceedings? Yes No

If yes, state the date, court, jurisdiction, cause number, amount of liabilities and amount of assets. _____

10. Provide any other names under which your business has operated within the last 10 years.

N/A
